COUNTY OF ALAMEDA

Questions & Answers

to

RFQ No. 901786

### for

**Integrated Pest Management Services**

**Networking/Bidders Conferences Held on April 8, 2019**

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| --- |
| **This County of Alameda, General Services Agency (GSA), RFQ Questions & Answers (Q&A) has been electronically issued to potential bidders via e-mail. E-mail addresses used are those in the County’s Small Local Emerging Business (SLEB) Vendor Database or from other sources. If you have registered or are certified as a SLEB, please ensure that the complete and accurate e-mail address is noted and kept updated in the SLEB Vendor Database. This RFQ Q&A will also be posted on the GSA Contracting Opportunities website located at** [**http://acgov.org/gsa\_app/gsa/purchasing/bid\_content/contractopportunities.jsp**](http://acgov.org/gsa_app/gsa/purchasing/bid_content/contractopportunities.jsp) |

Description: Description: branding.jpgAlameda County is committed to reducing environmental impacts across our entire supply chain.

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1. Are bidders required to be SLEB certified in order to bid on this RFQ?
   1. **No. Bidders are not required to be SLEB certified in order to submit a bid proposal. However, if bidder is not a certified SLEB, bidders are encouraged to sub-contract with a certified SLEB. Please see Addendum No. 1.**
2. Will the County consider removing the SLEB requirement for this RFQ?
   1. **The County has updated the language regarding the SLEB requirement. Please see Addendum No. 1.**
3. Is the SLEB certification required before bidders submit bids?
   1. **Please see item A1.**
4. Are bidders required to bid on all three regions for this RFQ?
   1. **Bidders are not required to bid on all three regions. Bidders, however, must bid on all locations within the region(s) bidder is bidding on.**
5. Is this RFQ the same as the current contract for Alameda County Fire Department Stations and Parks?
   1. **No, this bid is for the Integrated Pest Management of 100 buildings and facilities for the Alameda County General Services Agency (GSA)-Building Maintenance Department (BMD).**
6. When are bids proposals due for this RFQ?
   1. **Please refer to page 2 of the RFQ, the Calendar of Events:**

***Response Due - May 6, 2019 by 2:00 p.m.***

***EZSourcing Supplier Portal -*** [***https://ezsourcing.acgov.org***](https://ezsourcing.acgov.org)

1. Who is the current contractor for Integrated Pest Management Services for Alameda County?
   1. **The County currently has Blanket Purchase Orders for Integrated Pest Management Services with four contractors: ATCO Pest Control, Green Pest Control, Hitmen Pest Control, and Omega Pest Control.**
2. Does the current services for Integrated Pest Management Services allow for the contractors to share regions?
   1. **The County currently has Blanket Purchase Orders for Integrated Pest Management Services and it is based on building locations.**
3. Is it mandatory for bidders to attend the bidders conference?
   1. **Please refer to page 8 of the RFQ, Section F. (NETWORKING/BIDDERS CONFERENCES), Item 5:**

***Potential bidders are strongly encouraged to attend networking/bidders conference in order to further facilitate subcontracting relationships. Failure to participate in a networking/bidders conference will in no way relieve the Contractor from furnishing goods and/or services required in accordance with these specifications, terms and conditions. Attendance at a networking/bidders conference is highly recommended but is not mandatory.***

1. What are the terms of this RFQ?
   1. **Please refer to page 4 of the RFQ, Section A. (INTENT):**

***The County intends to award a three-year contract (with option to renew) to the bidder(s) selected as the lowest responsible bidder whose response meets the County’s requirements.***

### EXHIBIT C

VENDOR LIST

Below is the Vendor Bid List for this project consisting of vendors who have been issued a copy of this RFQ. This Vendor Bid List is being provided for informational purposes to assist bidders in making contact with other businesses as needed to develop local small and emerging business subcontracting relationships to meet the requirements of the Small Local Emerging Business (SLEB) Program: <http://www.acgov.org/gsa/departments/purchasing/policy/slebpref.htm>

This RFQ Q&A is being issued to all vendors on the Vendor Bid List; the following revised vendor list includes contact information for each vendor attendee at the Networking/Bidders Conferences.

