CCA FEASIBILITY STUDY FOR ALAMEDA COUNTY DRAFT RESULTS

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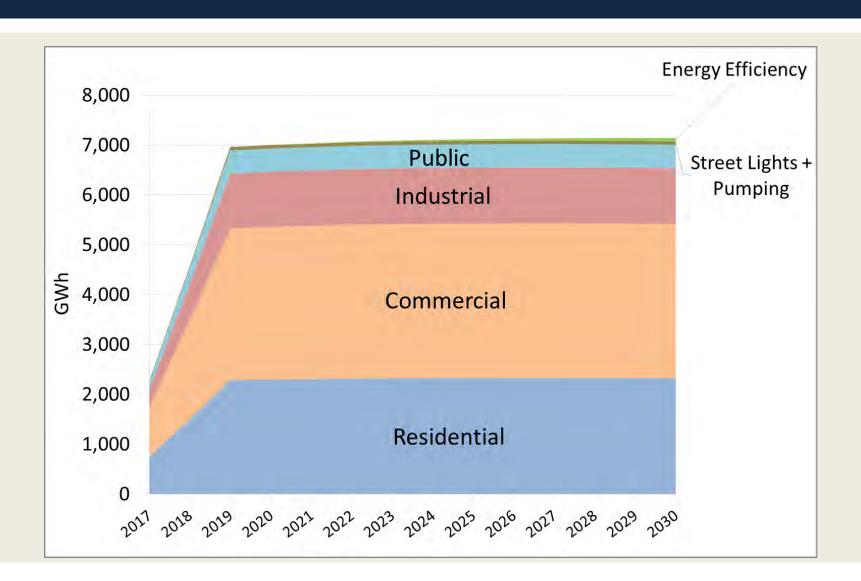
MAY 4, 2016



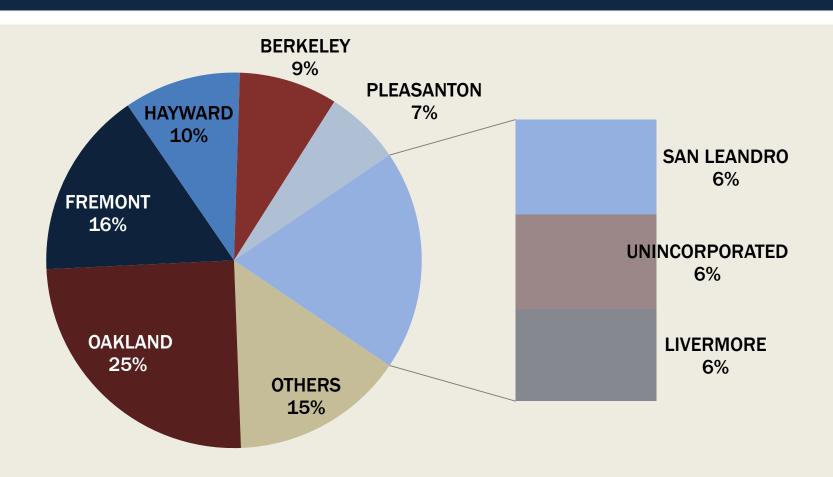
TONIGHT'S PRESENTATION

- Loads and Forecasts
- Analysis Approach
- Results
- Risks and Sensitivities
- Energy Efficiency Impacts/Implications
- Macroeconomic Implications
- Conclusions/Next Steps

