

RFP ADDENDUM RESPONSES TO QUESTIONS

Cannabis Retail Operator Permit (CROP) RFP 2021 Castro Valley and South Livermore

The questions and answers are presented below. Some questions have been condensed or edited for clarity.

July 19th informational session (10 attendees)

Q: Do you need license for cultivation first?

A: The answer to this question is no, you do not need a cultivation license first in order to apply for this retail operator permit. The retail operator permit is a standalone permit, and the first step of two to be able to retail cannabis products. Cultivation is not a requirement but there may be future opportunities to receive a Combined Cannabis Operation permit which would allow additional cannabis activities such as cultivation.

Q: Are there any fees due when we submit Exhibit B?

A: No, there are no fees due when submitting Exhibit B. Fees are not due until Exhibit A is submitted.

Q: Can the County describe how one makes it from initial evaluation to the final evaluation.

A: The initial evaluation is to ensure respondents meet the basic requirements as listed on pages 10 and 11 of the RFP. These include passing the background check, having a complete application, and compliance with locational requirements. Assuming a respondent is successful in the initial evaluation period they would move onto the final evaluation as described on pages 10-16.

Written Questions received by July 21st.

Q: If the applicant doesn't have a current retail cannabis license and/or prior experience with a dispensary but is teaming with an experienced operator to manage and operate the day-to-day business, where should the operator's experience and information be placed.

A: The operation as a whole in terms of the personnel should be described in Exhibit B. If any partnerships or contractors are involved in the operation, then they need to be listed and undergo the background check.

Q: Once an applicant has made it to the final round, can they apply for a CUP at that time to accelerate the opening of a retail dispensary should they receive the permit?

A: You can certainly start gathering the material for a CUP but we can't technically accept it until you have been awarded the Title 6 permit. You can also start talking with neighbors/adjacent property owners so you can determine what kind of pushback you might get.

Q: During the oral interview, who may attend with the applicant? For example, should operational management and a landlord representative also attend?

A: You should bring whomever you feel is necessary to tell your story. Be advised that the interview is optional.

Q: (by staff). The Sheriff has indicated there may be a delay in completing live scans for personnel, what should respondents do in this case?

A: Submit the Exhibit B on time, let the County know you have contacted the Sheriff's office, submitted the needed live scan applications and paid the required fees. Staff will coordinate with the Sheriff's office on the results of the live scans.