| **RFQ No. 901786 - Integrated Pest Management Services** | | | | | | |
| --- | --- | --- | --- | --- | --- | --- |
| **Business Name** | **Name** | **Phone** | **Address** | **City** | **State** | **Email** |
| Aantex Pest Control Company |  | (925) 240-5100 | 420 Beatrice Court, Suite E | Brentwood | CA | info@aantex.com |
| Advanced IPM | Gary Fonzi | (925) 348 3544 | 1960 Arnold Industrial Pl | Concord | CA | [gfonzi@advancedipm.com](mailto:gfonzi@advancedipm.com) |
| Alert Pest Control | Michael | (650) 333-0375 |  |  |  | michael@alertpestcontrol.com |
| All N One Pest Eliminators |  | (925) 448-9593 |  |  |  |  |
| All Pest Pros |  | (800) 210-2691 |  | Hayward | CA |  |
| Applied Pest Management |  | (800) 244-1176 | 2425 Sonoma Blvd | Vallejo | CA | apm@appliedpestmgt.com |
| Atco Pest Control | Estella Estrada | (415) 898-2282 | 2201 Lake Street | San Francisco | CA | [estella@atcopestcontrol.com;  Aurora@atcopestcontrol.com; chris@atcopestcontrol.com;  Joe@atcopestcontrol.com](mailto:estella@atcopestcontrol.com) |
| Attic Cat | Karen Malott | (510) 277-3303 | 8104 Capwell Drive | Oakland | CA | info@AtticCat.com |
| Attic Perfect |  | (800) 774-1470 | 442 Hester Street | San Leandro | CA | info-sf@atticperfect.com;  info-sd@atticperfect.com |
| BE Pest Control | Louis Lam | (510) 727-1118 | 1505 International Blvd | Oakland | CA | louislam86@yahoo.com |
| B&M Trapping |  | (510) 867-1918 |  |  |  |  |
| Bugs Be Gone Pest Control Service |  | (925) 822-3595 | 712 Bancroft, Suite #168 | Walnut Creek | CA | info@bugsbegonepc.net |
| Burge Pest Control |  | (888) 292-7378 | 2310 Pacific Avenue, #A | Alameda | CA | burgepest@gmail.com |
| California Exterminating Service | Kevin Pendergraft | (925) 283-8514 | P.O. Box 1255 | Alamo | CA | calextsvc@gmail.com |
| Capable Pest Control |  |  | 1407 Webster Street, Suite 201 | Oakland | CA |  |
| Clark Pest Control | Dave Lester | (925) 462-4052 | 2313 Research Drive | Livermore | CA | dlester@clarkpest.com |
| Clark Pest Control | Ryan Cowler | (925) 462-4052 | 2313 Research Drive | Livermore | CA | rcowler@clarkpest.com |
| Crane Pest Control |  | (415) 922-1666 | 2700 Geary Boulevard | San Francisco | CA | servicemanager@cranepestcontrol.com |
| Critter Humane Animal Control |  | (510) 333-0236 |  | Oakland | CA |  |
| Critter Control |  | (925) 380-2400 |  |  |  |  |
| Crossfire Pest Control |  | (510) 695-9857 | 1600 San Pablo Avenue | Oakland | CA | crossfirepestsales@mail.com |
| C & T Rodent Exclusion and Pest Control |  | (925) 625-2888 |  | Oakley | CA | info@candtpestcontrol.com |
| Dan the Bugman | Dan | (415) 608-1355 |  |  |  | dbmpests@gmail.com |
| Day & Nite Pest Control | Bill Heyes | (510) 278-6565 | 6800 Sierra Lane | Dublin | CA | [bill@800daynite.com](mailto:bill@800daynite.com) |
| Dewey Pest Control | David Campos | (408) 452-8771 | 781 Maybury Road | San Jose | CA | dcampos@deweypest.com |
| Diablo Valley Pest Control |  | (925) 784-1213 | P.O. Box 1187 | Pittsburg | CA | Luke@Diablovalleypest.com |
| Diamond Rodent Proofing |  | (925) 206-6800 |  | Pittsburg | CA | diamondrodentproofing@gmail.com |
| Do It Right Rodent Proofing |  | (650) 745-5813 |  |  |  |  |
| East Valley Termite | Lee Sailors | (925) 443-6040 |  |  | CA | eastvalleytermite@sbcglobal.net |
| Ecotech Pest Ellimination |  | (650) 455-8202 |  | San Mateo | CA |  |
| First Select Pest Control |  | (510) 275-9975 | 3220 Blume Drive, Suite 197 | Richmond | CA | info@firstselectpestcontrol.com |
| Frank Pest Control |  | (650) 863-5107 |  | Fremont | CA |  |
| Gen-Tech Inspects | Chris Bowler | (510) 530-0687 | 4820 MacArthur Boulevard | Oakland | CA | Chris@GTInspects.com; Natalie@GTInspects.com; Steve@GTInspects.com; Dan@GTInspects.com |
| Gotten Rodent Proofing |  | (510) 314-7892 |  | Fremont | CA |  |
| Gring Pest Control | M.E. Calvin | (510) 843-5110 | 741 Folger Avenue | Berkeley | CA | [contact@gringpestcontrol.com](mailto:contact@gringpestcontrol.com) |
