

COUNTY OF ALAMEDA

Questions & Answers

to

RFP No. SIPP-2022

for

SENIOR INJURY PREVENTION PROGRAMS

Networking/Bidders Conferences Held on 2/1/2022 and 2/2/2022

This County of Alameda, Social Services Agency (SSA), RFP No. SIPP-2022 Questions & Answers (Q&A) has been electronically issued to potential bidders via e-mail. E-mail addresses used are those in the County's Small Local Emerging Business (SLEB) Vendor Database or from other sources. If you have registered or are certified as a SLEB, please ensure that the complete and accurate e-mail address is noted and kept updated in the SLEB Vendor Database. This RFP No. SIPP-2022 Q&A will also be posted on the GSA Contracting Opportunities website located at Alameda County Current Contracting Opportunities [https://gsa.acgov.org/do-business-with-us/contracting-opportunities/].



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RFP No. SIPP-2022, SENIOR INJURY PREVENTION PROGRAMS Questions & Answers

Thank you for your participation and interest in the County of Alameda.

All the questions are taken from the Bidders' conferences or from written questions emailed by Bidders. In the answers of these questions, the County of Alameda shall be noted as "County". The Questions and Answers are the final stance of the County. Please consider this document in preparation of your bid response.

Questions and Answers:

- Q1) How were the targeted percentages by geographical area determined? By population?
- A1) The percentages are determined by a formula that takes into consideration the County's Older Adults population and census data.
- Q2) For the Home Modifications if we assess a home, but the needed modifications are more than \$500, can we still bill for the \$150 assessment? [Given we elect not to do the home modification because it's too expensive.]
- A2) The complete Home Modification Intervention must be provided to receive reimbursement of expenses.
- Q3) Is there a mechanism for discussing the fact that the reimbursement rates for these services are not feasible in the Bay Area market? [When will the AAA consider increasing the reimbursement rate for the units of service?]
- A3) The reimbursement rates are reviewed for consideration of increase at each RFP cycle.
- Q4) Can you share more about the training for the evidence-based Walk with Ease and Tai Chi? In the past, we attended a training in Oregon for Tai Chi Moving for Better Balance, but given the pandemic, wondering what training now looks like. Also, we would be a first time applicant for Walk with Ease so not sure what the training process is.
- A4) It is the Bidder's responsibility to ensure that their agency has complied with the training requirements necessary for implementing any of the evidence-based programs. Trainings have been offered locally during the current RFP funding cycle.
- Q5) Can you provide any resources or contacts for us to learn more about how to find/access trainings?
- A5) Highest-Tier-Evidence-Based Programs resource is enclosed with this Q&A.
- Q6) If you are choosing a different geographic area for different service categories, do we need to submit separate RFP responses?
- A6) No.

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- Q7) Under Program Delivery, if we are submitting for more than one service category, how should we do the narrative? Is 1a (service category a) and 1b (service category b) ok? OR do you want Responses for 1-5 for Service Category A and then Responses for 1-5 for Service Category B.
- A7) Please respond by addressing each selected service category under each question, so under Question #1, please address all the services categories selected. Then under Question #2, please address all the service categories selected. Bidders may wish to distinguish different service categories as 1a (service category a), 1b (service category b), and so forth.
- Q8) The max page limit is 6 pages for Program Delivery, however if you are doing more than one service category, can the pages be increased? Similar question for the Administrative section.
- A8) The Program Delivery section page limit is 6 pages maximum. The Administrative and Fiscal Qualifications section page limit is 4 pages maximum.
- Q9) Just to clarify, if we are choosing 3 different service areas, do we need to do 3 separate budgets?
- A9) Please submit one line-item budget that includes all service categories selected on the Bid Response Form.
- Q10) Can you add that link [to the GSA webpage] here on the chat?
- A10) https://gsa.acgov.org/do-business-with-us/contracting-opportunities/
- Q11) I located an online trainer for Walk for Ease with Arthritis Foundation. It notes that there are guidebooks that participants must have. 1) Are there Chinese and Korean language participant guidebooks? If not, what does AAA suggest we do since our community is limited English proficient? And 2) In the budget can we include the training cost (\$89) plus the cost of the books per person (\$11.95/book)?
- A11) Regarding 1) Chinese and Korean language participant guidebooks, please contact the Arthritis Foundation. If unavailable, you may choose to include an online movement tracker. Refer to page 12 of the RFP, Section C SCOPE, Item 3(e)(7). Regarding 2) These costs may be included in the budget.
- Q12) Is there a listing of current Walk with Ease programs within Alameda County and which of them offer Walk with Ease in Chinese or Korean language?
- A12) The AAA currently funds the following organization(s) that offer Walk With Ease: Senior Support Program of the Tri-Valley.

PROGRAM	WEBSITE/ CONTACT	PROGRAM GOALS & TARGET AUDIENCE	PROGRAM DESCRIPTION	DELIVERED BY	TRAINING REQUIREMENTS	PROGRAM COSTS	KEY WORDS
A Matter of Balance (MOB)	www.mainehealth.org/mob	Reduce fall risk and fear of falling Improve falls self- management Improve falls self- efficacy and promote physical activity Target Audience: Adults 60+ who are ambulatory, able to problem solve, concerned about falling, interested in improving flexibility, balance and strength and have restricted their activities because of concerns about falling	8 weekly or twice weekly sessions 2 hours per session 8-12 group participants Emphasizes practical coping strategies to reduce fear of falling and teach fall prevention strategies Structured group intervention activities include group discussion, problem-solving, skill building, assertiveness training, videos, sharing practical solutions and exercise training	2 coaches (volunteer lay leaders) teach the class to participants Guest therapist visit (1 session for 1 hour)	Master Trainers: 2-day training and on-going updates Coach/Lay leader training: 8 hours and attend annual 2.5 hour training update	Licensing Cost: None. Everything is included in the training fee Training Cost: - Master Trainer session open to anyone (includes all materials): \$1,500 per Master Trainer plus travel - Group training available at an agency's location upon request: a) 11-15 attendees: \$16,000* plus \$220/person for materials b) 16-20 attendees: \$18,500* plus \$220/person for materials * plus travel, meals and lodging for 2 Lead Trainers - Post-training Materials Cost: - Coach Handbook: \$20 - Participant Workbook: \$13 - Guest Therapist Handbook: \$6 - DVD (Fear of Falling and Exercise: It's Never Too Late): \$164.76/set - A Matter of Balance DVD: \$11.00 - A Matter of Balance Lay Leader Model CD-ROM for Coaches: \$2.00	 fall prevention group setting self-management health promotion

Active Choices	Contact person: Cynthia M. Castro,	 Physical activity 	■ 6-month telephone-	Trained activity	Facilitator training and	Licensing Cost: None.	■ telephone-based
	Ph.D., Program Developer and	program	based	coach/peer	certification (recommended,	One time purchase of	physical activity
	Trainer, cync@stanford.edu, (650)	that helps individuals	individualized program	counselor/facilitator who	but not required):	Active Choices Manual.	self-management
	498-7281	incorporate preferred	that provides	monitors progress, modifies	- 8-hour minimum workshop	Training Cost:	health promotion
		physical activities in their	remote guidance and	exercise strategies and	- Assigned reading and	- Minimum \$1200. Costs vary	
	http://hip.stanford.edu/organizational-	daily lives	support and builds self-	provides	written test	depending on organization,	
	consulting/	 Target Audience: 	management	exercise tips	- Completion and	number of trainees, and	
		Adults 50+	skills	Participant	submission of 3 sample	location (on/off-site)	
	Developed by Stanford Prevention			materials are	sessions to be reviewed by	Materials Cost:	
	Research Center, distributed by Stanford			available in both	trainer	- \$295 per organization for an	
	Health Promotion Resource Center			English and	Train-the Trainer is	electronic Active Choices	
				Spanish. Coach's	available to organizations	Manual, which includes	
				manual is only	that have completed	coach/counselor training	
				availble in English	facilitator training and	material and electronic	
					implemented Active Choices	program forms for duplication.	
					for a minimum of 6 months.	Material toolkit comes with	
					Includes:	reproducible forms and	
					- 8-hour minimum workshop	information sheets.	
					- Assigned reading and	- Also need to consider	
					written test	workshop space rental,	
					- Completion and	photocopying costs, facilitator	
					submission of facilitator	supervision time	
					training workshop to be	- No cost to participant	
					reviewed by a trainer		
					and 6 months		
					experience as a		
					facilitator		

