February 13, 2024

Honorable Board of Supervisors
Alameda County Administration Building
1221 Oak Street, Suite 536
Oakland, CA 94612

Dear Board Members:

SUBJECT: APPROVE THE USE OF DISTRICT 5 AMERICAN RESCUE PLAN ACT (ARPA) SUPERVISORIAL DISTRICT COMMUNITY NEEDS CASH AID GRANT TO SUPPORT HORN BARBECUE AND OAKSTOP INC

RECOMMENDATION:

Approve the use of $200,000 American Rescue Plan Act (ARPA) Supervisorial District 5 Community Needs Cash Aid Grants to support the following organizations due to negative economic impact experienced from COVID-19:

A. $100,000, Horn Barbecue, (Principal: Matthew Horn; Location: Oakland); and
B. $100,000, Oakstop, Inc., (Principal: Trevor Parham; Location: Oakland)

SUMMARY/DISCUSSION:

Horn Barbecue is a business organization in West Oakland whose mission extends beyond culinary excellence. They are committed to being a positive force in our community through their food service but also helping to address the needs of the less fortunate neighbors. The organization is grounded in providing quality, accessible food, and offer employment opportunities to local residents including those facing homelessness. In addition, Horn Barbecue provides turkey giveaways during their annual Thanksgiving event. Due to COVID-19, the business has been severely impacted that resulted in loss of revenue, particularly due to the inability to use dining rooms and the consequent reduction of in-person dining and adapting to new health and safety guidelines that meant incurring costs for sanitation and personal protective equipment. In 2023, Horn Barbecue experienced vandalism, attempted burglar and their building was burned.
Oakstop, Inc. is a social enterprise that uses commercial real estate as a platform to increase social well-being and economic mobility for communities of color in Oakland. They provide short-term and flexible space rental models across five commercial buildings to minimize space costs for local communities while maximizing opportunities for professional collaboration and social impact programs. Oakstop, Inc. increases economic mobility for local communities by increasing social impact in the areas of workforce development, mental health and wellness and small business support. Due to COVID-19, the organization’s revenue decreased by 50 percent due to government mandates that prohibited customers from working or gathering indoors. This resulted in Oakstop’s ability to generate regular revenue that has incurred over $1 million in debt from rent and utility expenses.

FINANCING:

Funds for these allocations are included in Fiscal Year 23-24 ARPA Fund District Five Budget. There is no net County cost.

VISION 2026 GOAL:

The support of Horn Barbecue and Oakstop, Inc. meets the 10X goal of Accessible Infrastructure and in support of our shared vision of Thriving and Resilient Population.

Sincerely,

Keith Carson
Supervisor, Fifth District
ARPA-001

ARPA Supervisory Community Needs
Cash Aid Grants Request/Payment

Date: ______________

Request from Board of Supervisors Name/District No: _____________________  QIC: 20101

Request Prepared By: Amy Shrago  Phone: (510) 272-6685

Beneficiary’s ALCOLINK Supplier #: __________________________

Amount: $ __________________________

Beneficiary’s Name: Horn Barbecue Mandela LLC

Executive Director: Matthew Horn

Street Address: 2534 Mandela Parkway

City/State/Zip: Oakland CA 94607

Grantee Contact: Matthew Horn  Phone: (510)882-3179

Comments:

Board Member Signature: __________________________  Date: 2/21/24

<table>
<thead>
<tr>
<th>ACCOUNTING INFORMATION</th>
</tr>
</thead>
<tbody>
<tr>
<td>Business Unit</td>
</tr>
<tr>
<td>BOARD</td>
</tr>
<tr>
<td>Total</td>
</tr>
</tbody>
</table>

Invoice Type: BRDA  Invoice #: ARPA-D5-56782

Payment Handling: Return to Board Office (Name/QIC) District 5 / 20101

Pay Comments:
COUNTY OF ALAMEDA AMERICAN RESCUE PLAN ACT (ARPA)  
SUPERVISORIAL DISTRICT COMMUNITY NEEDS CASH AID GRANTS

In response to the negative economic, health, and safety impacts of the COVID-19 pandemic on local non-profit and business organizations, the County of Alameda is launching a new program, the American Rescue Plan Act (ARPA) Supervisorial District Community Needs Cash Aid Grants program. This new program will infuse much needed cash aid into the community and spur Alameda County’s economic recovery.

