**COUNTY OF ALAMEDA**

**HEALTH CARE SERVICES AGENCY (HCSA)**

**ADDENDUM No. 2**

**to**

**RFP No. HCSA-900418**

**for**

**Asian American/Native Hawaiian/Pacific Islander (AANHPI) and Refugee/Asylee Innovative**

**Mental Health Pilot Projects**

**Specification Clarification/Modification and Recap of the Networking/Bidders Conferences**

**April 23, 2018 and April 24, 2018**

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| **This County of Alameda, General Services Agency (GSA), RFP/Q Addendum has been electronically issued to potential bidders via e-mail. E-mail addresses used are those in the County’s Small Local Emerging Business (SLEB) Vendor Database or from other sources. If you have registered or are certified as a SLEB, please ensure that the complete and accurate e-mail address is noted and kept updated in the SLEB Vendor Database. This Addendum has also been electronically issued to potential bidders via e-mail based on the attached Bidder sign-in sheets. This RFP/Q Addendum will also be posted on the GSA Contracting Opportunities website located at** <http://www.acgov.org/gsa/purchasing/bid_content/ContractOpportunities.jsp>**.** |

**RFP Clarifications and Modifications**

**The following Sections have been modified to read as shown below.** Changes made to the original RFP document are in **bold** print and highlighted, and deletions made have a ~~strike through~~.

**Clarification:**

The RFP does not currently include a Section I.D. Section I.D. is reserved.

The RFP Section I.B., Background, p. 5, shall include the following new information and shall read as follows:

BHCS completed a consultation report in 2017 on the AANHPI Utilization of Mental Health Services (see Supplement 1, **Asian American, Native Hawaiian and Pacific Islander Utilization Report Executive Summary**). The report authors **conducted literature reviews,** reviewed Alameda County demographic data and BHCS utilization data, gathered input from AANHPI consumers and family members, and interviewed stakeholders and providers of services to the AANHPI community.

The RFP Section I.C., Scope/Specific Requirements, pp. 7-9, shall include the following new information and shall read as follows:

**TABLE 1: INN 5 Project Summary Chart**

| **Grant Project Category** | **Participant Group** | **~~Funding Per Project~~****Maximum Funding per Participant Group** | **Maximum # Projects per Participant Group** | **Deliverables** |
| --- | --- | --- | --- | --- |
| **I. Community Driven Stigma Reduction Strategies:** Cultural specific, age based, community based mental health education and promotion of mental health and wellness.**Note: Bidders proposing projects to address more than one Participant Group must specifically describe their approach for each target population and age group.** | 1. Children/ Youth & Families | ~~$100,000~~**$200,000** | 2 | Intergenera-tional Family outreach & engagement strategies |
| 2. TAY | ~~$100,000~~**$200,000** | 2 | Social media/ Texting outreach & engagement strategies |
| 3. Adults | ~~$100,000~~**$200,000** | 2 | Outreach and engagement strategies to community / spiritual leaders |
| 4. Older Adults | ~~$100,000~~**$200,000** | 2 |
| **Community Driven Stigma Reduction Subtotal** |  | **$800,000** | **8** |   |
| **II. Community Interpretation Team:**  Pilot projects with community based interpretation team with clinician, interpreter, and community outreach staff.**Note: Bidders proposing projects to address more than one Participant Group must specifically describe their approach for each target population.** | 1) Emerging Asian: Lao, Mien, Burmese Mongolian, Cambodian, etc. | ~~$150,000~~**$300,000** | 2 | Training Curriculum; interpretation team program design  |
| 2) Native Hawaiian and other Pacific Islander: Native Hawaiian, Samoan, Tongan, etc. | $150,000 | 1 |
| 3) Refugees and/or Asylees | ~~$150,000~~**$300,000** | 2 |
| **Community Interpretation Team Subtotal:** |  | **$750,000** | **5** |  |
| **III. Cultural Cross Training for Holistic Wellness Provider Teams~~:~~** ~~Total 5 Pilot Projects~~**Note: Bidders proposing projects to address more than one Participant Group must specifically describe their approach for each target population.** | Emerging Asian: Lao, Mien, Burmese Mongolian, Cambodian, etc. | ~~$75,000~~**$150,000** | 2 | Provider Cross Training Program Design |
| 1) Behavioral health provider will be trained by CBO to provide culturally and linguistic appropriate services. | NH/PI: Native Hawaiian, Samoan, Tongan, etc. | ~~$50,000~~**$100,000** | 2 |
| 2) Community based organization with extensive connection and cultural and language expertise will be trained in providing holistic behavioral health services | Non-API Refugees | ~~$75,000~~**$150,000** | 2 |
| 3) BHCS ACCESS Language Line | API Language Line Callers | $50,000 | 1 | Referral & Engagement Toolkit |
| **III. Cultural Cross Training for Holistic Wellness Provider Teams Subtotal:** | **$450,000** | **$450,000** | **7** |  |
| **TOTAL FUNDING FOR ALL PROJECTS** |  | **2,000,000** |  **20** |  |

The RFP Section I.C., Scope/Specific Requirements, pp. 9-10, shall include the following new information and shall read as follows:

The selected Bidder(s) should be willing to perform the following activities during the contract term:

* + 1. Promote innovative approaches to behavioral health in one of the following ways:
1. Introduce a new application or technology tool to behavioral health practice. In other words, it has *not* previously been used in the behavioral health field;
2. Adapt an existing mental health strategy within the behavioral health practice to serve a new population in a different setting, OR
3. Modify the use of an existing mental health practice/strategy to be utilized in a practice from another field, to be used for the first time in behavioral health.

**Selected awarded Bidders shall present their projects and findings during the INN 5 Learning Conference to be held during the 18-month project period.**

**All products resulting from funded projects are required to be made available for use in the public domain, and Selected Awarded Bidders shall obtain any necessary permissions for this purpose. For example, regarding items 1(b) and 1(c) above, if adapting an existing mental health curriculum, it will be necessary to obtain permission to share it publicly as part of the Bidder’s project.**

The RFP Section I.C., Scope/Specific Requirements, p. 9, shall include the following new information and shall read as follows:

Bidders must serve the various communities, as listed in this RFP, within the priority population(s) they are applying to serve. Bidders should specify the priority population(s) for which they are applying as well as any specific groups or subgroups within the population(s) they intend to serve as part of program services. Bidders must provide a clear rationale including data and other information to demonstrate the needs in the priority population(s) for which they are applying. Bidders proposing projects in more than one participant group (sub-population/age group) must specifically describe their approach for each population.

The RFP Section I.C., Scope/Specific Requirements, regarding INN 5 Grant Project Category #1. AANHPI and Refugee/Asylee Community Stigma Reduction Campaign, pp. 11-12, shall include the following new information and shall read as follows:

Each project must answer the following Innovative Learning Question:

How does the culturally-defined, community-centered program decrease stigma and increase engagement and increase utilization of behavioral health services for individuals belonging to under-served AANHPI **and Refugee/Asylee** communities, their families and providers?

Service Sub-Populations:

1. Children and Youth (ages 0-18) ~~and their family members~~ who are **at risk of serious mental illness and/or severe emotional disturbance and/or are** currently served by **(**an**)** Alameda County **contracted** ~~mental~~**behavioral** health ~~program and/or~~ provider**(**s**)**, **and their family members and providers. Providers may include** **community based organizations which provide mental health and/or social services**. Total funding for this service population is $200,000. Up to two projects may be funded.