Day (ALED)	www.ActiveLiving.info/ OR 800-747-4457	Behavior change program that helps participants overcome their barriers to physical activity and make positive changes that improve their health and well-being Participants learn to set goals, overcome barriers and find activities they enjoy Target Audience: Adults interested in integrating physical activity into their daily lives	 12 week class sessions Incorporates short lecture and group discussion Participants choose their own activities and create plans based on individual lifestyle and personal preferences, focusing on moderate-intensity activities that can be added to daily routines Book and optional online tools offer structure and support as participants explore their options and begin to realize how enjoyable physical activity can be. As participants work through the course, they learn lifestyle management skills and build on small successes 	Trained facilitators. At least 1 trained facilitator is needed per class	A facilitator must complete: - an on-line course, - participate in a live 2-hour, online training session - pass a competency exam from Active Living Partners (ALP). Refer to the ALP training workshop schedule for availability. No specific educational or fitness certification is required of facilitators. The successful facilitator is comfortable with groups, has strong teaching/coaching skills, and agrees whole-heartedly with the Active Living Partners approach to helping people become more active	 Licensing Cost: None. A license from Active Living Partners is required to become a provider and to use the ALED name, logo, and materials • Training Cost: \$373 per facilitator, includes materials (facilitator guide, lesson plans, sample marketing materials, handouts), training fee, and competency test • Participant Materials Cost: • An Active Living Every Day book (includes text and access to online resources) must be purchased for every participant. Current price is \$37.95 (bulk order discounts are available) - Step counters or pedometers are also introduced in the program and can be purchased from ALP or other vendors • Required Equipment: LCD projector, computer, flip chart, markers, pens, photocopies of select handouts, etc. A sample budgeting sheet can be provided 	 physical activity chronic conditions group setting self-management health promotion
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AEA Arthritis	www.aeawave.com	Overall sense of well-	Warm-water exercise	■ Trained Program	Successful completion of	Licensing Fee: None	• warm pool exercise
	www.aeawave.com	being	program suitable for every	Leaders	the AEA Arthritis	• AF Training & Exam-\$129.00-	physical activity
Foundation Aquatic		Better quality of life	fitness level, shown to	Leaders	Foundation Program	\$149.00	arthritis
Program (AFAP)		• Reduce	reduce pain and improve		Leader Training and	ψ149.00	- chronic condition
		pain/inflammation	overall health. Exercises		Examination. The		group setting
		Increase social	include range of motion,		Program Leader		self-management
		interaction	muscle-strengthening,		Training consists of		• health promotion
		• Fun, safe and effective	socialization activities and		online preparation		
		way to promote better	an optional, moderate-		and/or optional in-		
		health	intensity aerobic		person movement		
		Improved joint function	component.		review		
		Increased muscular	Component.		Current CPR/AED		
		strength			Recommended		
		Target Audience:			Study/Preparation		
		Adults with arthritis,			Time: 10-25 Hours		
		related rheumatic			• Examination: 90 minute		
		diseases or			Certificate is valid for 2		
		musculoskeletal			years and renewal is		
		conditions, ranging from			required		
		people who are older,			roquirou		
		sedentary and very limited					
		by impaired joint mobility					
		to those who are relatively					
		active with only mild joint					
		involvement					
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AEA Arthritis Foundation Exercise Program (AFEP)	www.aeawave.com	Overall sense of well-being Better quality of life Reduce pain/inflammation Increase social interaction Fun, safe and effective way to promote better health Improved joint function Increased muscular strength Target Audience: Adults with arthritis, related rheumatic diseases or	Low-impact physical activity program proven to reduce pain and decrease stiffness. The sessions include gentle range-of-motion exercises that are suitable for every fitness level and ability. Led by a trained program leader, these enjoyable and motivational classes may be taken either standing or sitting in a chair.	Trained Program Leaders	Successful completion of the AEA Arthritis Foundation Program Leader Training and Examination. The Program Leader Training consists of online preparation and/or optional inperson movement review Current CPR/AED Recommended Study/Preparation Time: 10-25 Hours Examination: 90 minute Certificate is valid for 2	• Training Cost • Licensing Fee: None • AF Training & Exam-\$129.00-\$149.00	 physical activity arthritis chronic condition group setting self-management health promotion
Arthritis Self-	Refer to Stanford Suite of Self-	people who are older, sedentary and very limited by impaired joint mobility to those who are relatively active with only mild joint involvement					physical activity
Management (Self- Help) Program (ASMP)	Management Programs below for group, Spanish and online versions						 arthritis chronic condition group setting self-management health promotion

Better Choices, Better Health – Chronic Disease (online Chronic Disease Self- Management Program CDSMP)	http://www.ncoa.org/improve-health/chronic-conditions/better-choices-better-health.html	Enable participants to build self-confidence to take part in maintaining their health and managing their chronic health conditions, such as hypertension, arthritis, heart disease, stroke, lung disease, and diabetes Target Audience: Adults with chronic health conditions who are comfortable using a computer and checking email	 On-line interactive version of the Chronic Disease Self-Management Program (CDSMP) 2 hours per week for 6 weeks Participants log on at their convenience 2-3 times per week for a total of about 2 hours per week. Participants do not need to log on at the same time. Program is offered on a dedicated website utilizing discussion boards and weekly lessons. Approximately 25 people per workshop. All interactions between facilitator and participants take place online All information is private and anonymous 	Two trained peer facilitators per workshop Facilitators follow a script and assist participants by modeling action planning and problem solving, offering encouragement, and posting to the discussion boards Facilitators do not deliver content, which differs from the small-group program	 Facilitators are trained online by first participating in a work shop and then attend a series of webinars. When training is complete newly train facilitators co-lead the workshop with a previously trained facilitator. There is a detailed online and downloadable facilitators' manual that gives daily and weekly instructions as to facilitator duties 	Implementation: Participants are pooled from multiple organizations - Minimum commitment of 300 participants over 24 months. Exceptions will be considered Total Per Participant Fee: \$275 for between 300-500 enrollees over 2 years. \$250 per enrollee over 500 License, workshop staff and companion workbook included. Marketing, recruitment and engagement services available	Better Choices, Better Health – Chronic Disease (online Chronic Disease Self- Management Program CDSMP)
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BRI Care	David Bass, PhD, Senior VP for Research		BRI Care Consultation™ is	Trained Care Consultants	· · · · · · · · · · · · · · · · · · ·	Benjamin Rose Institute on Aging BRI Care C	onsultation ™
Consultation™	and Education (dbass@benrose.org ; 216.373.1664)	evidence-based care-	an evidence-based care-	with at least a Bachelor's	=	has distinct pricing structures for	
	210.373.1004)	coaching program, owned by	coaching program, owned by			organizations who choose to	
	Branka Primetica, MSW, BRI Care		the Benjamin Rose Institute	Nursing, or other health-	series of refresher and fidelity	purchase a license, and	
		on Aging (BRIA), for older	on Aging (BRIA), for older	related fields.	review sessions, estimated at	organizations who choose to	
	Consultation Program Manager	and younger adults with	and younger adults with		16 hours during Year 1 and 4	contract with Benjamin Rose to	
	(bprimetica@benrose.org; 216.373.1662)		chronic health		nours annually. All training is	deliver the program to their clients	
	www.benrose.org	conditions/disabilities and	conditions/disabilities and		conducting by a Master	for them.	
	www.bernose.org	family or friend caregivers. It			Trainer.		
		is delivered via telephone,	is delivered via telephone,			The current 2018 non-profit	
		mail, and email by trained	mail, and email by trained		Supervisors receive the	organization licensing fees are as	
		Care Consultants.	Care Consultants.		Supervisor version of the Care	follows:	
		Coolor	Th		Consultation Information		
		Goals:	The core components of the			Year-one licensing fees total	
		- Care Coordination, based	Program include: 1)		outlines access to additional CCIS features and their utility.	\$9,000. The cost of the Care	
		on a long-term relationship, links to and monitors the	assessment, 2) action		Both Supervisors and Care	Consultation Information System	
		use of healthcare and	planning, and 3) ongoing		Consultants participate in	(CCIS) web-based software	
		community services;	maintenance and support.		ongoing refresher, fidelity, and	installation and hosting by the	
		organizes family and friend			troubleshooting sessions.	licensee is \$4,500. This fee	
		assistance; and provides			troubleshooting sessions.	includes three (3) licenses with full	
		information and emotional				access to the CCIS for Care	
		support.			Fillited and electronic copies of	Consultants, Assistants, and/or	
		- Assessment and			pervice belivery and date	Supervisor(s); one (1) Site	
		Reassessment is				Administrator license with limited	
		conducted in an ongoing			Cycloni (CCiC) manadic arc	access to the CCIS and; one (1)	
		manner; covers a broad				Quality Assurance license with	
		range of potential			, , ,	limited access to the CCIS that	
		problems/concerns (e.g.,					
		arranging services,				includes the client satisfaction	
		depression, and home				survey. The cost of BRI Care	
		safety; capacity to provide			damattaa fidalitu madadad	Consultation and CCIS initial	
		care, strain).			charklists and some transition	training is \$2,500. This training	
		- Care Consultants coach			protocole	includes a comprehensive one	
		the adult and caregiver in			protocols.	and a half (1.5) day live webinar-	
		the creation of an <i>Action</i>				based training for up to ten (10)	
		Plan				attendees.	