The County has allocated $3.1 million to each Supervisorial District for the ARPA Supervisorial District Community Needs Cash Aid Grants program with the goal that each Supervisorial District will provide cash aid grants that reflect the geographic and cultural diversity of Alameda County, prioritizing organizations operated by or serving populations and communities that were disproportionately impacted by COVID-19. Organizations that have experienced negative economic impacts caused by COVID-19 during the period March 1, 2020, to the present are eligible to apply for a cash aid grant under this program. Cash aid grants may be awarded beginning April 11, 2022, through September 30, 2024. Cash aid grants are subject to availability of funds within each Supervisorial District’s $3.1 million allocation, eligibility of applicants, and any other relevant factors.

Through the application process, applicants must demonstrate and attest to the harm and economic losses sustained by the organization due to the negative impacts of the COVID-19 pandemic. Applications that are not adequately documented may be rejected. Additionally, not all worthy applications will necessarily be funded.

Eligible organizations may receive cash aid grants up to the maximum amount of $100,000 per Supervisorial District based on demonstrated and qualifying impacts. However, the total amount of cash aid grant funds awarded to an organization by the County as part of the ARPA Supervisorial District Community Needs Cash Aid Grants program cannot exceed the amount of the organization’s losses due to the negative economic impacts of the COVID-19 pandemic. The ARPA guidelines require that the cash aid grants be reasonably proportional to the negative economic impacts they are intended to address. Economic losses that were reimbursed through insurance or other sources cannot be used to qualify for a cash aid grant. Each applicant is required to provide the demographic makeup of the organization and basic demographic information about the population served as part of the completed application.

All Alameda County ARPA Supervisorial District Community Needs Cash Aid Grants must be approved by the Board of Supervisors at a regularly scheduled meeting. By submitting an application, the organization agrees to maintain and provide records to the County during the U.S. Treasury Department audit period and agrees to fully cooperate with any audit by the County, the Federal government or their designees. If through an audit, or any other means, the County or US Treasury Department determines that because of fraud, misinformation provided by an organization, or for any other reason, that a cash aid grant is not an allowable ARPA expense, the applicant must agree to reimburse the funds to the County.
District priorities

Alameda County has identified $3.1 million for each supervisorial district to allocate as Community Needs Grants between March 1, 2022, and September 30, 2024. Grants can be up to $100,000 per organization and awardees must be able to demonstrate how they serve District 5 as well as have experienced a negative economic impact created by COVID-19. District 5 has prioritized the following categories for these grants with a focus on applicants who have not been able to access any previous COVID relief funds:

- Disability Services
- Ethnic Chambers of Commerce
- Homelessness Services
- Immigrant Communities
- Mental Health Services

How to apply: Complete the following application and forms. When all the information is completed, sign the W-9 and the application. To submit the application, click on “Finish”. Application will be filed with the County automatically.
Alameda County ARPA Supervisorial Community Needs Cash AID Grants

ONLINE APPLICATION

1. Applicant’s Legal Name. This name will be used on official County correspondence and on the cash aid grant (if awarded). This name must match the name on the organization’s W9 Form - Line 1

   Horn Barbecue Mandela, LLC

2. If Applicable - Add the Applicant’s Common Name - also known as the "Doing Business As" name. If a name is added here, it must be included on the W9 Form - Line 2.

   Horn Barbecue

3. Applicant’s Permanent Mailing Address (this address will be used by the County to send Applicant any official correspondence). The main address can be a PO Box located in Alameda County. -REQUIRED-

   Street Address: 2534 Mandela Parkway
   City: Oakland
   Zip: 94607

4. Applicant’s Headquarters (if different than Mailing Address)

   Street Address: ________________________________
   City: ________________________________
   Zip: ________________________________

5. Organization’s Telephone Number -REQUIRED-

   (510)225-6101

6. Organization's General Administration Email Address -REQUIRED-

   info@hornbarbecue.com
7. Organization's Website URL

www.hornbarbecue.com

8. Contact Person regarding this application -REQUIRED-

First Name: Juanita (Nina)  
Last Name: Horn  
Title: VP of Operations  
Telephone: (510)225-6101  
Mobile Phone: 5108821854  
Email Address: nina@ah2co.com

9. Staff Member in main Leadership Position such as the organization's Executive Director. If organization has no staff members, please list the Board Member in the main Leadership Position. -REQUIRED-

