

RFP No. 901646 Pharmacy Benefit Management

- ▶ Welcome! Please wait for the host to notify you when the Audio Conference is ready.
 - ▶ To join the Audio Conference via phone, click on phone icon dropdown and select "Connect My Audio." Then, click on green speaker icon dropdown and select "Mute My Speakers."





- ▶ Then choose the dial-out option and enter your phone number to have the Audio Conference call you:

The image shows a screenshot of a dialog box titled "Join Audio Conference". The dialog box contains the question "How would you like to join the meeting's audio conference?". There are two radio button options: "Dial-out [Receive a call from the meeting]" which is selected, and "Dial-in to the Audio Conference via Phone". Below the "Dial-out" option, there is a dropdown menu showing "+1 (USA)" and a text input field containing the number "12345678". A red arrow points to the "Dial-out" radio button. At the bottom right of the dialog box, there are two buttons: "Join" and "Listen Only".



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- INTRODUCTIONS
 - CALENDAR OF EVENTS
 - RFP EXHIBIT A OVERVIEW
 - ONLINE BID PORTAL
 - Q&A SESSION
- 



RFP No. 901646 Pharmacy Benefit Management

Contracts Specialist: Bukola Gbadamosi
Procurement & Contracts Specialist II

Phone: (510) 208 4882

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Panel Representatives

General Services Agency (GSA) – Procurement
Client Department



Calendar of Events

Page 11 of RFP

Important Dates:

Questions Due: March 15 by 5:00 p.m.

Q&A April 5, 2018

Addendum Issued: April 9, 2018
(if any)

Bid Response Due: April 25, 2018 by 2:00 p.m.

Contract Start Date: July 31, 2018



Exhibit A – Bid Response Packet

- **Official Name of Bidder**
Page 1 of Exhibit A
- **Additional Information**
Page 2 of Exhibit A
- **Bidder's SLEB Status**
Page 3 of Exhibit A
- **Bidder's Information and Signature Page**
Page 4 of Exhibit A
- **Link to the Bid Form (Strategic Sourcing – Online Portal)**
Page 5 of Exhibit A

Bid Form

Bid Form-B Pharmacy Benefits Management Costs

Description	Unit of Measure	Year 1	Year 2	Year 3
Discount for Brand-named medication: Post rollback AWP rate (AWP %)	%			
Brand named Medication: Wholesale Acquisition Cost (WAC) Rate (WAC %)	%			
Discount for Generic medication (AWP %)	%			
*Guaranteed Generic Average Discount Generic Effective Rate	%			
Dispensing Fee (\$ per prescription)	\$/RX			
Prescription Adjudication Fee (Per Paid Prescription)	EACH			
Per member Per Month (PMPM)	PMPM			
Pricing (alternative to prescription adjudication fee)	EACH			
340B Dispensing fee (per prescription)	\$/RX			
340B Prescription Adjudication (Per paid Prescription)	EACH			
Prior authorization fee	EACH			
Any eligibility -loading fee (monthly and per new client)	EACH			
Formulary change fee	EACH			
MD addition/deletion fee	EACH			
Paper claim processing fee	\$/RX			
All user driver query associated fees	EACH			
All programming and reporting fees	HOUR			

*Applies to all generic medication. Annual calculations & if necessary, payment to County

These quotations will be evaluated as "Savings" in the evaluation criteria, not as part of the evaluation of cost. Please note that Bidder will be expected to provide the goods and services listed above at the rates quoted during the contract term. Bidder agrees that the prices quoted are the maximum they will charge during the term of any contract awarded as a result of this RFP.



Exhibit A – Bid Response Packet

- ▶ **Required Documentation and Submittals**
Page 6– 7 of Exhibit A
- ▶ **Small Local Emerging Business (SLEB)
Partnering Information Sheet**
Page 8 of Exhibit A
- ▶ **Current and Former References (3)**
Page 9–10 of Exhibit A
- ▶ **Exceptions, Clarifications, Amendments**
If bidders are making any clarifications and/or amendments, or taking exception to policies of this RFP, these must be submitted in Exceptions, Clarification, Amendment Section.
Page 11 of Exhibit A




Exhibit A – Bid Response Packet

- All pages of the bid response packet (Exhibit A) must be submitted through Strategic Sourcing Supplier Portal as PDF attachments
- Bidders shall not modify or recreate the bid response packet in any way




Other Exhibits

- ▶ **Exhibit B Insurance Requirement**



Formal Q&A Rules

- ▶ Please state your name and your company prior to asking a question
- ▶ Please speak in a loud and clear voice
- ▶ When possible, cite the page number, section, and item number
- ▶ Ask one question at a time



Formal Q&A Rules

▶ In-Person Vendors:

- ▶ Please raise your hand and wait to be called on

▶ Online Vendors:

- ▶ Type your questions in the Q&A pod; OR
- ▶ State your "NAME" over the telephone and then wait to be called upon

Strategic Sourcing



GSA Procurement

- Registration Help
 - Bid Submittal Help
- Call: (510) 208-9600

Help Desk

- Account has been locked
 - Forgot login information
- Call: (510) 383-5000



- **Bid Proposal Information:**

- _Bukola Gbadamosi: (510) 208-4882
_Bukola.Gbadamosi@acgov.org

- **SLEB Certification Unit:**

- (510) 891-5500
ACSLEBcertification@acgov.org

- **Office of Acquisition Policy (OAP):**

- Linda Moore: (510) 208-9717
linda.moore@acgov.org or
Ratha.Chuon@acgov.org

- **Strategic Sourcing Information:**

- Main number: (510) 208-9600