



ALAMEDA COUNTY INFORMATION TECHNOLOGY DEPARTMENT

ITD HQ - 393 13TH STREET, OAKLAND, CA 94612 • (510) 481-3700

TIM DUPUIS
CHIEF INFORMATION OFFICER

August 12, 2021

Honorable Board of Supervisors
County of Alameda
1221 Oak Street, Suite 536
Oakland, California 94612-4305

SUBJECT: AUTHORIZE AN AGREEMENT (PROCUREMENT CONTRACT NO. 22824) WITH EXCELLESOFT PARTNERS, LLC. TO PROVIDE THE CONTINUATION OF LICENSES AND SUPPORT OF SOFTWARE PRODUCTS TO SOCIAL SERVICES AGENCY, FOR THE TERM OF 7/1/21 - 6/30/24 FOR A NOT-TO-EXCEED AMOUNT OF \$48,640

Dear Board Members:

RECOMMENDATION:

Approve the following recommendations:

- A. Approve an agreement (Procurement Contract No. 22824) under Sole Source No. # 7434, with Excellesoft Partners, LLC (Principal: Mark Saaty; Location: Rocklin) to provide case management software and support for the Social Services Agency, for the term of 7/1/21 - 6/30/24, for a not-to-exceed amount of \$48,640; and
- B. Delegate authority to the Chief Information Officer, or his designee, to negotiate and execute the contract subject to review and approval as to form by County Counsel and submit an executed copy of the contract to the Clerk of the Board for filing

DISCUSSION/FINDINGS:

Excellesoft Partners, LLC, (ALCO Vendor ID # 113308) provides Nexus Registry (the web application) for IHSS Public Authority case management software for the Social Services Agency (SSA) at the County of Alameda. This software allows Adult Protective Services to establish, track, and audit providers; enabling SSA to better target resources and empower field staff with efficiency and accuracy.

The continued use of this software and their support services will allow SSA to continue to manage their cases in a single system.

In the interest of meeting necessary project deadlines and to insure continuity and uninterrupted service by Excellesoft Partners, LLC., it is requested that your Board delegate signing authority to the CIO.

SELECTION CRITERIA AND PROCESS

Excellesoft Partners, LLC., is the sole authorized provider of this product and services. On April 28, 2021 the General Services Agency approved this item as a sole-source exception: SS # 7434 as per section V Item A. The

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procurement is for the support of software license, upgrades, and training. Additionally, SLEB waiver 7453 in the amount of \$48,640 was issued by the Office of Acquisition Policy on April 29, 2021 and expires June 30, 2024.


FINANCING:

Appropriations for the increase in this contract are included in the Information Technology Department's Fiscal Year 2021-22 Approved Budget. No additional appropriations are required and there will be no increase to net County cost.

VISION 2026 GOAL:

This software upgrade meets the 10X goal of **Accessible Infrastructure** in support of our shared vision of a **Healthy Environment**.

Sincerely,

DocuSigned by:

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Tim Dupuis
CIO

cc: Mark Saaty, Principal, Excellesoft Partners, LLC