

May 11, 2023

The Honorable Board of Supervisors
County Administration Building
1221 Oak Street
Oakland, CA 94612

**SUBJECT: ACCEPT THE INCENTIVE PAYMENT PROGRAM FUNDS FROM ALAMEDA ALLIANCE FOR
HEALTH AND ANTHEM BLUE CROSS TO SUPPORT CALAIM COMMUNITY SUPPORTS AND
ENHANCED CARE MANAGEMENT IN ALAMEDA COUNTY IN THE AMOUNT OF \$1,260,355
FOR JANUARY 1 – DECEMBER 31, 2023; APPROVE RELATED IPP FUNDING AGREEMENTS
WITH ALAMEDA ALLIANCE FOR HEALTH AND ANTHEM BLUE CROSS; APPROVE AN
AMENDMENT TO THE CALAIM CONTRACT WITH BLUE CROSS OF CALIFORNIA
PARTNERSHIP PLAN, INC.; DELEGATE AUTHORITY TO THE HEALTH SERVICES AGENCY
DIRECTOR TO EXECUTE THE AGREEMENTS AND AMENDMENT; AND AUTHORIZE THE
AUDITOR-CONTROLLER TO MAKE RELATED BUDGET ADJUSTMENTS**

Dear Board Members:

RECOMMENDATIONS

- A. Accept Incentive Payment Program funding from Alameda Alliance for Health to support capacity development to implement CalAIM community supports and enhanced care management in Alameda County for the period of 1/1/23-12/31/23, in the amount of \$696,789 with no required County funding match;
- B. Approve a Memorandum of Understanding with Alameda Alliance for Health (Principal: Scott Coffin, Location: Alameda) to assist HCSA with CalAIM provider capacity building activities, for the retroactive term starting 1/1/23 with no specified end date until either party terminates the agreement, in the amount of \$696,789 with no required County funding match;
- C. Accept Incentive Payment Program (IPP) funding from Blue Cross of California Partnership Plan, Inc. (Anthem) to support data exchange capacity and care coordination in Alameda County for the period of 1/1/23-12/31/23, in the amount of \$563,566 with no required County funding match;
- D. Approve a Memorandum of Understanding with Blue Cross of California Partnership Plan, Inc. (Principal: Michael Piellucci, Location: Woodland Hills) to support the implementation of delivery system infrastructure, Enhanced Care Management and Community Supports capacity building and take up, for the retroactive term starting 1/1/23 with no specified end date until either party terminates the agreement, in the amount of \$563,566 with no required County funding match;

- E. Approve an amendment to the California Advancing and Innovating Medi-Cal contract with Blue Cross of California Partnership Plan, Inc. (Principal: Michael Piellucci; Location: Woodland Hills) to support the Social Health Information Exchange and Community Health Record, increasing the contract amount from \$272,300 to \$365,300 (\$93,000 increase).
- F. Delegate authority to the Agency Director, or designee, to execute the Memoranda of Understanding and Amendment, subject to review and approval as to form by County Counsel, and submit original executed copies to the Clerk of the Board for filing; and
- G. Authorize the Auditor-Controller to increase appropriation and revenue in the amount of \$93,000.

DISCUSSION/SUMMARY

On August 9, 2022, your Board accepted the Incentive Payment Program (IPP) funding with Blue Cross of California Partnership Plan, Inc. (Anthem) and Alameda Alliance for Health (AAH) to support capacity development to implement California Advancing and Innovating Medi-Cal (CalAIM) community supports and enhanced care management in Alameda County for the period of 8/1/22 – 12/31/22, in the amount of \$781,759 (Item No. 13). Anthem Blue Cross and Alameda Alliance for Health are providing continued funding via IPP in calendar year 2023, entitled IPP Program Year 2.

CalAIM is a multi-year Department of Health Care Services (DHCS) initiative launched in 2022 to improve the quality of life and health outcomes of the Medi-Cal managed care population through the implementation of broad delivery system, program, and payment reforms across the Medi-Cal program. The launch of CalAIM's Enhanced Care Management (ECM) and Community Support (CS) services requires significant new investments in care management capabilities, ECM and CS infrastructure, information technology and data exchange, and workforce capacity across Managed Care Plans (MCPs), city/county agencies, providers, and other community-based organization. Assembly Bill 133 directs DHCS to make incentive payments to qualifying MCPs that meet milestones and metrics associated with the implementation of components of CalAIM. The 2021-2022 California State Budget allocated \$300 million for incentive payments to MCPs for State Fiscal Year (SFY) 2021-22, \$600 million for SFY 2022-23, and \$600 million for SFY 2023-24.

On December 21, 2022, Anthem Blue Cross and Alameda Alliance for Health released their joint application for their currently contracted or soon-to-be contracted CalAIM ECM and CS providers. HCSA submitted one proposal for the following services (and HCSA teams) that are currently being provided under CalAIM: expansion of Asthma Remediation to adult clients (Public Health Department's Asthma Start); dating sharing and care coordination with the Social Health Information Exchange (SHIE) and Community Health Record (CHR); and preparations for future population of focus California Children's Services (CCS) (Public Health Department's CCS team). HCSA will bring subsequent CalAIM-related contracts to your Board for approval.

Approval to accept the Incentive Payment Program (IPP) Program Year 2 funding would support the whole person care-focused ECM and CS services for more than 1,000 people in Alameda County by creating increased capacity for CalAIM providers, administrators, and data exchange leads.

