COUNTY OF ALAMEDA

Questions & Answers

to

RFQ No. 901921

### for

**Landscape Maintenance for Castro Valley**

**Networking/Bidders Conferences Held on June 18, 2020 and June 19, 2020**

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| **This County of Alameda, General Services Agency (GSA), RFQ Questions & Answers (Q&A) has been electronically issued to potential bidders via e-mail. E-mail addresses used are those in the County’s Small Local Emerging Business (SLEB) Vendor Database or from other sources. If you have registered or are certified as a SLEB, please ensure that the complete and accurate e-mail address is noted and kept updated in the SLEB Vendor Database. This RFQ Q&A will also be posted on the GSA Contracting Opportunities website located at** [**http://acgov.org/gsa\_app/gsa/purchasing/bid\_content/contractopportunities.jsp**](http://acgov.org/gsa_app/gsa/purchasing/bid_content/contractopportunities.jsp) |

Description: Description: branding.jpgAlameda County is committed to reducing environmental impacts across our entire supply chain.

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1. If a bidder is not a SLEB and is not willing to subcontract 20% of the contract to a SLEB, will the bidder still qualify to bid on this RFQ?
   1. **If a bidder cannot subcontract with a SLEB, bidder can use the Exception and Clarifications form on page 13 of Exhibit A - Bid Response Packet and explain why the contract cannot be subcontracted.  However, the County is under no obligation to accept any exceptions and clarifications and such exceptions and clarifications may be a basis for bid disqualification.**
2. Does the County anticipate extending the bid due date?
   1. **Not at this time. If there are any changes to the bid due date, all prospective bidders will be notified through an Addendum. All bid responses for this RFQ are due by 2:00 p.m. on July 16, 2020 via the EZSourcing Portal.**
3. What additional details can the County provide beyond what is stated in bid documents concerning how you will identify the winning bid?
   1. **All bidders responding to this RFQ will be notified of the winning bidder with a Notice of Intent to Award letter once the evaluation process is complete.**
4. Was this bid posted to the nationwide free bid notification website at [www.mygovwatch.com](http://www.mygovwatch.com)?
   1. **No.**
5. Other than The County’s website, where was this bid posted?
   1. **This RFQ was advertised in The Inter-City Express and the San Francisco Daily Journal and sent to the Chambers of Commerce e-mail group.**
6. Page 16 of Exhibit A – Bid Response Packet, Credentials states:

*Name of one employee who is a Certified Irrigation Contractor (Irrigation Association), or immediate access to one for purposes of proper irrigation control.*

Will the County accept a Qualified Water Efficient Landscaper (QWEL) as a substitute?

* 1. **No. The County requires a Certified Irrigation Contractor (Irrigation Association).**

### EXHIBIT C

VENDOR LIST

**RFQ No. 901921 – Landscape Maintenance for Castro Valley**

This RFQ Attendees List is being issued to all vendors on the Vendor Bid List; the following revised vendor list includes contact information for each vendor attendee at the Networking/Bidders Conference.

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| **RFQ No. 901921 - Landscape Maintenance Castro Valley** | | | | | | |
| **Business Name** | **Contact Name** | **Contact Phone** | **Address** | **City** | **St** | **Email** |
| Allbay Landscape, Inc. | Evelyn Ayala | (650) 703-0935 | PO Box 651 | Pacifica | CA | [evelyn@allbaylandscape.com](mailto:evelyn@allbaylandscape.com) |
| Allbay Landscape, Inc. | Luis Ayala | (415) 509-3922 | PO Box 651 | Pacifica | CA | luis@allbaylandscape.com |
| Allbay Landscape, Inc. | Dan Turner |  | PO Box 651 | Pacifica | CA | dturner@allbaylandscape.com |
| Ambrose Industries | Chester Sokowski | (856) 573-0918 | Winfield Blvd | San Jose | CA | [chester.sokowski@ambroseindustries.net](mailto:chester.sokowski@ambroseindustries.net) |
| Botanica Exteriors | David Carl | (510) 980-8095 | 36305 Cherry Street | Newark | CA | david@botanicaexteriors.com |
| Botanica Exteriors | David Carl | (510) 980-8095 | 36305 Cherry Street | Newark | CA | botanicaexteriors@gmail.com |
| Del Conte’s Landscaping, Inc. | Alan Hanrahan | (510) 932-7252 | 41900 Boscell Road | Fremont | CA | [alanh@dclandscaping.com](mailto:alanh@dclandscaping.com) |
| Del Conte’s Landscaping, Inc. | Christian Carranza | (510) 299-6933 | 41900 Boscell Road | Fremont | CA | [christianc@dclandscaping.com](mailto:christianc@dclandscaping.com) |
| Del Conte’s Landscaping, Inc. | Hector Chavez | (510) 353-6030 | 41900 Boscell Road | Fremont | CA | hectorc@dclandscaping.com |
| Del Conte’s Landscaping, Inc. | Justine Gutierrez | (510) 353-6030 x220 | 41900 Boscell Road | Fremont | CA | justineg@dclandscaping.com |
| Dodge Data and Analytics | Jeeva |  |  |  |  | projectdata@construction.com |
| Forster-Kroeger | Raul Garcia | (415) 720-3631 | 77 Larkspur Street | San Rafael | CA | raul@forster-kroeger.com |
| Gachina Landscape Management | Claire Norman-Trine | (650) 853-0400 | 1130 Obrien Dr | Menlo Park | CA | [cnorman@gachina.com](mailto:cnorman@gachina.com) |
| Green Naturals Landscape | Clinton Noble | (510) 910-4926 | 4061 E Castro Valley Blvd | Castro Valley | CA | [cgreennaturalslandscape@gmail.com](mailto:cgreennaturalslandscape@gmail.com) |
| Los Loza Landscaping | Jorge Loza | (510) 314-9604 | P.O. Box 21114 | Castro Valley | CA | loslozalandscape@yahoo.com |
| Los Loza Landscaping | Jorge Loza | (510) 520-2657 | 810 Hampton Road | Hayward | CA | loslozalandscape@yahoo.com |
| New Image Landscape Company | Manuel Cabrera | (510) 737-3759 | 3250 Darby Common | Fremont | CA | mcabrera@newimagelandscape.com |
| New Image Landscape Company | Zavier Cabral-Artero | (510) 514-1195 | 3250 Darby Common | Fremont | CA | zcabral@newimagelandscape.com |
| New Image Landscape Company | Donavan Agrella | (510) 673-0585 | 3250 Darby Common | Fremont | CA | dagrella@newimagelandscape.com |
| Northern Landscape Management, Inc. | Antonia Cazares | (510) 677-0648 | 111 Amigo Road | Danville | CA | [antonia@northern-landscape.com](mailto:antonia@northern-landscape.com) |
| Northern Landscape Management, Inc. | Danielle Keeling | (510) 777-0110 | 111 Amigo Road | Danville | CA | danielle@northern-landscape.com |
| Northern Landscape Management, Inc. | Les Keeling | (510) 760-7498 | 111 Amigo Road | Danville | CA | les@northern-landscape.com |
| Pacheco Landscape Management | Karl Pacheco | (510) 760-1808 | 20146 Butterfield Drive | Castro Valley | CA | [karl@plm-landscape.com](mailto:karl@plm-landscape.com) |
| Rubicon Landscape | Steve Jeffery | (510) 385-2537 | 1952 Wright Avenue | Richmond | CA | stevej@rubiconprograms.org |