COUNTY OF ALAMEDA

Questions & Answers

to

RFQ No. 901849

### for

**Countywide Office Paper**

**Networking/Bidders Conference Held on January 27, 2020.**

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| **This County of Alameda, General Services Agency (GSA), RFQ Questions & Answers (Q&A) has been electronically issued to potential bidders via e-mail. E-mail addresses used are those in the County’s Small Local Emerging Business (SLEB) Vendor Database or from other sources. If you have registered or are certified as a SLEB, please ensure that the complete and accurate e-mail address is noted and kept updated in the SLEB Vendor Database. This RFQ Q&A will also be posted on the GSA Contracting Opportunities website located at** [**http://acgov.org/gsa\_app/gsa/purchasing/bid\_content/contractopportunities.jsp**](http://acgov.org/gsa_app/gsa/purchasing/bid_content/contractopportunities.jsp) |

Description: Description: branding.jpgAlameda County is committed to reducing environmental impacts across our entire supply chain.

If printing this document, please print only what you need, print double-sided, and use recycled-content paper.

1. What other websites have the County posted RFQ No. 901849 Countywide Office Paper?
   1. **The County has posted this RFQ on the County’s website:** [**https://www.acgov.org/gsa\_app/gsa/purchasing/bid\_content/contractopportunities.jsp**](https://www.acgov.org/gsa_app/gsa/purchasing/bid_content/contractopportunities.jsp)

**This RFQ was also advertised in Inter-City Express and Oakland Post newspapers.**

1. Did the County post this bid nationwide?
   1. **No.**
2. Will the County consider extending the bid due date of March 9, 2020?
   1. **No. Vendors will be notified if there are any changes to the Calendar of Events on page 3 of the RFQ.**
3. How will the County identify the winning bid?
   1. **Please refer to pages 13-14 of the RFQ, Section I (NOTICE OF INTENT TO AWARD):**
      1. ***At the conclusion of the RFQ response evaluation process (“Evaluation Process”), all bidders will be notified in writing by e-mail, fax, or US Postal Service mail, of the contract award recommendation, if any, by GSA-Procurement. The document providing this notification is the Notice of Intent to Award.***

***The Notice of Intent to Award will provide the following information:***

* + - 1. ***The name of the bidder being recommended for contract award; and***
      2. ***The names of all other parties that submitted proposals.***
    1. ***At the conclusion of the RFQ response evaluation process and negotiations, debriefings for unsuccessful bidders will be scheduled and provided upon written request and will be restricted to discussion of the unsuccessful offeror’s bid. Under no circumstances will any discussion be conducted with regard to contract negotiations with the successful bidder.***
    2. ***The submitted proposals shall be made available upon request no later than five calendar days before approval of the award and contract is scheduled to be heard by the by GSA.***

1. Can the County please provide details of the previous award?
   1. **The current Office Paper contract was awarded to Give Something Back, Inc.**
2. Page 6 of the RFQ, Section E (SPECIFIC REQUIREMENTS), Item 1.d.(3) states:

*All xerographic papers should have a document life of 100+ years.*

The industry standard does not reference papers to have a document life of 100+ years. Would the County consider papers to have “archival quality” instead?

* 1. **Yes.**

1. Page 17 of the RFQ, Section N (PRICING), Item 1.a. states:

*Price adjustments may be permitted for changes in the vendor’s cost of materials not to exceed a 3.5% cap per calendar year period. No price increases will be authorized for 365 calendar days after the effective date of the contract. Price escalation may be permitted only at the end of this period and each 365 days thereafter and only where verified to the satisfaction of GSA-Procurement. However, “across the board” price decreases are subject to implementation at any time and shall be immediately conveyed to the County.*

Would the County consider a price escalation permission at 180 days rather than 365 days?

