



ALAMEDA HEALTH  
CONSORTIUM



COMMUNITY HEALTH  
CENTER NETWORK

# Alameda County Community Health Center Landscape

December 12, 2022



axis  
community  
health



NATIVE AMERICAN  
HEALTH CENTER  
Serving the community since 1972  
a californiahealthcenter



# WHO WE ARE \*

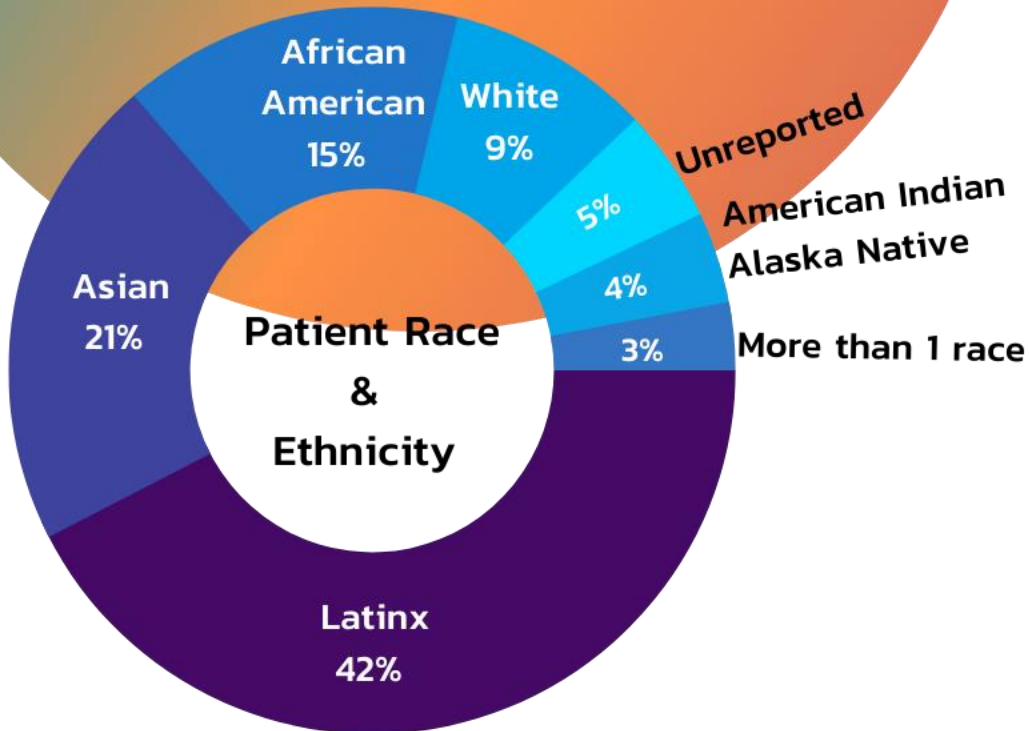
8 Community  
Health Centers

95+ Sites

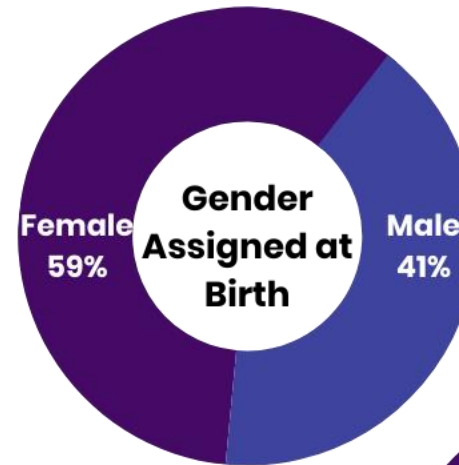
340,000  
Patients

1.45 Million  
Visits

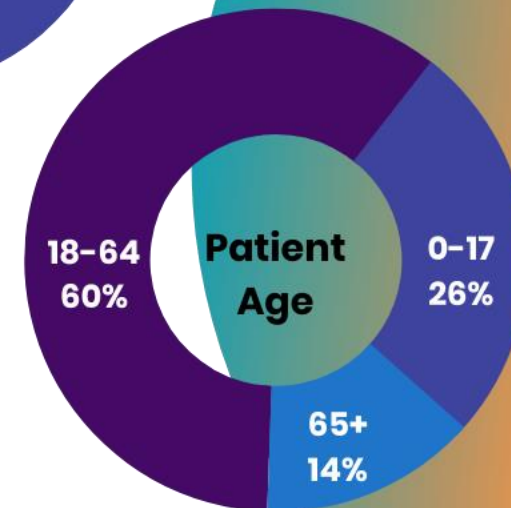
## Patient Race & Ethnicity



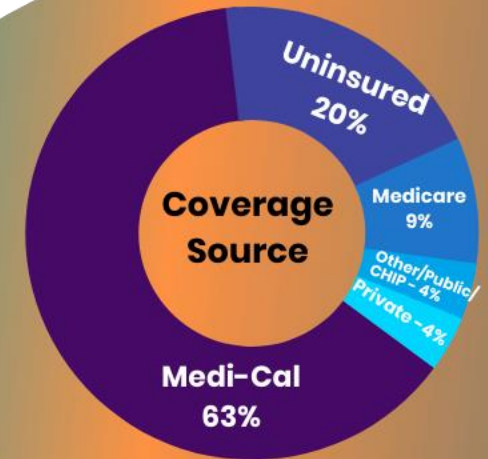
## Gender Assigned at Birth



## Patient Age



## Coverage Source



\*Alameda, Contra Costa, Solano Counties

# Overview

- Community Health Center Response to COVID-19
- Landscape Assessment of CHC's now
- Future State Opportunities



