COUNTY OF ALAMEDA

Questions & Answers

to

RFQ No. 901642

### for

**Patrol Vehicle Outfitting**

**Networking/Bidders Conferences Held on March 12, 2019**

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| **This County of Alameda, General Services Agency (GSA), RFQ Questions & Answers (Q&A) has been electronically issued to potential bidders via e-mail. E-mail addresses used are those in the County’s Small Local Emerging Business (SLEB) Vendor Database or from other sources. If you have registered or are certified as a SLEB, please ensure that the complete and accurate e-mail address is noted and kept updated in the SLEB Vendor Database. This RFQ Q&A will also be posted on the GSA Contracting Opportunities website located at** [**http://acgov.org/gsa\_app/gsa/purchasing/bid\_content/contractopportunities.jsp**](http://acgov.org/gsa_app/gsa/purchasing/bid_content/contractopportunities.jsp) |

Description: Description: branding.jpgAlameda County is committed to reducing environmental impacts across our entire supply chain.

If printing this document, please print only what you need, print double-sided, and use recycled-content paper.

**Responses to Questions from the Bidders Conferences and Written Questions**

1. Page 5 of the RFQ, Section D. (SPECIFIC REQUIREMENTS) states the specific brands requested on this RFQ.

Is the County willing to allow the bidder to offer substitute brands over the life of the contract or in their bid submission?

* 1. **Please see Section J. of the RFQ which states:**

## BRAND NAMES AND APPROVED EQUIVALENTS

* + 1. **Any references to manufacturers, trade names, brand names and/or catalog numbers are intended to be descriptive, but not restrictive, unless otherwise stated, and are intended to indicate the quality level desired. Bidders may offer any equivalent product that meets or exceeds the specifications. Bids based on equivalent products must:**
       1. **Clearly describe the alternate offered and indicate how it differs from the product specified; and**
       2. **Include complete descriptive literature and/or specifications as proof that the proposed alternate will be equal to or better than the product named in this bid as PDF attachments to your online bid submission.**
    2. **The County reserves the right to be the sole judge of what is equal and acceptable and may require Bidder to provide additional information and/or samples.**
    3. **If Bidder does not specify otherwise, it is understood that the referenced brand will be supplied.**

**Bidders must use the Exceptions and Clarifications form to identify any and all exceptions, clarifications, and/or amendments to the RFQ and associated Bid Documents. However, please note that “The County is under no obligation to accept any exceptions and clarifications any such exceptions and clarifications may be a basis for bid disqualifications.”**

1. Page 6 of the RFQ, Section D. (SPECIFIC REQUIREMENTS) states the following item:

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Is there a part number for the Whelan Inner Edge Low Current Lamps with mounts?

* 1. **The Part Number is 1SFW34X. Please see Addendum No. 1.**

1. Are bidders required to bid the GETAC Laptops/Tablets?
   1. **No. Bidders are not required to bid on the GETAC Tablets. Please see Addendum No. 1. There will be a REVISED Excel Bid Form released with Addendum No. 1.**
2. What is the address of the location for the products of this contract to be shipped?
   1. **Motor Vehicle Division, 165 13th St. Oakland, CA 94612**
3. Will the shipping of the products for this contract be in one delivery or will the deliveries be over the life of the contract?
   1. **Purchases will be made on an “as-needed basis” throughout the life of the contract.**
4. Will the County allow for all products for this contract to be shipped in a semi-truck tractor/trailer or does there need to be a smaller delivery vehicle used? If so this will impact the delivery frequency and the amount of product per delivery.
   1. **The County does not specify what types of vehicles are to be used for delivery. Purchases will generally be made in frequency over the course of the contract rather than making a bulk purchase.**

The following participants attended the Networking/Bidders Conference and Vendor Outreach:

|  | **Company Name / Address** | **Representative** | **Contact Information** |
| --- | --- | --- | --- |
| 1. | **Vision Communications Company**  **1770 Neptune Drive**  **San Leandro, CA 94577** | **Mark Champ** | Phone:  **(510) 346-0300** |
| E-Mail: **mchamp@2viscom.com** |
| Prime Contractor: **Yes** |
| Subcontractor: **No** |
| Certified SLEB: **Yes** |

### EXHIBIT C

VENDOR LIST

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Below is the Vendor Bid List for this project consisting of vendors who have been issued a copy of this RFP. This Vendor Bid List is being provided for informational purposes to assist bidders in making contact with other businesses as needed to develop local small and emerging business subcontracting relationships to meet the requirements of the Small Local Emerging Business (SLEB) Program: <http://www.acgov.org/gsa/departments/purchasing/policy/slebpref.htm>.