	T	T	
BRI Care			Provided at no cost are up to three
Consultation™			(3) printed copies of all Care
(continued)			Consultant manuals and
(continuca)			accompanying training materials,
			with one (1) printed Administrator
			and Quality Assurance manual.
			An electronic version of the
			manuals is provided at no cost.
			Ongoing support and replacement
			staff training is provided during
			year-one for \$2,000. This includes
			up to two (2), two (2) hour
			refresher trainings; up to four (4)
			fidelity review sessions by
			telephone/webinar, and; up to four
			(4) hours of CCIS troubleshooting
			and case consultation. In addition,
			training for replacement Care
			Consultants due to staff turnover
			during year-one. Total support is
			estimated at 16 hours during year
			one.
			After year-one, there is a yearly
			renewal cost of \$2,100 (contact for
			details)
			All Procedure Constitution and
			All licensing fees listed above are
			subject to change.
			Other additional costs: salary and
			benefit costs for Care Consultants
			and Supervisors of the program,
			equipment necessary to deliver
			the program, and telephone and
			internet service fees.
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Brief Intervention & Treatment for Elders (BRITE)	http://brite.fmhi.usf.edu/BRITE.htm	Substance abuse screening and intervention program for community-dwelling older adults who are at-risk for or experiencing substance abuse problems Target Audience: Adults 55+	4 components: Screening (6-question questionnaire) Brief intervention (1-5 sessions) Brief treatment that is solution-focused and goal-oriented (1-7 sessions) Referral for specialized treatment services can occur	Generalist provider or substance abuse specialist	Refer to website for more information	Refer to website for more information	 at-risk substance abuse prescription drug abuse screening brief intervention behavioral health self-management health promotion
CAPABLE	nursing.jhu.edu/capable	Reduce fall risk Reduce fear of falling	 Individually-tailored, delivered at home 6 Occupational Therapy visits 4 Nurse visits Budget for home repairs, modifications, and installation of assistive devices Occurs over a 4-5 month period Is preventive in nature to optimize daily functional goals and decrease fear of falling through tailored action planning around participant-chosen goals such as being able to get into the bath safely. 		6 online modules plus 8 hours of training through Skype or other distance- learning technology Follow up support calls or monthly webinars Users group for support available	Licensing cost: None, everything is included in the training fee. Training of RN or OT: (includes manuals and materials): \$3,000 Group training rates possible at a discount Post-training Materials for participants (all optional) Cost: Health passport: \$10 Exercise workbook for participants: \$10 Tips for Safe and Independent Living book for participants: \$12	 Falls Fall prevention At-risk for falls Tailored program Community setting In-home Preventive Self-management Health promotion Self-efficacy Improved daily function

Care Transitions	www.caretransitions.org	■ Promote self-identified	■ 4-week program that	Transitions Coach that is	Initial on-line training,	■ Contact the Care Transitions	• transitional care
Intervention (CTI)		personal goals around	assists individuals with	trained by the Care	followed by a 1 day intensive	Intervention (CTI) training staff	case management
		symptom management	complex care needs to	Transitions Program	and interactive training,	through their website	care transitions
		and functional recovery in	learn self-management		either on-site in Aurora,	•	
		the care transition from	skills to ensure needs are		Colorado or off-site (1.5		
		hospital to home	met during the transition		days at a single agency for		
		 Reduce hospital 	from hospital to home		up to 35 trainees)		
		readmissions	4 conceptual domains:		Key coach attributes: -		
		Target Audience:	- Medication self-		Ability to shift from doing		
		Adults 65+ who are	management		things for a given patient to		
		transitioning from hospital	- Use of a dynamic		encouraging them to do as		
		to home who meet the	patient-centered record		much as possible for		
		following criteria:	- Primary care and		themselves		
		- non-psychiatric-related	specialist follow-up		- Competence in medication		
		hospital admission	- Knowledge of red flags		review and reconciliation		
		- community-dwelling (i.e.,			- Experience in activating		
		not a long-term care			patients to communicate		
		facility) residence within a			their needs to a variety of		
		predefined radius of the			health care professionals		
		hospital (thereby making			1.5 day "Train the Trainer"		
		a home visit feasible)			session is also available for		
		- have a working			experienced Coaches to		
		telephone			qualify to train new coaches		
		- have at least one of 11			within their existing		
		diagnoses documented in			organization. Held in		
		their record (congestive			Denver, Colorado. Refer to		
		heart failure, chronic			the website for the		
		obstructive pulmonary			application process.		
		disease, coronary artery					
		disease, diabetes, stroke,					
		medical and surgical back					
		conditions (predominantly					
		spinal stenosis), hip					
		fracture, peripheral					
		vascular disease, cardiac					
		arrhythmias, deep venous					
		thrombosis, and					
		pulmonary embolism)					

Chronic Disease Self-Management Program (CDSMP)	Refer to Stanford Suite of Self- Management Programs below for community-based, Spanish and online versions			physical activity chronic condition group setting self-management health promotion
Chronic Pain Self- Management Program (CPSMP)	Refer to Stanford Suite of Self- Management Programs below for community-based program details			 physical activity chronic pain chronic condition group setting self-management health promotion
Diabetes Self- Management Program (DSMP)	Refer to Stanford Suite of Self- Management Programs below for community-based, Spanish and online versions			diabetes chronic condition group setting medication management self-management health promotion

Move More, Weigh Less to enable and empower participants to: Learn about and adopt to enable and empower participants to: Learn about and adopt to enable and empower participants to: Learn about and adopt to enable and empower participants to: Learn about and adopt to enable and empower participants to: Learn about and adopt to enable and empower participants to: Licensed Dietitian Nutritionists (RDN) instructors who are also Dietitian/ Dietetic Nutritionists (LDNs) *235/participant. Group Cost (groups of 20 or physical participant. Health Physi Phys	eight loss eight management ealthy eating hysical activity ellness
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E 1 0E'4		0.163	A	A O . (15 - 1 E)	Fig. 1. Control of	D '. (Destruction ()
Enhance®Fitness	www.projectenhance.org	Goal: to improve the overall functional fitness and well-being of older adults. Target Audience: Older adults, from the frail to the fit. The class can be taken seated or standing, and instructors are trained in how to modify the exercises to suit the varying abilities of participants.	An ongoing, low-cost, evidence-based group falls prevention and physical activity program developed specifically for older adults. The exercises focus on four key areas important to the health and fitness of participants: low impact cardiovascular; dynamic/static balance work, strength training and stretching. Classes meet three times a week, an hour each session, providing social stimulation as well as physical benefits.	A Certified Fitness Instructor	Fitness instructors must be certified by a nationally-recognized fitness organization such as YMCA, ACE, or ACSM. They must also attend the required 1.5-day EnhanceFitness Instructor training.	 Basic fee, Year 1: \$3,200. Package includes: License for one site (one-time fee per each additional physical site: \$500) 1.5 day instructor training for up to 15 instructor candidates Instructor manual for each instructor trained 1 Site Coordinator Implementation Manual per site Marketing materials Secure Web site link to program resources Data collection forms One license for EF Online Data Entry System (ODES) for data entry, analysis, and reports. (Licenses for additional users cost \$200 per person per year.) Instructor support including moderated discussion group and newsletter Annual License Renewal: \$50/site and \$200/ODES license EnhanceFitness Master Trainer Training Basic fee: \$2,000. Package includes: 2-day in-person Master Trainer training followed by a 1.5 day mentored New Instructor Training Master Trainer Manual Quarterly National Master Trainer Calls 	Participant-centered Falls Prevention Physical Activity All In One Self-efficacy Ongoing Inclusive Increase function Increase strength Increase social activation Decrease Depression CDC Arthritis Approved Hard ROI proven Lowers Healthcare Cost Decreases Unplanned Hospitalizations Decreases Mortality Rate Medicare Advantage Plan reimbursement available Community setting Fun!

FallsTalk	www.fallscape.org	Goals • Increase falls prevention behaviors and falls self-management skills • Improve recognition of fall threats (personal traits and circumstances that could cause a fall) & self-efficacy • Prevent participant falls and reduce fall risk. • Target Audience: Adults 50+ who have fallen OR are experiencing regular loss of balance, AND are at risk for falls OR are concerned about falling.	• A one to six month personalized behavior change program delivered in two one-on-one sessions utilizing easy-to-use software (provided) that includes: a) evidence-based fall risk screening and standardized FallsTalk interview (10-20 minutes) which creates customized intervention components and reports; b) fall-related log training (5-10 min.); and telephone check-ins (2-5 min. each); c) follow-up interview and log review (10-20 min.).	One or two trained facilitators Interview, follow-up and telephone check-ins can be delivered by separate facilitators.	One or two days which can be completed separately (course outline on website) In-person training is mandatory to insure program fidelity, no specific educational pre-requisites Included software matches trainee's abilities Training is offered at various sites or can be delivered on-site for groups by custom arrangement.	Licensing Cost: Included in the training costs. Training Cost: \$250 - \$395 (1 or 2 days) depending on program components and group rate; package includes training, software and support for one year. Annual Subscription Cost: Starts at \$250 based on both the number of Users on-site and program components (see website for details). Subscription provides on-going site support, software updates and web-based training.	falls fall prevention at-risk for falls personal program community setting in-home out-patient telephone-based portion self-management health promotion self-efficacy fall risk screening
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FallScape	www.fallscape.org	Goals - Increase falls prevention behaviors and falls self-management skills - Improve recognition of fall threats (personal traits and circumstances that could cause a fall) & self-efficacy - Enhance fall threat recognition and prevention behaviors with multimedia - Prevent participant falls and reduce fall risk Target Audience: Adults 50+ who have fallen OR are experiencing regular loss of balance, AND are at risk for falls OR are concerned about falling.	• A one to six month personalized multimedia behavior change program delivered in two to four one-on-one sessions utilizing easy-to-use software (provided) that includes: a) evidence- based fall risk screening and standardized FallsTalk interview (10-20 minutes) which creates customized intervention components and reports; b) FallScape interactive multimedia training (one or two 15-30 min. sessions); c) fall-related log training (5-10 min.); and telephone check-ins (2-5 min. each); d) follow-up interview and log review (10-20 min.); e) FallScape interactive multimedia evaluation (10-15 min.).	One to four trained facilitators Interview, follow-up and telephone check-ins; as well as multimedia training, and multimedia evaluation can also be delivered by separate facilitators.	One or two days which must be completed separately. Two days of FallsTalk training and demonstration of competency are required before FallScape training can begin (course outline on website) In-person training is mandatory to insure program fidelity, FallScape training is a pre-requisite for enrollment in Advanced FallScape (Day 2) Included software matches trainee's abilities Training is offered at various sites or can be delivered on-site for groups by custom arrangement.	Licensing Cost: Included in the training costs. Training Cost: FallsTalk training plus \$250 - \$490 depending on program components (1 or 2 dayswhich must be taken separately from FallsTalk training and each other); Package includes training, software, multimedia elements, support for one year, and required competency testing. Annual Subscription Cost: Starts at \$600 including FallsTalk license. Fee is based on both the number of users on-site and program components (see website for details). Subscription provides on-going site support, software and multimedia element updates, as well as web-based training.	 falls multimedia fall prevention at-risk for falls personal program community setting in-home out-patient telephone-based portion self-management health promotion self-efficacy fall risk screening
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Fit and Strong!	www.fitandstrong.org	Manage lower-extremity	■ 8 weeks	Fit and Strong! Master	8 hour Master Trainer-led	Licensing Cost: (includes	physical activity
· ·		osteoarthritis through	3 times per week	Trainer	training	training) \$2,000 for a system	osteoarthritis
		engagement in safe,	 90 minutes per session 		 Must be a certified 	and \$400 for each system site	 lower extremity strength
		balanced program of	· ·		exercise instructor or	in Year One; \$1,000 for stand-	 chronic condition
		physical activity that			licensed physical therapist,	alone site in Year One	self-management
		builds lower extremity			or PT or OT aide or student	- Sites may need to reimburse	 health promotion
		strength				their instructors for their	,
		- Target Audience:				training time	
		Sedentary older adults				- Certified Exercise Instructor	
		who are experiencing				Training (\$30/ hour for 8 hours)	
		lower-extremity joint pain				- Equipment Cost:	
		and stiffness and have				- Ankle Weights \$22 each	
		received physician				- Exercise Bands \$5 each	
		clearance to participate in				- Manuals (Instructor \$30 and	
		exercise				Participant \$30 each)	
						- CD Player \$25	
						- Exercise Music CD \$20 each	
						- Mats \$40	
						- Instructor liability insurance	
						\$160/ year if site does not	
						already have in place	

