COUNTY OF ALAMEDA

Questions & Answers

to

RFP No. 901711

### for

**Hazardous Waste Transportation Disposal**

**Networking/Bidders Conferences Held on July 17, 2019**

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| **This County of Alameda, General Services Agency (GSA), RFP Questions & Answers (Q&A) has been electronically issued to potential bidders via e-mail. E-mail addresses used are those in the County’s Small Local Emerging Business (SLEB) Vendor Database or from other sources. If you have registered or are certified as a SLEB, please ensure that the complete and accurate e-mail address is noted and kept updated in the SLEB Vendor Database. This RFQ Q&A will also be posted on the GSA Contracting Opportunities website located at** [**http://acgov.org/gsa\_app/gsa/purchasing/bid\_content/contractopportunities.jsp**](http://acgov.org/gsa_app/gsa/purchasing/bid_content/contractopportunities.jsp) |

Description: Description: branding.jpgAlameda County is committed to reducing environmental impacts across our entire supply chain.

If printing this document, please print only what you need, print double-sided, and use recycled-content paper.

1. Are bidders limited to the “roles” listed in the bid form or can the bid form be modified?
   1. **No, Bidders are not limited to the roles in the bid form**
2. Are bidders permitted to alter the “number of hours” listed in the bid form?
   1. **No, Bidders may not alter the hours listed in the bid form.**
3. Page 4 of the RFP, section B (SCOPE) states:

***The County of Alameda is a predominantly urban county with approximately 1.6 million residents living in over 590,000 households. The County operates three permanent, fixed facilities to receive hazardous waste from County residents as well as from Conditionally Exempt Small Quantity Generators (CESQG). The County’s Permanent Household Hazardous Waste Collection Facilities (PHHWCF) are located as follows:***

***1. Hayward Facility: 2901 West Winton Avenue, Hayward***

***2. Livermore Facility: 5584 La Ribera Street, Livermore***

***3. Oakland Facility: 2100 East 7th Street, Oakland***

Does the County have a collection schedule for each the facilities?

* 1. **Currently the Oakland facility is is open to the public Wednesday through Saturday, the Livermore and Hayward facilities are open to the public Thursday through Saturday. All facilities are closed on County Holidays. Staff work hours are 8:30 AM to 5:00 PM, facilities are open to the public 9:00 AM to 2:30 PM on weekdays and 9:00 AM to 4:00 PM on Saturdays.**

1. Page 4 of the RFP, section B (SCOPE) states:

***In Fiscal Year 2017-2018, transportation and disposal of household hazardous waste tendered approximately 3.0 million pounds of waste in over 200 separate shipments packaged in 55-gallon drums, cubic-yard totes, fiber boxes, 40-cubic-yard-roll off containers and other packaging. The County expects to ship approximately 3.3 million pounds in 2019-20.***

Can the County provide information as to how many shipments per week will need to be picked up by the contractor from each facility?

* 1. **Currently the Oakland facility requires a full truck load of household hazardous waste to be picked up every week. The Hayward and Livermore facilities require a full truck load of household hazardous waste to be picked up every other week. Roll off bins of paint are shipped once or more often a week from one of the sites. Additionally, each site ships electronic waste once a week and other waste streams on a periodic basis. The County currently ships 1 million pounds of household hazardous waste per year from Hayward and Livermore, 1.3 million pounds of household hazardous waste from Oakland, and 52 roll off boxes per year of paint from all three facilities. The contractor should be prepared to pick up at least one truck per week of household hazardous waste per week from any of the three facilities.**

1. Does the County have a contractor pick up schedule for each facility?
   1. **Yes, each facility has a schedule and the contractor is required to work with each facility. Right now full truck pick ups are on Tuesdays and Wedensdays but that may change. E-Waste is picked up on Thursdays. Roll off boxes can be picked up any day of the (Tuesday through Saturday) week. Roll off pick ups from the Oakland facility will always happen separate from (hours) when the public is dropping off waste.**
2. Can the County provide how much notice will be provided to contractor for picking up hazardous waste from each facility?
   1. **Please refer to page 11 of the RFP, section D (SPECIFIC REQUIREMENTS), item 5. (a) Management of Waste:**
3. ***Management of Waste***
4. ***Contractor shall load within five (5) working days of request by the County any or all of the wastes accepted at the three (3) County PHHWCFs according to specified waste classifications listed on the Disposal Matrix Bid Form. Contractor shall immediately transport them to appropriate waste management facilities for reuse, recycling, treatment, or disposal until the waste is no longer classifiable as hazardous or until the waste reaches final disposition.***

