

AGENDA _____ February 9, 2021

OFFICE OF THE AGENCY DIRECTOR 1000 San Leandro Boulevard, Suite 300 San Leandro, CA 94577 TEL (510) 618-3452 FAX (510) 351-1367

January 12, 2021

The Honorable Board of Supervisors County Administration Building 1221 Oak Street Oakland, CA 94612

Dear Board Members:

SUBJECT: APPROVE THE SECOND AMENDMENTS TO THE STANDARD SERVICES AGREEMENTS WITH ABODE SERVICES, LLC AND BAY AREA COMMUNITY SERVICES TO CONTINUE TO PROVIDE LANDLORD LIAISON, HOUSING SUBSIDY MANAGEMENT SERVICES, AND HOUSING EDUCATION AND COUNSELING SERVICES

RECOMMENDATIONS

- A. Approve the Second Amendment to the Standard Services Agreement (Procurement Contract No. 15675) with Abode Services, LLC (Principal: Louis Chicoine; Location: Fremont) to continue to provide Landlord Liaison and Housing Subsidy Management services, extending the contract period from 9/1/17 12/31/20 by three months until 3/31/21, with no change in the contract amount of \$6,752,201; and
- B. Approve the Second Amendment to the Standard Services Agreement (Procurement Contract No. 15768) with Bay Area Community Services (Principal: Jamie Almanza; Location: Oakland) to continue to provide Landlord Liaison, Housing Subsidy Management services, and Housing Education and Counseling services for individuals experiencing homelessness, extending the contract period from 9/1/17 12/31/20 by three months until 3/31/21, with no change in the contract amount of \$8,552,556

SUMMARY/DISCUSSION

The Whole Person Care (WPC) Pilot Program is a five-year program of Alameda County Health Care Services Agency (HCSA) funded by California Department of Health Care Services (DHCS)'s Medi-Cal 2020 1115 waiver, with the goal to provide more efficient, high-quality and integrated care by better coordinating physical health, behavioral health and social services for Medi-Cal patients who are high users of multiple systems, yet continue to have poor health outcomes.

On September 26, 2017, your Board approved the Standard Services Agreements with Abode Services, LLC and Bay Area Community Services (Item No. 19). On January 14, 2020, your Board approved the First Amendments with Abode Services, LLC and Bay Area Community Services (Item No. 18). The scope of work and combined services include: cultivating and sustaining relationships with property owners and management companies to secure permanent supportive housing units for homeless and formerly homeless people with disabilities; identifying landlords willing to accept clients and subsidies from the U.S. Department of Housing and Urban Development (HUD) Continuum of Care (CoC) and State Mental Health Services Act (MHSA) rental assistance programs; support landlords when issues arise as a result of their involvement in these programs; directly manage some HUD CoC and MHSA-funded housing subsidies; coordinate with service providers and public

The Honorable Board of Supervisors January 12, 2021 Page 2 of 3

housing agencies (Public Housing Authorities and City Housing Departments) involved with managing housing subsidies to ensure landlord concerns are addressed in a timely and appropriate fashion; and operate a landlord incentive and risk mitigation fund.

Additionally, Bay Area Community Services (BACS) is responsible for housing education and counseling services in collaboration with a network of Housing Resource Centers as part of a coordinated entry system for persons experiencing homelessness and those at risk of homelessness throughout Alameda County. The housing education and counseling services have helped clients with their housing search process; helped clients understand the rights and responsibilities associated with tenancy; helped clients address barriers to obtaining or maintaining housing; and supported the provision of online resources that simplify the process of finding and obtaining housing.

To date, Abode Services, LLC and BACS have helped the County achieve the following accomplishments:

- 1. Worked with landlords to secure 230 new permanent supportive housing units for homeless and formerly homeless people with disabilities;
- 2. Worked with existing landlords to mitigate issues and maintain 266 existing units of permanent supportive housing;
- 3. Provided more than \$40,000 of incentive funds to landlords willing to rent to those who are homeless and formerly homeless with disabilities; and
- 4. Provided more than \$120,000 of risk mitigation funds to help maintain the permanent supportive housing units.

Additionally, BACS, through this contract, has conducted 392 housing education workshops across the County and expanded to nine different locations, providing daily help to those experiencing homelessness or at risk of homelessness.