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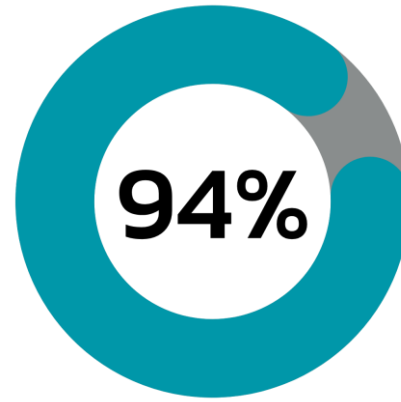
# COVID-19 Response and Community Health Centers

Total Alameda Population:  
1,656,754 (2021)

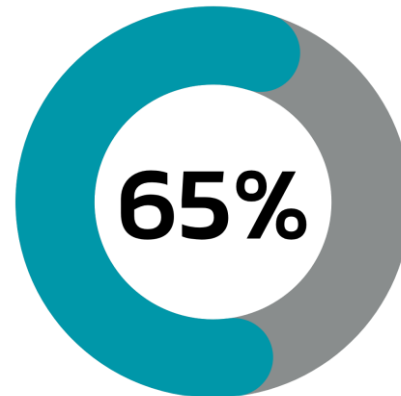


Live below 200%  
FPL = 331,350

Patient visits and CHCN members in last 12 months:  
340,026 (2021)



Have reported incomes below  
200%: 20,000



Medi-Cal coverage:  
221,854

# COVID-19 Response: Community Testing

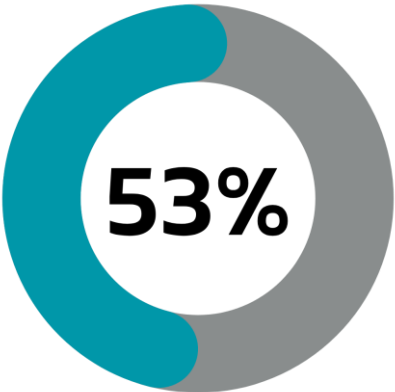
Health centers have provided to community members (non-patients) approximately:

