

# Alameda County Sheriff's Office

LAKESIDE PLAZA, 1401 LAKESIDE DRIVE, 12th FLOOR, OAKLAND, CA 94612-4305



Gregory J. Ahern, Sheriff

Coroner - Public Administrator - Marshal  
Director of Emergency Services

AGENDA ITEM \_\_\_\_\_ September 14, 2010

August 31, 2010

**REVISED**  
9/8/10

Honorable Board of Supervisors  
County Administration Building  
1221 Oak Street  
Oakland, CA 94612

**SUBJECT: REQUEST FOR WAIVER OF THE COUNTY COMPETITIVE BIDDING PROCESS**

Dear Board Members:

**RECOMMENDATION:**

It is respectfully requested that your Honorable Board waive the competitive bidding process and authorize a purchase order, contract #5716, in the amount not to exceed \$354,000 for a Lenco BearCat Armored SWAT Vehicle provided by LENCO INDUSTRIES INC, (Principal: Len Light, President, Location, Pittsfield, MA).

**SUMMARY/DISCUSSION:**

The Board authorized the Sheriff's Office on October 13, 2009 to accept \$ 3,795,673.00 in FY2009 State Homeland Security Grant Program (SHSGP) funds through the United States Department of Homeland Security (DHS). Alameda County is the DHS regionally-designated jurisdiction to manage the distribution of SHSGP funds to sub-grantee cities within Alameda County. DHS requires the funds must enhance the capabilities of law enforcement, emergency medical and management services, public works, and public health to respond to acts of terrorism involving chemical, biological, radiological, nuclear and explosive (CBRNE) weapons.

The City of Fremont, as a sub-grantee recipient of the SHSGP funds, is requesting approval through Alameda County to purchase a tactical intervention vehicle. The vehicle is an Armored Personnel Carrier (APC), a tactical type of response-rescue vehicle and is intended to counter modern threats in the urban environment. Acquiring this type of vehicle will enhance the security of Alameda County and the surrounding region by providing the appropriate means of response to critical venues and the evolving threat of terrorism. Moreover, the vehicle's state of the art-multi-layered armor technology providing protection from Improvised Explosive Devices (IED) and explosive projectiles increases

Honorable Board of Supervisors  
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the safety level of officers often called upon to provide tactical assistance in highly dangerous and volatile situations to the various law-enforcement agencies in Alameda County. Funds totaling \$354,000.00 have been earmarked from the FY2009 SHSGP for this purchase.

**SELECTION CRITERIA/PROCESS:**

*The Alameda County Sheriff's Office is recommending your Board approve a waiver of the County competitive bidding process to allow for the purchase of a Tactical Intervention Vehicle, Lenco BearCat Armored Swat Vehicle from Lenco INDUSTRIES INC. GSA Purchasing evaluated the Sheriff's Office original request for a Sole Source and through further discussion and consultation regarding the Sheriff's Office immediate timelines, service needs, and the lengthy time period to complete a formal procurement process, GSA has recommended the Sheriff's Office seek Board approval to waive the competitive bidding process. The Sheriff's Office has already obtained a Sole Source approval from the California Emergency Management Agency which approved the Alameda County Sheriff's Office to purchase the Tactical Intervention Vehicle from Lenco INDUSTRIES INC. The Auditor-Controller Office of Contract Compliance has approved the Small Local Emerging Business (SLEB) Waiver Request on June 14, 2010.*

**FINANCING:**

This request does not increase the net County cost in FY2010-2011 or in future years.