**The County will work with the contractor to create the pattern of pick ups to be established. Non-routine pick ups will be arranged with as much advance notice as possible, usually more than one week in advance. PaintCare performance for pick up is a five (5) day notice. The County would expect the same level of notification from the contractor. The contractor will need to be flexible for PaintCare pick up - roll off boxes, bulk, drums and Meter Pack boxes. For PaintCare products the County has shipped approximately 100 Meter Pack boxes in a year and 80 bulk drums.**

1. Page 6 of the RFP, Section D (SPECIFIC REQUIREMENTS), item 1. (c) states:
   1. ***Contractor shall have a current executed PaintCare collector’s contract and act as a collector at the PHHWCF’s and one day events. Contractor shall collect, package, transport and dispose of all PaintCare eligible waste at no charge to the county.***

Can the County provide specific information as to how the contractor will receive credit from PaintCare for creating bulk paint drum containers?

* 1. **PaintCare pays the expenses for the contractor to handle paint. PaintCare reimburses the contractor for the labor of creating a bulk drum paint container. The credit is one hour of labor plus $36.00 for the cost of Personal Protective Equipment (PPE) required to create the bulk drum container. The contractor will work out this arrangement with PaintCare not the County. The County currently requires 80 - 100 drums of paint per year that need bulking.**

1. Page 8 of the RFP, section D (SPECIFIC REQUIREMENTS), item 3. (a) and (d) (1&2) states:

***3. Door-to-Door Program***

***Contractor shall provide a “Door-to-Door” program coordinated with the Permanent HHW facilities in compliance with California Health and Safety code Sections 25218.***

***Contractor shall provide appropriately qualified and trained labor, adequate vehicle, packaging, and safety supplies and consumables to perform door-to-door collection tasks in the following two (2) scenarios:***

1. ***“Classic” door-to-door HHW Program serving up to 25 individual households/4000lbs/day per vehicle.***
2. ***Hybrid door-to-door event at multifamily development or toxic block party serving up to 100 households/7000lbs per event/day/vehicle.***

Can the County provide information on the frequency of door to door pick ups?

* 1. **Please respond to this bid with pricing for a maximum of 25 door to door pick ups per day. There is currently no schedule for implementation of door-to-door collection. The County will work with the contractor to establish a schedule as needed.**

1. How will the contractor handle the appointments and routing schedules for door to door pick ups?
   1. **The County will be responsible for creating the daily appointments and routing schedule for the door to door pick ups and notifying the contractor.**
2. Page 9 of the RFP, section D (SPEICIFC REQUIREMENTS), item 4. (a) states:
3. ***Labor*** 
   1. ***Contractor shall provide trained hazardous materials laborers, and lead/forepersons to perform services under the contract. This will include assisting the County staff in the operation of the facilities. The number of laborers per operational day will vary depending on the needs of the County. At times, Contractor shall provide field chemist level personnel to replace County staff such as during vacations or other staff shortages.***

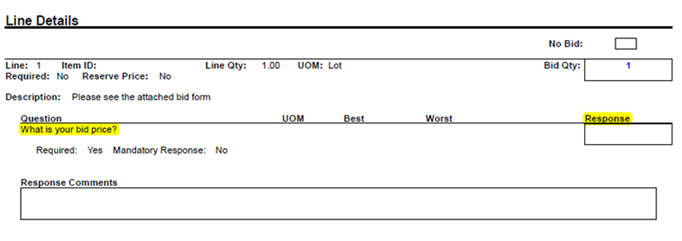
Can the County provide specific information as to how much labor support is needed at each facility including full time labor, and when the labor will be needed?