First Name: Matthew  
Last Name: Horn  
Title: Owner  
Telephone: (510)225-6101  
Mobile Phone: 5108823179  
Email Address: matt@ah2co.com

10. Information about Applicant Organization -REQUIRED-

Current number of Full-Time Employees: 14  
Current number of Part-Time Employees and Other Consultants and Contractors: 3  
Current number of Board Members: 0

Please check the ONE that is most applicable

Business Ownership Ethnicity:

- African American or Black (>50%)
- American Indian or Alaskan Native (>50%)
- Asian (>50%)
- Caucasian (>50%)
- Filipino (>50%)
- Hispanic or Latino (>50%)
- Native Hawaiian or other Pacific Islander (>50%)
- Multi-ethnic minority ownership (>50%)
- Multi-ethnic ownership (50% Minority – 50% Non-Minority)
- Decline to state

Business Ownership Gender Identity:

- Female (>50% ownership)
- Male (>50% ownership)
- Non-Binary (>50% ownership)
- Decline to state
11. Applicants Mission/Purpose, Including Description of Population and Community Served:

At Horn Barbecue, nestled in the heart of West Oakland near one of the city's largest homeless camps, our mission extends beyond culinary excellence. We are committed to being a positive force in our community, serving not only unparalleled barbecue experiences but also addressing the needs of our less fortunate neighbors. Our ethos is grounded in providing quality, accessible food, engaging in community upliftment, offering employment opportunities to local residents including those facing homelessness, and advocating for awareness and change. As more than just a restaurant, we are a community hub dedicated to enriching lives and strengthening the community fabric through compassion, service, and exceptional culinary experiences.

12. Describe and Attest to the Negative Economic Impact of COVID-19 from March 1, 2020:

The COVID-19 pandemic severely impacted small restaurants like ours, bringing about a drastic loss of revenue, especially due to the inability to use dining rooms and the consequent reduction in customer footfall. Staying open meant adapting to new health and safety guidelines, incurring additional costs for sanitization and personal protective equipment, and modifying spaces for social distancing, all of which added financial strain. Disruptions in supply chains affected ingredient availability and costs, impacting menu offerings and operational costs. The restrictions on personal interactions with guests significantly affected the core of a business rooted in hospitality and personal connection, while the emotional and mental stress of operating under such uncertainty and health risks took a toll on you and your staff. Moreover, financial uncertainty and the accrual of debt to keep the business afloat amidst these challenges added to the overall precarity, making the pandemic's impact on small restaurants like yours not just economic but also deeply connected to the essence of the dining experience.

13. Was the Organization’s Negative Economic Impact reimbursed through insurance or another source?

Yes  [ ]
No  [x]

14. Has your Organization Received COVID-19 funding from Alameda County to provide services?

Yes  [ ]
No  [x]

Amount $ ________________
15. Has your Organization Received COVID-19 funding from Other Sources to provide services?

Yes [x]       Amount $ 488,820
No [ ]

If Yes Name of Funding Source:

EIDL $36,000 (loan), PPP $28,045 (grant), RRF $83,534 (grant), ERTC $341,241 (credit)

16. Amount of Cash Aid Grant Requested: $ 100,000

17. Include the Organization Tax Identification number on the Part I of the W-9 at the end of the application. Remember to sign the W-9.

18. Complete the information lines 4-9 on the 110-13 Form which is the last page of the application.

Applicant Name: Juanita Horn

Applicant Signature: Juanita Horn

Signed Date: 12/12/2023

By signing and submitting this application, the signatory warrants and represents that: 1) they are duly authorized to submit the application; 2) all information in the application and the submitted materials is true and accurate; 3) the application is executed on behalf of the organization; and 4) if any information is incorrect, false or in violation of any American Funding Plan Act requirements, the organization may be required to repay the funds to the County.
**IMPORTANT FIRST STEP**

Is the Applicant affiliated with and/or an Alameda County Employee/Board Member/Commissioner?  ☐ Yes  ☑ No

If Yes, there may be a conflict of interest pursuant to Section 66 of the Alameda County Charter that requires further action.

Districts: Contact County Counsel to confirm there is no conflict of interest in order to proceed with this request.