343,170 tests

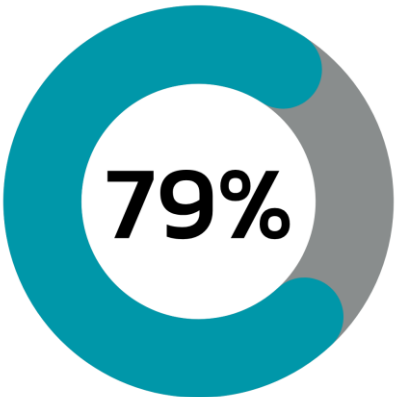
24,870 home test kits

# COVID-19 Response: Vaccines

## State Average

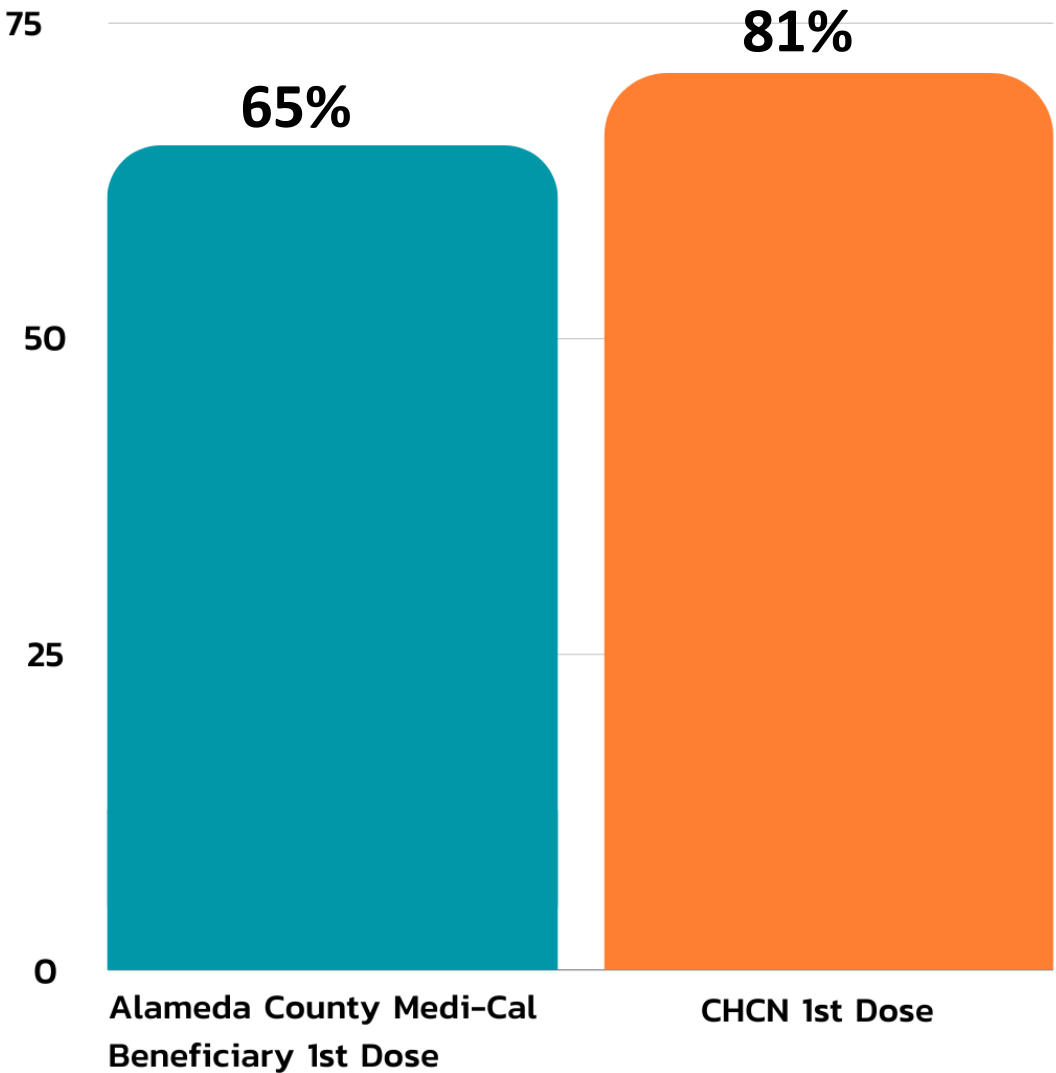


Medi-Cal beneficiary: 1 dose vaccination rate



Statewide: 1 dose vaccination rate

## Alameda County



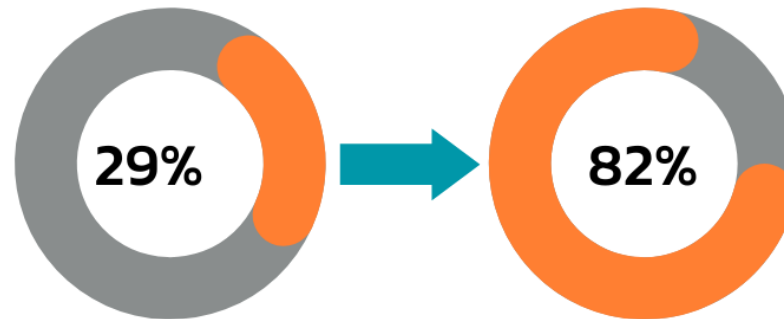


# COVID-19 Response: Addressing disparities

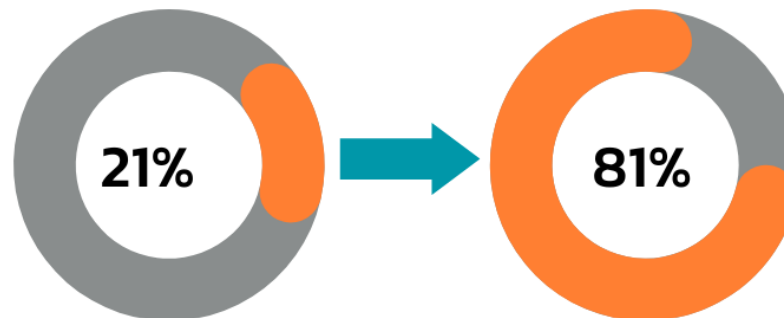
Health centers have nearly eliminated the disparity in vaccination rates\* for Latinx/Hispanic health center patients

March 2021 → November 2022

All Patients



Latinx/Hispanic Patients



\*1+ doses, ages 5 and older

# HEALTHPAC FUNDING IMPACT ON COVID-19 RESPONSE/RECOVERY



## FINANCIAL STABILITY

HealthPAC funding wasn't tied to visits or users, it provided financial stability. No staff layoffs or furloughs and paved the path to transition to telehealth.



## CONTINUITY OF CARE

Health Centers were able to keep doors open for both in person and virtual care as well as delivering COVID services to patients & community members alike.



## TARGETED OUTREACH

HealthPAC funding allowed for targeted outreach to high-risk populations through utilization of popup vaccination sites.



## REDUCE DISPARITIES

HealthPAC funding helped health centers in reducing disparities to historically marginalized communities through high COVID vaccination rates & helped offset COVID testing costs.



## RAPID RESPONSE

HealthPAC funding has allowed health centers to quickly respond to county needs around testing, tracing, and vaccination.