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| **RFQ No. 901642 Patrol Vehicle Outfitting** | | | | | | | |
| **Business** | **Contact** | **Phone** | **Address** | **City** | **ST** | **Email** |
| Adamson Police Products | Erin Ahern | (844) 229-9224 | 160 Airway Blvd | Livermore | CA | eahern@policeproducts.com |
| Crystal Communications | Michelle Rodrigues | (510) 895-9500 | 1601 Neptune Dr | San Leandro | CA | [michelle@crystalsmrinc.com](mailto:michelle@crystalsmrinc.com) |
| EVO-Emergency Vehicle Outfitters Inc | Phil Hussein | 916-685-0800 | 9862 Kent Street | Elk Grove | CA | Phil@evopse.com |
| Inch's Tooling and Machining | Connie Inchaurregui | 916 652-0628 | 3230 Taylor Road | Loomis | CA | inchs@juno.com |
| Lehr Auto Electric | Jim Stommel | 916.646.6626 | 4707 Northgate Blvd | Sacramento | CA | [jim@lehrauto.com](mailto:jim@lehrauto.com) |
| Telepath Corporation | Gary Henriques |  | 49111 Milmont Drive | Fremont | CA | gary.henriques@telepathcorp.com |
| The Truck DBA Lighthouse | Dan Webster | 510-557-1257 | 19813 Cabot Blvd. | Hayward | CA | [badda07@aol.com](mailto:badda07@aol.com) |
| The Lighthouse | Jon Domingos | (510) 783-8910 | 19813 Cabot Blvd. | Hayward | CA | jon@thelighthouseinc.com |
| The Truck DBA Lighthouse | Joe Mannina | 510-783-8910 | 19813 Cabot Blvd. | Hayward | CA | [joe.m@thelighthouseinc.com](mailto:badda07@aol.com) |
| Vision Communications Co. | Thomas J. Noonan | 510-314-7914 | 1770 Neptune Dr. | San Leandro, | CA | tnoonan@2viscom.com |
| Vision Communications Co. | Mark Champ | 510-346-0300 | 1770 Neptune Drive | San Leandro | CA | mchamp@2viscom.com |
| Cop Shop Installations | Cozette Lambert | 530-673-6454 | 1257 Hassett Ave, Suite D | Yuba City | CA | clambert@copshopinstalls.com |
| Heavy Equipment Parts |  | (510) 293-6100 | 2416 Radley Ct. #4 | Hayward | CA | brain@heavyeq.com |
| Safety Dynamics Corporation | John Sebastian | 510-547-7233 | 320 Swan Way, Ste. 320 | Oakland | CA | gov@safetydynamics.org |
| Aurostar Corporation | Vasudeva Kamath | (510) 249-9422 | 46560 Fremont Blvd., Unit 201 | Fremont | CA | vasudeva@aurostar.net |
| Capture Technologies | Chanda Brewer | (510) 534-5050 | 3575 Alameda Ave | Oakland | CA | cbrewer@capturet.com |
| Emperor Supply, Inc. | Andrew Boydon | ( 510 ) 251-1234 | 119 10th Street | OAKLAND | CA | andrewb@emperorelectrical.com |
| Lloyd F. McKinney Assoc Inc | Sherri Stanley | ( 510 ) 783-8043 | 25350 Cypress Avemue | HAYWARD | CA | sherri.stanley@mckinneyassoc.com |
| Red Dipper, LLC. | Doug Parrish | ( 510 ) 746-6041 | 701 Mountain Blvd | OAKLAND | CA | doug@reddipper.com |
| SF Cable, Inc. | Pheo Truong | ( 510 ) 264-9988 | 28300 Industrial Blvd, Suite F | HAYWARD | CA | ptruong@sfcable.com |