LOADS AND FORECAST



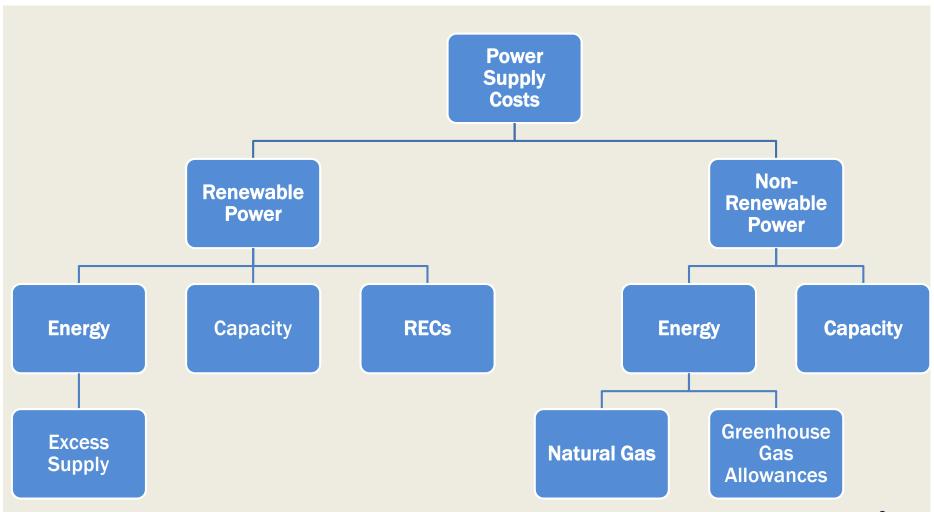
LOAD BY JURISDICTION



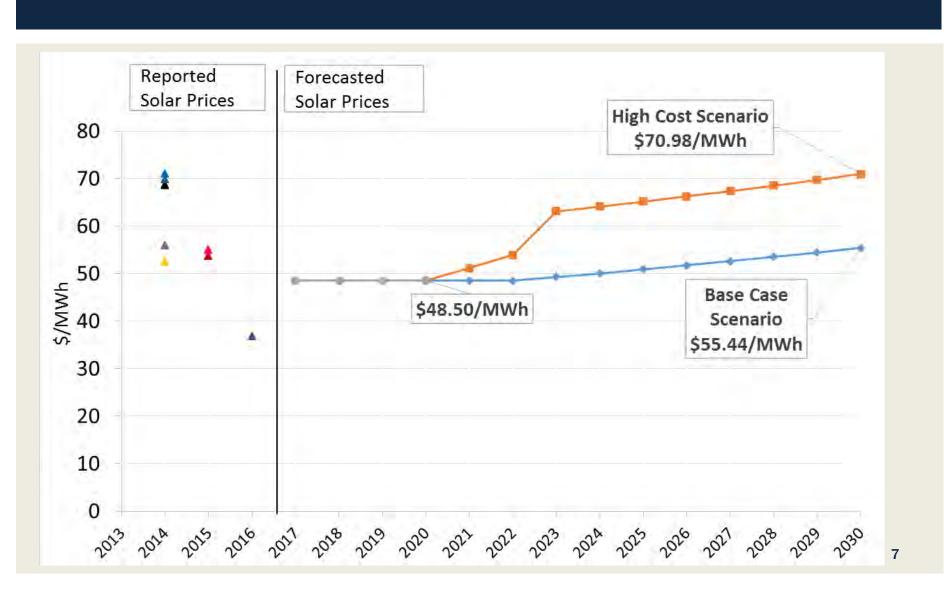
POWER SUPPLY PROCUREMENT

- Power supply procurement objectives
 - Balancing hourly supply/demand
 - Meet resource adequacy requirements
 - Meet RPS requirements / CCA renewable targets
 - Local generation
 - Compete with PG&E rates
- This Analysis:
 - RPS portfolio ratio of 45:45:10 solar:wind:baseload (e.g., geothermal)
 - Up to 10% of renewable supply by 2030 from local solar resources
 - Balance of supply from non-renewable market purchases
 - RPS contract and non-renewable market prices same for CCA and PG&E
 - RPS prices driven by assumptions regarding future tax credits
 - Premium for Alameda County solar included in cost forecast
 - Solar generation projects in Alameda Co: 15% cost premium
 - Smaller local projects (<3 MW): 55% premium over large projects</p>