Approval of these amendments would allow Abode Services, LLC and BACS to continue to provide more of the contracted services, including adding new units, maintaining relationships with landlords and assisting with any issues related to existing permanent supportive housing units, and providing housing education workshops through March 31, 2021.

SELECTION CRITERIA

In March 2017, Health Care Services Agency (HCSA) released a formal Request for Proposal (RFP) for Landlord Liaison and Housing Subsidy Management Services and Housing Education and Counseling Services. By the response due date of March 28, 2017, 8 proposals were received from 5 bidders. Upon review, all bids met the minimum qualifications and were forwarded to the County Selection Committee (CSC) for a full evaluation. The CSC found that the bids by Abode Services, LLC and Bay Area Community Services met the full scope requirements as stated in the RFP and related Addenda and demonstrated a good understanding of the County's need to work with property owners and management companies to secure more permanent supportive housing units and provide incentives and support to existing landlords as part of a coordinated system and entry process for persons experiencing homelessness or that are at-risk of homelessness throughout Alameda County.

Abode Services, LLC is a non-profit organization that provides direct services to County residents and, therefore, is exempt from the Small, Local and Emerging Local Business (SLEB) policy requirements. Bay Area Community Services is a certified Small SLEB vendor (Certification No. 14-00052; Expiration Date: 3/31/2022).

The Honorable Board of Supervisors January 12, 2021 Page 3 of 3

FINANCING

Appropriations related to the BACS and Abode contracts for these services are funded by Whole Person Care revenue already included in the FY 2020-21 Approved Budget. Approval of the time-only contract extensions will have no impact on net County cost.

VISION 2026 GOAL

Providing landlord liaison, housing subsidy management, housing education and counseling services, and other integrated and supportive housing care coordination services meets the 10X goal pathways of <u>Eliminating</u> <u>Homelessness</u> in support of our shared visions of a <u>Thriving & Resilient Population</u> and <u>Safe & Livable</u> <u>Communities</u>.

Sincerely,

-DocuSigned by: dere

Colleen Chawla, Director Health Care Services Agency

SECOND AMENDMENT TO AGREEMENT

This Second Amendment to Agreement ("Second Amendment") is made by the County of Alameda ("County") and <u>Abode Services</u>, ("Contractor") with respect to that certain agreement entered by them on <u>September 1, 2017</u>, as amended by that certain First Amendment to Agreement executed on <u>January 14, 2020</u> (referred to herein as the "Contract" or "Agreement") pursuant to which Contractor provides <u>Landlord Liaison and</u> <u>Housing Subsidy Management Services</u> to County.

County and Contractor agree as follows:

- 1. For valuable consideration, the receipt and sufficiency of which are hereby acknowledged, County and Contractor agree to amend the Agreement in the following respects:
- 2. Except as otherwise stated in this Second Amendment, the terms and provisions of this Second Amendment will be effective as of the date this Second Amendment is executed by the County ("Effective Date").
- The term of the Agreement is currently scheduled to expire on <u>December 31, 2020</u>.
 As of the Effective Date, the term of the Agreement is extended through <u>March 31, 2021</u>.

4. DEBARMENT AND SUSPENSION CERTIFICATION:

 By signing this Second Amendment and Exhibit D, Debarment and Suspension Certification, Contractor/Grantee agrees to comply with applicable federal suspension and debarment regulations, including but not limited to 7 Code of Federal Regulations (CFR) 3016.35, 28 CFR 66.35, 29 CFR 97.35, 34 CFR 80.35, 45 CFR 92.35 and Executive Order 12549.

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- By signing this Second Amendment, Contractor certifies to the best of its knowledge and belief, that it and its principals:
 - Are not presently debarred, suspended, proposed for debarment, declared ineligible, or voluntary excluded by any federal department or agency;
 - (2) Shall not knowingly enter into any covered transaction with a person who is proposed for debarment under federal regulations, debarred, suspended, declared ineligible, or voluntarily excluded from participation in such transaction.
- 5. Except as expressly modified by this Second Amendment, all of the terms and conditions of the Contract are and remain in full force and effect.

[REMAINDER OF THIS PAGE INTENTIONALLY LEFT BLANK]

IN WITNESS WHEREOF, the parties hereto have executed this Second Amendment as of the day and year first above written.