* 1. **Yes. Please see Addendum No. 1.**

1. The Bid Form requests Item Nos. 4, 5, 10, 11, 12, 13, and 14 to have 92 brightness for the 100% recycled, 8.5” x 11” and 11” x 17” size papers, but not it is not specified under Section E. (SPECIFIC REQUIREMENTS). There are two grading scales of brightness: the ISO scale for off shore paper or TAPPI scale for North American paper. Can the County please clarify which scale the County will accept?
   1. **Paper shall be graded by the TAPPI scale.**

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VENDOR LIST

RFQ No. 901849 – Countywide Office Paper

This RFQ Q&A is being issued to all vendors on the Vendor Bid List.

| **RFQ No. 901849 - Countywide Office Paper** | | | | | | |
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| **Business Name** | **Contact Name** | **Contact Phone** | **Address** | **City** | **State** | **Email** |
| AAA Business Supplies Limited Partnership | Steve Danziger | ( 415 ) 568-2770 | 5776 Stoneridge Mall Road, Suite 335 | PLEASANTON | CA | [steved@aaasolutions.com](mailto:steved@aaasolutions.com) |
| Alexis Entertainment Group | Robert Jacobs | ( 510 ) 653-2450 | 7009 Broadway Terrace | OAKLAND | CA | rjacobs@robertjacobsassociates.com |
| Alko Office Supply | Gary Shows | 510-848-3356 | 2225 Shattuck Ave. | Berkeley | CA | gary@alkos.com |
| Ambrose Industries | Chester Sokowski | 856-573-0918 |  |  |  | chester.sokowski@ambroseindustries.net |
| Atlantis Food Services | Anton Haddad | 510-441-7441 | 30470 Whipple Road | Union City | CA | thaddad@atlantisfoodservices.com |
| Aurostar | Vasudeva Kamath | 510-249-9422 | 46560 Fremont Blvd., #201 | Fremont | CA | vasudeva@aurostar.net |
| Badger Forest Products | Michael Swernoff | ( 510 ) 434-0900 | 5831 San Leandro St | OAKLAND | CA | miriam@badgerforest.com |
| Bay Central Printing | Mike Mahmoudi | 510-429-9111 | 33401 Western Ave. | Union City | CA | mike@baycentralprinting.com |
| Bay Signs | Abdul Gaphoor | 510-278-4522 | 16375 E 14th St | San Leandro | CA | baysigns@sbcglobal.net |
| BayDot Supply | Natalie Bayton | ( 510 ) 451-2123 | 325 Euclid Avenue Suite 304 | OAKLAND | CA | baydot@comcast.net |
| Baytek USA Inc | Rob B | 510-744-0356 | 33293 Palomino CMN | Fremont | CA | rob@ebaytek.com |
| BC Thermo | Alexis | 510-683-8997 | 41811 Albrae St. | Fremont | CA | terry@bcthermo.com |
| Blaisdell's Business Products | Margee Witt | ( 510 ) 483-3600 | 474 Roland Way | Oakland | CA | mwitt@blaisdells.com |
| Blaisdell's Business Products | Michael Witt | ( 510 ) 483-3600 | 474 Roland Way | Oakland | CA | michaelwitt@blaisdells.com |
| Blaisdell's Business Products | Cheryl Pallas | ( 510 ) 483-3600 | 474 Roland Way | Oakland | CA | cpallas@blaisdells.com |
| Blue Angel International | Avon Zhang | ( 510 ) 827-5981 | 2821 Telegraph Ave, Ste 101 | BERKELEY | CA | avon@theblueangel.com |
| Bob's Foam Factory | Paul King | ( 510 ) 657-2420 | 4055 Pestana Pl | FREMONT | CA | paul@bobsfoam.com |
| Branding Boulevard | Andy Verity | ( 510 ) 647-3748 | 2047 Ashby Avenue | BERKELEY | CA | andy@brandingblvd.com |