**Districts: Complete Items 1-3**

1. Submitted by:
   - Name: Amy Shrago
   - District #: 5
   - QIC: 20101  
   - Phone: (510) 272-6685  
   - Email: Amy.Shrago@acgov.org

2. Request to Add Supplier:
   - ☐ New Supplier
   - ☐ Is Request to Add a result of merger or acquisition?  ☐ Yes  ☑ No

   If Yes: Previous Alcolink Supplier # _______  Previous Supplier Name ____________________________

3. Request to Modify Existing Alcolink Supplier Number:
   - ☑ New Doing Business As (DBA) Name
   - ☑ Name Change  ☑ DBA Name Change
   - ☑ New/Additional Address for Existing Supplier
   - ☑ Replacement Address for Existing Supplier, Alcolink Address ID # ______

   Is this the Remit To address?  ☑ Yes  ☐ No

**Applicants: Complete Important First Step above and items 4-9**

4. ARPA Grant Applicant Information:
   - Federal Tax ID Number _______
   - Supplier Full Legal Name: Horn Barbecue Mandela, LLC
   - Supplier Doing Business as (DBA) Name: Horn Barbecue
   - Supplier Contact Name: Juanita Horn
   - PO/Street Address: 2534 Mandela Parkway
   - City: Oakland  
   - State: CA  
   - Zip Code: 94607
   - Phone: (510)225-6101  
   - Email: nina@ah2co.com

5. Type of Entity:
   - ☑ Individual
   - ☐ Sole Proprietor
   - ☐ Tax-Exempted/Non Profit
   - ☐ Partnership
   - ☐ Corporation
   - ☐ Government or Trust

6. Check all boxes that may apply to Alameda County payments Supplier may receive:
   - ☑ Goods Only
   - ☑ Goods and Services
   - ☑ Rents/Leases
   - ☑ Rents/Leases Paid to You as the Agent
   - ☑ Medical Services
   - ☑ Legal Services  ☑ Other ARPA Grant Applicant
   - ☑ Settlement, Judgment, Refunds (If checked, skip 7, 8 and 9 below)
   - ☑ Court-Appointed Services (If checked, skip 7, 8 and 9 below)

7. Business Ownership Composition:
   - Is Supplier a publicly traded entity, a public school or a government?  ☑ Yes  ☐ No
   - Is Supplier a non-profit entity or a church?  ☑ Yes  ☐ No
   - Is Supplier an individual payee that is not providing goods or services to the County?  ☑ Yes  ☐ No

   If “Yes” to any of the above, skip 8 and 9 below.

   The collection of Business Ownership (8.) Ethnicity and (9.) Gender Identity data below is for County reporting purposes only; please check the ONE that is most applicable.

8. Business Ownership Ethnicity:
   - ☑ African American or Black (> 50%)
   - ☐ Hispanic or Latino (> 50%)
   - ☐ American Indian or Alaskan Native (> 50%)
   - ☐ Native Hawaiian or other Pacific Islander (> 50%)
   - ☑ Asian (> 50%)
   - ☐ Multi-ethnic minority ownership (> 50%)
   - ☐ Caucasian / White (> 50%)
   - ☐ Multi-ethnic ownership (50% Minority – 50% Non-Minority)
   - ☐ Filipino (> 50%)
   - ☐ Decline to State

9. Business Ownership Gender Identity:
   - ☐ Female (> 50% ownership)  ☑ Male (> 50% ownership)  ☐ Non-Binary (> 50% ownership)  ☐ Decline to State
ARPA Supervisorial Community Needs
Cash Aid Grants Request/Payment

Date: ______________

Request from Board of Supervisors Name/District No: 5 _______________ QIC: 20101

Request Prepared By: Amy Shrago Phone: (510) 272-6685

Beneficiary’s ALCOLINK Supplier #: _____________________

Amount: $ _______________

Beneficiary’s Name: Oakstop Inc

Executive Director: Trevor Parham

Street Address: 1721 Broadway, Suite 201

City/State/Zip: Oakland CA 94612

Grantee Contact: Trevor Parham Phone: (510)219-2295

Comments:

Board Member Signature: ___________________________ Date: 2/21/24

<table>
<thead>
<tr>
<th>BUSINESS UNIT</th>
<th>ACCT.</th>
<th>FUND</th>
<th>DEPT ID</th>
<th>PROGRAM</th>
<th>SUB-CLS</th>
<th>BY</th>
<th>PROJECT</th>
<th>AMOUNT</th>
</tr>
</thead>
<tbody>
<tr>
<td>BOARD</td>
<td>640300</td>
<td>21713</td>
<td>11199</td>
<td>2022</td>
<td></td>
<td></td>
<td>$</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Total</td>
<td>$ 0.00</td>
</tr>
</tbody>
</table>

