



ADDENDUM No. 1

to

RFP No. CAJCC 2017

For the

COMPREHENSIVE AMERICA'S JOB CENTER OF CALIFORNIA (AJCC) OPERATOR AND CAREER SERVICES PROVIDER

released Thursday, December 21, 2017

**Specification Clarification/Modification and Recap of the Networking/Bidders Conferences
Held on held on January 3, 2018 and January 4, 2018**

This County of Alameda, General Services Agency (GSA), RFP/Q Addendum has been electronically issued to potential bidders via e-mail. E-mail addresses used are those in the County's Small Local Emerging Business (SLEB) Vendor Database or from other sources. If you have registered or are certified as a SLEB, please ensure that the complete and accurate e-mail address is noted and kept updated in the SLEB Vendor Database. This RFP/Q Addendum will also be posted on the GSA Contracting Opportunities website located at http://www.acgov.org/gsa/purchasing/bid_content/ContractOpportunities.jsp.



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The following Sections have been modified to read as shown below. Changes made to the original RFP document are in **bold** print and **highlighted**, and deletions made have a ~~strike through~~.

- A. Additions to RFP Specifications, Terms and Conditions
- B. Changes to RFP Specifications, Terms and Conditions
- C. Changes to Exhibit A (Attachment 1)- Bid Response Packet
- D. Deletions to RFP Specifications, Terms and Conditions

Responses to Written Questions

Q1) Please provide current performance data - Goal vs. Actual.

A1) The following is the Contract Performance Data for PY 2016/2017:

CONTRACT PERFORMANCE INDICATORS REPORTS (Adults & Dislocated Workers)
 Results-Based Accountability (RBA) Format
 Alameda County Workforce Development Board (ACWDB)
 AGGREGATE OF ALL ACWDB AJCCs FUNDED THROUGH WIOA's FORMULA ALLOCATION
 PY 2016/17; 4th QUARTER - JULY 01, 2016 THROUGH JUNE 30, 2017

FUND SOURCE:	ADULT			DISLOCATED WORKER		
	ACTUAL	GOAL ^①	% of GOAL	ACTUAL	GOAL ^①	% of GOAL
BENCHMARKS						
HOW MUCH DID WE DO?						
# INDIVIDUALIZED ENROLLMENTS	341	311	109.6%	469	482	97.3%
# ITA TRAINING ENROLLMENTS ^②	63			112		
# OJT TRAINING ENROLLMENTS (Ad & DW) ^③	33	42	78.6%			
\$ TRAINING EXPENDITURES (ITAs & OJTs)	\$144,718	\$158,455	91.3%	\$226,346	\$246,418	91.9%
HOW WELL DID WE DO?						
% ITAs WITHIN ACWDB's ISOF* ^④	100.0%	62.5%	160.0%	100.0%	62.5%	160.0%
% OJTs WITHIN ACWDB's ISOF* ^④	100.0%	62.5%	160.0%			
% EXPENDITURES WITHIN ACWDB's ISOF* ^④	100.0%	62.5%	160.0%	100.0%	62.5%	160.0%
IS ANYONE BETTER OFF?						
% ENTERED EMPLOYMENT (of closed cases)	82.2%	75.5%	108.9%	82.1%	78.0%	105.2%
% OF PLACEMENTS WITHIN ACWDB's ISOF*	65.2%	35.0%	186.4%	74.8%	35.0%	213.8%
% ISOF* TRAINING RESULTING IN PLACEMENTS	92.5%	60.0%	154.2%	90.5%	60.0%	150.8%

Q2) Is funding listed, pg. 10, inclusive of both Adult/Dislocated Worker funds?

A2) The Local Area Funding Allocations provided on page 10 of the RFP is a rough estimate of funding levels anticipated for PY 2018/2019 and is inclusive of both Adult and Dislocated Worker funding amounts. Both Adult and Dislocated Worker funding streams come from the Department of Labor, Workforce Innovation and Opportunity Act (WIOA).

Q3) Who are the current providers/contractors for the four (4) sub-regions?

**A3) North Cities – College of Alameda and Berkeley Adult School,
 Eden Area – Rubicon Programs,
 Tri-Cities – Ohlone College,
 Tri-Valley – Chabot-Las Positas Community College District.**

