



November 18, 2010

Honorable Board of Supervisors
County of Alameda
1221 Oak Street, Suite 536
Oakland, California 94612-4305

Dear Board Members:

SUBJECT: APPROVE CONTRACT TO BIG VALLEY TERMITE AND PEST CONTROL
FOR PEST BIRD CONTROL AND NETTING MANAGEMENT;
PROCUREMENT CONTRACT NO. 5965; AMOUNT: \$49,000

RECOMMENDATION:

Authorize the Alameda County Purchasing Agent to issue a purchase order contract (Procurement Contract No. 5965) to Big Valley Termite and Pest Control, Inc. (3958 Valley Avenue, Pleasanton, CA 94566, Jean Milton, President) for pest bird control and netting management at various Alameda County facilities in the amount of \$49,000. The term of this contract is one year, from July 1, 2010 through June 30, 2011, with the option to renew for two additional one-year terms.

DISCUSSION/SUMMARY:

The Alameda County General Services Agency, Building Maintenance Department (GSA/BMD) requires pest bird control and netting management for sanitation and debris removal at various locations throughout the County. Bird netting management is a safe alternative to bait and trap of the various types of birds that exist in our communities. This preventative measure will thwart unsightliness and health hazards that can result from birds roosting and nesting on or within County structures.

The GSA/BMD estimated costs for this contract is based on previous service calls from other vendors and the rate provided by Big Valley Termite and Pest Control, Inc. Initially GSA/BMD's intention was to issue two contracts for countywide use. However, to streamline the procurement process, the contracts were combined and documents were subsequently resubmitted delaying the procurement process. As this is a new contract, it is recommended that the duration be for one year.

SELECTION CRITERIA AND PROCESS:

On April 30, 2010, the GSA/BMD issued an Informal Request for Quotation (IRFQ) to four local or small, local and emerging business (SLEB) vendors, emailed and faxed bid specifications photos of a potential pest bird control problem, and instructions on specific requirements. The vendors were instructed to provide a single bid by Friday, May 7, 2010. Two local vendors responded with a bid. The third vendor, a certified SLEB, did not provide the service requested. The fourth vendor did not respond.

Big Valley Termite and Pest Control, Inc. is a local, woman-owned business was the lowest responsive bidder. Therefore, the GSA-Office of Acquisition and Policy (OAP) issued waiver #693 for this vendor.

EVALUATION

<i>Vendor</i>	<i>Location</i>	<i>Certified Local Small or Emerging</i>	<i>Evaluated Price</i>
<i>Big Valley Termite & Pest Control, Inc</i>	<i>Pleasanton, CA</i>	<i>No</i>	<i>\$380.00</i>
<i>Birds Away/Pigeons Away, dba Van Gelder Enterprises</i>	<i>Oakland, CA</i>	<i>No</i>	<i>\$528.00</i>

FUNDING:

Appropriations for this contract were included in the approved FY 2010-11 GSA/BMD Approved Budget. There will be no increase in net County cost.

Respectfully submitted,



Aki K. Nakao
 Director, General Services Agency

AKN:DH.dh:Board Letters/BMD/2011/Big Valley Termite and Pest Control Inc

Attachment

cc: Susan S. Muranishi, County Administrator
 Patrick O'Connell, Auditor-Controller
 Richard E. Winnie, County Counsel