COUNTY OF ALAMEDA

Questions & Answers

to

RFP No. 902008

### for

Medical Therapy Staffing Services

**Networking/Bidders Conference Held on July 7, 2021**

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| **This County of Alameda, General Services Agency (GSA), RFP Questions & Answers (Q&A) has been electronically issued to potential bidders via e-mail. E-mail addresses used are those in the County’s Small Local Emerging Business (SLEB) Vendor Database or from other sources. If you have registered or are certified as a SLEB, please ensure that the complete and accurate e-mail address is noted and kept updated in the SLEB Vendor Database. This RFP Q&A will also be posted on the GSA Contracting Opportunities website located at** [**Alameda County Current Contracting Opportunities**](https://gsa.acgov.org/do-business-with-us/contracting-opportunities/)**.**  |

Alameda County is committed to reducing environmental impacts across our entire supply chain.

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Thank you for your participation and interest in the County of Alameda.

All the questions are direct copy and paste from written questions emailed by Bidders. In the answers of these questions, the County of Alameda shall be noted as “County”. The Questions and Answers are the final stance of the County. Please consider this document in preparation of your bid response.

1. What is the County of Alameda’s current pay rates for the positions listed in the solicitation?
	1. **The County of Alameda’s current pay rates for Physical Therapist I and II range from $45.35 – $54.82/hour.**
2. What is the anticipated annual and total spend for this contract?
	1. **This amount cannot be disclosed.**
3. What is the County of Alameda’s historical usage and yearly spend for this contract during the past three (3) years? Please provide a breakdown by labor category or title.
	1. **This is a new contract and no historical usage and yearly spent available.**
4. When does the County of Alameda anticipate completing its evaluation and notifying respondents of its recommended awardee(s)?
	1. **Page 3 of the RFP, Calendar of Events, states:**

|  |  |
| --- | --- |
| ***Evaluation Period*** | ***August 11 – September 7, 2021*** |
| ***Vendor Interviews***  | ***Week of August 30th, 2021*** |
| ***Notice of Intent to Award Issued*** | ***September 8, 2021*** |
| ***Board Consideration Award Date*** | ***November 2, 2021*** |
| ***Contract Start Date*** | ***January 1, 2022*** |

**The Notice of Intent to Award will be provided to Bidders at the conclusion of the RFP response evaluation process. Please see page 14 of the RFP for more information.**

1. What specific background checks and/or drug screens are required of the temporary staff?
	1. **Alameda County requires that all temporary staff complete Live Scan fingerprinting for background checks. The county Human Resources department coordinates scheduling the Live Scan fingerprinting appointments with the Alameda County Sheriff Department. The program funds this. There are no drug screening requirements.**
2. Regarding the fingerprinting requirement on Page7, Section. - will the County of Alameda be administering the fingerprinting of temporary personnel, and does the County have an ORI code?
	1. **Page 7 of the RFP, Section D. (SPECIFIC REQUIREMENTS), Item 8 states:**

***Therapists provided by the Contractor shall be subject to “Live Scan” fingerprinting for background checks. This will be provided through the County.***

**Yes, the County will administer the background check.  Sheriff’s Office and Central Human Resource Services have ORI code.**

1. In relation to the Live Scan; Do they require we pay the background check fee at the time of the Live Scan? Will the Client allow vendors to bill back the finger-rolling fee?
	1. **The County will provide the Live Scan, including the finger rolling.**
2. To ensure FCRA compliance, it is our company’s policy to provide clients with an attestation of completion of background check pursuant to client’s requirements, but not the actual results.  Will the County of Alameda accept letters of attestation in lieu of actual background check results?
	1. **No.**
3. Will respondents be allowed to pass through the costs for background checks and drug screens (at no additional markup) to the County?
	1. **No.**
4. Will respondents be disqualified or adversely impacted during the evaluation process if they were to submit exceptions to the County of Alameda?
	1. **Page 15 of RFP, Exhibit A – Bid Response Packet, states:**