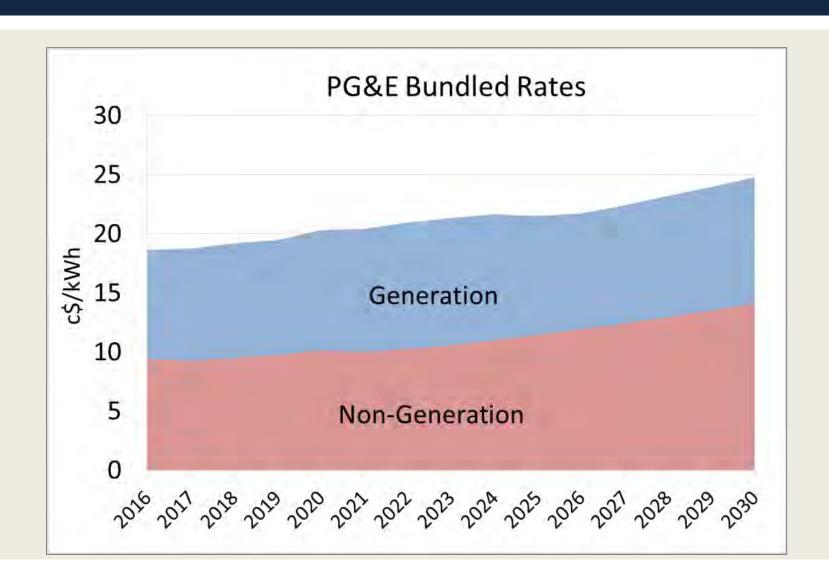
ANALYSIS APPROACH: POWER SUPPLY



RENEWABLE POWER SUPPLY PRICES



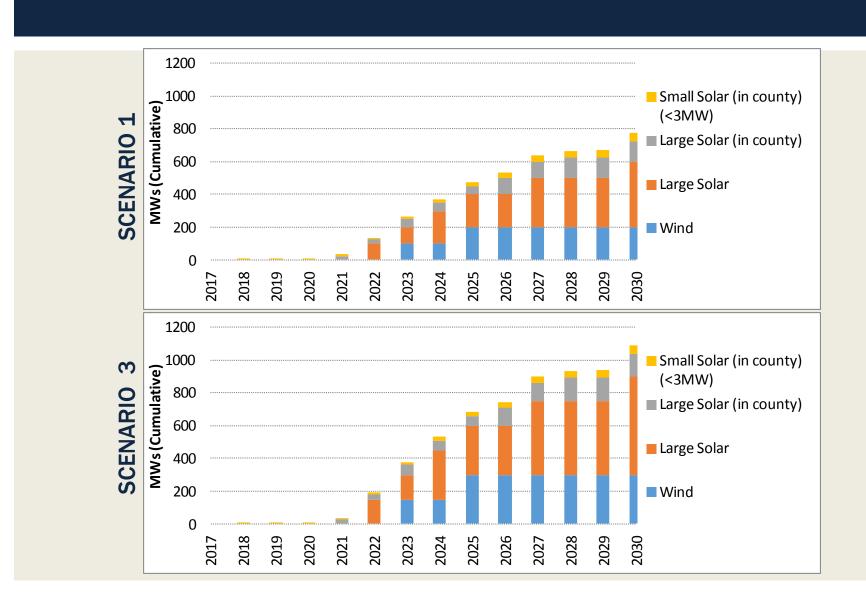
FORECAST BY RATE CLASS



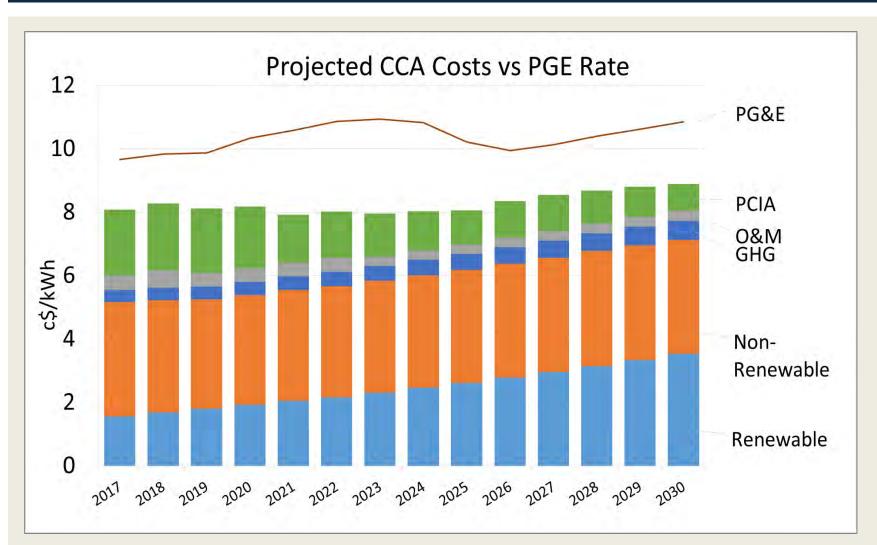
RESULTS: THREE SCENARIOS

- 1. Minimum RPS Compliance: 33% ⇒ 50% qualifying renewables
- 2. More Aggressive: Initially 50% with lower GHG emissions
- 3. Ultra-Low GHG: 50% ⇒80% by year 5