Project Strategies:

Develop and implement an intergenerational family based community education campaign for AANHPI and Refugee/Asylee youth and families in innovative and creative ways that counter-act stigma and promote utilization of existing mental health services. Outreach, education and engagement should use language and culturally appropriate messaging to emerging AANHPI or Refugee/Asylee communities that are underserved due to language and cultural barriers.

Requirements for each project:

1. Community education campaign to consumers/clients and intergenerational family members.
2. Documented outreach strategies working with clients and intergenerational family members.
3. Transition-Age Youth (ages 16-24) who are currently served by an Alameda County ~~mental health program~~ **contracted behavioral health provider(s) and/or are at risk of serious mental illness and/or severe emotional disturbance**, **and** their family membersand providers. **Providers may include community based organizations which provide mental health and/or social services**. Total funding for this service population is $200,000. Up to two projects may be funded.

Requirements for each project:

1. Community education campaign through social media, phone apps, and/ or texting.
2. Documented outreach strategies utilizing texting, social media and phone apps.
* Adults (ages 18-59) who are currently **at risk of serious mental illness and/or severe emotional disturbance and/or** served by an Alameda County ~~mental~~ **contracted behavioral** health ~~program~~ **provider**,their family members and providers. **Providers may include** **community based organizations which provide mental health and/or social services**. Total funding for this service population is $200,000. Up to two projects may be funded.

Requirements for each project:

i. Implement a community education campaign for AANHPI and/or Refugee/Asylee adults through outreach to community gatekeepers and/ or faith based/ spirituality practices.

ii. Documented outreach strategies with AANHPI gate keeper contacts and referral list.

1. Older Adults (ages 60+) who are currently ~~served by an Alameda County mental health program~~ **at risk of serious mental illness and/or severe emotional disturbance and/or served by an Alameda County contracted behavioral health provider**, their family members and providers. **Providers may include community based organizations which provide mental health and/or social services**. Total funding for this service population is $200,000. Up to two projects may be funded.

Requirements for each project:

i. Implement a community education campaign for AANHPI and/or Refugee/Asylee older adults through outreach to community gatekeepers and/ or faith based/ spirituality practices.

ii. Documented outreach strategies with AANHPI and/or Refugee/Asylee gate keeper contacts and referral list.

The RFP Section I.C., Scope/Specific Requirements, regarding INN 5 Grant Project Category #2. Community Mental Health Interpretation Team, p. 14, shall include the following new information and shall read as follows:

Each project must answer the following Innovative Learning Question:

How does the use of a community based mental health interpretation team improve access and utilization of mental health services for AANHPI **and Refugee/Asylee** consumers and family members?

The RFP Section I.C., Scope/Specific Requirements, regarding INN 5 Grant Project Category #3. Holistic Wellness & Cultural Cross-Training for Community-Based Providers, p. 14, shall include the following new information and shall read as follows:

BHCS is seeking up to a total of seven (7) projects. Bidders may propose a project in one or more of the four sub-populations listed below. Sub-populations to be served include individuals of any age belonging to one or more AANHPI and Refugee/Asylee communities[[1]](#footnote-2):

1. Emerging Asian: Total funding is $150,000. Up to two (2) projects may be funded.
2. NH/PI: Total funding **is** $100,000~~; $50,000 per project~~. Up to two (2) projects may be funded.
3. Refugees and Asylees: Total funding **is** $150,000~~; $75,000 per project~~. Up to two (2) projects may be funded.
4. API Language Line: Total funding is $50,000. One (1) project may be funded.

The RFP Section I.C., Scope/Specific Requirements, regarding INN 5 Grant Project Category #3. Holistic Wellness & Cultural Cross-Training for Community-Based Providers, pp. 14-15, shall include the following new information and shall read as follows:

The **BHCS Asian American, Native Hawaiian and Pacific Islander**  ~~AANHPI Mental Health~~ Utilization Report **Executive Summary** (Supplement 1) indicates that for AANHPI communities, the gateway to receiving mental health support may lie in areas outside of mental health, including needs in social service, language development and/or citizenship acquisition, employment attainment, etc. This pilot project is intended to empower consumers and family members to increase wellness and resiliency. The selected awarded bidder will connect clients to holistic services, including supporting clients in system navigation (i.e., Medi-Cal and other benefits), mental health, substance use, and other social services through holistic, cultural and spiritual practices.

The RFP Section I.E., Bidder Qualifications, p. 17, shall include the following new information and shall read as follows:

Please note that, according to California Department of Mental Health regulations, clinical services MAY NOT be subcontracted to an organizational provider that is subject to Medi-Cal settlement requirements. **Therefore, Community Interpretation Team (Category II) projects may not have subcontractors. Services may be budgeted under “project staff” or “professional services.”**

The RFP Section I.F., Deliverables / Reports, p. 17, shall include the following new information and shall read as follows:

Deliverables are required (1) for all projects, and (2) separately for each Category, as follows:

**All Projects:**

| **Deliverables for All Projects** | **Measures** |
| --- | --- |
| 1. API client utilization data to demonstrate prevalence, service gap, and need | Behavioral health services utilized; prevalence rate, barriers in access services. |  |
| 2. Final Evaluation report  | Effectiveness of strategies |  |
| 3. Final Sustainability Plan  | Sustainability with potential for Medi-Cal reimbursement |  |
| 4. Provider Training Curriculum or Program design | Replicable provider training or program design  |  |
| **5. Presentation at Innovations Learning Conference Located in Alameda County TBD; (Estimated 18th month of Round 5 Innovation Grants Cycle)** | **Presentation and materials** |  |

**Selected Awarded Bidders are expected to conduct a grantee workshop and present their project findings, final project deliverables, and project challenges and successes during the INN 5 Learning Conference.**

The RFP Section I.F., Deliverables / Reports, p. 18, shall include the following new information and shall read as follows:

Note: All project deliverables (i.e.,Training Curriculum, Program Design, or ACCESS API Language Line Referral/ Engagement Toolkit) developed in the project will be public domain and/or open-source and made available free-of-charge to any interested individuals and agencies. ~~Developers must provide technical support to users for a defined period after the application is made available to the public.~~

The RFP Section I.F., Deliverables / Reports, regarding INN 5 Grant Project Category #2. Community Mental Health Interpretation Team, p. 19, shall include the following new information and shall read as follows:

Final Provider Training Curriculum shall be submitted in MS Word~~and on DVD or online format~~.

Quarterly reports shall include disaggregated data on AANHPI **and Refugee/Asylee** utilization of mental health services to indicate prevalence, access to services, and mental health needs.

The RFP Section III. H., Evaluation Criteria/Selection Committee, p. 21, shall include the following new information and shall read as follows:

All proposals that pass the initial Evaluation Criteria which are determined on a pass/fail basis (Completeness of Response, Financial Stability, and Debarment and Suspension) will be evaluated by a County Selection Committee (CSC). The County Selection Committee may be composed of County staff and other parties that may have expertise or experience in the areas of ~~health and housing,~~ mental health ~~and/or SUD~~ services for ~~justice-involved adults~~**AANHPI and Refugees/Asylees**. The CSC will score and recommend a Contractor in accordance with the evaluation criteria set forth in this RFP. Other than the initial pass/fail Evaluation Criteria, the evaluation of the proposals shall be within the sole judgment and discretion of the CSC.

