



AGENCY ADMINISTRATION & FINANCE

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May 20, 2014

The Honorable Board of Supervisors
County Administration Building
1221 Oak Street
Oakland, CA 94612

Dear Board Members:

SUBJECT: APPROVE A CAPITAL AGREEMENT WITH THE CITY OF HAYWARD AND ALLOCATE A PORTION OF MEASURE A FUNDS FOR MEDICAL SERVICES

RECOMMENDATION

1. Authorize the Health Care Services Agency Director to negotiate and sign a Capital Grant Agreement with the City of Hayward (Principal: Frances David, City Manager; Location: Hayward), upon review and approval by County Counsel, in the amount of \$1.2 million for the period of July 1, 2014 through June 30, 2015 to support the construction of a Fire Station Health Portal located at 28270 Huntwood Avenue, Fire Station 7 in Hayward;
2. Allocate a portion of the project's approved Measure A funding in the amount of \$970,000 to provide medical services at the newly constructed Fire Station Health Portal in Hayward, projected to open during Fall 2015.

DISCUSSION/SUMMARY

On April 12, 2011, your Board approved a two-year base allocation of \$750,000 in Measure A funds beginning in FY 2011-2012 to develop and implement the Community College and Fire Station Health Portals. The Health Portals represent an innovative effort that aims to increase access to primary and preventative care services, including treatment of infections, asthma, hypertension, disease management, wellness checks, etc. to low-income and indigent populations in Alameda County. The Health Portals are designed to:

- 1) Be placed-based (targeting communities who need the services);
- 2) Use the expertise and trust of the EMS and Fire pre-hospital care system;

- 3) Provide services designed to dis-impact primary care and emergency department service settings; and
- 4) Help inform, educate, and service communities newly eligible for health benefits.

To further develop the service delivery model of the Health Portals, on June 5, 2012, your Board approved the permanent restriction and rollover of any unspent Measure A funds for the project. Subsequently, on November 6, 2012, your Board approved a three-year base allocation of \$750,000 in Measure A funds beginning in FY 2013-2014 for continued project support and implementation. Since inception, \$75,225.85 of the allocation amount has been spent on program planning, leaving an accumulated balance as of June 30, 2013 of \$1,424,774.15. This money has also been leveraged with philanthropic grants from the California HealthCare Foundation and Blue Shield of California Foundation.

Seven jurisdictions (Oakland, Cherryland, San Leandro, Hayward, Union City, Newark, and Fremont) were assessed and evaluated based on community health needs and physical site capacity for the potential of establishing Fire Station Health Portals in those jurisdictions. The concept of a Health Portal as well as assessment results, published in "City Reports", were distributed to candidate Fire Departments for consideration of investment in Health Portals.

The City of Hayward, through the Hayward Fire Department (HFD), was the only jurisdiction willing to commit to the project, and will debt service the remaining share of capital expenditure, estimated at a total of \$1.8 million, for the building of a 2,400 square foot, 7 exam room separate, stand-alone clinic. The Health Portal clinic will be located on the grounds of a brand new fire station in the South Hayward Community, known as the Tennyson Corridor, which represents an area with a significant population of low-income, indigent, and uninsured individuals and families who face critical challenges to health care access. The Capital Grant Agreement of \$1.2 million with the City of Hayward is for construction of the clinic only and contains conditional use terms for the Health Portal portion of the fire station build-out project. Additional MOU's will be developed between City of Hayward, HCSA, and the contracted medical provider for operations.

HCSA will use allocated funds in the amount of \$970,000 to contract out comprehensive medical care, case management, and navigational services to an appropriate medical provider at the Fire Station Health Portal site, once built in 2015. The medical provider shall be responsible for licensing the clinic. In keeping with the project's original concept, the clinic will provide extended hours (from 8am-8pm, Monday through Friday) and guaranteed appointment times within 72 hours of patient request to help alleviate health care access issues that plague the area. Estimates show that over 5,000 new patients will be seen at the clinic during the first two years of operation. Under a Standard Agreement, \$170,000 of the \$970,000 contract amount will be budgeted for start-up costs and equipment, while the remaining \$800,000 will serve as a base allocation for operations over a three-year period.

The initial strategy, recommended to the Board Health Committee on October 14, 2013, is to pilot the Health Portal model at a fire station in the City of Hayward, before expanding to other proposed sites in the future. Given this strategy, the project has been renamed as the Firehouse Clinic Project.

The Board of Supervisors Health Committee agreed with the proposal and directed HCSA to bring forth the recommendations to the full Board for consideration and approval.

SELECTION CRITERIA

The City of Hayward, through the Hayward Fire Department, was the only jurisdiction among seven candidate jurisdictions to commit to the Fire Station Health Portal Project, in terms of capital expenditure and labor and administrative support. The City of Hayward and Hayward Fire Department has the support of other Fire Departments in the County to pilot the first Health Portal site. As a government agency, the City of Hayward is exempt from SLEB requirements.

FINANCING:

Funding for this contract is provided by Measure A as approved by the Board. Approval of the recommendation will have no impact on the County General Fund revenue.

Sincerely,



Alex Briscoe, Director
Health Care Services Agency

CC: County Administrator
Auditor-Controller
County Counsel
Measure A Finance Manager