RENEWABLE BUILD-OUT



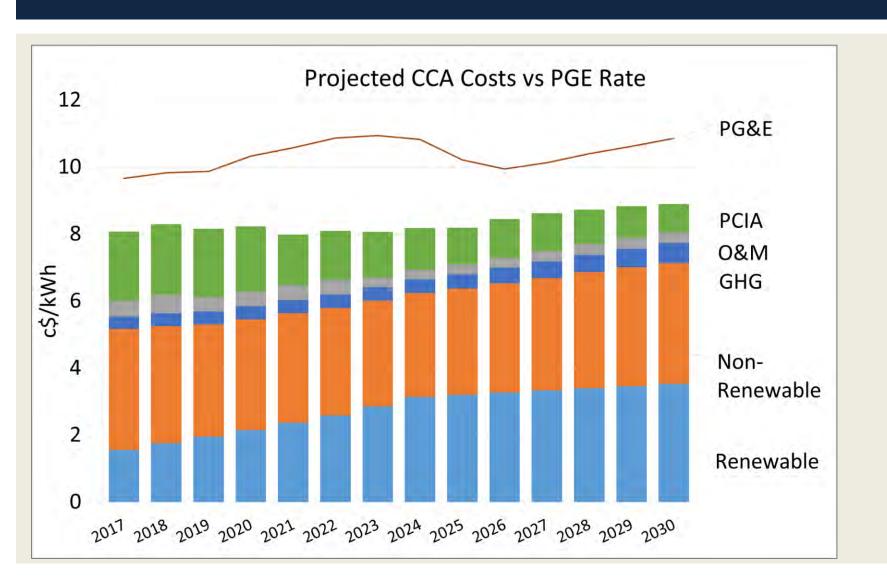
RESULTS: SCENARIO 1 (RPS)



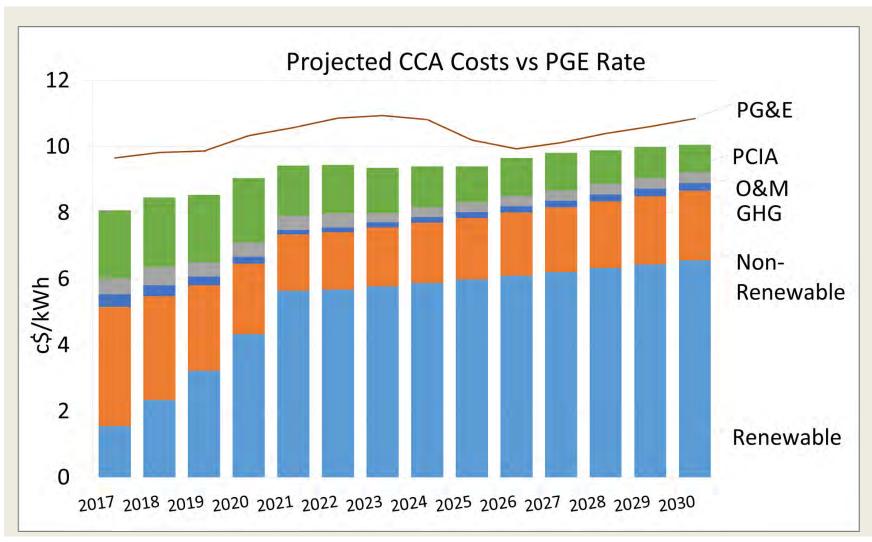
AVERAGE BILL SAVINGS - RESIDENTIAL

Residential	Monthly Consumption (kWh)	Bill with PG&E (\$)	Bill with Alameda CCA (\$)	Difference (\$)
2017	650	148	141	7
2020	650	160	144	16
2030	650	202	186	15

RESULTS: SCENARIO 2(ACCELERATED RPS)