The RFP Section III. H., Evaluation Criteria/Selection Committee for Category 1, AANHPI and Refugee/Asylee Stigma Reduction Campaign, Sections B through F, pp. 24-26, shall include the following new information and shall read as follows:

|  |  |  |
| --- | --- | --- |
| **B.** | **Cost:**The points for Cost will be computed by dividing the amount of the lowest responsive bid received by each Bidder’s total proposed cost.An evaluation will also be made of:1. **Reasonableness** (i.e., does the proposed pricing accurately reflect the Bidder’s effort to meet requirements and objectives?);
2. **Realism** (i.e., is the proposed cost appropriate to the nature of the products and services to be provided?);

Consideration of price in terms of overall affordability may be controlling in circumstances where two or more proposals are otherwise adjudged to be equal, or when a superior proposal is at a price that the County cannot afford.**If Bidder proposes to serve more than one participant group (age group/sub-population), an evaluation will be made of the budget’s specificity in showing how resources will be allocated to each group.** | 15 points |
| **C.** | **Relevant Experience:**Proposals will be evaluated against the RFP specifications and the following factors:* Does the Bidder have experience in providing the scope of services described in this RFP or similar services?
* Does the Bidder have experience providing services to the target population, including AANHPI and Refugee/Asylees?
* Does the Bidder have organizational capacity to administer the funding and provide mental health and other community resources successfully to clients?
* Do the personnel assigned to this program have experience on or the abilities to conduct similar projects (e.g. language capacity and providing culturally responsive services)?
* Does Bidder have a history of successful outcomes on similar projects?
* Does Bidder demonstrate ability to input and maintain required data in the County-designated data collection and reporting system in compliance with security standards?
* Does Bidder demonstrate previous experience with conducting a culturally responsive community education or outreach campaign?
* **If proposing projects to serve more than one participant group (sub-population/age group), does Bidder provide specific information about their previous experience working with each population and specific age group?**
 | ~~35~~**30** Points |
| **D.** | **Description of Proposed Services:** An evaluation will be made of the quality of proposed services and deliverables, including how the services proposed will integrate with community based services and how the proposed project will promote innovative approaches to behavioral health in one of the following ways: * Introducing a new technology tool to behavioral health practice. In other words, it has *not* previously been used in behavioral health field;
* Adapting an existing mental health strategy within the behavioral health practice to serve a new population in a different setting, OR
* Modifying the use of an existing mental health practice/ strategy to be utilized in a practice from another field, to be used for the first time in behavioral health.

Bidder will be evaluated on the proposed implementation plan and schedule that will meet County requirements and specifications as outlined in the RFP, including a start date of within a month of contract execution for services. * Does the Bidder demonstrate a thorough understanding of the purpose and scope of the project and understand the deliverables the County expects it to provide?
* Has Bidder demonstrated that it understands the County’s schedule and can meet it?
* Do the services and deliverables the Bidder proposes to provide under this RFP meet or exceed County requirements?
* Does the proposed project demonstrate that it will decrease stigma among the target population?
* Has the Bidder proposed culturally and linguistically appropriate services (CLAS) standards as described in Supplement 2?
* Does the Bidder identify any limitations or restrictions in providing services that may significantly impact implementation of the contract?
* Does the program design demonstrate how the implementation of the selected activities and strategy(ies) can be used by BHCS?
* Does the Bidder demonstrate a willingness to commit to data collection and reporting using the system developed by the County and any contracted evaluators? Does the Bidder demonstrate a willingness to implement system-wide measures, including a willingness to commit to real-time electronic data sharing?
* **If proposing to serve more than one participant group (sub-population/age group), does Bidder provide specific information about the services that would be provided for each population and age group?**
 | ~~35~~**30** Points |
| **E.** | **Strategies to Address Target Populations (sub-populations/age groups):** **An evaluation will be made of Bidder’s approach and strategy(ies) for each sub-population and age group that bidder proposes to serve.*** **Does Bidder provide specific, clear information about their approach for each population and age group?**
* **Is/are Bidder’s proposed strategy(ies) appropriate to each sub-population and age group that bidder proposes to serve?**
 | **10 points** |
| ~~E~~**F.** | **Description of Location/Space for Services:** Is/are the facility(ies) described appropriate and adequate for administration of the INN project, including considerations of engagement with the target population and accessibility? | 5 points |
| ~~F~~**G.** | **Overall Proposal and/or Oral Interview:**Should interviews take place, the oral interview on the proposal shall not exceed 60 minutes. The oral interview may include responding to standard and specific questions from the CSC regarding the Bidder’s proposal. The scoring may be revised based on the oral interview. |  10 points |

The RFP Section III. H., Evaluation Criteria/Selection Committee for Category 2, Community Mental Health Interpretation Team, Sections B through F, pp. 28-30 shall include the following new information and shall read as follows:

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| --- | --- | --- |
| **B.** | **Cost:**The points for Cost will be computed by dividing the amount of the lowest responsive bid received by each Bidder’s total proposed cost.An evaluation will also be made of:1. **Reasonableness** (i.e., does the proposed pricing accurately reflect the Bidder’s effort to meet requirements and objectives?);
2. **Realism** (i.e., is the proposed cost appropriate to the nature of the products and services to be provided?);

Consideration of price in terms of overall affordability may be controlling in circumstances where two or more proposals are otherwise adjudged to be equal, or when a superior proposal is at a price that the County cannot afford.**If Bidder proposes to serve more than one participant group (age group/sub-population), an evaluation will be made of the budget’s specificity in showing how resources will be allocated to each group.** | 15 points |
| **C.** | **Relevant Experience:**Proposals will be evaluated against the RFP specifications and the following factors:* Does the Bidder have experience in providing the scope of services described in this RFP or similar services?
* Does the Bidder have experience providing services to the target population, including AANHPI and Refugee/Asylees?
* Does the Bidder have organizational capacity to administer the funding and provide mental health and other community resources successfully to clients?
* Do the personnel assigned to this program have experience on or the abilities to conduct similar projects (e.g. language capacity and providing culturally responsive services)?
* Does Bidder have a history of successful outcomes on similar projects?
* Does Bidder demonstrate ability to input and maintain required data in the County-designated data collection and reporting system in compliance with security standards?
* **If proposing projects to serve more than one participant group, does Bidder provide specific information about their previous experience working with each population?**
 | ~~35~~**30** Points |
| **D.** | **Description of Proposed Services:** An evaluation will be made of the quality of proposed services and deliverables, including how the services proposed will integrate with community based services and how the proposed project will promote innovative approaches to behavioral health in one of the following ways: 1. Introducing a new technology tool to behavioral health practice. In other words, it has *not* previously been used in behavioral health field;
2. Adapting an existing mental health strategy within the behavioral health practice to serve a new population in a different setting, OR
3. Modifying the use of an existing mental health practice/ strategy to be utilized in a practice from another field, to be used for the first time in behavioral health.

Bidder will be evaluated on the proposed implementation plan and schedule that will meet County requirements and specifications as outlined in the RFP, including a start date of within a month of contract execution for services. * Does the Bidder demonstrate a thorough understanding of the purpose and scope of the project and understand the deliverables the County expects it to provide?
* Has Bidder demonstrated that it understands the County’s schedule and can meet it?
* Do the services and deliverables the Bidder proposes to provide under this RFP meet or exceed County requirements?
* Does the Bidder’s referral process, estimate of referral sources, and relationships and connections with other service providers 1) ensure an equitable distribution of clients reflective of the target population and 2) ensure sufficient clients to fully expend available funds during the contract term?
* Does the bidder describe how the treatment team will collaborate to provide culturally appropriate services to clients?
* Does the Bidder demonstrate the ability to develop a Provider Treatment Curriculum?
* Does the Bidder demonstrate ability to connect clients to holistic services, including mental health, substance use, housing/homelessness, and Medi-Cal and other benefits, other social services and culturally responsive practices, whether through its own programs or other service providers?
* Has the Bidder proposed culturally and linguistically appropriate services (CLAS) standards **as described in Supplement 2**?
* Does the Bidder identify any limitations or restrictions in providing services that may significantly impact implementation of the contract?
* Does the program design demonstrate how the implementation of the selected activities and strategy(ies) can be used by BHCS?

