



OFFICE OF THE AGENCY DIRECTOR
1000 San Leandro Blvd., Suite 300
San Leandro, CA 94577
TEL (510) 618-3452
FAX (510) 351-1367

December 28, 2020

The Honorable Board of Supervisors
Administration Building
1221 Oak Street
Oakland, CA 94612

Dear Board Members:

SUBJECT: APPROVE FISCAL YEAR 2020-21 MASTER CONTRACT AMENDMENTS FOR THREE COMMUNITY-BASED ORGANIZATIONS TO REDUCE CALWORKS PROGRAM ALLOCATION IN THE TOTAL AMOUNT OF \$44,268

RECOMMENDATIONS

- A. Approve amendments with the following community-based organization (CBO) providers of mental health services for individuals facing barriers to employment to reduce their California Work Opportunity and Responsibility to Kids (CalWORKs) program funding due to an overall reduction in Alameda County's State allocation, with no change in the contract period of 7/1/20 - 6/30/21, decreasing the total amount from \$1,944,900 to \$1,900,632 (\$44,268 decrease):
- i. Bonita House, Inc. (Principal: Lorna D. Jones; Location: Oakland; Master Contract No. 900109; to Procurement Contract No. 19859), decreasing the amount from \$648,300 to \$633,544 (\$14,756 decrease);
 - ii. Family Paths, Inc. (Principal: Barbra Silver; Location: Oakland; Master Contract No. 900113; Procurement Contract No. 19925), decreasing the amount from \$648,300 to \$633,544 (\$14,756 decrease);
 - iii. The Alliance for Community Wellness d.b.a. La Familia Counseling Service (Principal: Aaron Ortiz; Location: Hayward; Master Contract No. 900135; Procurement Contract No. 20189), decreasing the amount from \$648,300 to \$633,544 (\$14,756 decrease); and
- B. Delegate authority to the Director of Health Care Services Agency, or her designee, to negotiate and execute the agreements through the CBO master contract process, subject to review and approval as to form by County Counsel and submit executed copies to the Clerk of the Board for filing.

DISCUSSION/SUMMARY

Alameda County Behavioral Health Care Services (ACBH) has partnered with Alameda County Social Services Agency (SSA) for many years to provide mental health services to eligible CalWORKs Welfare to Work (WTW) program recipients with mild to moderate mental health barriers to employment.

On June, 4, 2019 (Item No. 11), your Board approved three contracts with Bonita House, Inc. (Bonita House), Family Paths, Inc. (Family Paths) and The Alliance for Community Wellness d.b.a. La Familia Counseling Service (La Familia) as a result of a Request for Proposal (RFP) for the provision of supports for CalWORKs WTW recipients with mental health barriers to employment. These programs provide clients with short-term mental health services, Individual Placement Support (IPS) and supported employment services with the goal of improving outcomes for clients.

On June 23, 2020 (Item No. 3), your Board approved the FY 2020-21 allocations for CalWORKs programs operated by Bonita House, Family Paths, and La Familia. In July 2020, ACBH was notified by SSA that the CalWORKs Fiscal Year (FY) 2020-21 allocation for ACBH programs would be reduced. As a result, ACBH notified each provider that their allocation for this program would need to be reduced by \$14,756 for each contract, totaling \$44,268. Each provider will continue to have a contracted caseload of 50 clients at any given time, with a target caseload of at least 100 clients on an annual basis despite this reduction.

SELECTION CRITERIA/PROCESS

ACBH released an RFP No. 18-08 on October 11, 2018 for the provision of support for CalWORKs clients. The RFP was advertised using the General Services Agency (GSA) advertising guidelines by posting on the ACBH and GSA websites. In addition, a courtesy email was sent to ACBH’s contracted providers and other ACBH contacts via existing email distribution lists. ACBH held two Bidders’ Conferences on October 25, 2018 and October 26, 2018 with attendance from 15 agencies.

Under this RFP, three separate competitive bidding processes were administered to procure services for three distinct geographic areas within Alameda County—North County and North Oakland; Oakland; and South, East, and Central County. County Selection Committees consisting of subject matter experts evaluated bids for each geographic area on January 8-9, 2019. Bidders were notified via email and certified mail of the evaluation panel’s recommendation on January 17, 2019. The table below summarizes the results of this competitive bidding process and the evaluation panel’s recommendations for this contract award.

North County and North Oakland and the Oakland geographic areas received no bid protest or appeal. ACBH received a bid protest on January 23, 2019 for the South, East and Central County areas and responded to the protest on February 11, 2019. There was no appeal submitted for this competitive process.

North County and North Oakland	Certified, Small, Local or Emerging	Score
Family Paths	Yes (No. 07-91102; Exp. 10/31/21)	397
<i>Building Opportunities for Self-Sufficiency</i>	Yes	245

Oakland	Certified, Small, Local or Emerging	Score
Bonita House	Yes (No. 06-90896; Exp. 1/31/22)	337
<i>Family Paths</i>	Yes	397

South, East, and Central County	Certified, Small, Local or Emerging	Score
La Familia	Yes (No. 12-00152; Exp. 1/31/21)	353
<i>The Unity Care Group</i>	No	271


FINANCING

Appropriations for these programs will be offset by CalWORKs funds from Social Services Agency and are already included in the FY 2020-21 ACBH Approved Budget. Approval of these recommendations will have no impact on net County cost.

VISION 2026 GOAL

The provision of mental health services to CalWORKs recipients meets the 10X goals of **Healthcare for All** and **Employment for All**, in support of the shared visions of **Thriving and Resilient Communities** and **Prosperous and Vibrant Economy**.

Sincerely,

DocuSigned by:

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Colleen Chawla, Director
Health Care Services Agency

DocuSigned by:

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Lori A. Cox, Director
Social Services Agency

CC/EDV/kw/tc