On August 9, 2022, your Board delegated authority to the HCSA Director to execute the California Advancing and Innovating Medi-Cal contract with Anthem Blue Cross to support the Social Health

Information Exchange (SHIE) and Community Health Record (CHR), for the contract period of 8/1/22 through 12/31/22, in the amount of \$272,300 (Item No. 13). Following subsequent contract negotiations and in consultation with County Counsel, HCSA identified the need to increase the amount from \$272,300 to \$365,300 (\$93,000 increase) to align with contracting guidelines. As such, HCSA requests approval to amend the CalAIM contract with Anthem Blue Cross to support the SHIE and CHR. HCSA requests your Board's approval to delegate authority to the HCSA Director to negotiate and execute the California Advancing and Innovating Medi-Cal contract to allow time to negotiate the technical and complex contract terms and encumber the contracts in a timely manner.

FINANCING

Funding for these recommendations (\$1,353,355) comes from the California Department of Health Care Services (DHCS) California Advancing and Innovating Medi-Cal (CalAIM) Incentive Payment Program (IPP) grant fund. HCSA requests a budget adjustment to increase appropriation offset equally by revenue in the amount of \$93,000 for HCSA FY22-23 Budget. Funding for this item was not included in the FY23-24 budget request. Appropriation and revenue adjustments in the amount of \$1,260,355 are being requested as final adjustments to the Fiscal Year 2023-2024 Budget. Approval of these recommendations will have no impact on net County costs.

VISION 2026 GOAL

Supporting Enhanced Care Management and Community Support providers and expanding local capacity to serve Medi-Cal Managed Care beneficiaries, including individuals and families experiencing homelessness and adults experiencing serious mental illness and/or substance use disorder, in Alameda County meets the 10X goal pathways of Healthcare for All in support of our shared visions of a Thriving & Resilient Population and Safe and Livable Communities.

Sincerely,

DocuSigned by:

Colleen
CB284AE84C50405...

Colleen Chawla, Director
Health Care Services Agency

FINANCIAL RECOMMENDATION FORM

#140100-35 Rev 5/21/14

1 AGENDA DATE: 6/6/2023

BOARD LETTER SUBJECT: ACCEPT THE INCENTIVE PAYMENT PROGRAM FUNDS FROM ALAMEDA ALLIANCE FOR HEALTH AND ANTHEM BLUE CROSS TO SUPPORT CALAIM COMMUNITY SUPPORTS AND ENHANCED CARE MANAGEMENT IN ALAMEDA COUNTY IN THE AMOUNT OF \$1,260,355 FOR JANUARY 1 – DECEMBER 31, 2023; APPROVE RELATED IPP FUNDING AGREEMENTS WITH ALAMEDA ALLIANCE FOR HEALTH AND ANTHEM BLUE CROSS; APPROVE AN AMENDMENT TO THE CALAIM CONTRACT WITH BLUE CROSS OF CALIFORNIA PARTNERSHIP PLAN, INC.; DELEGATE AUTHORITY TO THE HEALTH SERVICES AGENCY DIRECTOR TO EXECUTE THE AGREEMENTS AND AMENDMENT; AND AUTHORIZE THE AUDITOR-CONTROLLER TO MAKE RELATED BUDGET ADJUSTMENTS

BUDGET YEAR: 2023 FUND: 10000

2 The use of Designations, as follows:

NAME OF DESIGNATION	ORG	AMOUNT

3 The increase (decrease) in anticipated revenue, as follows:

<i>Informational</i>				
ORG	ACCT	PROG	PROJ/GR	AMOUNT
350100	463050	00000		\$93,000.00
ORG TOTAL				\$93,000.00

<i>Informational</i>				
ORG	ACCT	PROG	PROJ/GR	AMOUNT
ORG TOTAL				\$0
GRAND TOTAL ANTICIPATED REVENUE				\$93,000.00

4 The increase (decrease) in appropriations, as follows:

<i>Informational</i>				
ORG	ACCT	PROG	PROJ/GR	AMOUNT
350100	610000	00000		\$93,000.00
ORG TOTAL				\$93,000

<i>Informational</i>				
ORG	ACCT	PROG	PROJ/GR	AMOUNT
ORG TOTAL				\$0.00
GRAND TOTAL APPROPRIATION				\$93,000.00

FINANCIAL RESOLUTION R-2023-301

PAGE: 1 OF 2
FILE NUMBER: 31036
MEETING DATE: 6/6/2023
ITEM NUMBER: 25
FUND: 10000

BY: _____ 2023

FUND: 10000

The increase (decrease) in anticipated revenue, as follows:

ORG	ACCT	PROG	<i>Informational</i> PROJ/GR	AMOUNT
ORG TOTAL				\$0

The increase (decrease) in appropriations, as follows:

ORG	ACCT	PROG	PROJ/GR	AMOUNT
ORG TOTAL				\$0
GRAND TOTAL APPROPRIATION				\$93,000

THE FOREGOING was PASSED and ADOPTED by a majority vote of the Alameda County Board of Supervisors this 6th day of June 2023, to wit:

AYES: Supervisors Carson, Haubert, Márquez, Tam & President Miley – 5

NOES: None

EXCUSED: None

PRESIDENT, BOARD OF SUPERVISORS

File No: 31036

Agenda No: 25

Document No: R-2023-301F



I certify that the foregoing is a correct copy of a Resolution adopted by the Board of Supervisors, Alameda County, State of California

ATTEST:
Clerk, Board of Supervisors

By:

Deputy