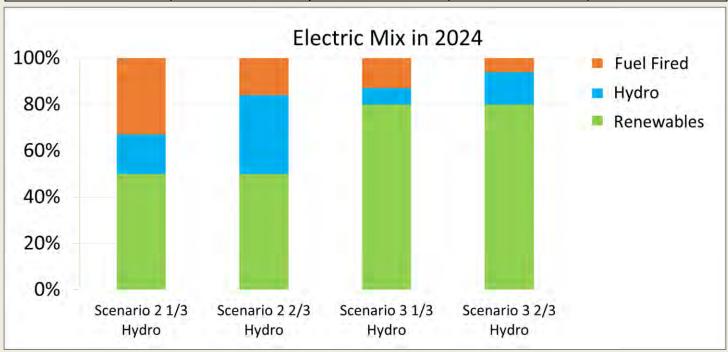


RESULTS: SCENARIO 3 (80% BY YEAR 5)



RESULTS: GHG SAVINGS

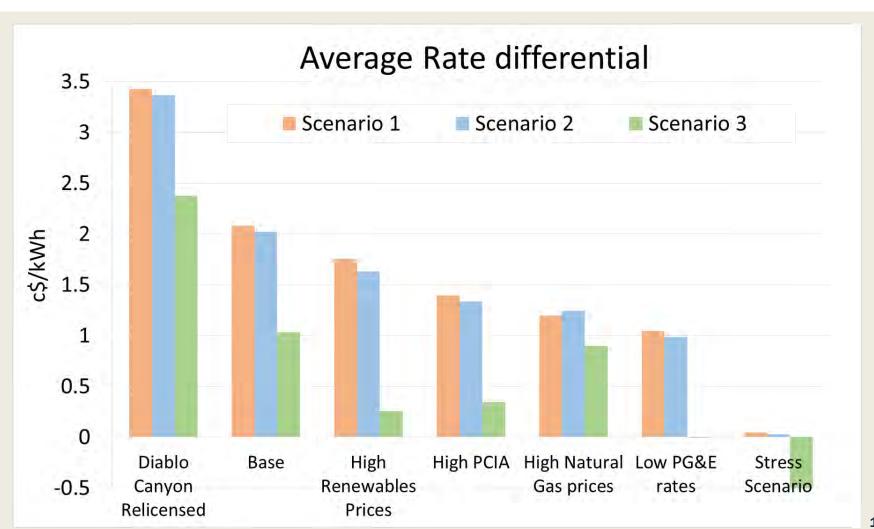
Total GHG savings	Scenario 2	Scenario 2	Scenario 3	Scenario 3
(MMTonnes)	1/3 Hydro	2/3 Hydro	1/3 Hydro	2/3 Hydro
2017-2030	1.8	4.6	11.2	13.2



PRO FORMA SENSITIVITIES

Risk	Description			
Diablo Canyon relicensed	+ 25% PG&E generation rates 2024-2030			
Low PG&E portfolio costs	- 10% PG&E generation rates 2017-2030			
High renewable prices	+ 20 % RPS prices 2017-2030			
High PCIA	+ 60% PCIA fee 2017-2030			
High natural gas price	+ 60% Natural Gas prices 2017-2030			

SENSITIVITY RESULTS



RISKS & MITIGATIONS

RISK	MITIGATION
Rate Competitiveness	Rate stabilization fund Communications to CCA customers Good portfolio management (short- medium- and long-term contracts)
Carbon Content	Contract with low-carbon sources for non-RPS resources
Adverse Legislative or Regulatory Actions	Include regulatory and legislative personnel or contractors; work with a CCA regulatory alliance.
Finance/Liquidity Risks	Reserve fund; maintain credit line
Participation (JPA participation and individual opt-outs)	Have commitments from communities before locking in procurement

CCA-RUN ENERGY EFFICIENCY

Market Environment

- Legislative and regulatory initiatives
 - SB350 doubles utility goals for energy efficiency by 2020
- Current EE Delivery Capacity in Alameda County
 - BayREN 3 programs applicable to Alameda County in 2015
 - PG&E 70 EE programs applicable to Alameda County in 2015
- Existing California CCA DSM Portfolio Activity
 - Marin Clean Energy is only CCA service as program administrator in 2015

ENERGY EFFICIENCY FUNDING OPPORTUNITIES

- Funding models for electric energy efficiency programs
 - Based on public program purposes charges paid by all customers
 - Program Administrator
 - For CCA customer only
 - For CCA and PG&E customers
 - Non-Administrator

Program Administrator - CCA customer only	\$3,350,000
Program Administrator – CCA and PG&E customers	\$3,941,000
Non-Administrator (PG&E EE Portfolio based on Alameda PPP contributions)	\$26,278,000