Does the Bidder demonstrate a willingness to commit to data collection and reporting using the system developed by the County and any contracted evaluators? Does the Bidder demonstrate a willingness to implement system-wide measures, including a willingness to commit to real-time electronic data sharing?* **If proposing to serve more than one participant group (sub-population/age group), does Bidder provide specific information about the services that would be provided for each population and age group?**
 | ~~35~~**30** Points |
| **E.** | **Strategies to Address Target Populations (sub-populations/age groups):** **An evaluation will be made of Bidder’s approach and strategy(ies) for each sub-population and age group that bidder proposes to serve.*** **Does Bidder provide specific, clear information about their approach for each population and age group?**
* **Is/are Bidder’s proposed strategy(ies) appropriate to each sub-population and age group that bidder proposes to serve?**
 | **10 points** |
| ~~E~~**F.** | **Description of Location/Space for Services:** Is/are the facility(ies) described appropriate and adequate for administration of the INN project, including considerations of engagement with the target population and accessibility? | 5 points |
| ~~F~~**G.** | **Overall Proposal and/or Oral Interview:**Should interviews take place, the oral interview on the proposal shall not exceed 60 minutes. The oral interview may include responding to standard and specific questions from the CSC regarding the Bidder’s proposal. The scoring may be revised based on the oral interview. | 10 points |

The RFP Section III. H., Evaluation Criteria/Selection Committee for Category 3, Holistic Wellness & Cultural Cross-Training for Community-Based Providers, Sections B through F, pp. 32-34 shall include the following new information and shall read as follows:

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| --- | --- | --- |
| **B.** | **Cost:**The points for Cost will be computed by dividing the amount of the lowest responsive bid received by each Bidder’s total proposed cost.An evaluation will also be made of:1. **Reasonableness** (i.e., does the proposed pricing accurately reflect the Bidder’s effort to meet requirements and objectives?);
2. **Realism** (i.e., is the proposed cost appropriate to the nature of the products and services to be provided?);

Consideration of price in terms of overall affordability may be controlling in circumstances where two or more proposals are otherwise adjudged to be equal, or when a superior proposal is at a price that the County cannot afford.**If Bidder proposes to serve more than one participant group (age group/sub-population), an evaluation will be made of the budget’s specificity in showing how resources will be allocated to each group.** | 15 points |
| **C.** | **Relevant Experience:**Proposals will be evaluated against the RFP specifications and the following factors:* Does the Bidder have experience in providing the scope of services described in this RFP or similar services?
* Does the Bidder have experience providing services to the target population, including AANHPI and Refugee/Asylees?
* Does the Bidder have organizational capacity to administer the funding and provide mental health and other community resources successfully to clients?
* Do the personnel assigned to this program have experience on or the abilities to conduct similar projects (e.g. language capacity and providing culturally responsive services)?
* Does Bidder have a history of successful outcomes on similar projects?
* Does Bidder demonstrate ability to input and maintain required data in the County-designated data collection and reporting system in compliance with security standards?
* **If proposing projects to serve more than one participant group, does Bidder provide specific information about their previous experience working with each population?**
 | ~~35~~**30** Points |
| **D.** | **Description of Proposed Services:** An evaluation will be made of the quality of proposed services and deliverables, including how the services proposed will integrate with community based services and how the proposed project will promote innovative approaches to behavioral health in one of the following ways: 1. Introducing a new technology tool to behavioral health practice. In other words, it has *not* previously been used in behavioral health field;
2. Adapting an existing mental health strategy within the behavioral health practice to serve a new population in a different setting, OR
3. Modifying the use of an existing mental health practice/ strategy to be utilized in a practice from another field, to be used for the first time in behavioral health.

Bidder will be evaluated on the proposed implementation plan and schedule that will meet County requirements and specifications as outlined in the RFP, including a start date of within a month of contract execution for services. * Does the Bidder demonstrate a thorough understanding of the purpose and scope of the project and understand the deliverables the County expects it to provide?
* Has Bidder demonstrated that it understands the County’s schedule and can meet it?
* Do the services and deliverables the Bidder proposes to provide under this RFP meet or exceed County requirements?
* Does the Bidder’s referral process, estimate of referral sources, and relationships and connections with other service providers 1) ensure an equitable distribution of clients reflective of the target population and 2) ensure sufficient clients to fully expend available funds during the contract term?
* Does the Bidder demonstrate ability to connect clients to holistic services, including mental health, substance use, housing/homelessness, and Medi-Cal and other benefits, other social services and culturally responsive practices, whether through its own programs or other service providers?
* Does the proposed project demonstrate that it will decrease stigma among the target population?
* Has the Bidder proposed culturally and linguistically appropriate services (CLAS) standards **as described in Supplement 2**?
* Does the Bidder identify any limitations or restrictions in providing services that may significantly impact implementation of the contract?
* Does the program design demonstrate how the implementation of the selected activities and strategy(ies) can be used by BHCS?

Does the Bidder demonstrate a willingness to commit to data collection and reporting using the system developed by the County and any contracted evaluators? Does the Bidder demonstrate a willingness to implement system-wide measures, including a willingness to commit to real-time electronic data sharing?* **If proposing to serve more than one participant group (sub-population/age group), does Bidder provide specific information about the services that would be provided for each population and age group?**
 | ~~35~~**30** Points |
| **E.** | **Strategies to Address Target Populations (sub-populations/age groups):** **An evaluation will be made of Bidder’s approach and strategy(ies) for each sub-population and age group that bidder proposes to serve.*** **Does Bidder provide specific, clear information about their approach for each population and age group?**
* **Is/are Bidder’s proposed strategy(ies) appropriate to each sub-population and age group that bidder proposes to serve?**
 | **10 points** |
| ~~E~~**F.** | **Description of Location/Space for Services:** Is/are the facility(ies) described appropriate and adequate for administration of the INN project, including considerations of engagement with the target population and accessibility? | 5 points |
| ~~F~~**G.** | **Overall Proposal and/or Oral Interview:**Should interviews take place, the oral interview on the proposal shall not exceed 60 minutes. The oral interview may include responding to standard and specific questions from the CSC regarding the Bidder’s proposal. The scoring may be revised based on the oral interview. | 10 points |

The RFP Section III. K., Term/Termination/Renewal, p. 36, shall include the following new information and shall read as follows:

The term of the contract, which may be awarded pursuant to this RFP, will be up to ~~fourteen (14)~~**eighteen (18)** months, with actual annual funding level and scope of work contingent on funding availability.