# Alameda Community Health Centers Today



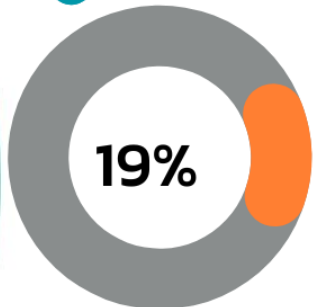
8 health centers



3,321 total staff

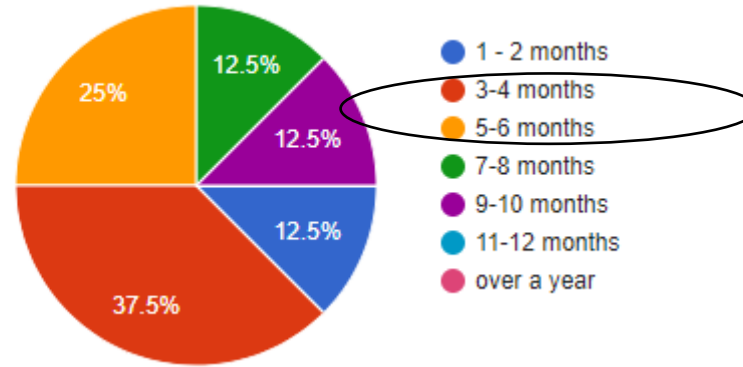


630 vacant positions

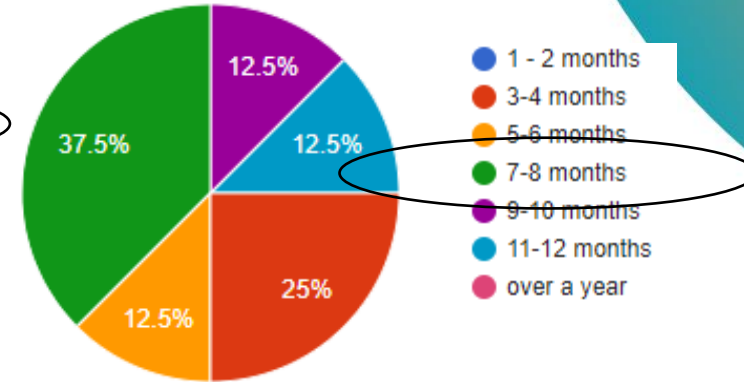


Vacancy rate

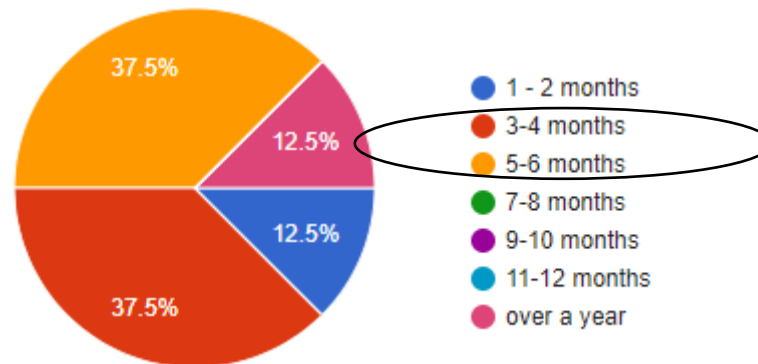
# Time to fill Vacancies



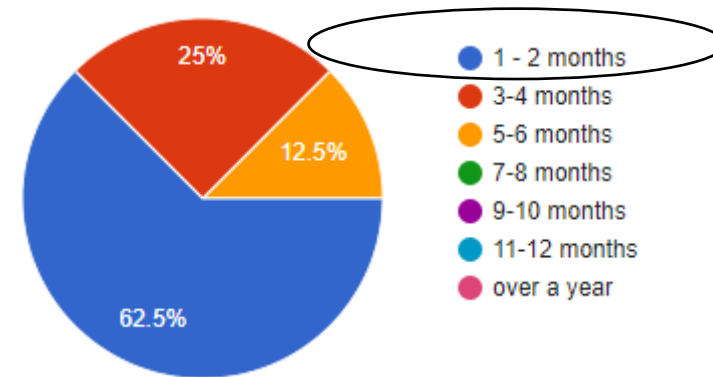
Primary Care Provider



Behavioral health provider

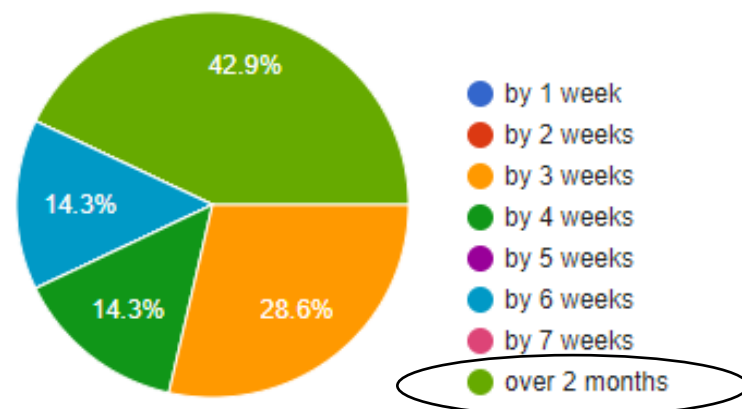


Dental care provider

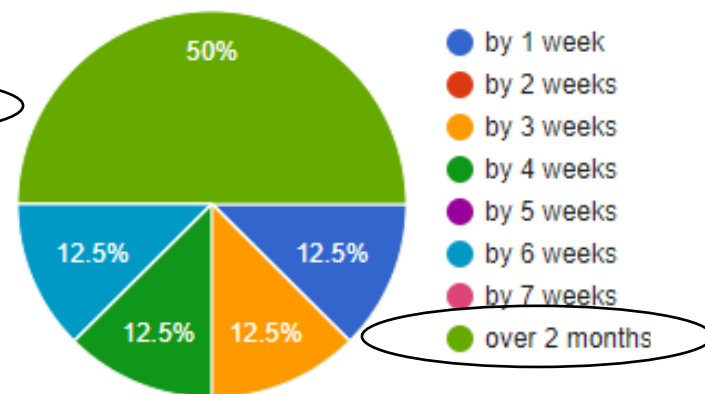


