COUNTY OF ALAMEDA

Questions & Answers

to

RFP No. 901853

### for

**Pre-Employment Psychological Evaluation & Services**

**Networking/Bidders Conferences Held on December 2, 2019**

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| **This County of Alameda, General Services Agency (GSA), RFP Questions & Answers (Q&A) has been electronically issued to potential bidders via e-mail. E-mail addresses used are those in the County’s Small Local Emerging Business (SLEB) Vendor Database or from other sources. If you have registered or are certified as a SLEB, please ensure that the complete and accurate e-mail address is noted and kept updated in the SLEB Vendor Database. This RFP Q&A will also be posted on the GSA Contracting Opportunities website located at** [**http://acgov.org/gsa\_app/gsa/purchasing/bid\_content/contractopportunities.jsp**](http://acgov.org/gsa_app/gsa/purchasing/bid_content/contractopportunities.jsp) |

Alameda County is committed to reducing environmental impacts across our entire supply chain.

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1. Is Alameda County looking for a single vendor for this contract?
	1. **Alameda County would prefer one point of contact for customer service issues, but will not eliminate proposals using more than one vendor.**
2. Would a Utilization Review Accreditation Commission (URAC) accredited Independent Review Organization be an appropriate fit or is this geared more towards individual physicians?
	1. **An organization or individual can submit a proposal to provide these services. The proposal needs to demonstrate a capacity to manage the volume of exams and has the required experience and background to conduct these exams.**
3. Is there an estimated budget for cost per exam/hourly payment?
	1. **The County provided the estimated number of exams to allow potential contractors to apply their competitive pricing to the estimated volume. These volumes are estimated and subject to change.**
4. In the current contract, it covers certain specified job categories for Alameda County. The County has requested the vendor to do other psychological screenings for other different positions. For example, welfare fraud investigator is in the current contract and yet, the vendor is doing them. Can that be specified in the RFP?
	1. **The County has been requesting psychological screenings for Deputy, Probation Officer, Fire Fighter, Welfare Fraud Investigator, District Attorney Investigator, and Communications Dispatcher. However, the County would request flexibility to add positions needed for exams to meet possible changes Peace Officer standards or labor agreements which would necessitate a psychological exam for additional positions.**
5. Would there be any bloodwork or urine analysis for this contract?
	1. **No bloodwork or urine analysis is required for this contract.**

The following participants attended the Bidders Conferences:

|  | **Company Name / Address** | **Representative** | **Contact Information** |
| --- | --- | --- | --- |
|  | **Law Enforcement Psychological Services, Inc.****15251 National Avenue, Ste. 201****Los Gatos, CA 95032** | **Mike Roberts** | Phone: **(408) 356-9696** |
| E-Mail: **mikeroberts@lepsinc.com** |
| Prime Contractor: **Yes** |
| Subcontractor: **No** |
| Certified SLEB: **No** |
|  | **Law Enforcement Psychological Services, Inc.****15251 National Avenue, Ste. 201****Los Gatos, CA 95032** | **Ryan Roberts** | Phone: **(408) 356-9696** |
| E-Mail: **ryanroberts@lepsinc.com** |
| Prime Contractor: **Yes** |
| Subcontractor: **No** |
| Certified SLEB: **No** |
|  | **Dane Street****1234 Chestnut Street****Newton, MA 02464** | **Alexander Forbes** | Phone: **(617) 858-2745** |
| E-Mail: **aforbes@danestreet.com** |
| Prime Contractor: **Yes** |
| Subcontractor: **No** |
| Certified SLEB: **No** |

### Exhibit B

VENDOR BID LIST

RFP No. 901853 – Pre-Employment Psychological Evaluation & Services

Below is the Vendor Bid List for this project consisting of vendors who have been issued a copy of this RFP. This Vendor Bid List is being provided for informational purposes to assist bidders in making contact with other businesses as needed to develop local small and emerging business subcontracting relationships to meet the requirements of the Small Local Emerging Business (SLEB) Program: <http://www.acgov.org/gsa/departments/purchasing/policy/slebpref.htm>.