Invoice Type: BRDA Invoice #: ARPA-D5-59100

Payment Handling: ☒ Return to Board Office (Name/QIC) District 5 / 20101

Pay Comments:
COUNTY OF ALAMEDA AMERICAN RESCUE PLAN ACT (ARPA)
SUPERVISORIAL DISTRICT COMMUNITY NEEDS CASH AID GRANTS

In response to the negative economic, health, and safety impacts of the COVID-19 pandemic on local non-profit and business organizations, the County of Alameda is launching a new program, the American Rescue Plan Act (ARPA) Supervisorial District Community Needs Cash Aid Grants program. This new program will infuse much needed cash aid into the community and spur Alameda County’s economic recovery.

The County has allocated $3.1 million to each Supervisorial District for the ARPA Supervisorial District Community Needs Cash Aid Grants program with the goal that each Supervisorial District will provide cash aid grants that reflect the geographic and cultural diversity of Alameda County, prioritizing organizations operated by or serving populations and communities that were disproportionately impacted by COVID-19. Organizations that have experienced negative economic impacts caused by COVID-19 during the period March 1, 2020, to the present are eligible to apply for a cash aid grant under this program. Cash aid grants may be awarded beginning April 11, 2022, through September 30, 2024. Cash aid grants are subject to availability of funds within each Supervisorial District’s $3.1 million allocation, eligibility of applicants, and any other relevant factors.

Through the application process, applicants must demonstrate and attest to the harm and economic loss sustained by the organization due to the negative impacts of the COVID-19 pandemic. Applications that are not adequately documented may be rejected. Additionally, not all worthy applications will necessarily be funded.

Eligible organizations may receive cash aid grants up to the maximum amount of $100,000 per Supervisorial District based on demonstrated and qualifying impacts. However, the total amount of cash aid grant funds awarded to an organization by the County as part of the ARPA Supervisorial District Community Needs Cash Aid Grants program cannot exceed the amount of the organization’s losses due to the negative economic impacts of the COVID-19 pandemic. The ARPA guidelines require that the cash aid grants be reasonably proportional to the negative economic impacts they are intended to address. Economic losses that were reimbursed through insurance or other sources cannot be used to qualify for a cash aid grant. Each applicant is required to provide the demographic makeup of the organization and basic demographic information about the population served as part of the completed application.

All Alameda County ARPA Supervisorial District Community Needs Cash Aid Grants must be approved by the Board of Supervisors at a regularly scheduled meeting. By submitting an application, the organization agrees to maintain and provide records to the County during the U.S. Treasury Department audit period and agrees to fully cooperate with any audit by the County, the Federal government or their designees. If through an audit, or any other means, the County or US Treasury Department determines that because of fraud, misinformation provided by an organization, or for any other reason, that a cash aid grant is not an allowable ARPA expense, the applicant must agree to reimburse the funds to the County.
District priorities

Alameda County has identified $3.1 million for each supervisorial district to allocate as Community Needs Grants between March 1, 2022, and September 30, 2024.

Grants can be up to $100,000 per organization and awardees must be able to demonstrate how they serve District 5 as well as have experienced a negative economic impact created by COVID-19.

District 5 has prioritized the following categories for these grants with a focus on applicants who have not been able to access any previous COVID relief funds:

- Disability Services
- Ethnic Chambers of Commerce
- Homelessness Services
- Immigrant Communities
- Mental Health Services

How to apply: Complete the following application and forms. When all the information is completed, sign the W-9 and the application. To submit the application, click on “Finish”. Application will be filed with the County automatically.
Alameda County ARPA Supervisorial Community Needs Cash AID Grants

ONLINE APPLICATION

1. Applicant’s Legal Name. This name will be used on official County correspondence and on the cash aid grant (if awarded). This name must match the name on the organization’s W9 Form - Line 1 -REQUIRED-

   Oakstop Inc

2. If Applicable - Add the Applicant’s Common Name - also known as the "Doing Business As" name. If a name is added here, it must be included on the W9 Form - Line 2.