COUNTY OF ALAMEDA Signature

Name: <u>Keith Carson</u> (Printed)

Title: President of the Board of Supervisors

ABODE SERVICES

	DocuSigned by:	
By:	Louis Chicoine	
	Signature	

Name: Louis Chicoine (Printed)

Title: Executive Director

Date: February 24, 2021

Approved as to Form: DONNA ZIEGLER, County Counsel for the County of Alameda

By:

DocuSigned by:

Raymond J. Leung Deputy County Counsel Date: 12/28/2020

By signing above, signatory warrants and represents that he/she executed this Second Amendment in his/her authorized capacity and that by his/her signature on this Second Amendment, he/she or the entity upon behalf of which he/she acted, executed this Second Amendment.

EXHIBIT C

COUNTY OF ALAMEDA MINIMUM INSURANCE REQUIREMENTS

Without limiting any other obligation or liability under this Agreement, the Contractor, at its sole cost and expense, shall secure and keep in force during the entire term of the Agreement or longer, as may be specified below, the following minimum insurance coverage, limits and endorsements:

	TYPE OF INSURANCE COVERAGES	MINIMUM LIMITS
A	Commercial General Liability Premises Liability; Products and Completed Operations; Contractual Liability; Personal Injury and Advertising Liability	\$1,000,000 per occurrence (CSL) Bodily Injury and Property Damage
B	Commercial or Business Automobile Liability All owned vehicles, hired or leased vehicles, non-owned, borrowed and permissive uses. Personal Automobile Liability is acceptable for individual contractors with no transportation or hauling related activities	\$1,000,000 per occurrence (CSL) Any Auto Bodily Injury and Property Damage
С	Workers' Compensation (WC) and Employers Liability (EL) Required for all contractors with employees	WC: Statutory Limits EL: \$1,000,000 per accident for bodily injury or disease
D	Endorsements and Conditions:	
	 ADDITIONAL INSURED: All insurance required above with the exc Workers' Compensation and Employers Liability, shall be endorsed of Supervisors, the individual members thereof, and all County office The Additional Insured endorsement shall be at least as broad as IS 	to name as additional insured: County of Alameda, its Board rs, agents, employees, volunteers, and representatives.
	 DURATION OF COVERAGE: All required insurance shall be maintal Insurance policies and coverage(s) written on a claims-made basis s and until 3 years following the later of termination of the Agreement with the retroactive date of said insurance (as may be applicable) co this Agreement. 	ined during the entire term of the Agreement. In addition, shall be maintained during the entire term of the Agreement and acceptance of all work provided under the Agreement,
	 REDUCTION OR LIMIT OF OBLIGATION: All insurance policies, i include an endorsement and be primary and non-contributory and will insurance) available to the County. The primary and non-contributory 04 13. Pursuant to the provisions of this Agreement insurance effect Contractor's contractual obligation to indemnify and defend the Inder 	not seek contribution from any other insurance (or self- endorsement shall be at least as broad as ISO Form 20 01 ed or procured by the Contractor shall not reduce or limit
	4. INSURER FINANCIAL RATING: Insurance shall be maintained three or equivalent, shall be admitted to the State of California unless other amounts acceptable to the County. Acceptance of Contractor's insu Contractor hereunder. Any deductible or self-insured retention amou sole responsibility of the Contractor.	rwise waived by Risk Management, and with deductible rance by County shall not relieve or decrease the liability of
	 SUBCONTRACTORS: Contractor shall include all subcontractors a that the subcontractor, under its own policies and endorsements, ha Agreement, including this Exhibit. The additional Insured endorsem 38 04 13. 	s complied with the insurance requirements in this
	 JOINT VENTURES: If Contractor is an association, partnership or oprovided by one of the following methods: Separate insurance policies issued for each individual entity, with party), or at minimum named as an "Additional Insured" on the opposite ISO Forms named above. 	th each entity included as a "Named Insured" (covered other's policies. Coverage shall be at least as broad as in th
	 Joint insurance program with the association, partnership or oth CANCELLATION OF INSURANCE: All insurance shall be required County of cancellation. 	er joint business venture included as a "Named Insured". to provide thirty (30) days advance written notice to the
	 CERTIFICATE OF INSURANCE: Before commencing operations up of Insurance and applicable insurance endorsements, in form and su coverage is in effect. The County reserves the rights to require the required insurance policies. The required certificate(s) and endorse 	atisfactory to County, evidencing that all required insurance Contractor to provide complete, certified copies of all
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Certificate C-1