***THE COUNTY IS UNDER NO OBLIGATION TO ACCEPT ANY EXCEPTIONS AND***

***CLARIFICATIONS ANY SUCH EXCEPTIONS AND CLARIFICATIONS MAY BE A BASIS***

***FOR BID DISQUALIFICATION.***

1. With respect to Affordable Care Act (ACA) costs, would the County prefer these charges as a separate line item on the invoices, or instead incorporated directly into each respondent’s proposed rates? Please clarify.
	1. **The County is not aware of ACA costs. All costs should be incorporated into the Bidder’s proposed rates on the Bid Form.**
2. If government-mandated costs or expenses are enacted during the contract term, will respondents be allowed to request rate increases to cover these higher rates?
	1. **The County is not aware of any government – mandated costs or expenses. The costs quoted on the Bid Form will remain firm for the duration of the contract.**
3. Is this a new initiative? If not, please provide the names of the current vendor(s) providing the services?
	1. **This is a new contract. The County does not have a current contract for these services.**
4. Can you please let us know the previous spending of this contract?
	1. **This is a new contract. The County does not have a current contract for these services.**
5. Please confirm if we can get the proposals or pricing of the incumbent(s).
	1. **This is a new contract. The County does not have a current contract for these services.**
6. Are there any pain points or issues with the current vendor(s).
	1. **This is a new contract. The County does not have a current contract for these services.**
7. Please confirm the anticipated number of awards.
	1. **Page 5 of the RFP, Section A. (INTENT) states:**

***The County intends to award a three-year contract (with option to renew for two years) to a pool of up to five Bidders selected as the most responsible Bidder(s) whose response conforms to the RFP and meets the County’s requirements.***

VENDOR LIST

RFP No. 902008 – Medical Therapy Staffing Services

This Vendor Bid List is being provided for informational purposes to assist bidders in making contact with other businesses as needed to develop local small and emerging business subcontracting relationships to meet the requirements of the [Small Local Emerging Business (SLEB) Program](https://gsa.acgov.org/do-business-with-us/vendor-support/small-local-and-emerging-businesses/).

This Q/A is being issued to all vendors on the Vendor Bid List; the following revised vendor list includes contact information for each vendor attendee at the Networking/Bidders Conferences.

