



AGENCY ADMIN. & FINANCE
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Agenda: _____ November 20, 2012

October 29, 2012

The Honorable Board of Supervisors
Administration Building
1221 Oak Street
Oakland, CA 94612

**SUBJECT: FY 2012-13 SUBSTANCE USE DISORDER (SUD) MASTER CONTRACT
REDUCTIONS - BI-BETT CORP. AND SECOND CHANCE, INC. -
SECONDARY PREVENTION SERVICES**

Dear Board Members:

RECOMMENDATIONS:

1. Approve a master contract reduction for Bi-Bett Corp. (Bi-Bett), (Principal: Susan Cinelli, Executive Director; Location: Concord, CA; Procurement Contract# 7632) in the amount of \$94,450 due to a change of focus in service provision reducing their procurement funding from \$892,486 to \$798,036 for the contract term July 1, 2012 through June 30, 2013;
2. Approve a master contract reduction for Second Chance, Inc. (Second Chance), (Principal: Jim Rogers, Executive Director; Location: Newark, CA; Procurement Contract#7753) in the amount of \$95,767 due to a change of focus in service provision reducing their procurement funding from \$1,755,384 to \$1,659,617 for the contract term July 1, 2012 through June 30, 2013; and
3. Authorize the Director of Behavioral Health Care Services (BHCS) or her designee to negotiate and sign the contract exhibits on your behalf and submit the originals to the Clerk of the Board for filing.

SUMMARY:

There are a variety of services funded under Secondary Prevention, some of which are funded entirely with County funds. To make better use of leveraging opportunities of federal funds, BHCS is redirecting the service mix of its SUD Secondary Prevention programs. The providers have been consulted and understand the need to transform services to those that generate revenue.

There will be a greater focus on engaging individuals in treatment that is billable to Drug Medi-Cal. This transition means that not all current services can be continued. BHCS is requesting approval to reduce master contract allocations for Bi-Bett and Second Chance.

DISCUSSION:

To meet FY 2012-13 budget targets, BHCS is making strategic program reductions of services that cannot be leveraged with federal and state revenues. To that end, BHCS is undertaking a redirection of SUD Secondary Prevention programs to "Transitions to Treatment". Services that have the best possibility for leveraging existing revenue and being funded under the Affordable Care Act (ACA) in 2014 will continue. They include services that assist individuals in obtaining Medi-Cal insurance coverage and services that are designed to engage individuals in treatment.

There are six providers currently providing SUD secondary prevention services. To make this transition less burdensome to providers this fiscal year, BHCS was able to allocate additional one-time Measure A funding to help former Secondary Prevention providers in the transition to claimable services. Four of the six Secondary Prevention providers will not be impacted this fiscal year. The two providers receiving reductions in their allocations (Bi-Bett and Second Chance) had the largest allocations and mix of services. Bi-Bett and Second Chance will continue to receive a partial allocation as not all of their services have been eliminated. Their allocations for these services continue to be the largest among the six providers. The reductions specifically impact services that are not directly related to engaging clients in Drug Medi-Cal treatment. The remaining funds will be used to provide match for the conversion of provider programs into claimable SUD "Transition to Treatment" services. BHCS will be working closely with the provider network through the remainder of FY 12-13 to ensure that the best array of services that can be funded is in place for FY 13-14.

SELECTION CRITERIA AND PROCESS:

Bi-Bett and Second Chance are longstanding providers of Secondary Prevention services in Alameda County. As non-profit community-based providers, both contractors are exempt from the County SLEB policy.

FINANCING:

Measure A funds to support these programmatic changes are included in the BHCS budget. The funds associated with these reductions will remain in the BHCS FY 2012-13 budget to meet savings targets. There is no increase in net county cost as a result of the Board's action.

Respectfully submitted,



Alex Briscoe, Director
Alameda County Health Care Services Agency

AB: FB/bg/nt

cc: County Administrator
County Counsel
Auditor-Controller