Geri-Fit® Strength Training Workout	www.gerifit.com 1-888-GERI-FIT (437-4348) Francesca Fisher, CSSTS	Increases strength, flexibility, range of motion, mobility, gait and balance. Target Audience Older adults age 65+.	- An ongoing, 45-minute, twice-weekly progressive resistance strength training exercise programParticipants start out using a set of 2-pound dumbbells and then, as their strength increases, they can use heavier weights in order to build more strength and balance. Most older adults graduate to using a set of 4-pound dumbbells within a year's timeExercises are performed seated in chairs (optional standing)Geri-Fit is a group setting class	Accredited online training and certification through gerifit.com	-Must be currently certified as a Group Fitness instructor or Personal Fitness trainer by a nationally-recognized certifying organization, OR have a degree in kinesiology, gerokinesiology, exercise science, physical therapy, occupational therapy, athletic training, nursing and other health professionals -All Geri-Fit trainers must complete the accredited online course before teaching the program (takes app. 70 hours to complete) -CPR certified (current)	- Licensing Cost: -Licensing: \$2500 per facility (includes online training and certification for two instructors). Each additional instructor: \$315 -On-site training and certification is also available, but at an additional cost.	-Lower body strength -Balance program -Physical activity -Group setting -Private Training -Health promotion -Caregiver -Self-management -Memory care
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Health	http://www.clemson.edu/cbshs/centers-	Increase knowledge about	HCHC consists of eight	Trained, local	Community members desiring	The approximate cost per
Coaches for	institutes/aging/resources/health-	hypertension self-	weekly sessions averaging	community members	to be trained as Health	participant for printed materials,
	coaches/index.html	management	about 1.5 hours each. The	who use a scripted	Coaches would be screened	supplies (pedometer, relaxation
Hypertension	codonos/masximam	- Indinagomoni	weekly sessions are offered	manual, posters, and	through a structured interview	CD, cookbook, blood pressure
Control		Increase stage of readiness	by a pair of trained lay	participant notebooks	and would pass a criminal	monitor, and the Living a Healthy
(HCHC)		to make lifestyle changes	leaders (Health Coaches) in	and supplies such as	background check.	Life with Chronic Conditions
		required for successful self-	various community sites. The	blood pressure monitor		book is \$180. If a community
		management.	eight core sessions include:	and pedometer to	Those wishing to be trained	coordinator is needed to manage
			Basics of Hypertension	implement the program.	as Master Trainers, would	the program, that would add a
		Promote behavior	Control; Nutrition; Physical		need to have a background in	salary of about \$35,000.
		changes in nutrition,	Activity (includes Weight		a health-related field and have	
		physical activity, stress	Control); Tobacco Use;		experience working with older	The fee to train Master Trainers
		management, tobacco	Stress Management;		adults.	would be \$500 per participant for
		use, and medication	Medication Management;			trainings conducted at Clemson
		management.	Long-Term Action Plan.			University. This fee would cover
		T				a 1.5 day training, a hard copy of
		Target Audience-				a Health Coach manual and an
		Those aged 50 years and				electronic copy of all other
		above diagnosed with				materials such as training PPT,
		hypertension				HCHC participant notebooks,
						and posters used in each
						session.

Healthy IDEAS (Identifying Depression, Empowering Activities for Seniors)	www.careforelders.org/healthyideas	Reduce the severity of depressive symptoms in frail, high risk and diverse older clients of community agencies Target Audience: Ethnically and socioeconomically diverse populations of older adults and family caregivers who are living in the community and are at high risk for depressive symptoms	3-6 month program Minimum of 3 in-person visits in the client's home and 5 or more telephone contacts 4 components include: Screening and assessment of depressive symptoms Education about depression and self-care for clients and family caregivers Referral and linkage to health and mental health professionals Behavioral activation	Trained case manager or other social service provider in the client's home or other private location	2-day (12 hours), on-site training with one certified trainer for every 25 attendees. Training arranged by national Healthy IDEAS Team and provided by a certified national or regional trainer Local trainer/coach provides pre-training on depression as well as follow-up training and support. Ideally a local trainer/coach will have mental health or behavioral health background, knowledge of depression and its presentation in older adults, and experience working with older adults	Licensing Cost: None Training and Technical Assistance Cost: One-time fee of \$4,000 plus related travel expenses from Houston for the full technical-assistance and training package, which includes 2 days on-site training and unlimited telephone/email consultation - \$500 additional fee plus travel expenses if more than one national trainer is required (more than 25 trainees). One-time fee is reduced by \$1600 if a regional trainer is available Materials Cost: Intervention manual/handouts reproduced for each staff person approximately \$25/ person	depression behavioral health in-home visits self-management health promotion
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Healthy Moves for	www.picf.org/landing_pages/22,3.html	 In-home physical activity 	 Movement repetitions 3- 	Care managers and	Significant expertise in	- Licensing Cost:	physical activity
Aging Well		intervention (chair bound	5 days per week, multiple	motivational volunteer	lifestyle change counseling	- Year 1: \$5,000	■ in-home
7.99		and advanced exercises)	times per day	phone coaches teach	and in Brief Negotiation	- Year 2 and subsequent years:	self-management
		that is focused on	 One 15-minute session 	program exercises to	methods	\$2,000	health promotion
		maintaining health status	between participant and	participants in their home	Training time estimates:	- Annual License Fee will cover	
		and quality of life of frail	care manager		- Brief Negotiation/	up to 20 users (care managers)	
		elders	 3 month follow up period 		Motivational Interviewing:	Training Cost:	
		Target Audience:	with weekly or biweekly		approx 8 hours	- Training and support will be	
		Adults 65+ who are	phone calls		- Fitness expert: approx 2-4	offered at a consultant rate of	
		currently enrolled in a			hours	\$160 per hour and can be	
		care management				approximated at 75-100 hours	
		program that includes an				- Travel costs are charged	
		ongoing, problem-solving				separately and will be billed at	
		relationship with a care				the actual rate	
		manager				- Travel time will be billed at	
		- Participant criteria				50% of the hourly rate.	
		includes assistance with				- Agencies are responsible for	
		2-4 ADLs, motivation to				providing a Behavioral change	
		participate and ability to				educator & a Fitness expert	
		stand unassisted or with				during training. Agencies	
		caregiver assistance				should estimate 1) Behavior	
						change educator \$1,000-	
						\$1,500/day; \$100/hr for follow	
						up mentoring and 2) Fitness	
						expert \$400-\$1,000/day; \$50/hr	
						for follow up mentoring	
						 Participant Materials Cost: 	
						- Client materials \$3 each	
						- Stop Watch \$9 each	
						- Healthy Moves video	
						(optional): \$75 per organization	
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Healthy Steps for Older Adults (HSOA)	Website: http://www.aging. pa.gov/aging- services/health- wellness/Pages/He althy-Steps- for- Older-Adults.aspx Contact: PDA Health and Wellness Staff at wellness@pa.gov	Goal(s): Prevent falls and injuries resulting from falls Increase awareness of risks for falls Introduce methods to reduce falls Target Audience: Adults ages 50 years and older	Healthy Steps for Older Adults (HSOA) provides screening, assessment, and education to reduce the incidence of falls. Two 2-hour workshops are offered to interested individuals in the community at facilities such as senior community centers and health care organizations.	Certified instructors	Completion of three HSOA Workshop Leader online training modules (approximately 45 minutes each) Completion of a two-day HSOA Workshop Leader classroom training (approximately 6.5 hours each day)	HSOA workshops are offered to older adults ages 50 and up at no charge through Pennsylvania's 52 Area Agencies on Aging (AAAs). Other organizations and facilities outside of Pennsylvania's AAA network can purchase a license to train HSOA Workshop Leaders and to conduct HSOA workshops. For information on HSOA program licensing costs or for additional information about the program please email wellness@pa.gov.	Fall Prevention Fall Risk Screening Group workshop Balance Strength Exercise Community Setting Health Promotion