| **RFP No. 902008 - Medical Therapy Staffing Services** |
| --- |
| ***Business Name*** | ***Contact Name*** | ***Contact Phone*** | ***Address*** | ***City*** | ***St*** | ***Email*** |
| The Stepping Stones Group | Richa Narang | 669-777-6835 | 123 N Wacker Dr., Ste 1150 | Chicago |  IL | bids@thesteppingstonesgroup.com |
| Meds Staff | Edward Navales | 888-788-5424 | 1900 Point West Way #171 | Sacramento | CA | edward@247medstaff.com; 247medstaff.com |
| Emeryville PT | Scott Michael | 310-488-0841 | 2322 Powell St. | Emeryville | CA | [admin@emeryvillept.com](http://www.emeryvillept.com/) |
| Speech Pathology Group | Susan Stark | 925-945-1474 | 2021 Ygnacio Valley Rd., C-103 | Walnut Creek | CA | susan.stark@speechpath.com |
|   1+1 Technology | Joseph Tinker | ( 925 ) 396-5801 | 39 California Ave, Suite 206 | Pleasanton | CA | joey@1plus1tech.com |
|   314e Corporation | Raymond Fu | ( 510 ) 413-9781 | 47102 Mission Falls Ct., Ste 219 | Fremont | CA | raymond.fu@314e.com |
|   Accountants Now | Susie Parkins | ( 925 ) 416-9707 | 5690 Stoneridge Dr | Pleasanton | CA | sparkins@westvalley.com |
|   Adroit Resources Inc | Mausami Kakkar | ( 510 ) 573-6400 | 39500 Stevenson Place, Suite 202 | Fremont | CA | mausami@adroitresources.com |
|   Agama Solutions Inc | Pankaj Kalra | ( 510 ) 796-9300 | 39159 Paseo Padre Pkwy, Suite 216 | Fremont | CA | pankaj@agamasolutions.com |
|   Bay Span, Inc. | Dana Carnes | ( 800 ) 246-2202 | 4900 Hopyard, Suite 100 | Pleasanton | CA | dana@bayspan.com |
|   Beatty's Services, Inc. | Myneika White | ( 800 ) 878-9658 | 1200 lakeshore avenue, suite 7b | Oakland | CA | myneikab@beattys2.com |
|   Benchmark Specialized Production Staffing | Sandra Wallace | ( 510 ) 278-7200 | 15099 HESPERIAN BLVD | San Leandro | CA | sandra.wallace@bkservices.net |
|   Beta Soft Systems, Inc. | Ritu Mangla | ( 510 ) 744-1700 | 42808, Christy Street, Suite 101 | Fremont | CA | govt@betasoftsystems.com |
|   C W Healthcare Services Inc | Greg Messersmith | ( 510 ) 636-9000 | 7700 Edgewater Drive, Suite 728 | Oakland | CA | cwhealthcareinc@sbcglobal.net |
|   Computer Techs Personnel Staffing | Beverley Sanders | ( 510 ) 638-3471 | 9308 International Blvd, #C | Oakland | CA | beverley@computertechspersonnelstaffing.com |
|   Conferra Software | Sudheer Gullapalli | ( 408 ) 792-7429 | 39180 Liberty St, Suite 101, Office #4 | Fremont | CA | sudheer.g@conferrasoft.com |
|   Corestaff Staffing Svc | Shoshana Narvaez | ( 510 ) 923-1400 | 5801 Christie Ave # 525 | Emeryville | CA | sharvaze@corestaff.com |
|   Dabri, Inc. | Ravinder Kaur | ( 510 ) 406-7159 | 1212 Preservation Parkway, suite 300 | Oakland | CA | dkaur@dabri.com |
|   Decitech Consulting Inc. | Jim Sparkman | ( 510 ) 796-1201 | 39420 Liberty Street, Suite 262 | Fremont | CA | info@decitech-inc.com |
|   Dew Software, Inc. | Suresh Deopura | ( 510 ) 490-9995 | 983 Corporate Way | Fremont | CA | gsa@dewsoftware.com |
|   Diversified Personnel Svc | Mark Unger | ( 510 ) 873-8500 | 505 14th St #800 | Oakland | CA | munger@dpstaff.com |
|   Dompatci Management Solutions | Sandra Carrion | ( 510 ) 731-6456 | 225 W.Winton Ave Ste 209 | Hayward | CA | scarrion@dompatci.com |
|   Dynamic Office & Accounting So | Beckee Jo Breadon | ( 510 ) 597-3600 | 5801 Christie Ave., Suite 250 | Emeryville | CA | beckee@dynamicplacements.com |
|   E-Staffing | Brion Wikes | ( 510 ) 893-8519 | 422 LINCOLN AVE | Alameda | CA | brion@estaffing.net |
|   Empower Minds, Llc. | Suzanne Ravera | ( 925 ) 784-9659 | 1141 Catalina Drive, #159 | Livermore | CA | suzanne@empowerminds.com |