- Other Funding Sources
 - Gas energy efficiency programs charges
 - Income from CCA Operations

ENERGY EFFICIENCY MODELING

Inputs

- Program for CCA customers only
- Development Timeline
 - 3 years fully phase-in CCA
 - 1 year for filing and development of EE programs, launch in 2021
- Energy and Demand Savings Potential
 - Budget assumes public program purpose funds for CCA customers only
- Economic Activity Related to Energy Efficiency

Activity	2021	2022	2023	2024	2025	2030
Baseline Budget	\$3.7	\$3.8	\$3.9	\$4.0	\$4.2	\$4.7
Customer Out of Pocket	\$9.6	\$9.8	\$10.1	\$10.3	\$10.6	\$12.1
Annual Invest Needed	\$13.3	\$13.7	\$14.0	\$14.4	\$14.8	\$16.9
Annual incremental savings (GWh)	5.7	5.8	5.9	5.9	6.0	6.3
Annual incremental savings (MW)	0.9	0.9	0.9	0.9	0.9	1.0

WHAT ENERGY EFFICIENCY PROGRAMS COULD A CCA DEVELOP?

- Increase participation rates in existing initiatives
 - PG&E programs
 - BayREN programs
- Leverage local government capacity to increase energy efficiency participation
 - Integrate energy efficiency (and distributed energy) with core City/County planning activities
 - More stringent codes and standards
 - Promote the use of market-ready funding and financing mechanisms, such as enhanced energy infrastructure financing districts and PACE

MACROECONOMIC ANALYSIS

Objective: Identify the changes in Business activity & associated Jobs from a CCA proposal

Approach: Capture changes in economy from

- > net Bill savings,
- > Spending shifts for capacity, O&M, efficiency, & program admin

Applied a regional calibrated dynamic, forecasting economic model (Regional Economic Modeling Inc.)

"INCREMENTAL" KEY ASSUMPTIONS FOR JOB GENERATION

- > Required investment \$ -> labor vs equipment split
- > Renewable and efficiency purchases embody no in-state manufacturing
- > Installation (O&M) expenditures engage within-region workforce
- > County customer-sited large solar in Com'l segment, 100% self-funded
- > Efficiency improvements require customer out-of-pocket
- ➤ REMI Construction sector annual compensation is representative of the market conditions, i.e. a mix of work that is covered (by CBA) & not covered. Approx. a 20:80 split in California.
- > FY 2016 CA DIR prevailing wage Construction trades 19% higher