The RFP Exhibit A, Required Documentation and Submittals, page 8, shall include the following new information and shall read as follows:

[ ]  4. **Key Personnel (1 page** **per Participant Group)**: Bid responses shall include a complete list of all key personnel associated with the RFP. This list must include all key personnel who will provide services/training to County staff and all key personnel who will provide maintenance and support services. For each person on the list, the following information shall be included:

The RFP Exhibit A, Required Documentation and Submittals, page 9, shall include the following new information and shall read as follows:

[ ]  5. **Capacity and Readiness (Up to 3 pages per Participant Group)**:

Bid response shall describe Bidder’s capacity, knowledge and relevant experience, examples or projects with the target population to deliver services as described in [Section I.C., Scope/Specific Requirements](#_SCOPE). **If proposing projects to serve more than one participant group (sub-population/age group), Bidder must provide specific information about their previous experience working with each population.**

The RFP Exhibit A, Required Documentation and Submittals, page 9, shall include the following new information and shall read as follows:

[ ]  6. **Description of the Proposed Services and Deliverables (Up to 5 pages per Participant Group)**: Bid response shall include a detailed description of the proposed services and deliverables to be funded by this RFP and a proposed implementation plan and schedule. Bidders should include their plan for serving recent Refugees/Asylees in each priority population that they propose to address. **If proposing to serve more than one participant group (sub-population/age group), Bidder must provide specific information about the services that would be provided for each population and age group.**

The RFP Exhibit A, Required Documentation and Submittals, page 10, shall include the following new information and shall read as follows:

**[ ]  7. Strategies to Address Target Populations (sub-populations/age groups) (Up to 2 pages per participant group): Clearly describe how the project strategy(ies) would specifically address each participant group (age group and sub-population) that the project will serve. If proposing to serve more than one participant group, specify how the project would address each group.**

The RFP Exhibit A, Required Documentation and Submittals, page 10, shall include the following new information and shall read as follows:

[ ]  ~~7~~**8**. **Description of Location/Space for Services (Up to 1 page per Participant Group):** Describe the facility(ies) to be used for the Innovation pilot project, including size, general layout, accessibility, proximity to public transportation, availability of group meeting space, restrooms for client access, and a description of other services that are located at the site or within a five-minute walk of the site.

The RFP Exhibit A, Required Documentation and Submittals, page 11, shall include the following new information and shall read as follows:

[ ]  ~~8~~**9**. **Budget and Budget Narrative (4 pages)**: Bidders must submit a budget and budget justification narrative indicating how the proposed budget items correlate to the scope of work as specified in this RFP. **Budgets should include projected expenses for participating in the INN 5 Learning Conference to be held during the 18-month project period. If proposing to serve more than one participant group (age group/sub-population), budget line items should show how resources will be allocated to each.**

**Bid/Contract Questions**

**Q1: Is there a required PDF/Word form to use to submit the narrative, or just a standard word doc that follows the font/spacing guidelines?**

*A1: Please follow the instructions in the RFP Exhibit A, Required Documentation and Submittals, pp. 7-11.*

**Q2: Confirming…submit proposal in order provided starting on page 7?**

*A2: Please follow the order listed in the RFP Exhibit A, Required Documentation and Submittals, pp. 7-11.*

**Q3: Can the bid be submitted in a binder?**

*A3: Please review the RFP Section IV.R., Submittal of Bids, pp. 42-44. That section specifically describes the format in which bids should be submitted. :*

**Q4: On page 1 of the Exhibit A, Bid Response packet, the first bullet specifies an electronic copy with OCR preferred, what is OCR?**

*A4: OCR is the abbreviation for “Optical Character Recognition.” It describes the process whereby an image is captured of a paper document from “scanning,” after which the text is “extracted” from that image. Paper documents are converted into editable computer files.*

**Q5: Does the 11 point, Arial font requirement apply to tables & charts?**

*A5: Yes, this requirement applies to tables and charts.*

**Q6: Page 36 – Terms states 14 months. Confirm it’s supposed to be 18 months.**

*A6: It should be 18 months. The error has been corrected in the RFP Clarifications and Modifications section of this Addendum 2.*

**Q7: Typo: Page 36/Term, says 14 months**

*A7: See A6.*

**Q8: Page 43, #7 states: “Only one bid response will be accepted from any one person, partnership…”**

1. **Will more than one proposal package be accepted per agency?**
2. **Can more than one proposal be funded per agency?**

*A8:*

1. *Yes, agencies may submit one proposal package per Category. Per the RFP Section I.C. Scope/Specific Deliverables, page 10: “This RFP includes three categories, each covering one area.* ***Bidding organizations are invited to bid on any or all of the categories.*** *Bidders may either bid on one or more than one target population within each category. Bidding organizations may choose to subcontract with another entity in submitting a bid response for one or more categories, or they may submit one independently.* ***Bidders choosing to bid on multiple categories must submit a separate bid response packet for each category (see Exhibit A—Bid Response Packet, Required Documentation and Submittals below). Failure to submit a separate, complete bid response packet for each category proposed may be grounds for bid disqualification.******Each category shall be evaluated separately in accordance to the Evaluation Criteria outlined in Section III.H. of this RFP.****”*
2. *Yes. See A8(a).*

**Q9: Per the revised definition of the definition of “funding per project” mentioned at the Bidders Conference, what happens if the top 2 grant applications exceed the total allocation?**

*A9: Per the revisions in the RFP Clarifications and Modifications section of this Addendum 2, for each participant group there is a maximum number of projects that can be awarded and a maximum funding amount. By that definition, one or more projects could be funded for a total not to exceed the maximum funding for that participant group.*

**Q10: The RFP (Page 10) says that:**

**“This RFP includes three categories, each covering one area. Bidding organizations are invited to bid on any or all of the categories. Bidders may either bid on one or more than one target population within each category. Bidding organizations may choose to subcontract with another entity in submitting a bid response for one or more categories, or they may submit one independently. *Bidders choosing to bid on multiple categories must submit a separate bid response packet for each category (see Exhibit A—Bid Response Packet, Required Documentation and Submittals below). Failure to submit a separate, complete bid response packet for each category proposed may be grounds for bid disqualification.* *Each category shall be evaluated separately in accordance to the Evaluation Criteria outlined in Section III.H. of this RFP*.”**

**However, I was unsure if a single organization could submit multiple bids for the same category + target population. For example, would we be able to submit two bids to the Community Driven Stigma Reduction Category + Adults participant group? Or do the bids need to be for two separate target population groups within a given category?**

*A10: Although only one Bid should be submitted per Category, Bidders may propose to serve more than one target population for the same Category. If project includes more than one target population or age group, proposed services and strategies should be specific to each target population.*

**Q11: Category 1 – “project in one or more of the sub-populations”. So if we proposed to serve Children and TAY we could apply for to pots of funds? Children $100,000/TAY $100,000 – Total $200,000***A11: Yes, bids within a category can include more than one Participant Group. For Category 1, Community Driven Stigma Reduction Strategies, bidders that apply for more than one participant group must describe their specific approach for each target population.*

**Q12: How may bids could an org win hypothetically? If an org submits for several age groups within Category I, might County award them for only a couple of groups (CHILD, TAY, and NOT ADULT, OLDER ADULT?)**

*A12: The highest scoring bidder for each participant group will be selected for award for that participant group.*

**Q13:**

1. **If we bid for multiple projects within a category, how are those differentially scored?**
2. **What if one project is reviewed very favorably, but the other is not?**
3. **May we elect instead to submit separate applications? (i.e. TAY versus Older Adult?)**

*A13:*

1. *See A12.*
2. *See A12.*
3. *Bidders should submit one complete proposal for each category for which they wish to bid. See A10.*

**Q14: Funding: Up to $200K for up to 2. Does this mean that if only one group were to be awarded, then they can be awarded up to $200K? In other words, can we propose up to 200K?**