Ancillary Support Staff

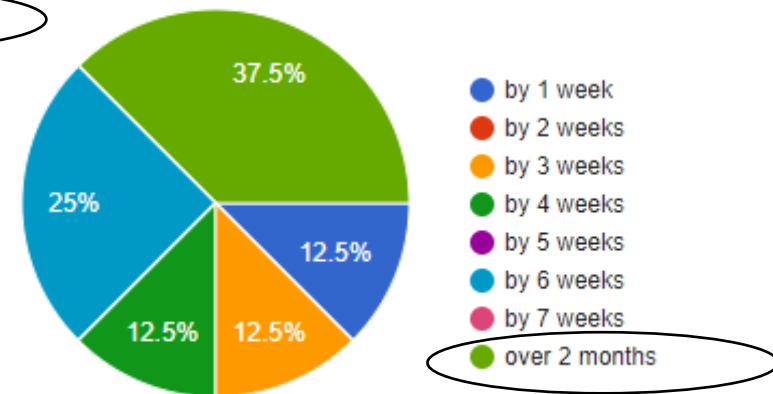
# Wait times for an appointment by provider type



Primary Care Provider



Behavioral Health Provider

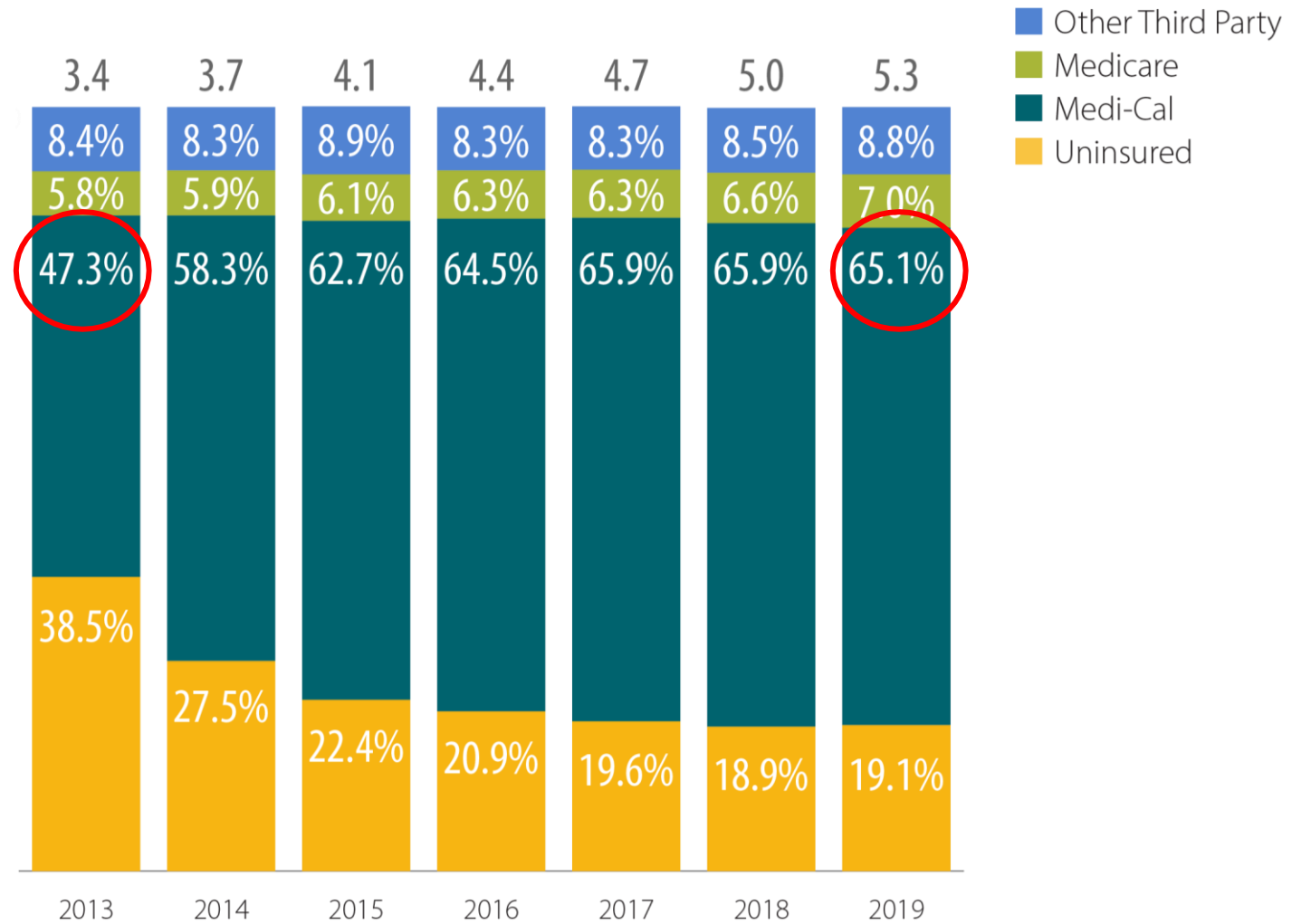


Dental Care Provider

# Medi-Cal Coverage strong margins

- Over the last 8 years Medi-Cal has grown to be the largest payer source of safety net patients
- Correspondingly and surprisingly, community health center margins are decreasing every year
- A quarter of health centers are experiencing negative margins