Healthy Steps in Motion	Website:	Goal(s):	HSIM is a	Certified Workshop	Completion of a two-day	HSIM workshops are offered to	Fall Prevention
(HSIM)	www.aging.pa.gov/wellness Contact: Pennsylvania Department of Aging (PDA) Health & Wellness Staff at wellness@pa.gov	 Prevent falls and injuries resulting from falls Promote health Ensure that older adults can remain as independent as possible for as long as possible Target Audience: Adults ages 50 years and older 		Certified Workshop Leaders	HSIM Certified Workshop Leader classroom training (approximately 7 hours each day)	older adults ages 50 and up at no charge through Pennsylvania's 52 Area Agencies on Aging (AAAs). Other organizations and facilities outside of	 Fall Risk Screening Group Workshop Balance Strength Exercise Community Setting Health Promotion

HomeMeds	www.HomeMeds.org	Enable community	 Individualized in-home 	 Care managers, working 	Time to train staff on	- Licensing Cost: None	 medication management
		agencies to address	screening, assessment	in partnership with client,	computer system usage and	 Training and Startup 	self-management
		medication-related	and alert process to identify	physician and pharmacist.	proper data collection	Consultation Cost:	health promotion
		problems and errors that	medication problems •	Usual practice of care		\$3,000-\$5,000, depending	
		endanger the lives and	Computerized screening	management programs		upon method of delivery	
		well-being of community-	and pharmacist review	without additional staff		(webinar vs. on-site)	
		dwelling elders	can help prevent falls,	 Should have consulting 		- Additional Cost:	
		Target Audience: Area	dizziness, confusion, and	pharmacist or other		- Computerized risk	
		Agencies on Aging (AAA),	other medication-related	medication expert		assessment screening (online	
		care management	problems for elders living	involved in the process		system). Approx \$200/month,	
		programs and home care	at home	(e.g., pharmacy school,		but cost is negotiable based on	
		agencies with community-	The model is	local pharmacist, Part D		number of users and overall	
		dwelling elder clients.	adaptable to	plan, geriatric nurse		volume of use	
		- Amenable also to typical	contexts where	practitioner)		- Pharmacist cost, approx \$60-	
		Title III-D screening	medications can be	 Data entry can be done 		\$75/hour. The average review	
		events, senior housing,	reviewed as part of	live in the field using		requires 20 minutes and of	
		care transitions	a screening event or	laptop or tablet or it can be		patients screened 30-40% will	
		coaching, and caregiver	using consumers to	done in the office after		typically require review	
		support and education	complete the	documentation on paper			
		sessions	medication risk	form			
			assessment form				

National Diabetes Prevention Program (NDPP)	www.cdc.gov/diabetes/prevention	Prevent or delay the onset of Type 2 diabetes Increase physical activity to 150 minutes of moderate physical activity Lose a minimum of 5% bodyweight Target Audience: Adults 18+ who are at high risk for developing Type 2 diabetes based on fasting glucose or A1C or via a short risk survey. Adults 60+ automatically qualify.	 16 weekly core sessions 6 monthly post-core sessions 1 hour per session 12-15 group participants Emphasizes sustainable lifestyle changes including improved nutrition, increased physical activity, stress reduction and coping strategies. Program goal is 5% weight loss to lower risk for developing Type 2 diabetes. Structured group activities with CDC approved curriculum including group discussion, problem solving, skill building, videos, sharing practical solutions and group support. Weight and minutes of physical activity recorded weekly. 	Trained Lifestyle Coach facilitates the group session.	* Lifestyle Coach: 2 day training an ongoing mentoring. Coaches comply with quality and fidelity standards and meet CDC Diabetes Prevention Recognition Program (DPRP) standards. Master Trainers: 2 day training after successfully facilitating at least one NDPP course. Exceptions for experience with chronic-disease self-management programs will be considered.	To learn more about program costs and organizations offering training, please visit the CDC website (www.cdc.gov/diabetes/prevention).	self-management health promotion
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NYU Caregiver Intervention (NYUCI)	http://nrepp.samhsa.gov/ViewIntervent ion.aspx?id=74	Provide psychosocial counseling and support to improve the well-being of spousal caregivers of people with Alzheimer's disease Delay institutional placement of the care recipient into a nursing home Target Audience:	6 sessions of individual and family counseling, support group participation, and additional on-call telephone consultations in a flexible counseling approach that is tailored to each caregiving family. Includes: 2 individual counseling sessions of 1-3 hours	Counselors with advanced degrees in social work or allied professions	Workbook for counselors required 2 day initial in-person training Follow-up training includes regular case conferences with the developer and clinical colleague Knowledge about Alzheimer's disease High degree of clinical skill,	(includes initial 2-day training, follow-up training, regular case conferences with the developer, and ongoing support as needed): About	 caregiver support Alzheimer's disease counseling behavioral health self-management health promotion
		Family caregivers of people with dementia	tailored to each caregiver's specific situation - 4 family counseling sessions with the primary caregiver and family members selected by that caregiver - Support group participation - Ad hoc counseling		competence in both individual and family treatment modes preferred	\$30,000 per year plus travel expenses. Limit 15 trainees Online training, certification and licensing, continuing education credits currently under development. Pricing information ETA: June 2013. - Materials Cost: - Alzheimer's Disease Resource Book (required): \$39.95	

On the Move (OTM)	www.onthemove.pitt.edu	Program goals: 1) To improve and sustain mobility so individuals can participate more easily in daily activities 2) to improve mobility and decrease risk for disability Target audience: Older adults who are medically stable and can walk household distances independently or with a straight cane.	On the Move is a group-based exercise program for older adults designed to target key principles of the biomechanics and motor control of walking. Classes are 50 minutes in duration and held twice a week, for 12 weeks. The program contains a warm-up, stepping patterns, walking patterns, strengthening exercises, and cooldown exercises. The unique stepping and walking patterns promote the timing and coordination of stepping and are integrated with the phases of the gait cycle. Patterns are goal-oriented and progressed in difficulty to continually challenge participants.	Health professionals (physical therapists, physical therapy assistants, occupational therapists and certified occupational therapy assistant) and certified fitness instructors (certified by a nationally recognized fitness organization such as ACE or ACSM), who are trained to be certified On the Move instructors.	Training to become a certified On the Move instructor involves: attending a 12-hour training course, achieving a passing grade on a written examination, and demonstrating competency with the program. Certification is for three years, at which time it needs to be renewed by achieving a passing grade on a renewal examination.	Non-profit = \$0 For profit = Based on number of sites: 1-5 sites license fee=\$1,000; 6-10 sites license fee = \$2,500; and 11+ sites license fee =	Mobility Walking Group exercise Motor control
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The Otago Exercise	http://www.med.unc.edu/aging/cgec/ex	 Increase strength, 	 4-5 visits with a physical 	The initial evaluation	 Completion of the online 	Training Cost:	fall prevention
Program	<u>ercise-program</u>	balance, and endurance.	therapist (PT) over 8	and prescription are done	"Otago Exercise Program	-Online training cost \$25;	strength
· · · · · · · · · · · · · · · · · · ·		Lifestyle change to	weeks with monthly phone	by a licensed physical	Online Training for Physical	Therapists receive up to 3.0	balance
		incorporate strength and	calls for a year and	therapist	Therapists"	CEUs upon completion.	physical activity
		balance training a	optional follow up visits at	 The follow up visits can 		-If patient demonstrates	 progressive resistance
		minimum of 2 hours per	6, 9, and 12 months	be done by a licensed	 Optional participation in a 	medical necessity and has a	evidence-based
		week. RCT demonstrated	 17 exercises total – the 	physical therapy assistant	free database to track	physician referral, then	physical therapy
		a 35% reduction in falls in	PT evaluates the older	The follow up phone	patient progress and	Medicare can potentially cover	health promotion
		high risk older adults.	adult and selects the most	calls can be done by the	program fidelity at	cost of physical therapy under	self-management
			appropriate exercises	PT, a health coach, or	www.otagoexerciseusa.com	Medicare Part B which does	
		 Target Audience 	from the 17 to challenge	other individual who is		require a patient co-pay.	
		Community-dwelling frail	the older adult.	able to communicate	Note: Therapists and	Training Supplies:	
		older adults. Most	Exercises are	progress to the PT	agencies who participate in	-Adjustable ankle weights for	
		effective for those who are	progressed to challenge	 The exercises can be 	the database are eligible to	patients up to 20# cost varies	
		age 80 and over or 65 and	the older adult as they	done independently or	be promoted nationally for	-Exercises and patient	
		older and frail. Can be	improve strength/balance	supervised in a one on	offering the OEP	resources can be	
		implemented in the home,	 Adjustable ankle weights 	one or group setting		downloaded in video or	
		outpatient, assisted living	are used for 3 of the			hard copy format	
		facilities as well as in the	exercises and weight is				
		community	progressively increased				
			 The older adult does the 				
			exercises for				
			approximately 30 minutes				
			three times a week.				
			 When the older adult is 				
			strong enough to walk for				
			exercise, a walking				
			program is prescribed and				
			progressed to up to 30				
			minutes three times a				
			week				
			The older adult can do				
			their prescribed exercises				
			at home independently or				
			with assistance, or in a				
			group exercise settings				