|   Express Personnel Svc | Ken Greenberg | ( 925 ) 463-3773 | 4900 Hopyard Rd # 255 | Pleasanton | CA | ken.greenberg@expresspersonnel.com |
|   Financestaff, Inc | Linda Carlton | ( 510 ) 465-6070 | 300 Frank Ogawa Paza, Suite 228 | Oakland | CA | linda@financestaff.com |
|   Friday Contracting Services | Christine Friday | ( 510 ) 790-2208 | 39275 State St | Fremont | CA | christine@fridayassociates.com |
|   Getresource Inc | Nishi Deokule | ( 510 ) 936-1640 | 37488 Marsten Drive | Newark | CA | nishi@getresourceinc.com |
|   Gewa Corporation | Gladstone Wood | ( 510 ) 553-9991 | 1933 Davis Street, Suite 304B | San Leandro | CA | gewacorp@aol.com |
|   Government Staffing Associates | Steven Strawser | ( 510 ) 446-7855 | 1300 Clay Street, Suite 600 | Oakland | CA | steven@govstaff.org |
|   Hr Management Corp., Inc. | Clarence Hunt | ( 510 ) 267-0575 | 462 Elwood Avenue, Suite 9 | Oakland | CA | cahuntjr@sbcglobal.net |
|   Industrial Services Company | Jim Stielow | ( 510 ) 476-1190 | 32145 Alvarado Niles Rd # 205 | Union City | CA | jim@workers.com |
|   Inter-City Services Inc | Mansour Id-Deen | ( 510 ) 655-3552 | 3269 Adeline Street | Berkeley | CA | middeen@hotmail.com |
|   Intergrated Talent Solutions Inc Dba Vivo | Marilyn Weinstein | ( 925 ) 271-6800 | 7901 Stoneridge Drive, Suite 501 | Pleasanton | CA | marilyn.weinstein@vivoinc.com |
|   Iq Personnel, Inc. | Vashawn Wade | ( 510 ) 397-5365 | 26250 Industrial Blvd, Suite 50 | Hayward | CA | vwade@iq-personnel.com |
|   Jav Talent Agency | Guinevere Holder | ( 510 ) 865-6190 | 2447 Santa Clara Avenue #305 | Alameda | CA | gholder@javtalent.com |
|   Josephine's Professional Staffing Inc. | Josephine Hughes | ( 408 ) 943-0111 | 975 Corporate Way, Suite D, | Fremont | CA | josephine@jps-inc.com |
|   Lmt Consulting, Inc. | Grace Uwadiale | ( 925 ) 325-8979 | 303 Hegenberger Rd, Suite 308 | Oakland | CA | graceu@lmtconsult.com |
|   Material And Contract Services Inc | Dan Plute | ( 925 ) 460-0397 | 5820 Stoneridge Mall Rd., Suite 217 | Pleasanton | CA | dplute@macservices.us |
|   Maxim Healthcare Services | Jadd Martinez | ( 866 ) 541-4364 | 1000 Broadway, Suite 425 | Oakland | CA | jamartin@maxhealth.com |
|   Medrx Staffing Solutions LLC | Suraj Adiecha | ( 510 ) 396-8672 | \* | Fremont | CA | medrxstaffing@gmail.com |
|   Millennium Franchise Group LLC Dba Hacking Solutions | Tony Beaman | ( 510 ) 454-9955 | 3316 Laguna Way | Oakland | CA | tbeaman@hackingsolutions.com |
|   Mlr Corporation | Lea Reyes | ( 510 ) 865-6659 | 1151 Harbor Bay Parkway, Ste#111 | Alameda | CA | lea@firstcallnursingservices.com |
|   Outsource Consulting Services Inc | Sandra Floyd | ( 510 ) 986-0686 | 505 14th Street, Suite 900, Office No. 928 | Oakland | CA | sandra@osource.com |
|   Pacific Municipal Consultants | Philip O. Carter | ( 510 ) 272-4491 | 500 12th Street, Suite 250 | Oakland | CA | pcarter@pmcworld.com |
|   Paradigm Staffing Solutions | Kelvin Marshall | ( 510 ) 663-7860 | 1970 Broadway, Suite 615 | Oakland | CA | kmarshall94612@yahoo.com |
|   Platinum Healthcare, Llc | Daniel J. Seydel Ii | ( 510 ) 261-6400 | 7677 Oakport St., Suite 105 | Oakland | CA | dan@platinumbusinessgroup.com |
|   Platinum Staffing Solutions, Llc | Marina Omar | ( 925 ) 400-9115 | 39 California Ave, Suite 207 | Pleasanton | CA | marina@platinumstaffingsolutions.com |
|   Preferred Staffing Group | Sandra Wallace | ( 925 ) 224-8737 | 5820 Stoneridge Mall Rd, Ste 219 | Pleasanton | CA | sandra@preferredstaffinggroup.com |
|   Procurement Services Associate | Dan Plute | ( 925 ) 460-0697 | 5820 Stoneridge Mall Rd. | Pleasanton | CA | dplute@macservices.us |