| Bron Tapes Of California Inc | Kevin Leininger | ( 510 ) 429-1980 | 29430 Union City Blvd | UNION CITY | CA | bronca@brontapes.com |
| Brookfield Box Co | Larry Banfield | ( 510 ) 653-0522 | 3269 Ettie St | EMERYVILLE | CA | [larry@brookfieldbox.com](mailto:larry@brookfieldbox.com) |
| California Supply North | Robert Johnson | ( 510 ) 429-0300 | 2855 Volpey Way | UNION CITY | CA | louw@calsupply.com |
| California World Trade & Mktg | Stan Names | ( 510 ) 888-9393 | 24615 O'Neil Ave | HAYWARD | CA | stan@californiaworldtrade.com |
| Corporate Express A Buhramann Co | Brian Allen | ( 925 ) 856-3519 | 6601 Overlake Place | NEWARK | CA | brian.allen@cexp.com |
| DYT PRODUCTS | BRIAN HOFER | ( 510 ) 872-4669 | 1209 MACARTHUR BLVD | OAKLAND | CA | BRIANHOFER@HOTMAIL.COM |
| Fast Imaging | Inder Singh | 510-845-6333 | 2022 University Ave. | Berkeley | CA | berkeley@fastimaging.biz |
| Fleenor Paper Company | Rebecca Fleenor | 800-433-2531 ext 7018 | 2225 Harbor Bay Parkway | Alameda | CA | [rfleenor@fleenorpaper.com](mailto:rfleenor@fleenorpaper.com) |
| Fleenor Paper Company | Kevin Breen | 800-433-2531 ext 7002 | 2225 Harbor Bay Parkway | Alameda | CA | [kbreen@fleenorpaper.com](mailto:kbreen@fleenorpaper.com) |
| Fleenor Paper Company | Todd Helms | 800-433-2531ext 7112 | 2225 Harbor Bay Parkway | Alameda | CA | [nationalsalesmgr@fleenorpaper.com](malto:nationalsalesmgr@fleenorpaper.com) |
| Give Something Back, Inc. | Michael Hannigan | ( 800 ) 261-2619 | 7730 Pardee Lane | OAKLAND | CA | mhannigan@givesomethingback.com |
| Gorilla Stationers | Gary Cruz | (888) 331-7192 | 15165 Triton Ln | Huntington Beach | CA | Gary@gorillastationers.com |
| Happy4Box | Sheila Estella | ( 510 ) 828-3766 |  |  |  | estellasheila@yahoo.com |
| Intraline, Inc | Pete Varma | ( 510 ) 780-9800 | 8100 Capwell | OAKLAND | CA | pvarma@intralineinc.com |
| JC Paper | Michael Clarke | ( 510 ) 413-4700 | 47422 Kato Rd. | FREMONT | CA | mclarke4701@jcpaper.com |
| JC Paper | Michael Clarke | 510-413-4700 | 47422 Kato Rd. | Fremont | CA | mclarke@jcpaper.com |
| JIF REPROGRAPHICS INC | FERDINAND ASUNCION | ( 510 ) 445-0382 | 44700 INDUSTRIAL DR. UNIT C | FREMONT | CA | JIF\_REPROGRAPHICS@SBCGLOBAL.NET |
| Kelly Paper | JP San Nicolas | ( 510 ) 444-6727 | 296 27th St | OAKLAND | CA | jp.sannicolas@kellypaper.com |
| Liberty Paper | Kristen Perez | 323-973-4562 | 5025 Hampton Street | Los Angeles | CA | [kristen@libertypp.com](mailto:kristen@libertypp.com) |
| Mark Container Corp | Barry Johnson | ( 510 ) 352-2661 | 1951 Williams St |  |  |  |
| McWoods Distribution LLC | Joel McGill | ( 510 ) 725-2654 | 10700 MacArthur Blvd, Suite 4E |  |  | joel@mcwoodsdistribution.com |
| Miki's Paper | Miki Tameto | ( 510 ) 845-9530 | 1801 4th St | Berkeley | CA | mikispaper@sbcglobal.net |
| Monahan Paper Company | Sharon Davalle | 510-835-4670 | 175 2nd St. | Oakland | CA | purchasing2\_monahan@covad.net |
| New Tech Solutions | Rajesh Patel | 510-353-4070 | 4179 Business Center Dr. | Fremont | CA | rajesh@ntsca.com |