PEARLS (Program to Encourage Active, Rewarding Lives for Seniors) Positive Self-	www.pearlsprogram.org Lesley Steinman, M.S.W., M.P.H. University of Washington Health Promotion Research Center (206) 543-9837 mlesles@uw.edu	Reduce symptoms of depression and improve health-related quality of life. Target Audience: Adults 60+ who have minor depression or dysthymia and are receiving home-based social services from community services agencies.	Eight 50-minute sessions with a trained social service worker in the client's home over 19 weeks. Counselors use 3 depression management techniques: (1) problemsolving treatment, in which clients are taught to recognize depressive symptoms, define problems that may contribute to depression, and devise steps to solve these problems; (2) social and physical activity planning; and (3) planning to participate in pleasant events. Counselors encourage participants to use existing community services and attend local events.	Trained social service worker.	• 2-day training.	Training Cost: PEARLS Toolkit includes background; detailed instructions, guidance, tips for implementing within an organization and carrying out the components of PEARLS sessions with clients; forms for creating the organizational and data management- Free infrastructure necessary for the implementation of PEARLS 2-day, off-site training in Seattle, WA (includes tuition, course materials, continental breakfast, and snacks), \$395 per participant On-site training, varies depending on the number of participants (minimum of 15–20 persons), plus travel expenses PEARLS Fidelity Instrument - Free (brief, 20-item multiple-choice survey).	www.pearlsprogram.org Lesley Steinman, M.S.W., M.P.H. University of Washington Health Promotion Research Center (206) 543-9837 mlesles@uw.edu
Management for HIV (PSMP)	Management Programs below for community-based program details						 Group setting self-management health promotion

Powerful Tools for Caregivers	http://www.powerfultoolsforcaregivers.org	A self-care education program for family caregivers to improve: self-care behaviors, management of emotions, self-efficacy, and use of community resources Target Audience: Family caregivers of adults with chronic conditions	Community-based group program Six consecutive weeks 90 minutes or 2-1/2 hours per week 10-15 participants Scripted curriculum providing tools that can be individualized to meet the challenges of caregiving in a supportive and interactive environment	Caregiver classes co-led by certified, trained class leaders	Class Leaders: -Completion of a two-day Class Leader training led by certified Master Trainers Master Trainers: - Completion of three, 6- week series of caregiver classes - Application and approval by national office prior to teleconference training - Teleconference training with national PTC office	Class Leaders: Cost varies, includes licensing fee and cannot exceed cost reimbursement Training conducted by two certified Master Trainers at collaborative organizations across the country Master Training: \$250 for teleconference upon completion of requirements	 family caregiver group interaction self-care stress management communication strategies self-efficacy/confidence
Prevention and Management of Alcohol Problems in Older Adults	http://www.pathwayscourses.samhsa. gov/aaap/aaap 2 pg1.htm	Reduce alcohol-related problems among older atrisk or problem drinkers Target Audience: Older adults who engage in at-risk or problem drinking behaviors	Step-by-step brief intervention using motivational interviewing concepts Program components include: Alcohol screening Assessments Brief interventions Referral guide to more intensive care	• Clinicians	0.5-1 day training for professional	Licensing Cost: None Training Cost: Training costs depend on who does the training and how long the training lasts Materials Cost: No Cost – Workbooks and manuals are available through SAMHSA for free	 alcohol abuse substance abuse behavioral health self-management health promotion

REACH Community (Resources for Enhancing Alzheimer's Caregivers Health in the Community)	 https://www.uthsc.edu/prevmed/mem phis-caregiver-center/index.php Jennifer Martindale-Adams, EdD Co-Director UTHSC Caregiver Center Jmartindale@uthsc.edu 	 Empower Caregivers by increasing problem management and problem solving skills and coping skills Improve outcomes by decreasing Caregiver burden, anxiety, depression, frustrations, amount of time/day spent on tasks and on duty; and improving management of behavioral concerns, and improving safety for the Person Living with Dementia. Empower staff through increasing skills and knowledge and providing tools and materials to work with Caregivers 	Four (one-hour) core sessions during two to three months with option for additional sessions Education, support, and skills building, (problem solving, mood management/ cognitive reframing, and stress management). Focus on main caregiving risk areas (information, safety, health and emotional well-being, social support, management of problem behaviors) Program Coach Manual with session by session protocols Caregiver Notebook with 30 behavioral management topics and 18 caregiver stress and coping topics, written at a fifth grade level	- REACH Program Coach who is trained and certified by University of Tennessee Health Science Center Caregiver Center (any level of staff)	 Webinar training (3.5 to 4.5 hours depending on training selected) Consultation call (approximately 30 minutes) Role play of problem solving and mood management (approximately one hour) 	 Licensing Cost: None Contact the Caregiver Center for current costs. Prices range from \$750 to \$3,900 depending on the training selected, including training, 1 manual per person, and consultation for one year. Option 1: Individual intervention training. \$3000 for up to 12 staff (may include supervisors/intake staff). Certification for 4 to 6. Additional staff at \$450 per person. \$750 for up to 2 staff. Certification for 1. Option 2: Telephone support group training. \$3000 for up to 12 staff. Certification for 4 to 6. Additional staff at \$450. \$750 for up to 2 staff. Certification for 1. Option 3: Individual and TELEPHONE support training. \$3900 for up to 12 staff. Certification for 4 to 6. Additional staff at \$500. \$900 for up to 2. Certification for 1. Participant Materials Each Caregiver receives a Caregiver Notebook, which is available for \$20 from Amazon.com. 	 Dementia Alzheimer's Disease Behavioral intervention Caregivers Community Caregiver support Caregiver burden Self management Evidence-based Health promotion
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provide self-care, provide caregivers with social group sessions facilitated by a certified support group sessions facilitated by a certified support of the classroom training. Candidate for certification depth of the classroom training. 4 interventionists: \$5,000 plus self-material support self-material se	physical health caregiver burden self-management health promotion	alth Irden ement
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SHARE (Support, Health, Activities, Resources, and Education) for Dementia	Silvia Orsulic-Jeras, MA SHARE Program Manager & Senior Research Analyst II Center for Research and Education Benjamin Rose Institute on Aging 11890 Fairhill Rd. Cleveland, OH 44120-53 ph 216.373.1625 f 216.373.1813 Carol J. Whitlatch, PhD Assistant Director, Center for Research & Education Benjamin Rose Institute on Aging 11890 Fairhill Rd. Cleveland OH 44120-1053 ph 216 373 1629 f 216.373.1813	future * Promote health and well- being, decrease stress, and learn about resources that reflect care partners' values and preferences *Provide education about	dementia and their family caregivers. Participants work with a SHARE Counselor to identify sources of support, (i.e., family, friends, and service providers), in order to build a balanced and realistic plan of care for the future.	from the SHARE Counselo Certified Online Training Course on counseling aging persons, dementia signs and symptoms, caregiving, care values and preferences, and working with both care partners. SHARE Counselors also receive weekly one-on-one coaching sessions with a SHARE Coach to maintain fidelity to study protocols.	organizations can purchase a single one-year license for \$3,500 with additional licenses available for purchase per counselor. Yearly renewal fees are required for each license. The SHARE Toolkit includes:	* Person- and family- centered care
		stage dementia and their				

Independent for Life Or	p://www.synapticseminars.com	 Physical activity program that reduces fall risk factors by increasing strength and improving balance Target Audience: Adults 65+ 	 An on-going class that meets 3 times per week for one hour. Each class includes warm-up, aerobics, balance activities, strengthening and stretching exercises that can be done seated or standing; and educational components. Periodic Fitness Checks assess general mobility, arm strength, and leg strength. SAIL Guides supplement class activities by providing written education information to prevent falls by addressing fall risk factors. 	Qualified SAIL Program Leader who has completed SAIL training (certified fitness instructors, exercise science professionals, or licensed health care professionals [e.g. physical /occupational/ recreational therapists/ assistants])	Complete 1-day (8 hour) SAIL Program Leader Training OR Complete 10- week online class through Pierce College with Continuing Education Units awarded upon course completion. The online course is available quarterly; see http://www.pierce.ctc.edu/el/sail-faq for more information. Background in fitness or exercise science. CPR certified.	License Fee: None; SAIL is a public-domain program. SAIL Program Leader training: Cost for online course is \$185. http://www.pierce.ctc.edu/el/sail-register Refer to http://sivingwell.doh.wa.gov or http://synapticseminars.com for further information regarding in- person 1-day training costs/availability. Other costs: equipment (up to 20 armless chairs, up to 20 pairs of adjustable 5lb cuff weights [10lb/ pair].	 physical activity balance program muscle strength group setting health promotion fall prevention
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h a	http://www.ncoa.org/improve- health/center-for-healthy- aging/stepping-on.html OR http://wihealthyaging.org/stepping-on	Offer strategies and exercises to reduce falls and increase self- confidence in making decisions and behavioral change in situations	 7 weeks 2 hrs per week A home visit or follow-up phone call by the program leader, to facilitate follow- 	Trained leaderTrained peer leader	3-day training for Leaders	Licensing Cost: Included in the training cost Training Cost:	fall preventionself-managementhealth promotion
a C	aging/stepping-on.html OR	and increase self- confidence in making decisions and behavioral	 A home visit or follow-up phone call by the program 				
C	OR	decisions and behavioral	phone call by the program				
		decisions and behavioral			1	- On-site Wisconsin training	'
h	http://wihealthyaging.org/stepping-on	change in situations				(which includes the first 3-	
h	http://wihealthyaging.org/stepping-on		through with preventive			year license, the Freiberg	
		where older adults are at	strategies and to assist			Press Stepping On Manual,	
		risk of falling	with home adaptations			weights and the toolkit, and	
		Target Audience:	 2-hour booster session 			one fidelity check, by	
		Community-residing,	after 3 months			videotape, per Leader):	
		cognitively intact, older				- For Wisconsin residents: \$250	
		adults who are at risk of				- For non-Wisconsin residents:	
		falling, have a fear of				\$1,500 for up to two people	
		falling or who have fallen				from an organization; \$1,200	
		one or more times in a				for 3+ people	
		year				- Off-site training: \$12,000	
						for training up to 20	
						individuals, PLUS the cost	
						of two flights, hotels, daily	
						food allowance.The local	
						(other state) must arrange	
						for and provide: 20 of the	
						Stepping On Manuals,	
						copying of toolkit and other	
						materials, room rental,	
						snacks/lunches for 3 days,	
						weights, arranging for a	
						expert physical therapist on	
						the first afternoon, getting	
						AV equipment (projector, screen, DVD player, etc.),	
						general training items	
						including easels, flipcharts,	
						nametags, table tent cards,	
						etc., and arranging for	
						Stepping On display and	
						sample display items	