| **Business Name** | **Contact Name** | **Contact Phone** | **Address** | **City** | **State** | **Email** |
| --- | --- | --- | --- | --- | --- | --- |
| A Kis Group | Ronald Ko | (925)828-9643 | Po Box 2776 | Dublin | CA | rko@kisgroup.zzn.com |
| Advanced Business Development | James J Fagan | (925)449-1925 | 1624 Helsinki Way | Livermore | CA | fagan@attbi .com |
| All Point Staffing, Inc. | Anthony Beaman | (510)782-4800 | 26250 Induslrial Blvd. Suite 46 | Hayward | CA | tony@allpointstaffing.com |
| Be Well | Deepa Abraham | (925)803-1133 | 7080 Donlon Way, Suite 104 | Dublin | CA | be\_well@earthlink.net |
| Berkeley Training Associates | Stan Taubman | (510)845-7650 | 1635 Solano Avenue | Berkeley | CA | btatraining@earthlink.net |
| Boss Effectiveness Institute | Brende Mabry | (510)444-2317 | 965 Underhills Rd. | Oakiand | CA | bmabrybei@aol.com |
| Career Alliance | Denise Berry | (510)238-0909 | 1300 Clay Street 6th Floor | Oakland | CA | denise@careeralliance.net |
| Center/Community Dispute | Diane Jeronimo | (925)373-1035 | 291 McLeod Street | Livermore | CA | dianejeronimo@cs.com |
| Claremont Behavioral Services | Tom Farris | (510)995-1109 | 1050 Marina Village Parkway Suite 203 | Alameda | CA | tfarris@claremonteap.com |
| CMC Training & Consulting, Inc. | Catherine Wool | (510)357-3535 | 1530 Graff Ave | San Leandro | CA | cwool@cmctrain.com |
| Coastline Management | Shana London | (510)238-1114 | 641 17th Street | Oakland | CA | shanaclondon@aol,com |
| County of Alameda Training Center | Elsie Lum | (510)272-6426 | 125 Twelfth St., Suite 400 | Oakland | CA | elsie.lum@acgov.org |
| Dahlin & Associates | Peter Dahlin | (510 )507-3056 | 1024 55th St. | Oakiand | CA | dahlinpm@aol.com |
| Dane Street | Alexander Forbes | (617)858-2745 | 1234 Chestnut Street | Newton | MA | aforbes@danestreet.com |
| DMJ Associates | Dale Jackson | (510)562-1237 | 7843 Hansom Dr | Oakland | CA | dmjdale@ix.netcom.com |
| Dramatic Strides Consulting | Yael Schy | (510)339-2404 | 1849 Drake Dr. | Oakland | CA | yael@pobox.com |
| DWH Consulling | Daryl Hewitt | (510)888-0360 | 20139 Crow Creek Rd Suite 100 | Castro Valley | CA | darryl@ dwhconsulting.com |
| E.Hogan Consulting | Evelyn Jackson | (510)568-8836 | ﻿3140 Hood St. | Oakland | CA | ﻿ehjbmw@aol.com |
| Edward Price Co. | Cliff Price | (510)204-0604 | 1711 B MLK Jr. Way | Berkeley | CA | cliff@eprice.com |
| Employee Benefit Specialists | Joan Rhodes | (925)469-5226 | 5934 Gibralter Dr. , Suite 206 | Pleasanton | CA | joan@ebsbenefits.com |
| FamilyCare Inc. | Cathy leibow | (925)249-6610 | 7041 Koll Center Parkway. #235 | Pleasanton | CA | cathy@famcare.com |
| Fischer Communications | Roberta Fischer | (510)868-3355 | 2140 Shattuck Ave., Suite 808 | Berkeley | CA | bobbi@fischercommunications.com |
| H.Logwood & Associates | Harold Logwood | (510)436-0927 | 3007 Kingsland Avenue | Oakland | CA | theminds@pacbell.net |
| Industrial Employer & Distrib. | David McKenzie | (510)653-6765 | 2200 Powell St # 1000 | Emeryville | CA | dmckenzie@ieda.com |
| Infocus Consulting | Christine Stoner-Mertz | (510)663-7200 | 1615 Broadway. Suite 1400 | Oakland | CA | chris@gettinginfocus.com |
| Intelistaf Health Services | Kathleen Boeger | ( 510)446-7766 | 1300 CLAY ST. SUITE 600 | Oakland | CA | kboeger@intelislaf.com |
| JCM Consulting | James Moor | (510)534-1594 | P.O. Box 4231 | Oakland | CA | james@kwanzaagiftshow.com |
| Johnson Roberts & Associates | Michael Johnson |  | 6664 Colton Blvd | Oakland | CA |  |
| Kate Harrison Consulting | Kate Harrison | (510)524-2154 | 931 Fresno Ave | Berkeley | CA | kate@katehrrisonconsulting.com |
| Knight & Associates Inc. | Audra V. Knight | (510)893-7000 | 1200 Lakeshore Ave. Ste. 25E | Oakland | CA | audkni@msn.com |
| Law Enforcement Psychological Services, Inc. | Mike Roberts | (408)356-9696 | 15251 National Ave, Ste. 201 | Los Gatos | CA | mikeroberts@lepsinc.com |
| Law Enforcement Psychological Services, Inc. | Ryan Roberts | (408)356-9696 | 15251 National Ave, Ste. 201 | Los Gatos | CA | ryanroberts@lepsinc.com |
| Law Enforcement Psychological Services, Inc. | Melinda Schnell | (408) 356-9696 | 1521 National Avenue, Ste. 201 | Los Gatos | CA | melindaschnell@lepsinc.com |
| Leapfrog Consulting | Kayla Kirsch | (510)482-4049 | 4118 Lyman Road | Oakland | CA | kayla@leapfrogconsuiting.org |
| MAJ Consulting | Zoe Collins | (510)485-1253 | 1005 Atlantic Ave | Alameda | CA | majassoc@yahoo.com |
| Management Recruiters | Michael Machi | (925)462-8579 | 4133 Mohr Ave., Suite E | Pleasanton | CA | mmachi@mricareers.com |
| Maria S. Nucci PhD, S.C. | Maria S. Nucci | (708)220-7582 | 5435 College Ave, Ste 202-6 | Oakland | CA | mnucci\_2000@yahoo.com |
| Pacific Psychological Services | Margaret Jones | (510)485-1253 | PO Box 7491 | Oakland | CA | pacificpsych@sbcglobal.net |
| Point HR | Jim Castor | (866)661-1500 | P.O. Box 271500 | Flower Hand | TX | jim@pointhr.com |
| Stuart Pivnick, Ph. D. Consult | Stuart Pivnick | (510)465-0323 | P. O. Box 11639 | Oakland | CA | spivnick@sbcglobal.net |
| Shaffer Psychological | Stuart Shaffer | (310)548-6868 | 753 Basin Street | San Pedro | CA | shaffer.psych.spi@gmail.com |
| The Psychological Service Group | Debra Tong | (925)609-8448 | 1868 Clayton Road, Suite 1265 | Concord | CA | dr.debra\_tong@yahoo.com |