



OFFICE OF THE AGENCY DIRECTOR

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June 20, 2023

The Honorable Board of Supervisors
County Administration Building
1221 Oak Street
Oakland, CA 94612

**SUBJECT: APPROVE A COMMUNITY-BASED ORGANIZATION MASTER CONTRACT WITH
ALAMEDA HEALTH SYSTEM FOR FISCAL YEAR 2023-24 TO PROVIDE MEDICAL CARE SERVICES
TO INDIGENT PATIENTS UNDER THE HEALTH PROGRAM OF ALAMEDA COUNTY**

Dear Board Members:

RECOMMENDATIONS

- A. Approve a Community-Based Organization Master Contract (Master Contract No. 900077; New Procurement Contract No. 25420) with Alameda Health System (Principal: James Jackson; Location: Oakland) to provide continued medical care services to indigent patients under the Health Program of Alameda County for the period from 7/1/23 – 6/30/24 in the amount of \$39,370,618; and
- B. Authorize the Agency Director, or designee, to negotiate and execute the Community-Based Organization Master Contracts Amendments subject to the review and approval as to form by County Counsel and submit executed copies to the Clerk of the Board for filing

DISCUSSION/SUMMARY

Since 2011, your Board has approved contracts with Alameda Health System (AHS) to provide medically necessary services to individuals enrolled in the Health Program of Alameda County (HealthPAC) with the most recent Community-Based Organization (CBO) Master Contract Amendment with AHS approved on August 9, 2022 for the period July 1, 2022 to June 30, 2023 (Item No. 19).

As of June 13, 2023, AHS is progressing on the following deliverables in their FY 2022-23 HealthPAC contract:

- High Value Care: 93% of their patients were identified as unique unduplicated referrals. A request for 1,633 resources (306 food, 366 housing, 102 legal resources, 91 medical insurance, 346 community resources and 422 public benefits) were made. 25 Health Advocates completed a total of 1,953 patient outreach interventions.
- Access to Care: AHS implemented an electronic texting pilot in the Bridge Clinic, a high-volume clinic serving patients with substance use disorders that have poor patient outcomes. In the first six months of 2022, the Bridge Clinic saw almost 1,000 unique patients across 6,500+ virtual and in-person visits.
- Colorectal Cancer Screening: AHS improved colorectal cancer screening rates from 59.15% to 60.46% for patients with an AHS medical home between the ages 50-75 years who have been seen

in a primary care or specialty care clinic in the last 12 months.

- Recipe4Health: 179 referrals were submitted from the Hayward site with 62 referrals (35%) specifically for food resources.
- Fathers Corp: 20 staff at the Hayward Wellness site have been trained in Father Friendly Principles and have shared information and resources with staff at other AHS clinics.

Approval of this CBO Master Contract Amendment with AHS would ensure continued medically necessary services to individuals enrolled in HealthPAC and provide funding to implement system improvement activities. The system improvement activities for FY 2023-24 include:

- Medi-Cal Restricted Enrollment - Support eligible organizations to provide application assistance, case management and patient navigation services to individuals and families;
- Workforce Development - Provide support to eligible organizations to hire and retain a dedicated, diverse, culturally competent, primary care workforce;
- Recipe4Health - Provide free “food + health coaching” to patients; establish a Food Farmacy and Behavioral Pharmacy; and provide staff training on clinical nutrition, EPIC, and operational workflow integration; and
- Fathers Corps - Promote and support fathers and father figures to be meaningfully engaged with their children and families, to advocate for family service providers to offer father friendly services, and to assist fathers in strengthening their parenting skills.

Given the contract negotiation process, additional time is needed by AHS and HealthPAC to collectively develop and agree upon the new FY 2023-24 contract language and undergo the approval process. Therefore, we are requesting your Board delegate authority to the Agency Director, or her designee, to execute the agreement, subject to approval as to form by County Counsel.

BACKGROUND

In 2010, HCSA participated in the Bridge to Reform Waiver designed to transform the health care delivery system and safety net to accommodate the additional number of people who would have access to coverage under Medi-Cal starting in 2014. In July 2011, the County Medical Services Program for the uninsured in Alameda County became the Health Program of Alameda County (HealthPAC), which provides comprehensive health care services to low-income County residents and, as part of the waiver work, enrolled 90,000 people into the program.

In 2014, over 40,000 of the 90,000 HealthPAC members were transitioned to Medi-Cal resulting in a decrease in enrollment and a loss of Federal and Realignment funds. As a result, the Board of Supervisors approved an increase in General Funds to support the remaining uninsured.

As of January 1, 2020, Medi-Cal was expanded to include income-eligible, undocumented young adults ages 19 to 26 which resulted in a decrease in enrollment. However, from March 2020 to December 2021, due to the COVID-19 pandemic, there was a steady increase in HealthPAC enrollment. As of May 2023, 18,691, low-income County residents enrolled in the HealthPAC program compared to the total enrollment of 32,868 in March 2022. The estimated number of HealthPAC enrollees is projected to decrease by approximately 6,200 in FY 2023-2024 due to Assembly Bill (AB) 133, which expands full-scope Medi-Cal to individuals who are 50 years of age or older regardless of immigration status.

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SELECTION CRITERIA

Alameda Health System (AHS) is part of a network that constitutes the Alameda County Indigent Care Provider Network. AHS is the only provider in the network to provide inpatient, emergency room, and specialty care outpatient services. Alameda County Health Care Services Agency has had a longstanding contractual relationship for indigent health services with AHS. AHS is a government entity of the State of California under the California Health and Safety Code Section 101850(j) and; therefore, is exempt from Small, Local and Emerging Business Program requirements.


FINANCING

Funding for these recommendations comes from County General Funds (\$39,370,618) and is included in the HCSA FY 23-24 Approved Budget. Approval of these recommendations will have no impact on net County costs.

VISION 2026 GOAL

Providing medical services to indigent patients enrolled in the Health Program of Alameda County meets the 10X Goal Pathway of **Healthcare for All** in support of our Shared Vision of a **Thriving and Resilient Population**.

Sincerely,

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Colleen Chawla, Director
Health Care Services Agency