|   Professional Staffing Resource | Marian Mcentee | ( 949 ) 474-0200 | 505 14th Street, Ste 820 | Oakland | CA | mmcentee@mypsr.com |
|   Psinapse Technology Ltd | Sylvia Luneau | ( 925 ) 225-0400 | 5820 Stoneridge Mall Raod, Suite 212 | Pleasanton | CA | sluneau@psinapse.com |
|   Randstad North America, Inc. | Megeath Ronald | ( 925 ) 847-9700 | 4900 Hopyard Road, Suite 315 | Pleasanton | CA | ron.megeath@randstadusa.com |
|   Renoir Staffing Services, Inc. | Kimmy Wilson | ( 800 ) 573-6647 | 3710 Grand Ave. | Oakland | CA | kwilson@renoirstaffing.com |
|   Ryals & Associates Inc | Iris Brody Lopez | ( 510 ) 839-5100 | 410 12th Street, Suite 325 | Oakland | CA | ibl@ryalsjobs.com |
|   Select Business Products Inc | Bruce A. Giron | ( 925 ) 263-1318 | 1650 Alcatraz Ave, Ste 5 | Berkeley | CA | bagiron@selectbpi.com |
|   Sigmaways Inc | Prakash Sadasivam | ( 510 ) 713-7800 | 39737 Pase Padre Parkway | Fremont | CA | prakash@sigmaways.com |
|   Silicon Tech Solutions Inc | Sonia Sebastian | ( 510 ) 509-9241 | 46921 Warm Springs Blvd, Suite 201A | Fremont | CA | sonia@silicontechsolutions.com |
|   Spectrum Personnel Inc | Josie Reynolds | ( 510 ) 891-0090 | 1300 CLAY ST., SUITE 64 | Oakland | CA | lbritton@spectrumpersonnel.com |
|   Starzz Management Services | Joe Thompkins | ( 510 ) 632-5533 | 528 Stonehaven Court | Hayward | CA | jtops@starzzmanagement.com |
|   Sterling Co's Inc. | John Harris | ( 510 ) 908-0202 | 1733 Jefferson Street | Oakland | CA | johnj.sterling@yahoo.com |
|   Synergy Source Corp. | Polly So | ( 510 ) 483-5863 | 14895 E 14th St # 210 | San Leandro | CA | pollyso@synergysource.com |
|   Team Force | Mike James | ( 510 ) 795-0981 | 38750 Paseo Padre, Suite A2 | Fremont | CA | team3ca@aol.com |
|   Tricom Document Management Inc | Sameer Sheth | ( 510 ) 494-7800 | 39180 Liberty Street, Suite 125 | Fremont | CA | ssheth@tricomdata.com |
|   Triune Infomatics Inc | Susan Kuruvilla | ( 510 ) 364-3557 | 39111 Paseo Padre Parkway, Suite 320 | Fremont | CA | susan@triuneinfomatics.com |
|   Tryfacta, Inc. | Ratika Tyagi | ( 408 ) 419-9200 | 4637 Chabot Drive, Suite 100 | Pleasanton | CA | ratika.tyagi@tryfacta.ai |
|   Tucker Technology, Inc. | Conchita Tucker | ( 510 ) 836-0422 | 300 Frank H. Ogawa Plaza, Suite 251 | Oakland | CA | conchita@tuckertech.com |
|   Tuell & Associates Inc | Darlene Tuell | ( 925 ) 828-0900 | 4900 Tassajara Road, Unit 1217 | Dublin | CA | darlene@comptuell.com |
|   Vivo Healthstaff LLC | JACOB HORN | ( 510 ) 284-5400 | 11501 Dublin Blvd, Suite 200 | Dublin | CA | jhorn@vivohealthstaff.com |
|   Volt Information Sciences, Inc | Jon Mason | ( 866 ) 275-2316 | 1111 Broadway, Ste 120 | Oakland | CA | jmason@volt.com |
|   Wards Unlimited | Therissa Ward | ( 510 ) 896-8210 | 324 MAYTEN WAY | Fremont | CA | wardsunlimited@aol.com |
|   Wcup Inc Dba Snelling Staffing Services | Christine Utsumi-Puryear | ( 510 ) 769-4400 | 2203 Harbor Parkway | Alameda | CA | snellingcp@aol.com |
|   Zealtech Inc. | Sunil Palamuttam | ( 510 ) 797-7006 | 39111 Paseo Padre Parkway, Suite 301 | Fremont | CA | sp@zealtechus.com |
| Supplemental Health Care | Jessica Carter | 800-456-6677 | 6600 W. Redstone Center Dr | Park City | UT | jcarter@shccares.com |
| Allswell (Actone Group) | Sherry De Lachica | 714-330-5103 | 16371 Beach Blvd, Suite 141 | Huntington Beach | CA | sdelachica@ain1.com |
| Allswell (Actone Group) | Christopher Estrada |   | 16371 Beach Blvd, Suite 141 | Huntington Beach | CA | cestrada@ain1.com |
| Healthcare Staffing Professionals  | Cornelius Mamboleo | (818) 921-3126 | 6914 Canby Ave, Suite 109  | Reseda | CA | cahuntjr@sbcglobal.net |