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News Release

Business Assistance Event Targets Contractors

March 20, 2014 Oakland, CA: East Bay construction industry contractors and sub-contractors are invited to participate in the East Bay Business Seminar – Building a Construction Business, on April 8, 2014, from 12:30 pm to 3:30 pm at the Contra Costa County Employment and Human Services Offices, 1275A Hall Avenue, Richmond, CA.

A maximum of 80 East Bay construction industry companies, contractors and subcontractors will receive no-charge assistance and information on government certification and procurement, subcontracting, and financing from an expert panel that includes:

- Bob Alten, Alten Construction
- Len Turner, Turner Construction Group and the National Association of Minority Contractors
- Sal Vaca, Richmond Build and Richmond Employment and Training
- Ranjani Mohana, R Mo LLC and Contra Costa Small Business Development Center.

Attendees will network with over 20 business resources, including county, city, Port of Oakland and many other purchasing/procurement representatives and can receive 20 minutes of one-on-one counseling.

Information will also be available on the Small Business Administration's Surety Bond Guarantee Program, which awarded small construction firms more than \$1.2 billion in contracts in fiscal year 2013, a 61 percent increase over fiscal year 2012. SBA also reported that it guaranteed bonds for public and private contract bids valued at \$4.9 billion, which resulted in more than \$6.1 billion in total contracts.

Go to www.eastbayeda.org/Biz-SeminarConstruction2014.html for more information or register at: www.eventbrite.com/e/east-bay-business-seminar-building-a-better-construction-business-registration-7920681973 .

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This seminar is sponsored by Wells Fargo and is being provided by East Bay EDA, Alameda County SBDC, Contra Costa SBDC, East Bay SCORE and Constant Contact, and is being co-hosted by the City of Richmond and the Richmond Chamber.

Please contact Luis at luis@eastbayeda.org or call 510 272-3889 if you have any questions.

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About the East Bay EDA

The East Bay Economic Development Alliance (East Bay EDA) is a public-private partnership serving Alameda and Contra Costa Counties. The East Bay EDA's mission is to establish the region as a world-recognized location to grow businesses, attract capital and create quality jobs.