*A14: Yes, for Category 1, a bid for one Participant Group can potentially be awarded up to $200,000 if the County Selection Committee determines that one bid should receive the maximum funding amount. Please refer to the revisions in the RFP Clarifications and Modifications section of this Addendum 2.*

**Q15: # of applications per category one agency can submit/# of award one agency can receive total also per category?**

*A15: There is no limit on the number of awards that one agency can receive. Each agency should submit no more than one bid per Category.*

**Q16: Can we serve multiple participant groups within a category within a single proposal?**

*A16: Yes.*

**Q17: Within Category I, can same organization apply for different ethnic groups? Example CHILD – Bhutanese Community, ADULTS – Pacific Islanders, OLDER ADULTS - Ethiopian**

*A17: Within Category 1, bidders should propose projects to address specific age groups. If the bidder has ideas regarding campaigns that reach specific ethnic groups, they may propose them; however, bidders must describe their strategies for targeting the age group for which they are applying.*

**Q18: Is the “Funding per Project” change to only Category 3, “NHPI” and “non-API Refugees” doubling the allowable amount? Or is that change being applied to all categories and projects?**

*A18: The Funding Categories have been revised to remove the “Funding per Project” limits. Instead, each participant group within each Category includes a maximum number of projects and maximum funding amount. Please refer to the relevant revisions in the RFP Clarifications and Modifications section of this Addendum 2.*

**Q19: If bidding for more than one project within a category: Are narrative page limits multiplied by # of points, or must all fit within described page limits?**

*A19: If proposing to serve more than one population within one category, bidders may add pages for each additional target population as specified in the RFP Clarifications and Modifications section of this Addendum 2.*

**Q20: If bidding for more than one project within a category: Should budget for all projects be blended, or project specific?**

*A20: If a bidder is proposing more than one project in a category, the bidder can submit one budget. However, as noted in the RFP Clarifications and Modifications section of this Addendum 2, the budget should include line items that indicate how funds will be allocated to address each age group/subpopulation.*

**Q21: What happens if we obtain 2 SLEB certifications? (i.e. City of Oakland, City of San Leandro). Should we just maintain one?**

*A21: Please refer to the link in the RFP Section III.M., Award, Item 2, pp. 36-37:*

*“As a result of the County’s commitment to advance the economic opportunities of these businesses,* ***Bidders must meet the County’s Small and Emerging Locally Owned Business requirements in order to be considered for the contract award.*** *These requirements can be found online at:*

<http://acgov.org/auditor/sleb/overview.htm>*“*

*Please include proof of one current SLEB certification in the bid documents. For information regarding whether to maintain more than one SLEB certification, please refer to the above link for additional information about the SLEB certification program.*

**Q22: If your org address is out of County but your work is in County, can you apply for SLEB?**

*A22: The SLEB program is designed for businesses located within Alameda County. Please visit the link in A21 above for more information.*

**Q23: For clarification: If your address is out of County, but your work is in County, you will not get *preferential points, correct?***

*A23: Per the SLEB program website at the link in A23 above:*

*“Five percent (5%) preference points shall be granted to Alameda County products or Alameda County suppliers on all sealed bids except with respect to those contracts which state law requires be granted to the lowest responsible bidder.*

*An Alameda County supplier is a firm or dealer with fixed offices and having a street address within the County for at least six (6) months prior to the issue date of any RFP/Q being responded to; and which holds a valid business license issued by the County or a city within the County.”*

*Please visit the website for additional information.*

**Q24: We have recently been awarded a contract with Alameda County to begin services for the Pacific Islander community next fiscal year. However, we are based in San Francisco. Given that, would we be eligible for the 5% preference for local organizations?**

*A24: See A23.*

**Q25: Can a bidder for the Innovations Grant for Alameda County with Pacific Islanders be based in San Francisco, since they serve Pacific Islanders from Alameda County?**

*A25: Bidders based outside Alameda County may submit bids. However, all bidders must adhere to the SLEB requirements described in the RFP in order to be eligible to bid, regardless of their SLEB certification status. Please refer to the RFP Exhibit A, Bidder Information and Acceptance, item 10, page 3.*

*Information regarding SLEB requirements, including what constitutes SLEB-exempt status, is available at the link in the RFP Section III.M., Award, Item 2, pp. 36-37:*

*“As a result of the County’s commitment to advance the economic opportunities of these businesses,* ***Bidders must meet the County’s Small and Emerging Locally Owned Business requirements in order to be considered for the contract award.*** *These requirements can be found online at:*

<http://acgov.org/auditor/sleb/overview.htm>*“*

*If a Bidder can demonstrate SLEB-exempt status, the Bidder should write “Exempt” on the SLEB Partnering Information Sheet in the RFP Exhibit A, page 12.*

**Q26: For subcontract 20% work, is that 20% for program and/or admin parts?**

*A26: The work should be divided as appropriate, and responsibilities of the prime bidder and subcontractor should be clear in the bid.*

**Q27: When bidding, do both agencies co-bid or is it one (the bidder and one of the sub-contractor)?**

*A27: If two agencies wish to partner, one agency should submit the application as the prime bidder, and should name the subcontractor.*

**Q28: Can a small org work with a larger org as a fiscal sponsor?**

*A28: If a bidder wants to include their fiscal sponsor in the bid, the fiscal sponsor should be the prime bidder and the smaller organization should be the subcontractor. Bids should be clear regarding the roles of the fiscal sponsor and the sponsored organization. Please note that if the prime bidder, which may be a fiscal sponsor, is awarded, that entity (prime bidder) has the sole responsibility to meet all contract deliverables.*

**Q29: Our org is fiscally sponsored. Do the references need to come from the org, the sponsor, or both?**

*A29: The references should support the sponsored organization.*

**Q30: Is scoring information released upon award?**

*A30: No, scoring information is not released upon award. For additional information, please refer to the RFP Section IV.R., Submittal of Bids, Item 8, page 43.*

**Q31: Please kindly clarify if we would meet the requirement as a bidder.**

*A31: Please refer to the RFP Section III.H., Evaluation Criteria/Selection Committee.*

**Q32: Can grantees identify who they want to work with, assuming that these providers submitted an application?**

*A32: Bidders that wish to partner with another organization should form subcontracting relationships for bid submission. The list of Bidders Conference participants included in this Addendum 2 may be of use for developing subcontracting relationships.*

**Q33: For Category III, Cultural Cross Training for Holistic Wellness Provider Team. How are the community based provider and the behavioral health provider paired?**

*A33: Bidders should seek partnerships to submit a bid. See A26, A27 and A32.*

**Scope of Work Questions**

**Q34: Are the deliverables for all grant project categories the minimum ones, and additional deliverables allowed?**

*A34: Yes, bidders may submit additional deliverables as long as the County deliverables are included.*

**Q35: Category 3 – “Target population 2) A BHCS contracted behavioral health provider” Does the Beh. Health provider mean the agency or a specific provider (on Isyst? NPI)**

*A35: The BHCS contracted behavioral health provider can be the Agency or the specific provider as long as the proposal describes how the Agency or individual provider is able to train the Community Based Organization.*

**Q36: Target population “who are currently served by an Alameda County Mental Health Program”. Deliverables are engagement strategies, so it’s highly likely to the group who are not current consumers to reduce stigma/increase awareness. How do we solve this conflict?**