* 1. **The County will discuss labor needs for all 3 facilities 30 days in advance with the contractor to help the contractor prepare scheduling. The labor estimates for this contract are in the bid package. This will vary based on season – fall, winter, spring or summer. The contractor will help supplement the current permanent labor that the County has at each facility and provide laborers three (3) to four (4 ) days per week with the exception of Tuesdays and possibly Wednesdays. Thursday Friday and Saturday will be the primary days where the contractor will need to provide staffing. The County will give the contractor a monthly labor outlook with the possibility of special needs arising when there are vacations or employees call in sick.**

1. Will the County be choosing only one bidder to handle all requirements and scope of this contract?
   1. **This is not an exclusive contract, the County reserves the right to use vendors other than the awardee for select services. Please refer to page 4 of the RFP, section A (INTENT):**

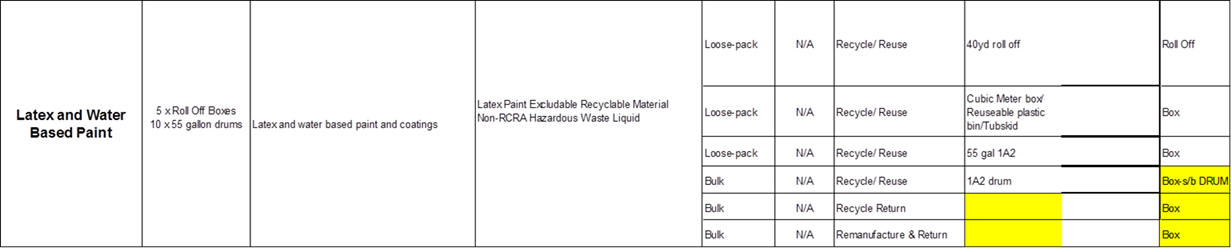
***The County intends to award a 2-year contract (with option to renew three additional years) to the bidder(s) selected as the most responsible bidder(s) whose response conforms to the RFP and meets the County’s requirements.***

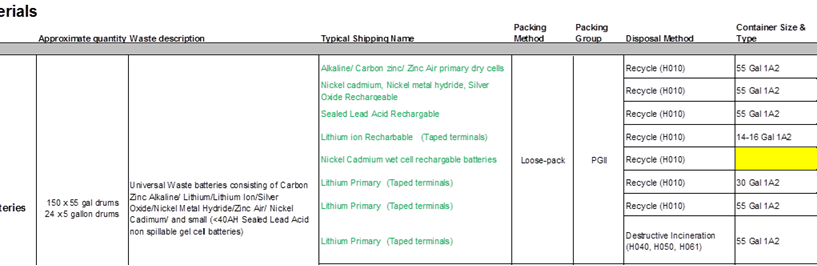
1. RE Event Details pdf file. Do we need to complete, sign and return this file?  IF yes, what do we enter for bid price?



* 1. **No, do not complete this file. All bidding information should be entered in the attached bid form, per the instructions on the PDF.**

1. Bid Form Questions, see highlited areas?



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* 1. **Latex and water based paint – drum sizes are 55gallon 1A2 in recycle return and remanufacture return cells.**

**Nicad Wet cells – 14-16 gallon drum plastic 1H2 or 1A2 or poly lined steel.**

1. Training & Supplies tab has evaluation Extension Quantities, but Intro tab, Bid Options says this tab is not evaluated as part of the price evaluation. Can you confirm this tab will not be included in the price evaluation?
   1. **Correct, IT WILL NOT BE EVALUATED ON PRICE**
2. In the RFP doc, pg 29, item 12 and 13. Item 12 says “The County is not imposing any additional requirements regarding wages.” Then Item 13. Says prevailing wages apply.

In our experience HHW work is typically not subject to prevailing wages. Is item 13

boilerplate language in your agreement which is not applicable to this work?

* 1. **Prevailing wage rules do not apply to Household Hazardous Waste Disposal.**

1. Regarding Page 4 of Exhibit A – You mentioned that the signature must be an original wet signature. Since the submittal will be online in PDF format it won’t come over as such. Seeking clarification that you are just requiring the document to be signed in ink and then scanned to PDF format.
   1. **A signed and scanned document will be accepted.**