   Oakstop

3. Applicant’s Permanent Mailing Address (this address will be used by the County to send Applicant any official correspondence). The main address can be a PO Box located in Alameda County. -REQUIRED-

   Street Address: 1721 Broadway, Suite 201

   City: Oakland

   Zip: 94612

4. Applicant’s Headquarters (if different than Mailing Address)

   Street Address: 

   City: 

   Zip: 

5. Organization’s Telephone Number -REQUIRED-

   (510)698-9370

6. Organization’s General Administration Email Address -REQUIRED-

   payments@oakstop.com
7. Organization's Website URL

www.oakstop.com

8. Contact Person regarding this application -REQUIRED-

First Name: Trevor
Last Name: Parham
Title: CEO
Telephone: (510)698-9370
Mobile Phone: 510-219-2295
Email Address: trevor@oakstop.com

9. Staff Member in main Leadership Position such as the organization's Executive Director. If organization has no staff members, please list the Board Member in the main Leadership Position. -REQUIRED-

First Name: Trevor
Last Name: Parham
Title: CEO
Telephone: (510)698-9370
Mobile Phone: 510-219-2295
Email Address: trevor@oakstop.com

10. Information about Applicant Organization -REQUIRED-

Current number of Full-Time Employees: 21
Current number of Part-Time Employees and Other Consultants and Contractors: 2
Current number of Board Members: 1

Please check the ONE that is most applicable

<table>
<thead>
<tr>
<th>Business Ownership Ethnicity:</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>African American or Black (&gt;50%)</td>
<td>Hispanic or Latino (&gt;50%)</td>
</tr>
<tr>
<td>American Indian or Alaskan Native (&gt;50%)</td>
<td>Native Hawaiian or other Pacific Islander (&gt;50%)</td>
</tr>
<tr>
<td>Asian (&gt;50%)</td>
<td>Multi-ethnic minority ownership (&gt;50%)</td>
</tr>
<tr>
<td>Caucasian (&gt;50%)</td>
<td>Multi-ethnic ownership (50% Minority – 50% Non-Minority)</td>
</tr>
<tr>
<td>Filipino (&gt;50%)</td>
<td>Decline to state</td>
</tr>
</tbody>
</table>

Business Ownership Gender Identity:

Female (>50% ownership) | Male (>50% ownership) | Non-Binary (>50% ownership) | Decline to state
11. Applicants Mission/Purpose, Including Description of Population and Community Served:

Oakstop is a social enterprise that uses commercial real estate as a platform to increase social well-being and economic mobility for communities of color in Oakland. We use a short term flexible space rental model across 5 commercial buildings to minimize space costs for local communities while maximizing opportunities for professional collaboration and social impact programs.

SOCIAL IMPACT PROGRAMS & POPULATIONS SERVED

WORKFORCE DEVELOPMENT
Job creation and job skills training for Black working age adults (ages 18-64) in Alameda County. 100% Black/African-American, 95% East Bay Residents, Average Age = 26.

MENTAL HEALTH & WELLNESS
Providing peer support and shared resources for individuals struggling with mental health through a restorative group therapy process. Men/Women of all ages. 100 - 300 Person Group Therapy Sessions, 90% Alameda County Residents, 75% Black/African-American, 60% of Participants Formerly Incarcerated

SMALL BUSINESS SUPPORT
Increasing economic resilience for entrepreneurs of color by providing tailored a supportive network and peer to peer business support services. We specifically focus on ethnically diverse small businesses owners or entrepreneurs 100% Alameda County Residents and Small Business Owners. 70% Black/African-American. 20% Latinx. 10% Asian

12. Describe and Attest to the Negative Economic Impact of COVID-19 from March 1, 2020:

50% DECLINE IN REVENUES
Government mandates prohibited customers from working or gathering indoors from the period Mar 1, 2020 - Feb 28, 2022. Given that Oakstop's revenue is based on people occupying space, it was not possible for Oakstop to generate regular revenue. 2019 revenues were $1.35M compared to $696K in 2020. $500K deficit from Jun '21 - Feb '22.

$1M+ DEBT FROM RENT EXPENSES
Though Oakstop's landlords allowed rent deferrals, none of the rent was forgiven, causing over $800K to accrue during the period of Mar 1, 2020 - Feb 28, 2022, and over $200K continued to accrue after Mar 1, 2022 as covid restrictions lifted and employees returned to work.

