



ALAMEDA COUNTY INFORMATION TECHNOLOGY DEPARTMENT

ITD HQ, 393 13TH STREET, OAKLAND, CA 94612 • (510) 481-3700

TIM DUPUIS
CHIEF INFORMATION OFFICER

May 26, 2021

Honorable Board of Supervisors
County of Alameda
1221 Oak Street, Suite 536
Oakland, California 94612-4305

SUBJECT: AUTHORIZE A STANDARD SERVICES AGREEMENT (PROCUREMENT CONTRACT NO. 22427) WITH AXON ENTERPRISE INC., FOR THE TERM OF 7/1/21 – 6/30/26, IN THE AMOUNT OF \$176,900

Dear Board Members:

RECOMMENDATION:

- A. Approve a Standard Services Agreement, under a sole source exemption (Procurement Contract No. 22427) with Axon Enterprise Inc. (Principal: Rick Smith; Location: Scottsdale, Arizona) for multimedia and data storage services provided by Axon, for the term of 7/1/21 – 6/30/26, for a not-to-exceed amount of \$176,900; and
- B. Delegate authority to the Chief Information Officer, or his designee, to negotiate and execute the contract subject to review and approval as to form by County Counsel and submit an executed copy of the contract to the Clerk of the Board for filing

DISCUSSION/SUMMARY:

The Alameda County Public Defender has a need to store case video evidence from police body cameras and other sources for an indefinite period of time. Currently, the Public Defender utilizes the Information Technology Department's data center storage for this purpose, but the utilization exceeds 22 terabytes of data and is increasingly expensive to maintain on a regular basis as well as extremely difficult to access and manage by the Public Defender.

Evidence.com is a cloud-based digital evidence management system that allows Public Safety departments to manage, review, and share digital evidence, particularly video evidence captured with Axon-branded cameras. It is already being used by the District Attorney and other police agencies in the County. Evidence.com includes an automated redaction tool, audit trails for chain of custody purposes, and functionality to easily share evidence with prosecutors and others.

Evidence.com is an approved cloud location by the Federal Bureau of Investigation's Criminal Justice Information Services and the Department of Justice.

To provide the Public Defender with accelerated usage of the Evidence.com solution, it is requested that your Board delegate signing authority to the Chief Information Officer.

SELECTION CRITERIA AND PROCESS:

Axon Enterprise Inc. is the sole authorized provider of this product and services. On May 12, 2021 the General Services Agency signed and approved a Finding of Non-Competition, Sole Source #7496 as per section V, Item A: Licensing renewal for maintenance of software and operating systems only available from a single source or from its original developer or manufacturer. Therefore, competitive quotations are not possible.

Additionally, SLEB Waiver #7534 has been issued by the Office of Acquisition Policy as SLEBs are not large enough to service this account and are not absolutely compatible. It expires 06/30/2026.

FINANCING:

Out of \$176,900 for this multimedia and data storage services, \$39,380 will be funded by the Miscellaneous Designation Fund in FY21-22 and will be requested in future ITD Proposed Budget years. There will be no increase in net County cost.

VISION 2026 GOAL:

The provision of meets the 10X goal of **Crime Free County** in support of our shared vision of **Safe and Liveable Communities**.

Sincerely,

DocuSigned by:

C504117C2A294A7...

Tim Dupuis
CIO