**Attendees List**

The following participants attended the Networking/Bidders Conference:

|  | **Company Name / Address** | **Representative** | **Contact Information** |
| --- | --- | --- | --- |
| 1 | Veolia ES Technical Solutions  3797 Spinnaker Court  Fremont, CA | Todd Wittekind | Phone: **510-579-7935** |
| E-Mail: **todd.wittekind@veoliaes.com** |
| Prime Contractor:  **Yes** |
| Subcontractor: **N/A** |
| Certified SLEB: **No** |
| 2 | ACT  967 Mabury Road,  San Jose, CA | Omar Numair | Phone: **408-828-4904** |
| E-Mail: **onumair@ACTenviro.com** |
| Prime Contractor:  **Yes** |
| Subcontractor: **N/A** |
| Certified SLEB:  **N/A** |
| 3 | NRC  1605 Ferry Point,  Alameda, CA | Tommy Lamanna | Phone: **510-676-9905** |
| E-Mail: **tlamanna@nrcc.com** |
| Prime Contractor:  **Yes** |
| Subcontractor: **N/A** |
| Certified SLEB: **N/A** |
| 4 | NRC  1605 Ferry Point,  Alameda, CA |  | Phone: **510-685-1047** |
|  |  | E-Mail:[**rfisher@nrcc.com**](mailto:rfisher@nrcc.com) |
|  | Rhett Fisher | Prime Contractor:  **N/A** |
|  |  | Subcontractor: **N/A** |
|  |  | Certified SLEB: **N/A** |
| 5 | Clean Harbors  1010 Commercial St.  San Jose, CA |  | Phone: **408-857-9805** |
|  |  | E-Mail: **Douns.michelle@cleanharbors.com** |
|  | Michelle Douns | Prime Contractor:  **Yes** |
|  |  | Subcontractor: **N\A** |
|  |  | Certified SLEB: **N\A** |
| 6 | Stericycle Environmental Solutions,  11855 White Rock Rd.,  Rancho Cordova, CA |  | Phone: **707-373-1357** |
|  | Priscilla Peterson | E-Mail: [**priscilla.peterson@stericycle.com**](mailto:priscilla.peterson@stericycle.com) |
|  |  | Prime Contractor:  **Yes** |
|  |  | Subcontractor: **N\A** |
|  |  | Certified SLEB: **No** |

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### EXHIBIT C

**VENDOR BID LIST**

RFP No. 901711 – Hazardous Waste Transportation and Disposal

Below is the Vendor Bid List for this project consisting of vendors who have responded to RFPNo. 901711 and/or been issued a copy of this RFP. This Vendor Bid List is being provided for informational purposes to assist bidders in making contact with other businesses as needed to develop local small and emerging business subcontracting relationships to meet the requirements of the Small Local Emerging Business (SLEB) Program: <http://www.acgov.org/gsa/departments/purchasing/policy/slebpref.htm>.