Page 1 of 1

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PRODUCER				CONTACT				
Bolton & Company 3475 E. Foothill Blyd., Suite 100				AIC, NO, Ext): (626)	799-7000	FAX (A/C, No	.(626)	441-3233
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Exhibit C Page **2** of **3** POLICY NUMBER: 201903766NPO Named Insured: Allied Housing, Inc., Abode Services COMMERCIAL GENERAL LIABILITY CG 20 26 07 04

THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY.

ADDITIONAL INSURED – DESIGNATED PERSON OR ORGANIZATION

This endorsement modifies insurance provided under the following:

COMMERCIAL GENERAL LIABILITY COVERAGE PART

SCHEDULE

Name Of Additional Insured Person(s) Or Organization(s)

Any person or organization that you are required to add as an additional insured on this policy, under a written contract or agreement currently in effect, or becoming effective during the term of this policy. The additional insured status will not be afforded with respect to liability arising out of or related to your activities as a real estate manager for that person or organization.

County of Alameda, its Board of Supervisors, the individual members thereof, and all County Officers, Agents, employees and representatives

Information required to complete this Schedule, if not shown above, will be shown in the Declarations

Section II -- Who is An Insured is amended to include as an additional insured the person(s) or organization(s) shown in the Schedule, but only with respect to liability for "bodily injury", "property damage" or "personal and advertising injury" caused, in whole or in part, by your acts or omissions or the acts or omissions of those acting on your behalf:

A. In the performance of your ongoing operations; or

B. In connection with your premises owned by or rented to you.

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Page 1 of 1

EXHIBIT D

COUNTY OF ALAMEDA DEBARMENT AND SUSPENSION CERTIFICATION

(Applicable to all agreements funded in part or whole with federal funds and contracts over \$25,000).

The contractor, under penalty of perjury, certifies that, except as noted below, contractor, its principals, and any named and unnamed subcontractor:

- Is not currently under suspension, debarment, voluntary exclusion, or
- determination of ineligibility by any federal agency;
- Has not been suspended, debarred, voluntarily excluded or determined ineligible by any federal agency within the past three years;
- Does not have a proposed debarment pending; and
- Has not been indicted, convicted, or had a civil judgment rendered against it by a court of competent jurisdiction in any matter involving fraud or official misconduct within the past three years.

If there are any exceptions to this certification, insert the exceptions in the following space.

Exceptions will not necessarily result in denial of award, but will be considered in determining contractor responsibility. For any exception noted above, indicate below to whom it applies, initiating agency, and dates of action.

Notes: Providing false information may result in criminal prosecution or administrative sanctions. The above certification is part of the Standard Services Agreement. Signing this Standard Services Agreement on the signature portion thereof shall also constitute signature of this Certification.

PRINCIPAL: Louis Chicoine	TITLE: Executive Director	
SIGNATURE Louis Chicoine	DATE: 12/28/2020	
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Exhibit D Page 1 of 1 . ,

SECOND AMENDMENT TO AGREEMENT

This Second Amendment to Agreement ("Second Amendment") is made by the County of Alameda ("County") and <u>Bay Area Community Services</u>, ("Contractor") with respect to that certain agreement entered by them on <u>September 26, 2017</u>, as amended by that certain First Amendment to Agreement executed on <u>January 14, 2020</u> (referred to herein as the "Contract" or "Agreement") pursuant to which Contractor provides <u>Landlord</u> <u>Liaison and Housing Subsidy Management Services and Housing Education and Counseling</u> <u>Services</u> to County.

County and Contractor agree as follows:

- 1. For valuable consideration, the receipt and sufficiency of which are hereby acknowledged, County and Contractor agree to amend the Agreement in the following respects:
- The terms of the Agreement is currently scheduled to expire on <u>December 31, 2020</u>.
 As of the Effective Date, the term of the Agreement is extended through <u>March 31, 2021</u>.