Respectfully submitted,



Gregory J. Ahern  
Sheriff-Coroner

GJA:BCV:bcv

Attachments a/s

cc: Susan Muranishi, County Administrator  
Patrick O'Connell, Auditor-Controller



### FEDERAL GRANT FUNDS

### SMALL LOCAL EMERGING BUSINESS (SLEB) WAIVER REQUEST

REQUIRED TO SOLICIT BIDS/PROPOSALS AND AWARD CONTRACTS THAT INCLUDE FEDERAL GRANT FUNDS THAT PROHIBIT GEOGRAPHICAL PREFERENCES

**DIRECTIONS:**

Complete 1-6 below and submit this form with supporting documentation specifically stating that geographic preferences are banned for the requested procurement to the Auditor Controller OCC at QIC 20111 or via email to ACSLEB Waiver. Upon approval, a Federal Funds Waiver number will be issued. This number is a mandatory field required to enter a Procurement Contract in ALCOOLINK. OCC will return approvals and denials to the Requesting Department listed below.

RECEIVED  
JUL 11 11:00 AM  
OCC  
8:23

1. Requesting Department/Contact Information:

- a. Department Name: Sheriff's Department
- b. Contact First and Last Name: Captain Dean Stavert QIC: 81501
- c. Email Address: Dstavert@acgov.org Phone Number: 925-803-7812

2. Procurement Description: Tactical Intervention Vehicle for City of Fremont  
CFDA\* No.: 97.067

3. Indicate if Waiver is being requested to solicit bids and/or award a contract:

- Waiver request to **Solicit Bids** without SLEB provisions.
- Waiver request to **Award Contract** with County Counsel approved modified SLEB provisions

Contractor Name/City: Lenco Armored Vehicles, Pittsfield, MA

**New Contract** Total Contract Value: \$ up to \$350,000 353,248 pw

Contract Start Date: 06/01/10 Contract End Date: 12/31/2011

**Contract Amendment**  Time  Money Increase Amount \$ \_\_\_\_\_

4.  Check here if the Code of Federal Regulations (CFR) specifically prohibits geographical preferences for the procurement described above and supporting CFR copy **is attached**.

CFR Number: 44CFR 13.36 CFR Name: Title 44: Emergency Management and Assistance

5.  Check here if Federal grant funds are sub granted or passed through from the State to the County where State laws prohibit geographical preferences for the procurement described above and supporting sub grant documents **are attached**.

State Regulation Name/Number: \_\_\_\_\_

6. [Signature] Date: 5/22/10  
Signature of Agency/Department Head

**OCC to complete:**

A. **Request Approved**  Waiver Expiration Date: 12/31/11 Federal Funds SLEB Waiver # **F153**

B. **Request Denied**  Reason: \_\_\_\_\_

[Signature] Date: 6/14/10  
Signature of Auditor-Controller Office of Contract Compliance

ARNOLD SCHWARZENEGGER  
GOVERNOR

MATTHEW R. BETTENHAUSEN  
SECRETARY



3650 SCHRIEVER AVENUE  
MATHER, CA 95655

(916) 845-8510  
(916) 324-5902 FAX

**CALIFORNIA EMERGENCY MANAGEMENT AGENCY  
GRANTS MANAGEMENT DIVISION**

June 14, 2010

Mr. Thomas McCarthy  
Alameda County  
4985 Broder Boulevard  
Dublin, CA 94568

Dear Mr. McCarthy:

SUBJECT: APPROVAL OF SOLE SOURCE PROCUREMENT  
FY2009 HOMELAND SECURITY GRANT PROGRAM (HSGP)  
HSGP Grant #2009-0019, CalEMA ID# 001-00000

The California Emergency Management Agency (CalEMA) has received, reviewed, and approved the County's request for Procurement Process Approval dated June 9, 2010. The decision was based on the information you provided, regarding how the Tactical Intervention Vehicle from the selected vendor, Lenco Armored Vehicles, improves the County of Alameda's ability to prevent, plan for, respond to, and recover from a terrorism event.

If you have any questions about this letter, please contact your Program Representative, Rachel Magaña, at 916-324-9314 or by email at [Rachel.Magana@CalEMA.ca.gov](mailto:Rachel.Magana@CalEMA.ca.gov).

Thank you for your work in protecting California. We look forward to your continued collaboration towards our homeland security strategy and appreciate your cooperation and support.

Sincerely,

A handwritten signature in cursive script that reads 'Ursula Harelson'.

Ursula Harelson  
Program Manager