# Statewide FQHC Patients by Payer

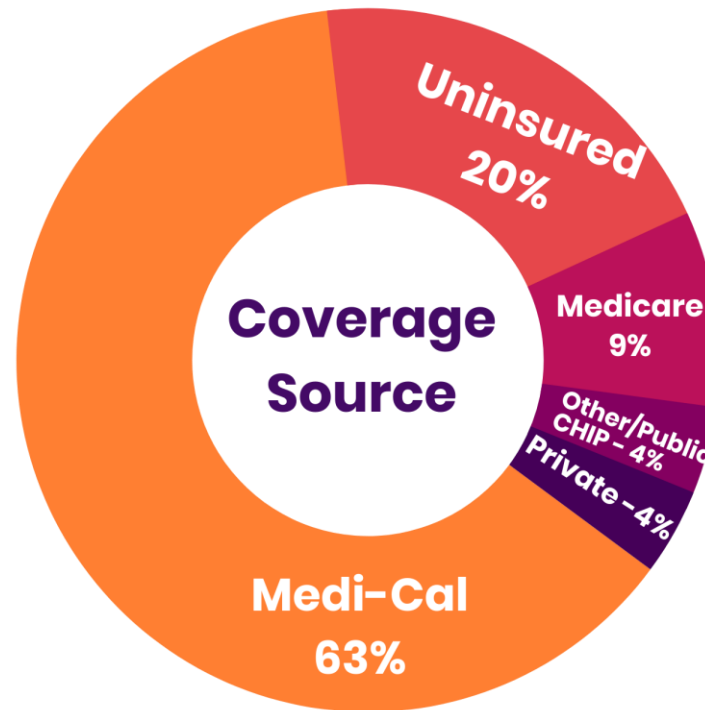


Notes: FQHC refers to Federally Qualified Health Centers. Data do not include FQHC Look-Alikes. Medi-Cal includes Medicaid, Medicaid/CHIP, and other public insurance CHIP. Medicare includes dually eligible (those eligible for both Medicare and Medi-Cal). Other third party includes all other public and private insurance.

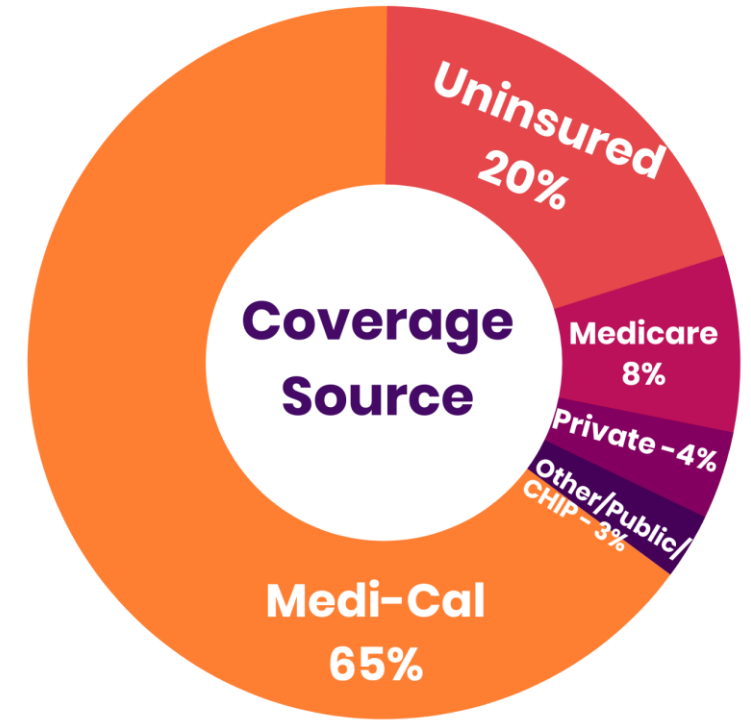
Source: Blue Sky Consulting Group analysis of the Uniform Data System (2013–19), Health Resources and Services Administration.

