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December 22, 2020

The Honorable Board of Supervisors
Administration Building
1221 Oak Street
Oakland, CA 94612

Dear Board Members:

SUBJECT: APPROVE THE SPECIALTY MENTAL HEALTH SERVICES AGREEMENT WITH BAY PSYCHIATRIC ASSOCIATES, A MEDICAL CORPORATION, TO PROVIDE MENTAL HEALTH SERVICES FOR ALAMEDA COUNTY CLIENTS ADMITTED TO ALTA BATES SUMMIT MEDICAL CENTER

RECOMMENDATIONS

- A. Approve a Services-as-Needed contract (Contract No. C-2020-55-121 under Master Contract No. C-2020-55) with Bay Psychiatric Associates, a Medical Corporation (Principal: Matthew Fitzpatrick, MD; Location: Berkeley), to provide specialty mental health physician services under the Mental Health Plan to Alameda County residents who are admitted to the inpatient unit at Alta Bates Summit Medical Center for Behavioral Health Care Services' Mental Health Plan Provider Network, for the period starting 7/1/20 to be continued annually until the agreement is terminated by either party, with no change in the pooled amount of \$4,442,976; and
- B. Delegate authority to the Agency Director or designee to negotiate and execute the agreement under the master contract process, subject to review and approval as to form by County Counsel, and submit an executed copy to the Clerk of the Board for filing.

DISCUSSION/SUMMARY

On June 2, 2020 (Item No. 13), your Board approved a revised contract template for the Mental Health Plan (MHP) Fee-For Services (FFS) Provider Network under the new Master Contract No. C-2020-55 effective July 1, 2020. On June 23, 2020 (Item No. 5), your Board approved additional revisions included to ensure compliance after Alameda County Behavioral Health Care Services (ACBH) completed a triennial audit from the California Department of Health Care Services (DHCS).

Bay Psychiatric Associates, a Medical Corporation (BPA), is the only group provider participating in the MHP Provider Network. There are currently 10 organizational providers and 119 individual providers participating in the MHP Provider Network and being paid out of the allocation for this Master Contract. Contracts under the MHP Provider Network are reimbursed on a Fee-For-Service basis and are "evergreen", meaning they do not have an end date until one of the parties gives notice of termination. BPA is the only medical group providing inpatient and specialty mental health services by physicians at Alta Bates Summit Medical Center (Herrick Campus). This contract is an important resource for the County as admissions to the Herrick Campus in Berkeley help to relieve congestion at John George Psychiatric Emergency Services.

BPA continued to serve clients admitted to Herrick Campus while final contract terms agreeable to both parties were negotiated over many months. The MHP contract template previously approved by your Board was modified to bring the contract negotiations with BPA to a conclusion. A new section on Structured Dispute Resolution was added along with language pertaining to Indemnification, Subcontracting, and the Terms of Agreement when both parties are unable to reach a mutual agreement.

The rate for physician services under this contract is based on the service being delivered and the clinical status of the patient. The rate ranges from \$166 for an initial outpatient assessment to \$233 for a complex assessment of a patient with an eating disorder. BPA served 434 patients in FY 19-20 amounting to claims of \$502,616.86.

SELECTION CRITERIA

Under the County’s Mental Health Plan with the State of California’s Department of Health Care Services for the delivery of SMHS, ACBH is required to contract with a range of contractors to provide access to care for Medi-Cal beneficiaries. Providers are subject to initial credentialing; ongoing monitoring for debarments, exclusions, and suspensions; and re-credentialing every three years. BPA is a group provider under the MHP Provider Network. As a community-based organization providing direct services to the County, BPA is exempt from the Small, Local and Emerging Business (SLEB) program requirements.

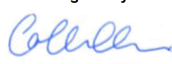
FINANCING

Appropriations for MHP FFS Provider Network contracted providers are included in the ACBH FY 20-21 Approved Budget. Approval of these recommendations will have no impact on net County cost.

VISION 2026 GOAL

Specialty mental health services provided to Alameda County residents and meets the 10X goal pathway of **Healthcare for All** in support of our shared vision of a **Thriving and Resilient Population**.

Sincerely,

DocuSigned by:

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Colleen Chawla, Director
Health Care Services Agency

CC/RML/EDV/rg