| Guys Pest Control |  | (925) 230-8089 | 6970 Mansfield Avenue | Dublin | CA | Guyspestcontrol@gmail.com |
| Hi Tech Termite Control |  | (888) 322-8899 | 21063 Cabot Blvd. #6 | Hayward | CA | sales@hitechtermite.com |
| Hitmen Termite and Pest Control | Tyler Merritt | (510) 452-9536 | 3958 Valley Avenue, Suite E | Pleasanton | CA | [tmerritt@hitmenpest.com](mailto:tmerritt@hitmenpest.com) |
| Hitmen Termite & Pest Control |  | (707) 526-6055 | 600 E Todd Road | Santa Rosa | CA | info@hitmenpest.com |
| Honest Rodent Proofing |  | (925) 433-3988 |  | Walnut Creek | CA | customercare@honestrodentproofing.com |
| Integrity Pest Management |  | (707) 384-0790 |  |  |  |  |
| Keystone Pest Control Inc | John Pirrone | (510) 796-9494 |  |  |  | [keystonepc@comcast.net](mailto:keystonepc@comcast.com) |
| Love's Pest Control |  | (415) 413-8405 | P.O. Box 309 | San Quentin | CA | info@lovespest.com |
| Manor Pest Solutions |  | (510) 589-7736 | 699 Lewelling Blvd, #146 |  |  | ManorPestSolutions@yahoo.com |
| McCauley Agricultural & Pest Service | Becca Perdue | (925) 634-1255 | 2150 Elkins Way | Brentwood | CA | becca@mccauleyag.com |
| McCauley Agricultural & Pest Service | Glen McCauley | (925) 634-1255 | 2150 Elkins Way | Brentwood | CA | gmccauleyag.com |
| Mighty Men Pest Control | Maria Talacona | (925) 725-5392 |  |  |  | [maria@mightymenservices.com; mightmenwildlife@gmail.com](mailto:maria@mightmenservices.com;) |
| Norcal Rodent Proofing |  |  |  |  |  |  |
| O'Connor Pest Control | Dave Watkins | (805) 797-8559 (510) 886-1515 (925) 350-6464 | 6773 Sierra Court, Unit D | Dublin | CA | dwatkins@oconnorpest.com |
| O'Connor Pest Control | Bobby Phillips | (510) 755 6374 | 6773 Sierra Court, Unit D | Dublin | CA | [bphillips@oconnerpest.com](mailto:bphillips@oconnerpest.com) |
| Omega Termite and Pest Control | Matt Fisher | (800) 257-3636 | 807 - 75th Avenue | Oakland | CA | [omega@eonweb.com](mailto:omega@eonweb.com) |
| Orkin Pest Control | Sean Archuleta | (925) 337-8956 (916) 291-1897 | 3095 Independence Drive, #C | Livermore | CA | sarchule@orkin.com;  support@orkin.com |
| Patriot Pest Management | Don Facciolla | (925) 447-7100 | 793 Tracy Boulevard, #5 | Tracy | CA | ChoosePatriot@gmail.com |
| Planet Orange |  | (408) 831-6746 | 434 Park Avenue | San Jose | CA | [info@planetorange.com](mailto:info@planetorange.com) |
| Pest Finders |  | (925) 476-5410 | 33 Quail Court, Suite 105 | Walnut Creek | CA | servicerequest@pestfinders.net |
| Pest Med |  | (510) 579-7814 | 38808 Argonaut Way | Fremont | CA | pestmed@yahoo.com |
| Pest Protection Services | Daniel Mathat | (925) 325-4789 |  | Brentwood | CA | pestprotection@gmail.com |
| Performance Pest Management |  | (925) 484-3400 | 3958 Valley Avenue, Suite D | Pleasanton | CA |  |
| Rat Trappers Rodent Proofing |  | (925) 524-6425 |  |  |  | Rat.Trappers.Rodent.Proofing@gmail.com |
| Rodent Solutions Pro Rodent Proofing and Insulation Removal |  | (800) 771-5093 |  | Oakland | CA | Rodentexclusionpro@gmail.com |
| Round the Clock Pest Control |  | (877) 896-7378 |  | Santa Clarita |  | mariannertcpestcontrol@gmail.com; pestinfo@rtcpestcontrol.com |
| Terminix | Nick Ranjit | (925) 231-4816 | 32970 Alvarado Niles Road | Union City | CA | tmx2137@terminix.com |
| Terminix | Sylvia Anaya | (925) 231-4816 | 32970 Alvarado Niles Road | Union City | CA | tmx2137@terminix.com |
| Times Up Termite |  | (510) 568-7200 | 452 Whitney Street | San Leandro | CA | contactus@timesuptermite.com |
| Top Tech Pest Control | Ariel Briones | (650) 921-1533 | 19100 Crest Avenue, Suite 9 | Castro Valley | CA | ariel.briones@toptechpestcontrol.com |
| Webb's Pest Control |  | (510) 451-9064 | 643 - 17th Street | Oakland | CA | webbspest@comcast.net |
| Western Exterminator Company | Jason Tufts | (510) 537-1629 | 3481 Arden Road | Hayward | CA | [jason.tufts@west-ext.com](mailto:jbenson@ain1.com) |
| Windom Pest Specialist | Ronald Windom | (510) 791-0649 | 7101 Arbeau Drive | Newark | CA | winpest@aol.com |