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| **RFP No. 901711- Hazardous Waste Transportation and Disposal** | | | | | | |
| **Business Name** | **Contact Name** | **Contact Phone** | **Address** | **City** | **ST** | **Email** |
| 21st Century EMI | Linda Brown | 707-748-3040 | 535 Getty Ct., # H | Benicia | CA | lbrown2@pscnow.com |
| 21st Century EMI | Marc Winkler | 707-748-3040 | 535 Getty Ct., # H | Benicia | CA | mwinkler@pscnow.com |
| Advanced Chemical Transport | Bruce Wescott | 209-628-8032 | 1210 Elko Dr. | Sunnyvale | CA | bwescott@advancedchemical.net |
| Advanced Chemical Transport | Juliana Cayetano | 408-548-5050 | 1210 Elko Drive | Sunnyvale | CA | [jcayetano@advancedchemical.net](mailto:jcayetano@advancedchemical.net) |
| Advanced Chemical Transport | Jared Carson | 408-470-8979 | 1210 Elko Drive | Sunnyvale | CA | [jcarson@advancedchemical.net](mailto:jcayetano@advancedchemical.net) |
| Clean Harbors Environmental | Mark Mooney | 408-210-2223 | 1030 Commercial St., # 107 | San Jose | CA |  |
| Clean Harbors Environmental | James L. Andrews | 408-595-4545 | 1030 Commercial St., # 107 | San Jose | CA | andrews.james@cleanharbors.com |
| Clean Harbors Environmental | Curt Lock | 408-592-2585 | 1010 Commercial St. | San Jose | CA | lock.curt@cleanharbors.com |
| Dillard Environmental Services | Melissa Roach | 510-433-5054 | 3640 Grand Ave., # 105 | Oakland | CA | melissar@dillardenv.com |
| Dillard Environmental Services | David Williamson | 925-382-1476 | 3640 Grand Ave., # 105 | Oakland | CA | davidw@dillardenv.com |
| DirtMarket | Kayvan Sehhat | 408-455-9073 | 37 South 4th St. | Campbell | CA | ksehhat@dirtmarket.com |
| Envirosolve, Inc. | J. Scott Logan | 918-587-9664 | 2120 Southwest Blvd. | Tulsa | OK | slogan@medserve.com |
| Envirosolve, Inc. | Don Riker |  | 2120 Southwest Blvd. | Tulsa | OK | driker@medserve.com |
| GEM | Gene Batti | 408-203-6079 | 8356 Central Ave. | Newark | CA | eugene.batti@go-gem.com |
| Integrated Wast Control | Carolyn Beoris | 510-583-7980 | 1273 Industrial Pkwy W, # 200 | Hayward | CA | carolyn@iwcbiowaste.com |
| Morgan Environmental Services | Kendra | 740-596-2423 | 1601 Poplar St. | Oakland | CA | morganenvironmental7@aol.com |
| Morgan Environmental Services | Tom Morgan | 510-267-0134 | 1601 Poplar St. | Oakland | CA | morganenviro@aol.com |
| MS Environmental Solutions | Kimberly Goodrich | 925-685-1376 | 1900 Bate Ave., Ste L | Concord | CA | kimberly.goodrich@mses-inc.com |
| North State Environmental | Frank Balistreri | 650-588-2838 | 220 S. Spruce Ave., Ste. 200 | South SF | CA | nsehome@aol.com |
| North State Environmental | Dot Sunleung | 650-588-2838 | 220 S. Spruce Ave., Ste. 200 | South SF | CA | insedotsun@gmail.com |
| PARC Services | Jack Cook | 925-371-4610 | 253 Rickenbacker Cir., Ste. B | Livermore | CA | jcook@parcservices.com |
| PSC Environmental Services | Leslie Fischer | 925-350-1559 | 11855 White Rock Rd. | Rancho Cordova | CA | leslie.fischer@pscnow.com |
| PSC Environmental Services | Priscilla Peterson | 916-351-0980 | 11855 White Rock Rd. | Rancho Cordova | CA | priscilla.peterson@pscnow.com |
| PSC Environmental Services | Sue Bruning | 419-304-9162 | 5151 San Felipe, Ste. 11 | Houston | TX | sue.bruning@pscnow.com |
| Rineco Chemical Industries | Kelly Bailey | 800-377-4692 | 819 Vulcan Rd. | Benton | AR | kbailey@rineco.com |
| The Environmental Quality | Nanette Myers | 734-329-8087 | 36255 Michigan Ave. | Wayne | MI | nanette.myers@eqonline.com |
| Veolia ES Technical Solutions | Carly Moss | 501-529-9211 |  |  | CA | Carly.Moss@VeoliaES.com |
| Veolia ES Technical Solutions | Tim Perez | 916-803-2168 | 1125 Hensley St. | Richmond | CA | tim.perez@veoliaes.com |
| Veolia ES Technical Solutions | Bruce Roberts | 714-379-6000 |  |  |  | bruce.roberts@veoliaes.com |
| Veolia ES Technical Solutions | Todd Wittekind | 510-579-7935 | 3797 Spinnaker Court | Fremont | CA | todd.wittekind@veoliaes.com |
| ACT | Omar Numair | 408-828-4904 | 967 Mabury Road | San Jose | CA | onumair@ACTenviro.com |
| NRC | Tommy Lamanna | 510-676-9905 | 1605 Ferry Point | Alameda | CA | tlamanna@nrcc.com |
| NRC | Rhett Fisher | 510-685-1047 | 1605 Ferry Point | Alameda | CA | [rfisher@nrcc.com](mailto:rfisher@nrcc.com) |
| Clean Harbors | Michelle Douns | 408-857-9805 | 1010 Commercial St. | San Jose | CA | Douns.michelle@cleanharbors.com |
| Stericycle Environmental Solutions | Priscilla Peterson | 707-373-1357 | 11855 White Rock Rd. | Rancho Cordova | CA | priscilla.peterson@stericycle.com |