| Nexus IS | Steve Darragh | 925-271-6756 | 5200 Franklin Dr., #120 | Pleasanton | CA | steve.darragh@nexusis.com |
| Office Max | Greg Mosbacher | 925-457-2549 | 1315 O'Brien Dr. | Menlo Park | CA | gregmosbacher@officemax.com |
| P & R Paper Supply Company Inc |  | 909-794-1108 |  |  | CA | [weborders@prpaper.com](mailto:weborders@prpaper.com) |
| P & R Paper Supply Company Inc | Lindsey Maiberger | ( 909 ) 794-1108 | 2351 Lincoln | Hayward | CA | lindsey@prpaper.com |
| Pacific Paper Tube Inc | Patrick Wallace | ( 510 ) 562-8823 | 1025 98th Avenue | Oakland | CA | kathy6441@yahoo.com |
| Paper Net, Inc. | Julian Hemmati | ( 510 ) 782-8880 | 23785 Cabot Blvd # 313 | Hayward | CA | julian@papernetUSA.com |
| Penn Paper Co | Nick Musulin | ( 510 ) 895-1730 | 1933 Davis St. | San Leandro | CA | custserv@papaper.com |
| Project A Imports, Inc. | Bill Leung | ( 510 ) 259-0098 | 1930 W. Winton Ave., #5 | HAYWARD | CA | bill.leung123@gmail.com |
| Radstons Office Plus | MARVIN HARRIS | ( 510 ) 964-9604 | 1950 Shattuck Ave | BERKELEY | CA | MARVIN@RADSTONS.COM |
| Robert A. Jacobs & Assoc. | Robert Jacobs | 510-653-2450 | P.O. Box 8460 | Emeryville | CA | rjacobs@RobertJacobsAssociates.com |
| Ross Mc Donald Co | Cindy Anderson | 925-455-1635 | 1154 Stealth St. | Livermore | CA | canderson@rossmcdonald.com |
| Spicers Paper Inc | Heather Ayoob | ( 510 ) 476-7700 | 30108 Eigenbrodt Way | UNION CITY | CA | heather.ayoob@spicers.com |
| Systems & Space | Julie Bussell | 925-426-1955 | 500 Boulder Ct., #B | Pleasanton | CA | julie@systemsnspace.com |
| T.D.M. Enterprise | Ida B. Marmon | 510-667-0896 | P.O. Box 385 | San Leandro | CA | idamarmon@hotmail.com |
| The Box Lady DBA T.B.L. Packaging | Carrie Johnson | ( 510 ) 562-1304 | 4101 Fairway Avenue | Oakland | CA | carrie@theboxlady.com |
| TonerImaging | Savan Thakkar | 510-932-5764 | 4555 Las Positas Rd., #A | Livermore | CA | savan@tonerimaging.com |
| Valley Distributing | Martha Sandino | 510-346-0900 | 1773 Timothy Drive | San Leandro | CA | [valley\_distributing@yahoo.com](mailto:valley_distributing@yahoo.com) |
| Village Post & Parcel | Wayne Cain | ( 510 ) 278-8744 | 15934 Hesperian Blvd | San Lorenzo | CA | villageppbc@gmail.com |
| Vince's Office Supply Inc DBA The Office City | Jerry Carroll | ( 877 ) 484-3633 | 3167 Corporate Place | HAYWARD | CA | jerryc@theofficecity.com |
| Vince's Office Supply Inc DBA The Office City | Diane Griffin | 877-484-3633 | 3167 Corporate Place | Hayward | CA | dianeg@theofficecity.com |
| Vince's Office Supply Inc DBA The Office City | Bill Jones | 877-484-3633 | 3167 Corporate Place | Hayward | CA | billj@theofficecity.com |
| Waxie Sanitary Supply | Carmela Hechanova | 925-454-2900 | 901 No. Canyons Pkwy. | Livermore | CA | chechanova@waxie.com |
| Xpedex Paper & Graphics | David Hyde | ( 916 ) 930-3141 | 30535 Huntwood Ave | HAYWARD | CA | corporatesales.team@ipaper.com |
| Xpedex Paper & Graphics | Tom Palia | 510-386-2304 | 30535 Huntwood Ave. | Hayward | CA | TomPalia@comcast.net |