# Alameda Health Center Coverage Source

AHC Member CHC 2020  
Patient Payer Information\*



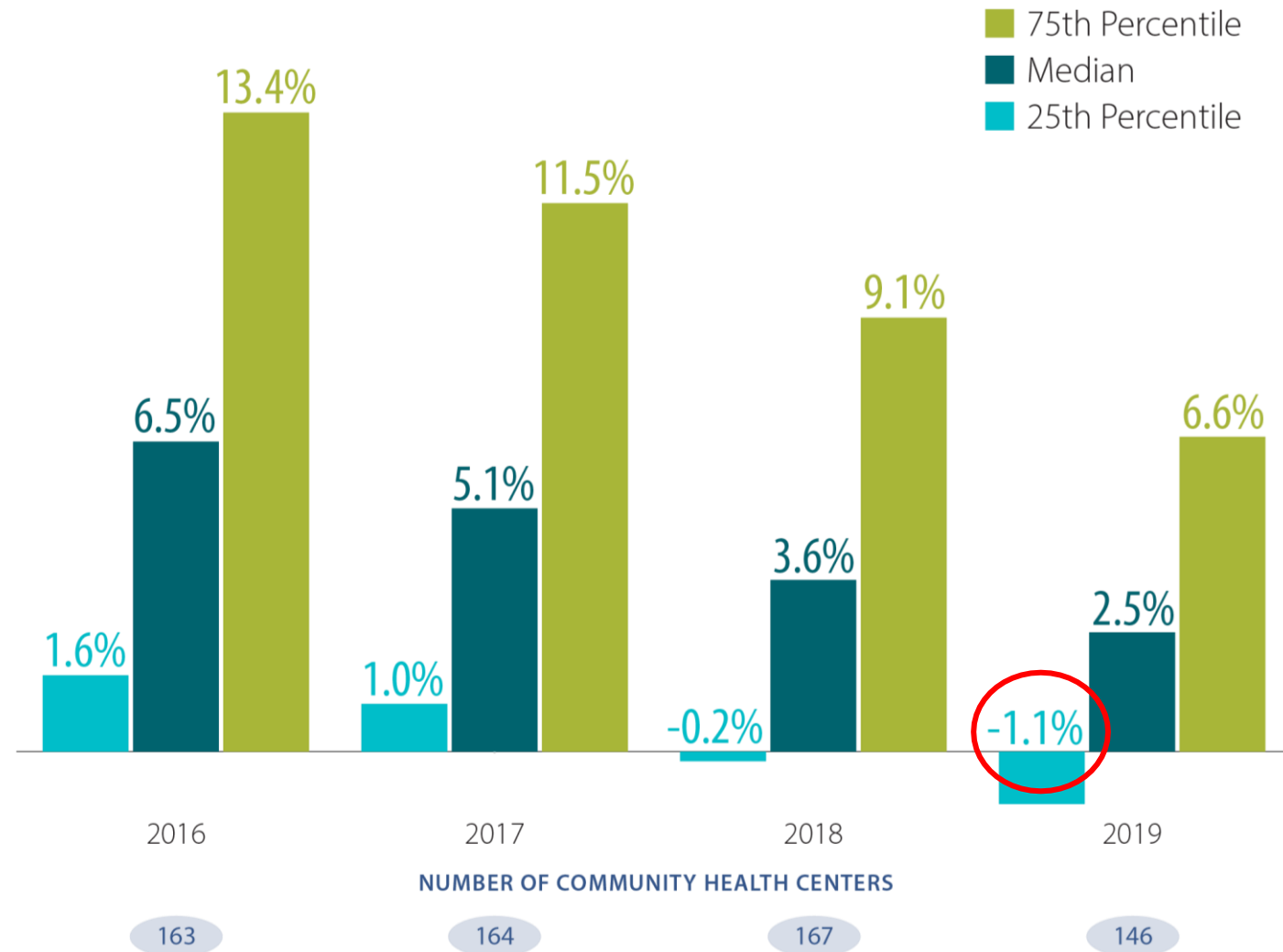
AHC Member CHC 2021  
Patient Payer Information\*