$50K DEBT FROM UTILITIES EXPENSES
PG&E and EBMUD deferred expenses for periods of up to 12 or 24 months, but those expenses were not given resulting in large arrears balances and ongoing monthly repayments of electricity and water bills, nearly doubling the standard cost of utilities from Mar 1, 2022 to present.

HIGHER INTEREST RATES (2X) FOR DISASTER RECOVERY LOANS
While Oakstop was able to procure some disaster recovery loans from its local bank when prime interest rates were 3.5%, but the interest rates have now inflated to 8.5% that Oakstop is now servicing nearly $1M in bank loans at a 10.5% interest, which is not sustainable. The current interest rate environment is a direct consequence of the covid-19 pandemic and its impact on the economy.

13. Was the Organization’s Negative Economic Impact reimbursed through insurance or another source?

Yes ☐
No ☒

14. Has your Organization Received COVID-19 funding from Alameda County to provide services?

Yes ☐
No ☒

Amount $ ____________
15. Has your Organization Received COVID-19 funding from Other Sources to provide services?

Yes [ ]  Amount $ ____________________
No [x]  

If Yes Name of Funding Source:

16. Amount of Cash Aid Grant Requested:  $ 100000 __________________________

17. Include the Organization Tax Identification number on the Part I of the W-9 at the end of the application. Remember to sign the W-9.

18. Complete the information lines 4-9 on the 110-13 Form which is the last page of the application.

Applicant Name:  Trevor Parham

Applicant Signature:  ________________________________

Signed Date:  2/13/2024

By signing and submitting this application, the signatory warrants and represents that: 1) they are duly authorized to submit the application; 2) all information in the application and the submitted materials is true and accurate; 3) the application is executed on behalf of the organization; and 4) if any information is incorrect, false or in violation of any American Funding Plan Act requirements, the organization may be required to repay the funds to the County.
ALAMEDA COUNTY DEPARTMENT REQUEST FOR COUNTY BOARD DISTRICTS TO ADD BOARD DISTRICT ARPA GRANT APPLICANT ALCOLINK SUPPLIER RECORD

Please see Instructions on reverse.

***IMPORTANT FIRST STEP***
Is the Applicant affiliated with and/or an Alameda County Employee/Board Member/Commissioner?  
☐ Yes  ☒ No
If Yes, there may be a conflict of interest pursuant to Section 66 of the Alameda County Charter that requires further action. 
Districts: Contact County Counsel to confirm there is no conflict of interest in order to proceed with this request.

Districts: Complete Items 1-3

1. Submitted by:
   
   Name ___________________________________________ District # __________________________
   
   QIC __________________ Phone ________ Email ___________________________________________

2. Request to Add Supplier:  
   
   ☐ New Supplier  Is Request to Add a result of merger or acquisition?  
   ☐ Yes  ☐ No  
   If Yes: Previous Alcolink Supplier # ________ Previous Supplier Name _________________________________________

3. Request to Modify Existing ALCOLINK Supplier Number:  
   
   Check all that apply  
   ☐ New Doing Business As (DBA) Name  
   ☐ Name Change  ☐ DBA Name Change  
   ☐ New/Additional Address for Existing Supplier  
   ☐ Replacement Address for Existing Supplier, ALCOLINK Address ID # ________  
   Is this the Remit To address?  
   ☐ Yes  ☐ No

Applicants: Complete Important First Step above and items 4-9

4. ARPA Grant Applicant Information:
   
   Federal Tax ID Number __________________________
   
   Supplier Full Legal Name __________________________
   
   Supplier Doing Business as (DBA) Name __________________________
   
   Supplier Contact Name __________________________
   
   PO/Street Address __________________________
   
   City __________________________ State __________________________ Zip Code ________
   
   Phone ________ Email __________________________________________

5. Type of Entity:
   
   ☑ Individual  ☐ Sole Proprietor  ☐ Partnership  
   ☐ Corporation  ☐ Tax-Exempted/Non Profit  ☐ Government or Trust

6. Check all boxes that may apply to Alameda County payments Supplier may receive:
   
   ☐ Goods Only  ☐ Goods and Services  ☐ Rents/Leases  ☐ Rents/Leases Paid to You as the Agent  
   ☐ Medical Services  ☐ Legal Services  ☐ Other ARPA Grant Applicant  
   ☐ Settlement, Judgment, Refunds (If checked, skip 7, 8 and 9 below)  
   ☐ Court-Appointed Services (If checked, skip 7, 8 and 9 below)

7. Business Ownership Composition:
   
   Is Supplier a publicly traded entity, a public school or a government?  
   ☐ Yes  ☐ No  
   Is Supplier a non-profit entity or a church?  
   ☐ Yes  ☐ No  
   Is Supplier an individual payee that is not providing goods or services to the County?  
   ☐ Yes  ☐ No  
   If “Yes” to any of the above, skip 8 and 9 below.
   