- Q4) Does funding include rent and facilities costs?**
A4) No. Contractor will not be responsible for facility/rent costs for the Comprehensive Center; refer to Exhibit I and MOU Phase II for additional information.
- Q5) Is there a current contractor for comprehensive center/sub region?**
A5) Yes – Rubicon Programs.
- Q6) Who should we contact if we have questions about RFP?**
**A6) David Dias, Career Center Coordinator, ACWDB.
(david.dias@acgov.org)**
- Q7) When is the deadline for questions?**
A7) Questions regarding the RFP must have been received by the ACWDB by 5:00 p.m. on Friday, January 5, 2018.
- Q8) What are the current rent costs and other operational costs for the comprehensive center?**
A8) Refer to the Phase II Memorandum of Understanding (MOU) between the Alameda County Workforce Development Board and the Workforce Innovation and Opportunity Act Mandated One-Stop/America’s Job Centers of California Partners - Attachment C MOU Phase II: Infrastructure Budget found on the ACWDB website (link <http://www.acwdb.org/info-research/documents/department-reports/>)
- Q9) Is there a published allocation of shared costs from partners?**
A9) Yes, refer to the Phase II MOU - <http://www.acwdb.org/info-research/documents/department-reports/> for further clarification.
- Q10) What is the deadline for submittal of proposals?**
A10) Proposals must be received (hand-delivered) in the ACWDB offices (located at 24100 Amador Street, 6th Floor, Suite 610c, Hayward, CA 94544) before 2:00 p.m. on Friday, February 2nd, 2018.
- Q11) Is there an existing Memorandum of Understanding (MOU) for mandated partners?**
A11) Yes. There is an existing MOU and must be reviewed/updated annually. However, the mandated partners list will not change for PY 2018/2019.
- Q12) Is the Employment Development Department (EDD) currently co-located in the Comprehensive America’s Job Center of California?**
A12) No, but there is a current arrangement in place allowing job seekers to access EDD services.

- Q12) What is the vision for service coordination between ACWDB's In-house Business Services Unit (BSU) and the Comprehensive AJCC?**
- A12) ACWDB will provide guidance for coordination of activities and sharing of information between BSU and the AJCC. Please refer to page 15, item 11 of the RFP for further clarification.**



The following participants attended the Bidders Conferences:

	Company Name / Address	Representative	Contact Information
1.	Ohlone College 34344 Cherry Ave., Newark, CA 94560	Daniel Newell	Phone: (510) 742-2320 E-Mail: dnewell@ohlone.edu
2.	Ohlone College 34344 Cherry Ave., Newark, CA 94560	Margaret Jackson	Phone: (408) 202-1472 E-Mail: margaretj@businessontheedge.biz
3.	Chabot Las Positas Community College District 6300 Village Pkwy, Dublin CA 94568	Sarah Holtzclaw	Phone: (925) 560-9439 E-Mail: sholtzclaw@clpccd.org
4.	Rubicon Programs 2500 Bissell Ave. Richmond, CA 94806	Lisa Dyas	Phone: (510) 231-3994 E-Mail: lisad@rubiconprograms.org
5.	Madelyn Mackie & Associates 369 Bellevue #208 Oakland, CA 94610	Madelyn Mackie	Phone: (510) 497-0377 E-Mail: madelyn@madelynmackie.com
6.	College of Alameda 555 Ralph Appenzato Memorial Pkwy, Alameda, CA 94501	Trudie Giordano	Phone: (925) 826-2838 E-Mail: tgiordano@peralta.edu
7.	Rescare 12611 King Point Broomfield, CO 80020	Tim Fospel	Phone: (303) 330-7154 E-Mail: tfospel@rescare.com
8.	Lao Family Community Development Inc. 1551 23rd Ave. Oakland, CA 94601	Su Dung	Phone: (510) 533-8850 E-Mail: sdung@lafd.org
9.	Cowen Consulting 6127 Ascot Drive Oakland, CA 94611	Melvin E. Cowen	Phone: (859) 420-7455 E-Mail: melvin.e.cowan@gmail.com
10.	Rubicon Programs 2500 Bissell Ave. Richmond, CA 94806	Gary Goodson	Phone: (510) 620-5702 E-Mail: garyg@rubiconprograms.org
11.	KRA Corporation 24301 Southland Dr. Hayward, CA 94545	Jonathan Overall	Phone: (510) 306-5599 E-Mail: joverall@kra.com
12.	Goodwill Industries 1301 30th Ave. Oakland, CA 94601	Kimberley Scrafano	Phone: (510) 698-7223 E-Mail: ksrafano@eastbaygoodwill.org
13.	Goodwill Industries 1301 30th Ave. Oakland, CA 94601	Bill Erben	Phone: E-Mail: berben@eastbaygoodwill.org
14.	B.O.S.S. 1918 University Ave. #2A Berkeley, CA 94704	Sonja Fitz	Phone: (510) 649-1930 E-Mail: sfitz@self-sufficiency.org
15.	Lumenos 204 Surrey St. San Francisco, CA 94131	Barbara Stevenson	Phone: E-Mail: bstevenson@lumenosllc.com
16.	OPIC 268 Grand Ave.	Robin Raveneau	Phone: (510) 675-7913 E-Mail: robinr@oaklandpic.org

	Company Name / Address	Representative	Contact Information
	Oakland, CA 94610		
17.	Rubicon Programs 2500 Bissell Ave. Richmond, CA 94806	Vi Ngo	Phone: (510) 265-8376 E-Mail: vin@rubiconprograms.org
18.	La Familia 24301 Southland Dr. Hayward, CA 94612	Patrick Leonard	Phone: (734) 904-2848 E-Mail: pleonard@lafamiliaconsulting.org