\*Alameda, Contra Costa, Solano Counties

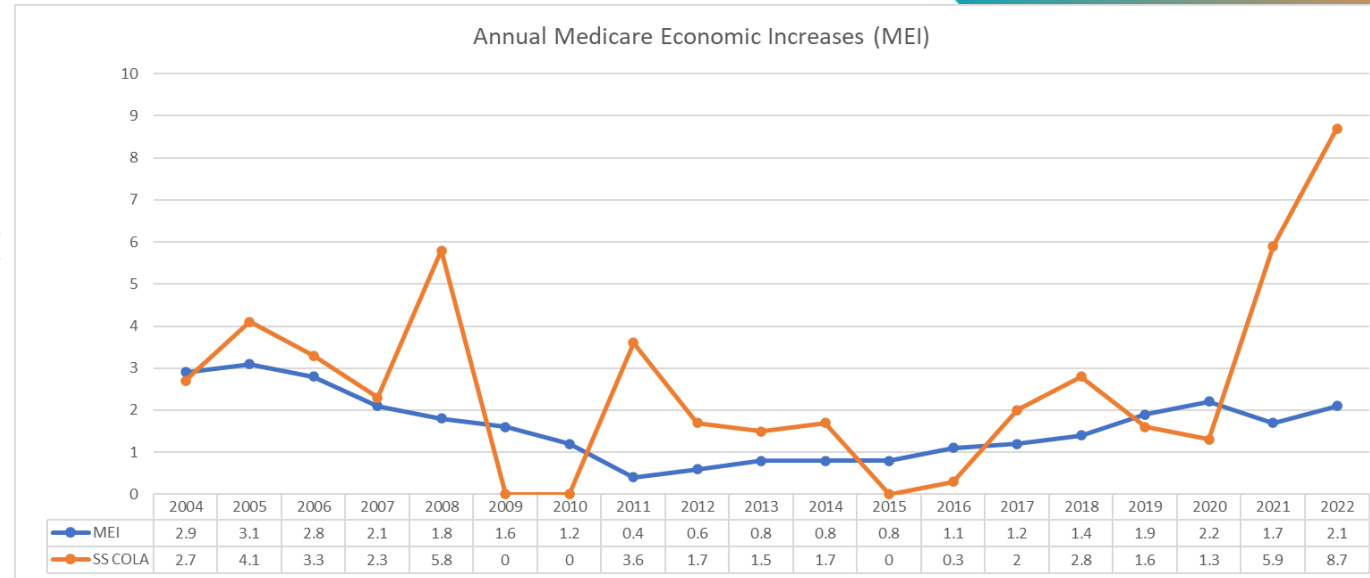


# Statewide FQHC Operating Margins



# How can this be?

- Salaries and cost of living are outpacing what health centers can pay
- FQHC rate setting with the state of California is limited
  - Salary costs and cost of living are not eligible costs to update a rate
  - Salary costs are capped and *not* commensurate to local market competition
- The health care inflation index known as the MEI has averaged at 1.6% over the last decades



# Future State Opportunities



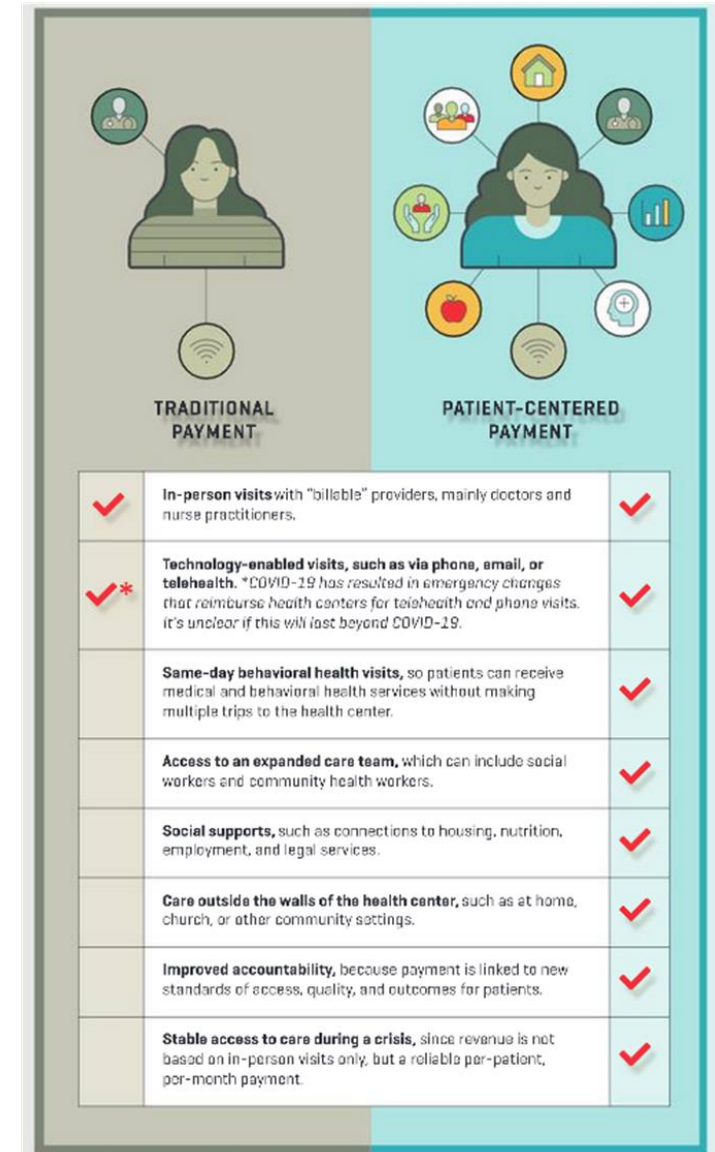
## WORKFORCE ROADMAP



## ALTERNATE PAYMENT METHOD (APM)



## APPROVED FLEXIBILITIES



# Ecosystem of Partnership

Consortium and Network

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graph TD; A[Consortium and Network] --> B[OCHIN EPIC]; B --> C[HCSA and HealthPAC]; C --> D[Alameda Alliance for Health]; D --> E[State and National Associations];
```

OCHIN EPIC

HCSA and HealthPAC

Alameda Alliance for Health

State and National Associations

# Value & Impact of Alameda Health Consortium Health Centers



## ECONOMIC STIMULUS

<b>3,601</b>	<b>2,677</b>	<b>6,278</b>
HEALTH CENTER JOBS	OTHER JOBS	TOTAL JOBS
<b>\$491.7 M</b>	<b>\$537.4 M</b>	<b>\$1,029.1 B</b>
DIRECT HEALTH CENTER SPENDING	COMMUNITY SPENDING	TOTAL ECONOMIC IMPACT OF CURRENT OPERATIONS
<b>\$37.2 M</b>	<b>\$114.9 M</b>	<b>\$152.1 M</b>
STATE & LOCAL TAX REVENUES	FEDERAL TAX REVENUES	ANNUAL TAX REVENUES



## SAVINGS TO THE SYSTEM

<b>22%</b>	<b>\$433.2 M</b>	<b>\$567.7 M</b>
LOWER COSTS FOR HEALTH CENTER MEDICAID PATIENTS	SAVINGS TO MEDICAID	SAVINGS TO THE OVERALL HEALTH SYSTEM

\* Prepared by Capital Link using 2021 audited UDS and financials

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Thank You!