3. DEBARMENT AND SUSPENSION CERTIFICATION:

- By signing this Second Amendment and Exhibit D, Debarment and Suspension Certification, Contractor/Grantee agrees to comply with applicable federal suspension and debarment regulations, including but not limited to 7 Code of Federal Regulations (CFR) 3016.35, 28 CFR 66.35, 29 CFR 97.35, 34 CFR 80.35, 45 CFR 92.35 and Executive Order 12549.
- By signing this Second Amendment, Contractor certifies to the best of its knowledge and belief, that it and its principals:

Exhibit C Page 1 of 5

- Are not presently debarred, suspended, proposed for debarment, declared ineligible, or voluntary excluded by any federal department or agency;
- (2) Shall not knowingly enter into any covered transaction with a person who is proposed for debarment under federal regulations, debarred, suspended, declared ineligible, or voluntarily excluded from participation in such transaction.
- 4. Except as expressly modified by this Second Amendment, all of the terms and conditions of the Contract are and remain in full force and effect.

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IN WITNESS WHEREOF, the parties hereto have executed this Second Amendment as of the day and year first above written.

COUNTY OF ALAMEDA

Bv Signature

Name: <u>Keith Carson</u> (Printed)

Title: President of the Board of Supervisors

Date: February 24, 202

Approved as to Form: DONNA ZIEGLER, County Counsel for the County of Alameda

DocuSigned by:

By:

Raymond J. Leung Deputy County Counsel BAY AREA COMMUNITY SERVICES

By: Jamie Almanza Signature

Name: Jamie Almanza (Printed)

Title: Executive Director

Date:

1/14/2021

By signing above, signatory warrants and represents that he/she executed this Second Amendment in his/her authorized capacity and that by his/her signature on this Second Amendment, he/she or the entity upon behalf of which he/she acted, executed this Second Amendment.

EXHIBIT C

COUNTY OF ALAMEDA MINIMUM INSURANCE REQUIREMENTS

Without limiting any other obligation or liability under this Agreement, the Contractor, at its sole cost and expense, shall secure and keep in force during the entire term of the Agreement or longer, as may be specified below, the following minimum insurance coverage, limits and endorsements:

	TYPE OF INSURANCE COVERAGES	MINIMUM LIMITS
Pr	ommercial General Liability remises Liability; Products and Completed Operations; Contractual ability; Personal Injury and Advertising Liability	\$1,000,000 per occurrence (CSL) Bodily Injury and Property Damage
Al	ommercial or Business Automobile Liability I owned vehicles, hired or leased vehicles, non-owned, borrowed and armissive uses. Personal Automobile Liability is acceptable for dividual contractors with no transportation or hauling related activities	\$1,000,000 per occurrence (CSL) Any Auto Bodily Injury and Property Damage
	orkers' Compensation (WC) and Employers Liability (EL) aquired for all contractors with employees	WC: Statutory Limits EL: \$1,000,000 per accident for bodily injury or disease
) E	ndorsements and Conditions:	
1.	ADDITIONAL INSURED: All insurance required above with the except Workers' Compensation and Employers Liability, shall be endorsed to of Supervisors, the individual members thereof, and all County officers The Additional Insured endorsement shall be at least as broad as ISO DURATION OF COVERAGE: All required insurance shall be maintain Insurance policies and coverage(s) written on a claims-made basis sh and until 3 years following the later of termination of the Agreement ar with the retroactive date of said insurance (as may be applicable) con this Agreement.	name as additional insured: County of Alameda, its Boar s, agents, employees, volunteers, and representatives. Form Number CG 20 38 04 13. The during the entire term of the Agreement. In addition, all be maintained during the entire term of the Agreement acceptance of all work provided under the Agreement,
3.	REDUCTION OR LIMIT OF OBLIGATION: All insurance policies, in include an endorsement and be primary and non-contributory and will n insurance) available to the County. The primary and non-contributory e 04 13. Pursuant to the provisions of this Agreement insurance effecter Contractor's contractual obligation to indemnify and defend the Indem	ot seek contribution from any other insurance (or self- indorsement shall be at least as broad as ISO Form 20 0 d or procured by the Contractor shall not reduce or limit
4.	INSURER FINANCIAL RATING: Insurance shall be maintained throu or equivalent, shall be admitted to the State of California unless other amounts acceptable to the County. Acceptance of Contractor's insura Contractor hereunder. Any deductible or self-insured retention amount sole responsibility of the Contractor.	igh an insurer with a A.M. Best Rating of no less than A.W. wise waived by Risk Management, and with deductible ance by County shall not relieve or decrease the liability of
5.		complied with the insurance requirements in this
6.	 JOINT VENTURES: If Contractor is an association, partnership or oth provided by one of the following methods: Separate insurance policies issued for each individual entity, with party), or at minimum named as an "Additional Insured" on the oth ISO Forms named above. 	each entity included as a "Named Insured" (covered her's policies. Coverage shall be at least as broad as in t
7.	 Joint insurance program with the association, partnership or othe CANCELLATION OF INSURANCE: All insurance shall be required to County of cancellation. 	
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Certificate C-1