Stress-Busting Program for Family Caregivers	www.caregiverstressbusters.org	Program Goals Improve the quality of life of family caregivers who provide care for people with Alzheimer's disease or other dementias Help caregivers manage their stress and cope better with their lives	week	2 group facilitators in a small group setting	 Master Trainer training: 16 hours of training (2 days, 8 hours per day) Certified Master Trainers train group facilitators Experience with caregiving and/or education or training in Alzheimer's disease 	Licensing Cost Single Entity: \$500 (3 years) Multi-Entity: \$1,000 (3 years) Training Cost • \$1,500 per Master Trainer (minimum of 2 Master Trainers from each sponsoring agency/	 Alzheimer's disease and related dementias caregiver stress self-management stress management health promotion
		Target Audience Family caregivers of people with Alzheimer's disease and related dementias	consists of a combination of education, discussion, and support as well as learning a stress management technique			to participate in training) If Master Training is conducted at your location, travel and per diem costs for 2 Lead Trainers to be reimbursed by sponsoring organization. Training supplies (Training program manual, Facilitators' manual, Caregiver handbook, Facilitators' CD, Meditation CD, Relaxation Strategies and Caregiver Journey DVDs: \$100 Participant Materials Cost Cost Caregiver handbook, Meditation CD, Relaxation Strategies DVD: \$35	

Tai Chi for Arthritis	http://taichiforhealthinstitute.org	 Improve movement, 	 Attend a minimum of 16 	■ Tai Chi for Health	Contact a master trainer to	■ Licensing Fee: None	physical activity
		balance, strength,	hours of Tai Chi per week.	certified instructors	schedule an instructor	■Training Cost: Approximately	arthritis
	For more details on Tai Chi for Arthritis	flexibility, and relaxation	(One hour per week for 16		training workshop:	\$275 per participant.	chronic condition
	information and guidance, see	 Decrease pain and falls 	weeks or 2 hours per week		http://taichiforhealthinst	Includes Teaching Tai Chi	group setting
	https://www.ncoa.org/resources/tai-		for 8 weeks.)		itute.org/instructors/ma	Effectively Book and Tai	health promotion
	chi-arthritis-program-information-	Target Audience:	Must be led by a		<u>ster-</u>	Chi for Arthritis DVDs	balance
	guidance/	Adults with or without	certified Tai Chi for		trainers/?region=&fn=Fi	 Participant Cost: Varies 	relaxation
		arthritis, rheumatic	Health Institute instructor.		nd&country_id=233&re	by facility.	
		diseases or related	 Strongly encourage 		gion=&fn=Find	Tai Chi DVD(s) are available	
		musculoskeletal	participants to practice the		 Recertification training 	at the Tai Chi Productions	
		conditions. The program	Tai Chi program at home		every 2 years (one-day	website	
			for half an hour daily, at		training)	for practice at home:	
		is appropriate for people	least four days per week.		 CPR certified 	http://usa.taichiproductions.com/	
		with mild, moderate and	This can be done in one			categories/Instructiona	
		severe joint involvement	half hour session or two			I- DVDs/Health-DVDs/	
		and back pain. It is	fifteen minute sessions.				
		especially appropriate for	 Participants must attend 				
		adults who have a higher	at least one in-person				
		risk of falling.	class per week.				
		Tiok of family.	An instructional DVD is				
			available to help guide				
			learning and home practice as well as other				
			educational aids such as				
			books, the handbook, and				
			wall charts.				
			Developed by Dr. Paul				
			Lam, the program utilizes				
			Tai Chi's Sun style for its				
			ability to improve				
			relaxation, balance, and				
			its ease of use for older				
			adults. The movements				
			are taught to both left and				
			right sides and with turns to				
			move forward and backward				
			to improve mobility and offer				
			a variety of combinations.				

Tai Chi Quan:	www.tjqmbb.org	Improve balance,	 Attend TJQMBB a 	 Qualified Tai Ji Quan: 	2-day training	 To learn more about costs 	fall prevention
Moving for Better		strength, and performance	minimum of 48 hours,	Moving for Better Balance	3 one day follow-up	visit:	balance program
Balance	OR	in functional walking	preferably through one 24	instructors	refresher courses are highly	http://tjqmbb.org/ProgramMateri	group setting
		activities; • Prevent falls	week class, twice a week.		recommended, with the first	a Is/Implementation%20Plan	self-management
(TJQMBB)	For more details on TJQMBB		Two 12 week classes		conducted within 1 month of	<u>%20V</u>	health promotion
	information and guidance, see	Target Audience:	meeting twice a week for		the initial 2-day training, the	<u>%201.0.pdf</u>	
	https://www.ncoa.org/resources/tai-ji-	Community-dwelling older	an hour per session are		second within 2 months, and		
	quan-moving-better-balance-program-	adults and people with a	not recommended but are		the third within 4 months.		
	information-guidance/	history of falls, balance	permitted as long as the		 For additional information, 		
		disorders, leg muscle	program follows the		visit https://tjqmbb.org/ or		
		weakness, abnormal gait	protocol for weeks 1-24 as		contact Dr. Fuzhong Li at		
		or walking difficulty.	outlined in the Class		fuzhongl@ori.org.		
			Teaching Plan. The duration of each				
			session is 60 minutes.				
			TJQMBB uses an 8 form				
			Tai Ji Quan core aimed at				
			improving postural stability,				
			awareness, and mindful				
			control of body positioning in				
			space, functional walking,				
			movement symmetry and				
			coordination, range of				
			motion around the ankle				
			and hip joints, and lower-				
			extremity muscle strength.				
			 Recommended class 				
			size is 8-10 participants				
			for new instructors and				
			10-15 for experienced				
			instructors.				

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TCARE® Support	www.tcarenavigator.com	- Goals:	■TCARE® is an	■ Trained TCARE	- TCARE® Assessor:	-Training Costs:	caregiver
System		 Reduce caregiver 	evidenced-based care	Assessor and/or TCARE	Complete;	■ 8-12 Trainees: \$16,000	 care management
(Tailored Caregiver	TCARE Navigator, LLC	depression	management support	Trainers.	-2-day TCARE® Assessor	(plus travel expenses for	identity discrepancy
`	Mequon, Wisconsin	 Reduce caregiver stress 	software system that was	Certification and	Training,	TCARE®	• burden
Assessment &	262.643.4740	and burnout	built on 30 years of	licensing is completed by	-2 case studies	Trainers)	■ stress
Referral®)		 Increase positive 	research in the field.	TCARE® Navigator.	-2 webinars	Individual: \$1,800 (plus travel)	placement
		outcomes associated with	Grounded in the		-Certification Exam.		 health promotion
		caregiving	Caregiver Identity Change			Training Costs Include;	resources
		 Reduce placement of 	Theory developed by Dr.		TCARE® Trainer: -	-User and Training Manuals	 informed choice
		care receiver in an	Rhonda JV Montgomery		Must be a Licensed	-Meals and snacks for	- care plan
		alternate care setting	and Karl Kosloski.		TCARE® Assessor and	morning and afternoon	
		 Reduces hospital 	 A six-step care 		complete;	-Certification	
		readmissions	management process that		-2-day Train-the-Trainer	-License for first year	
		 Improves quality of life 	was designed to help care		Training		
		 Improves legal, financial 	managers efficiently triage		-Conduct a mentored		
		and medical planning	resources and services		TCARE® Assessor Training	- Licensing Cost:	
		 Improves employee 	available within a		with TCARE® Navigator	First year licensing cost	
		retention and productivity	community to effectively		Trainers.	is included in Training	
		Target Audience:	address the caregivers'			Costs	
		Professionals working with	needs.			■ For Annual Licensing	
		family caregivers	 Promotes informed 			fees, please contact	
		 New Populations Being 				TCARE Navigator, LLC.	
		Looked at: Hispanic/Latino,	■ Self-Assessment On-line			3.33 ,	
		Korean, Hmong, Pacific	Screener			•License Cost Includes:	
		Islanders, Developmentally	 Web-based software 			-Use of TCARE® for one year	
		Disabled, Grandparents	 Software linked to local, 			-Access to web-based software	
		Raising Grandchildren and	regional and national			-Ongoing support	
		Child Welfare	resource databases				
			■TCARE® is licensed to				
			TCARE Navigator, LLC by				
			the University of Wisconsin-				
			Milwaukee				
			Research Foundation				