*A36: For all Project Categories: INN Project participants are not limited to individuals who are served by Alameda County Mental Health programs. Per the RFP Section I.C. Scope/Specific Requirements, page 9, “The selected awarded Bidders will target individuals in the priority populations including: any individuals from the AANHPI and Refugees/Asylees populations who are at risk of mental illness, including any individual at risk of early onset of serious mental illness; children and youth at risk school failure and/or juvenile justice involvement; and stressed families, especially those with children ages zero to five and of all ages including:*

* *Children and youth (age 0-18) and their family;*
* *Transitional Age Youth (age 16-24);*
* *Adults (ages 18-59 years);*
* *Older Adults (ages 60+).”*

**Q37: For interpretation team – could the bilingual/bicultural community peer specialist be the same person as the interpreter? So could the team be a two-person team?**

*A37: No; we want to pilot a project with a three member provider team that includes: a clinician, a community peer specialist, and a bilingual/ bicultural interpreter. This interpretation team pilot would build the provider’s capacity to maintain an interpretation / engagement/ clinical services team.*

**Q38: Can an application leverage a newly-funded BHCS innovation project? i.e. will BHCS consider this newly-funded innovation project as “existing”?**

*A39: Yes, the INN proposal can leverage the participant population but must primarily fulfill all the requirements of this RFP.*

**Q39: Page 17: Deliverable #1: API Client Utilization Data: Please clarify the populations that client data will be collected from non-API refugees/asylees too?**

*A39: Yes, Bidders are required to collect data for all INN Project participants, including the non-AANHPI Refugees/Asylees.*

**Q40: For the cultural cross training and holistic wellness provider – Is the funding to be shared between the two agencies that are partnering?**

*A40: Yes.*

**Q41: For Category #2 – Please clarify “who are currently served by an Alameda County Mental Health program, their Family members and providers.” (Page 12).**

1. **Why are existing behavioral health clients targeted?**
2. **What about target age groups who are not currently a client of the behavioral health system?**
3. **Please define “providers.”**

*A41:*

*The intent of the program is to transform the public mental health system.*

*The target population and**behavioral health clients shall include individuals of the Service Sub-Populations of all ages**who are currently served by an Alameda County behavioral health providers and/or are at risk of serious mental illness and/or severe emotional disturbance.*

*Providers include community based organizations which provide mental health and / or social services. Please refer to the relevant revisions in the RFP Clarifications and Modifications section of this Addendum 2.*

**Q42: Are agencies that hold PEI contract eligible to apply?**

*A42: Yes*.

**Q43: How do you see the Category I different from PEI goals & strategies?**

*A43: This INN RFP is seeking specific culturally based community driven stigma reduction strategies for 1) Intergenerational outreach and engagement for children and families, 2) TAY Social media/texting engagement strategies, and 3) Adult and older adults engagement strategies targeted to community gatekeepers and faith/spiritual communities. The winning bid would propose (an) innovative strategy(s) to implement in a pilot project.*

**Q44: Please expand on the requirement “Developers must provide technical support to users for a defined period after the application is made available to the public”**

*A44: This requirement has been removed from the RFP, per the RFP Clarifications and Modifications section of this Addendum 2.*

**Q45: Can you clarify the chart for Section III. Cultural cross training. Is the first row showing the cross training element, $ rows 111.1 and 111.2 are for only one element for the training (i.e. provider-only, or CBO-only)? The way it’s represented is confusing. Also, clarify total # of projects…5 or 7?**

*A45: A maximum of seven (7) projects may be funded. Proposals must include both Behavioral Health provider and Community Based Organization (CBO) Training Elements:*

* *The Behavioral health provider will be trained by the CBO to provide culturally and linguistic appropriate services.*
* *The CBO with community cultural and language expertise will be trained in mental health education and how to support the mental health of clients.*

**Q46: You said that there will be consultant to work with providers for the data collection and evaluation plan – what exactly can this consultant do and should we also budget for data collection and evaluation?**

*A46: Proposed project budgets should include costs for project data collection and evaluation. The Evaluation Consultant will work with the selected INN Grantees to develop the project evaluation plan including:*

* *Designing a method for evaluating the effectiveness and feasibility of the Innovative Project*
* *Developing the evaluation to measure intended mental health outcomes that are relevant to the risk of, manifestation of, and/or recovery from mental illness or to the improvement of the mental health system*
* *Selecting appropriate indicators to measure the intended mental health outcomes.*

*Using the Evaluation Plan, selected awarded Bidders shall:*

* *Assess the impact of whatever element(s) of the Innovative Project are new and/or changed, compared to established practices in the field of mental health.*
* *Use quantitative and/or qualitative evaluation methods to determine which elements of the Innovative Project contributed to successful outcomes*
* *Collect and analyze necessary data to complete the evaluation.*

**Q47: Page 11, 1)A. Children & Youth – Project strategies refers in one place to “AANHPI”, and in another place to “Emerging AANHPI”. Please confirm which (or both) is the target population.**

*A47: Category I Community Driven Stigma Reduction Strategies for all target populations are Emerging AANHPI and Refugees/ Asylees, not Emerging AANHPI.*

**Q48: Category I Deliverable ADULTS+OLDER ADULTS “List of Gatekeeper Contacts”. How is County going to use this information so we can let community know & consent to sharing their information. This may be especially concerning for ASYLEE/Undocumented communities who would not want their info shared with government agencies.**

*A48: The List of Community Gatekeeper Contacts will be used as a referral tool to share with other providers so that consumers/ family members are effectively connected to culturally responsive and appropriate behavioral health, primary care services and other support services. Community members would need to sign a Release of Information (ROI) form in order for the provider to share their information with the County and/ or other providers. Without a signed ROI, the County will not access the community member’s information.*

**Q49: “Asian Indian” is defined in the RFO as “Emerging “AANHPI”, but in the ACBHCS Utilization Report are identified as a “Top” Asian group in Alameda County. Can you please clarify what they are included in: AANHPI or Emerging AANHPI**

*A49: South Asians are included in the AANHPI, not the Emerging AANHPI, due to being in the top six Asian American Groups in Alameda County, as indicated by the BHCS API Utilization Report.*

**Q50: For Refugees and Asylees – are climate/environmental refugees included?**

*A50****:*** *No,**Refugees and Asylees are defined as an individual(s) who owing to a well-founded fear of being persecuted for reasons of race, religion, nationality, membership of a particular social group, or political opinion, is outside the country of his/her nationality, and is unable to or, owing to such fear, unwilling to avail himself/herself of the protection of that country.*

**Q51: How different does the work have to be from what is already being done within the organization that serves refugee/immigrant populations?**

*A51: Per the MHSA Innovation Regulations, an innovative project shall be defined as one that will:*

 *(1) Introduce a mental health practice or approach that is new to the overall mental health system, including, but not limited to, prevention and early intervention.*

*(2) Make a change to an existing practice in the field of mental health, including but not limited to, application to a different population.*

*(3) Apply to the mental health system a promising community-driven practice or approach that has been successful in non-mental health contexts or settings*

*A mental health practice or approach that has already demonstrated its effectiveness within the mental health system is not eligible for funding as an Innovative Project.*

**Q52: Is the Learning Conference local? How much time is needed for this?**

*A52: The Innovation Round Five Learning Conference will be located in Alameda County for one full day (8 hours). Grantees should prepare one 60 minute workshop to share project findings and final project deliverable(s). Proposed project budgets should include preparation for grantee workshop and materials, and staff time to conduct the workshop at the Learning Conference.*

**Q53: You mentioned that we should build in costs in our budget to attend the final innovation conference, which is after the 18 months.  Will the contract period then be extended so we can bill the county for those expenses?  As far as accounting goes, we cannot spend money for a period outside of our contract dates.**