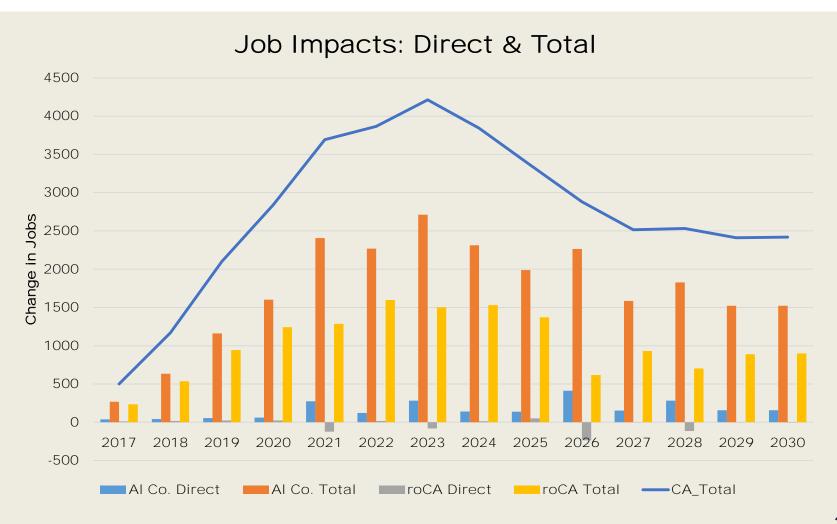
Supply Scenario #1 - the BIG picture

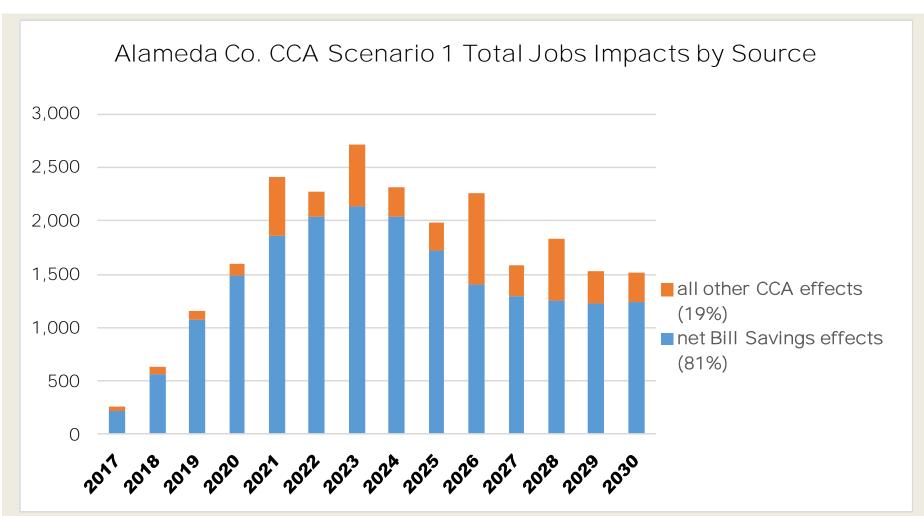
	B Sav	CA Sill ings lion)*		Renev	CA wable tment llion)	Fore Inves	6&E egone stment illion)	Renev O8	CCA Renewable O&M (\$million)		&E rted &M llion)	CCA Administration (\$million)		CCA Efficiency Investment (\$million)	
Residential	Commercial	Industrial	Government	County	Rest of State	County	Rest of State	County	Rest of State	County	Rest of State	County staff expense	Contract Prof. Services	Contract Data Mngmnt Srvcs	County
				27%	73%	0%	100%	26%	74%	0%	100%				100%
\$737	\$745	\$346	\$162	\$2,	299	-\$1	,946	\$1	80	-\$1	L53	\$51	\$57	\$166	\$164
	\$1,	991		all solar	32% wind; 68% solar		24% wind; 76% solar								

^{* 2017-2030,} net of PCIA net of customer-sited* RE/EE investments

Supply Scenario #1 - Regional Economic Changes (impacts)

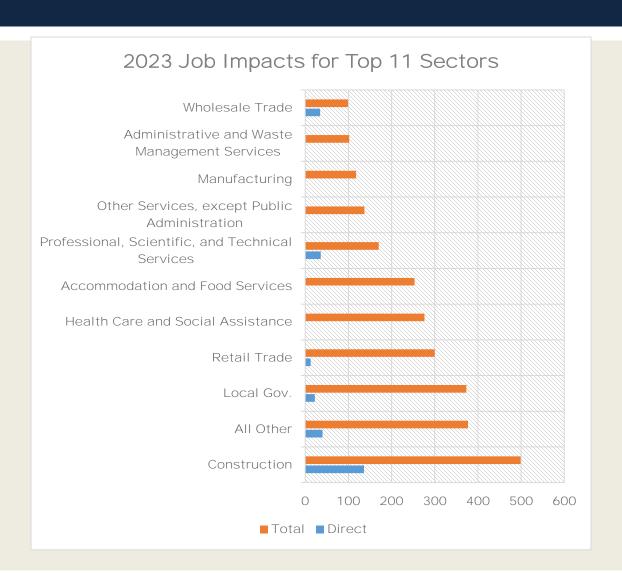
		Average Annual (2017 to 2030)
Alamada Caunty	Jobs	1,720
Alameda County	GRP (bil \$ 2015)	\$0.192
Doct of California	Jobs	1,020
Rest of California	GRP (bil \$ 2015)	\$0.140





Impacts for County's Construction Sector...

Alameda County	Avg. Annual
Scenario Direct Jobs	143
as Construction	80
UNION (covered)	16
non-UNION	64
Scenario Total Jobs	1720
as Construction	282
UNION (covered)	56
non-UNION	226



CONCLUSIONS (SO FAR)

- An Alameda County CCA will likely to be able to meet or beat PG&E's retail rates.
- Increasing RPS purchases can be cost-effective, but with some risk
- Carbon reduction goals need more than just increased RPS purchasing to be met.
- Legislative/Regulatory risks are the most serious

NEXT STEPS

- Complete REMI macroeconomic analysis
- Integrate any feedback into analysis
- Issue report in Mid-May

QUESTIONS

