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July 6, 2009

Honorable Board of Supervisors County of Alameda 1221 Oak Street, Suite 536 Oakland, California 94612-4305

Dear Board Members:

EXTEND AND INCREASE CONTRACTS FOR TIRE SERVICES, REQUEST SUBJECT:

FOR QUOTATION (RFQ) NO. 10222/AN/05; AMOUNT: \$64,662

## RECOMMENDATION:

Authorize the Purchasing Agent to extend and increase Master Contract No. 900030, and Procurement Contract Nos. 0446 (Seever & Sons Tire, Inc.), 0461 (George Oren Tire Specialist Inc.) and 0530 (Wingfoot Commercial Tire Systems, LLC) to provide tire services to the Alameda County Public Works Agency (PWA), the General Services Agency Motor Vehicle Division (GSA-MVD) and the Alameda County Fire Department (ACFD) and increase the estimated total amount for these contracts from \$261,628 to \$326,290, an increase of \$64,662. This contract extension, which is the second amendment to this contract, will be for one year starting on approximately August 21, 2009 and ending August 20, 2010.

- A. Seever & Sons Tire, Inc. (Lou Seever, President), Pleasanton, CA. The amount of this contract will increase from \$154,832 to \$197,782, a net increase of \$42,950.
- B. George Oren Tire Specialist Inc. (Doug Anderson, Vice President) Oakland, CA. The amount of this contract will increase from \$35,083 to \$39,295, a net increase of \$4,212.
- C. Wingfoot Commercial Tire Systems, LLC (Brent Copeland, President) Hayward, CA. The amount of this contract will increase from \$71,713 to \$89,213, a net increase of \$17,500.

## DISCUSSION/SUMMARY:

On August 1, 2006, File #20648, Item #27, your Board authorized the Purchasing Agent to negotiate and sign contracts with Seever & Sons Tire, Inc., George Oren Tire Specialist Inc., and Wingfoot Commercial Tire Systems, LLC for a three-year term beginning August 21, 2006 and ending August 20, 2009 to provide tire services for a total amount of \$169,628. These contracts may be extended for additional terms at agreed prices with all other terms and conditions remaining the same.

On September 16, 2008, File #23919, Item #27, your Board authorized the Purchasing Agent to negotiate and sign amendments to increase all three procurement contracts from \$169,628 to \$261,628, an increase of \$92,000 with no change in the term of the contract. This contract amendment also allowed the ACFD to use the contract.

The PWA, GSA-MVD, and ACFD require tire services related to the maintenance and repair of tires, wheels, and tubes. Services include wheel alignment, tire mounting, tire balancing, replacement of tires and wheels on off-road equipment and heavy duty trucks, and field repair of heavy equipment tires. Contractors are responsible for providing emergency repairs on or off-road, 24 hours a day, 7 days a week, or whenever requested by PWA, GSA-MVD and ACFD.

## **SELECTION CRITERIA/PROCESS:**

The PWA and GSA-MVD worked with the GSA-Purchasing Department to develop and issue a Request for Quotation (RFQ) on March I, 2006. On April 10, 2006, a total of three RFQ responses were received. The RFQ process required that the award be given to the lowest priced responsible bidder(s). The bids of all three vendors were accepted due to the location requirements of PWA & GSA-MVD. Seever & Sons Tire, Inc. and George Oren Tire Specialist Inc. are certified SLEB vendors. Since August 21, 2008, Wingfoot has subcontracted 0% of their business to SLEBs, claiming that they thought the County would pay a SLEB subcontractor directly. Therefore, Wingfoot has agreed to subcontract 30% of their contract business to Jensen's Tire Service Inc., a certified SLEB, during the term of this extension.

## **FUNDING**:

Funding for these contracts are available in each department's approved FY 2010-2011 budget and will be requested in the following budget year. There will be no increase in net County cost.

Respectfully submitted,

Aki K Nakao

Director, General Services Agency

I:Board Letters\Purchasing\FY 2009-10\Tire Services—Second Amendment

cc: Susan Muranishi, County Administrator Patrick O'Connell, Auditor-Controller

Richard E. Winnie, County Counsel