*A53: BHCS recognizes this issue and will host the INN Learning Conference within the 18 month grant agreement in order for agencies to utilize INN funds for any costs incurred with attending. Please refer to the RFP Clarifications and Modifications section of this Addendum 2.*

**Q54: I recently facilitated an Innovations Grant. Since I was a facilitator with that Innovations Grant project, can I still qualify to apply for this cycle of Innovations Grants?**

*A54: Yes, a previous Innovations Grantee may apply for this cycle of Round Five Innovations Grants.*

The following participants attended the Bidders Conferences:

|  | **Company Name / Address** | **Representative** | **Contact Information** |
| --- | --- | --- | --- |
|  | **Filipino Advocates for Justice****310 8th Street, #309****Oakland, CA 94607** | **Lillian Galedo** | Phone: 510-465-9876 |
| E-Mail: lgaledo@filipinos4justice.org |
| Prime Contractor: FAJ |
| Subcontractor:  |
| Certified SLEB: Yes |
|  | **FAJ****Filipino Advocates for Justice****310 8th Street, #309****Oakland, CA 94607** | **Chris Cara** | Phone: 510-465-9876 |
| E-Mail: ccara@filipinos4justice.org  |
| Prime Contractor:  |
| Subcontractor:  |
| Certified SLEB: No |
|  | **Grant Writer** | **Sean Kirkpatrick** | Phone: 510-282-7550 |
| E-Mail: sean\_kirkpatrick@me.com  |
| Prime Contractor:  |
| Subcontractor:  |
| Certified SLEB:  |
|  | **Independent Consultant** | **Amy Lam** | Phone: 530-848-6600 |
| E-Mail: amy.g.lam@gmail.com |
| Prime Contractor:  |
| Subcontractor:  |
| Certified SLEB:  |
|  | **Community Health for Asian Americans****1141 Harbor Bay View #105****Alameda, CA 94512** | **John Chung** | Phone: 510-835-2777 |
| E-Mail: chaa.board@chaaweb.org |
| Prime Contractor:  |
| Subcontractor: Yes |
| Certified SLEB:  |
|  | **Community Health for Asian Americans****1141 Harbor Bay View, #105****Alameda, CA 94512** | **Chen Yu** | Phone: 510-835-2777 |
| E-Mail: chaa.board@chaaweb.org |
| Prime Contractor:  |
| Subcontractor: Yes |
| Certified SLEB:  |
|  | **MHACC****Mental Health Association for Chinese Communities** | **Carole Wang** | Phone: 510-366-8253 |
| E-Mail: cw@caroleway.com  |
| Prime Contractor:  |
| Subcontractor:  |
| Certified SLEB:  |
|  | **MHACC****Mental Health Association for Chinese Communities** | **Janet Lin** | Phone: 206-303-0148 |
| E-Mail: janet2733384/2733384@yahoo.com  |
| Prime Contractor:  |
| Subcontractor:  |
| Certified SLEB:  |
| Certified SLEB:  |
|  | **Mental Health Association for Chinese Communities** | **Elaine Peng** | Phone: 510-362-1456 |
| E-Mail: ep@namichinese.org |
| Prime Contractor: Yes |
| Subcontractor:  |
| Certified SLEB:  |
|  | **City of Fremont** | **Annie Bailey** | Phone: 510-574-2111 |
| E-Mail: abailey@fremont.gov  |
| Prime Contractor: City of Fremont |
| Subcontractor:  |
| Certified SLEB:  |
|  | **City of Fremont** | **John Nguyen-Cleary** | Phone: 510-574-2049 |
| E-Mail: jnguyen-cleary@fremont.gov  |
| Prime Contractor: Yes |
| Subcontractor:  |
| Certified SLEB:  |
|  | **Joyce Lim/City of Fremont,****Human Services Dept.****Youth & Family Services Division** | **Joyce Lim** | Phone: 510-574-2128 |
| E-Mail: jlim@fremont.gov  |
| Prime Contractor: self |
| Subcontractor:  |
| Certified SLEB:  |
|  | **City of Fremont****3300 Capitol Ave.****Fremont, CA 94578** | **Karen Grimsich** | Phone: 510-574-2062 |
| E-Mail: kgrimsich@fremont.gov |
| Prime Contractor:  |
| Subcontractor:  |
| Certified SLEB:  |
|  | **Asian Refugees United****17 Walter U Lum Pl.****San Francisco, CA 94108** | **Tracy Nguyen** | Phone: 408-531-5391 |
| E-Mail: tracynguyenn@gmail.com  |
| Prime Contractor:  |
| Subcontractor:  |
| Certified SLEB:  |
|  | **RAMS, Inc.** | **Natalie Ah Soon** | Phone: 415-920-3112 |
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| Prime Contractor:  |
| Subcontractor:  |
| Certified SLEB:  |
|  | **RAMS, Inc.****Richmond Area Multi-services****639 14th Avenue****San Francisco, CA 94118** | **Andrew Taw** | Phone: 415-800-0699 ext. 217 |
| E-Mail: andrewtaw@ramsinc.org  |
| Prime Contractor:  |
| Subcontractor:  |
| Certified SLEB:  |
| Certified SLEB: No |
|  | **Asian Health Services****101 8th Street****Oakland, CA** | **Ingrid Lamirault** | Phone: 510-915-4812 |
| E-Mail: ilamirault@ahschc.org  |
| Prime Contractor:  |
| Subcontractor:  |
| Certified SLEB:  |
|  | **Korean Community Center** **of the East Bay****1700 Broadway, Oakland** | **June Lee** | Phone: 925-789-0822 |
| E-Mail: junelee@kcceb.org |
| Prime Contractor: - |
| Subcontractor:  |
| Certified SLEB: Yes |
|  | **International Rescue Committee****440 Grand Avenue, Suite 500****Oakland, CA 94610** | **Catherine Powell** | Phone: 510-452-8222 |
| E-Mail: Catherine.MeasPowell@rescure.org |
| Prime Contractor:  |
| Subcontractor:  |
| Certified SLEB: Yes |
|  | **International Rescue Committee, Inc. (IRC)****440 Grand Avenue, Suite 500****Oakland, CA 94610** | **Kate Landberg** | Phone: 510-852-8932 |
| E-Mail: kate.landberg@rescue.org |
| Prime Contractor:  |
| Subcontractor:  |
| Certified SLEB:  |
| Certified SLEB: n/a 501C3 |
|  | **CERI****544 International Blvd.****Oakland, CA 94602** | **Kate Wadsworth** | Phone: 510-504-9514 |
| E-Mail: katewadsworth7@gmail.com |
| Prime Contractor: Kate Wadsworth |
| Subcontractor:  |
| Certified SLEB: Yes |
|  | **Diversity in health Training Institute****1900 Embarcadero, Unit 305****Oakland, CA 94606** | **Beatrice Lee** | Phone: 510-838-1110 x2 |
| E-Mail: beatrice.lee@dhti.org |
| Prime Contractor: DHTI |
| Subcontractor:  |
| Certified SLEB:  |
|  | **Felton Institute****1500 Franklin St.****San Francisco, CA 94109** | **Robin Ortiz** | Phone: 415-474-7310 |
| E-Mail: rortiz@felton.org  |
| Prime Contractor:  |
| Subcontractor:  |
| Certified SLEB:  |

1. Please refer to the priority population definitions on page 7 of this RFP. [↑](#footnote-ref-2)