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07/01/2			PERSÓNAL & ADV INJURY	\$	1,000,00
07/01/2			GENERAL AGGREGATE	\$	2,000,00
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ACORD 25 (2009/09)

© 1988-2009 ACORD CORPORATION. All rights reserved. The ACORD name and into are redistored marks of ACORD. POLICY NUMBER: 2020-02157 Named Insured: Bay Area Community Services, Inc.; East Bay Transit COMMERCIAL GENERAL LIABILITY CG 20 26 04 13

THIS ENDORSEMENT CHANGES THE POLICY, PLEASE READ IT CAREFULLY,

ADDITIONAL INSURED – DESIGNATED PERSON OR ORGANIZATION

This endorsement modifies insurance provided under the following:

COMMERCIAL GENERAL LIABILITY COVERAGE PART

SCHEDULE

Name Of Additional Insured Person(s) Or Organization(s):

Any person or organization that you are required to add as an additional insured on this policy, under a written contract or agreement currently in effect, or becoming effective during the term of this policy. The additional insured status will not be afforded with respect to liability arising out of or related to your activities as a real estate manager for that person or organization,

Information required to complete this Schedule, if not shown above, will be shown in the Declarations.

- A. Section II Who Is An Insured is amended to include as an additional insured the person(s) or organization(s) shown in the Schedule, but only with respect to liability for "bodily injury", "property damage" or "personal and advertising injury" caused, in whole or in part, by your acts or omissions or the acts or omissions of those acting on your behalf:
 - In the performance of your ongoing operations; or
 - In connection with your premises owned by or rented to you.

However:

- The insurance afforded to such additional insured only applies to the extent permitted by law; and
- If coverage provided to the additional insured is required by a contract or agreement, the insurance afforded to such additional insured will not be broader than that which you are required by the contract or agreement to provide for such additional insured,

B. With respect to the insurance afforded to these additional insureds, the following is added to Section III – Limits Of Insurance:

If coverage provided to the additional insured is required by a contract or agreement, the most we will pay on behalf of the additional insured is the amount of insurance:

- 1. Required by the contract or agreement; or
- Available under the applicable Limits of Insurance shown in the Declarations; whichever is less.

This endorsement shall not increase the applicable Limits of Insurance shown in the Declarations.

EXHIBIT D

COUNTY OF ALAMEDA DEBARMENT AND SUSPENSION CERTIFICATION

(Applicable to all agreements funded in part or whole with federal funds and contracts over \$25,000).

The contractor, under penalty of perjury, certifies that, except as noted below, contractor, its principals, and any named and unnamed subcontractor:

- Is not currently under suspension, debarment, voluntary exclusion, or determination of ineligibility by any federal agency;
- Has not been suspended, debarred, voluntarily excluded or determined ineligible by any federal agency within the past three years;
- Does not have a proposed debarment pending; and
- Has not been indicted, convicted, or had a civil judgment rendered against it by a court of competent jurisdiction in any matter involving fraud or official misconduct within the past three years.

If there are any exceptions to this certification, insert the exceptions in the following space.

Exceptions will not necessarily result in denial of award, but will be considered in determining contractor responsibility. For any exception noted above, indicate below to whom it applies, initiating agency, and dates of action.

Notes: Providing false information may result in criminal prosecution or administrative sanctions. The above certification is part of the Standard Services Agreement. Signing this Standard Services Agreement on the signature portion thereof shall also constitute signature of this Certification.

CONTRACTOR: Bay Area Communi	ty Services	
PRINCIPAL: Jamie Almanza	TITLE: Executive Director	
SIGNATURE: Jamie Almanya	DATE:	

Exhibit D Page 1 of 1

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