   The collection of Business Ownership (8.) Ethnicity and (9.) Gender Identity data below is for County reporting purposes only; please check the ONE that is most applicable

8. Business Ownership Ethnicity:
   
   ☐ African American or Black (> 50%)  ☐ Hispanic or Latino (> 50%)  
   ☐ American Indian or Alaskan Native (> 50%)  ☐ Native Hawaiian or other Pacific Islander (> 50%)  
   ☐ Asian (> 50%)  ☐ Multi-ethnic minority ownership (> 50%)  
   ☐ Caucasian / White (> 50%)  ☐ Multi-ethnic ownership (50% Minority – 50% Non-Minority)  
   ☐ Filipino (> 50%)  ☐ Decline to State

9. Business Ownership Gender Identity:
   
   ☐ Female (> 50% ownership)  ☐ Male (> 50% ownership)  ☐ Non-Binary (> 50% ownership)  ☐ Decline to State
Board of Supervisors Fiscal Management Reward Program
Non-Profit/Community Based/Public Organization/Discretionary Grant Funds Expenditure Payment Request
Please see reverse for instructions.

Date: 2/15/2024

Request from Board of Supervisor Name/District #: SUPERVISOR KEITH CARSON, DISTRICT 5
Request Prepared By: IRMINA SANCHEZ Phone: 510-272-6687

Recipient Organization Alcolink Supplier #: ____________ Amount: $100,000.00

Supplier Name: Horn Barbecue
Street Address: 2534 Mandela Parkway
City/State/Zip: Oakland, CA 94607

Payee Organization Mission/Purpose:
Horn Barbecue is a business organization in West Oakland whose mission extends beyond culinary excellence. They are committed to being a positive force in our community through their food service but also helping to address the needs of the less fortunate neighbors. The organization is grounded in providing quality, accessible food and offer employment opportunities to local residents including

Purpose of Funds:
To continue to provide a positive environment in our community by creating jobs, help the less fortunate and provide accessible food. In addition, the funds will help rebuild and recover from the loss of revenue due to the negative economic impact of COVID-19 and the devastating fire of their restaurant.

Alignment with County Mission/Vision 2026:
The support of Horn Barbecue meets the 10X goals of Accessible Infrastructure and in support of shared vision of Thriving and Resilient Population.

Term of Agreement: ☐ One Time ☐ Other (Please describe below)

County Authorized Approver: Irmina Sanchez [Digitally signed by Irmina Sanchez]  Date: 2024.02.15 08:38:55 -0800

Payment Acknowledgment: [Signature] 2/20/24
Date: 2/15/2024

Request from Board of Supervisor Name/District: SUPERVISOR KEITH CARSON, DISTRICT 5
Request Prepared By: IRMINA SANCHEZ Phone: 510-272-6687

Recipient Organization Alcolink Supplier #: Amount: $100,000.00

Supplier Name: Oakstop, Inc
Street Address: 1721 Broadway, Suite 201
City/State/Zip: Oakland, CA 94612

Payee Organization Mission/Purpose:
Oakstop, Inc. is a social enterprise that uses commercial real estate as a platform to increase social well-being and economic mobility for communities of color in Oakland. They provide short term and flexible space rental model across five commercial buildings to minimize space costs for local communities while maximizing opportunities for professional collaboration and social impact.

Purpose of Funds:
To continue to provide economic mobility for communities of color in Oakland and to help offset their over $1 million in debt from rent and utility expenses due to the negative economic impact of COVID-19.

Alignment with County Mission/Vision 2026:
The support of Oakstop, Inc. meets the 10X goals of Accessible Infrastructure and in support of shared vision of Thriving and Resilient Population.

Term of Agreement: ☐ One Time ☐ Other (Please describe below)

County Authorized Approver: Irmina Sanchez

Payee Acknowledgement of Purpose of Funds: ____________________________

Signature Date 02/15/24