Walk with Ease (group program and self-directed program)	http://www.arthritis.org/wwe	Reduce pain and discomfort of arthritis, increase balance and strength, build confidence in the ability to be physically active and improve overall health among older adults. Designed to decrease disability and improve arthritis symptoms, self-efficacy, and perceived control, balance, strength, and walking pace Target Audience: Community-dwelling older adults with arthritis and other chronic conditions, such as diabetes, heart disease and hypertension	Community-based group program: 6 weeks 1 hour, 3 times a week 12-15 recommended participant group size Self-directed program that combines self-paced walks with health-topic related discussion also available: 6 weeks 30 min, 3 times a week	Certified instructor	Either 3-4 hour in-person Arthritis Foundation training workshop or online training CPR certification required First aid certification recommended	Licensing Cost: None Training Cost: \$50-\$75, includes all manuals, books and posters: Online workshop registration: \$50 per leader For In-Person 3-4 hour training workshop: Approx \$50-\$75 per leader. Consider related expenses, such as room rental and trainer travel. Participant Materials Cost: Book: \$11.95 (bulk discount available for qtys over 100) Kits are optional For self-directed program: Walk with Ease participant guide book: \$11.95. Participants can use free online Movement Tracker to record progress and track goals	 physical activity arthritis balance program group setting self-directed self-management health promotion
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Wellness Recovery Action Plan (WRAP®)	www.copelandcenter.com Katie Wilson: (802) 254-5335 katiejwilson@gmail.com	 Decreased anxiety and depression Increased hopefulness Increased patient self-advocacy Decreased daily disruption physical and mental health conditions Enhanced social support Improved self-esteem Improved management of addictive behaviors Decreased dependency on 	An evidence-based manualized group intervention for illness self-management delivered in a self-help group context (in-person or online). WRAP guides participants through the process of identifying and understanding their personal wellness resources ("wellness tools"), and then helps them to develop an individualized plan to use these resources to manage daily stress and symptoms. Group sessions meet: 2.5 hours sessions for 8 weeks with 8-12 participants 2 full days with 20-25 participants 3 full days with 25-50 participants Online interactive 4-week online sessions with individual assignments and participation in online discussion boards between sessions. 8-12 participants	o 2 trained and certified WRAP Facilitators	○ WRAP Facilitators are trained in a standardized 5-day course by 2 Advanced Level WRAP Facilitators. Pre-requisite is attending a WRAP group and developing a personalized WRAP Plan. ○ Advanced Level WRAP facilitators are trained in a 5-day course through Copeland Center for Wellness and Recovery, including required knowledge assessment, completion of 4 practicums, and submission of a mentoring plan. Pre-requisite is to complete a WRAP facilitator course, submission of a video overview of WRAP, and submission of at least 15 evaluations from at least 3 different facilitated WRAP groups. ○ WRAP Facilitators and Advanced Level Facilitators must attended a refresher course at least once every 2 years.	Staff Training Costs (Please see website for current training costs) Seminar I Course: \$500 per person (WRAP book Included) Facilitator Seminar II Course: \$1300 per person (instructor manual and materials included) Advanced Level Facilitator Seminar III Course: \$1500 per person (materials included) Facilitator Training Manual (includes CD-ROM and DVD) = \$129.00 (available in English and Spanish) Wellness Recovery Action Plan (WRAP) = \$10 (available in English, Spanish, Chinese, Cambodian, Korean, Vietnamese) Intervention Costs: 8-week format for 12 participants 2 WRAP Facilitators @ \$25/hour (inclu travel): 20 hours instruction time (2.5 hours/week * 8 weeks); 16 hours prep time (2 hour/week * 8 weeks); 4 hours post-group to complete values & ethics checklist & debrief (30 minutes per week * 8 weeks) = 40 hours * \$25/hour * 2 staff = \$2000 Cost of 12 WRAP participant	 behavioral health chronic conditions cross-disability health promotion wellness emotional recovery improve daily functioning addictions at-risk substance
Action Plan (WRAP®)						booklets @ \$10 = \$120	

(continued)				
			• Water & healthy snacks @ \$10/week * 8 weeks=\$80	
			 Space rental-varies 	
			 Office & art supplies (pens, paper, markers, flip charts, 3- ring binders 	

	http://patienteducation.stanford.edu/pr ograms/cdsmp.html	Enable participants to build self-confidence to take part in maintaining their health and managing their chronic health conditions, such as hypertension, arthritis, heart disease, stroke, lung disease, and diabetes Target Audience: Adults with chronic health conditions	6 weeks 2.5 hours per week Program provides information and teaches practical skills on managing chronic health problems	Workshops are facilitated from a highly detailed manual by two trained Leaders, one or both of whom are peer leaders with a chronic disease	4.5 days of facilitator training and certification, either at Stanford or off-site Update training is also available for active certified CDSMP Master Trainers and/or T-Trainers Cross-training is available for other programs once trained as Master Trainers for CDSMP or Tomando Control de su Salud	■ Licensing Cost (3-year): - Single Program License Cost: If offer only one Stanford Program in one language: \$500 for offering 30 or fewer workshops and 6 Leader trainings; \$1,000 for offering 90 or fewer workshop and 12 Leader trainers - Multiple Program License Cost: \$1,000.00 for offering up to 75 total (all programs combined) workshops and 6 Leaders trainings; \$1,500.00 for offering up to 120 total (all programs combined) workshops and 12 Leaders trainings - Custom agreements: min of additional \$1,000 ■ Training Cost: - On-site Stanford University training (4.5 days, includes all materials): \$1,600 per health professional; \$900 for a lay person with a chronic disease - Off-site 4.5 day training (request 4-6 months in advance): \$16,000 (\$10,000 to Stanford, \$6,000 for two trainers), excludes additional costs such as materials and transportation for two trainers - Web-based update training: \$250 ■ Participant Materials Cost: - CDSMP Book: \$18.95 (bulk pricing is available) - Relaxation tape/CD: \$12 each	 physical activity chronic disease chronic condition group setting self-management health promotion
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Tomando Control de su Salud (Spanish Chronic Disease Self-Management Program) http://patienteducation.stanford.edu/ograms_spanish/tomando.html	Culturally appropriate chronic disease self-management program for Spanish speakers. Participants do not need to read Spanish. Target Audience: Spanish-speaking adults with chronic health conditions	• 6 weeks • 2.5 hours per week • Spanish-speaking people with different chronic health problems attend together • 6 weeks • 2.5 hours per week • Spanish-speaking people with different chronic health problems attend together	• Workshops are facilitated by two trained leaders, one or both of whom are non-health professionals with a chronic diseases themselves. • All workshops are given in Spanish without translators	Leaders and trainers must both speak and read Spanish fluently 4.5 days of facilitator training and certification at Stanford. All training is conducted in Spanish without interpreters. 1.5 day on-site crosstraining is available at Stanford to those who have already completed the English CDSMP training Cross-training is available for other programs once trained as Master Trainers for CDSMP or Tomando Control de su Salud Web-based cross training available. Webinars are conducted in Spanish. Prerequisite: in-person CSMP training.	■ Licensing Cost (3-year): - Single Program License Cost: If offer only one Stanford Program in one language: \$500 for offering 30 or fewer workshops and 6 Leader trainings; \$1,000 for offering 90 or fewer workshop and 12 Leader trainers - Multiple Program License Cost: \$1,000.00 for offering up to 75 total (all programs combined) workshops and 6 Leaders trainings; \$1,500 for offering up to 120 total (all programs combined) workshops and 12 Leaders trainings - Custom agreements: min of additional \$1,000 ■ Training Cost: - On-site Stanford University training (4.5 days, includes all materials): \$1,600 per health professional; \$900 for a lay person with a chronic condition - On-site 1.5 day cross-training: \$700. Must have first completed on-site Chronic Disease Self-Management Program (CDSMP) training - Off-site training: \$16,000 (\$10,000 to Stanford, \$6,000 for two trainers), excludes additional costs such as materials and transportation for two trainers (for details: http://patienteducation.stanford .edu/training/trnfees.html) - Off-site 2 day cross-training: \$6,400 (\$4,000 to Stanford, \$2,400 for two trainers)	 physical activity chronic disease chronic condition Spanish-speaking only self-management health promotion
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Tomando Control de	Participant Materials Cost:
su Salud	- All in Spanish
(continued)	- Book: \$18.95 (bulk pricing is
(commod)	available- Bulk Pr. Av.)
	- Audio relaxation tape/CD:
	\$9.60-\$12 each (Bulk Pr. Av.)
	- Audio exercise tape/CD:
	\$9.60-\$12 each (Bulk Pr. Av.))

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Diabetes Self- Management Program (DSMP)	http://patienteducation.stanford.edu/pr ograms/diabeteseng.html	Teaches the skills needed in the self-management of diabetes and to maintain and/or increase life's activities Target Audience: Adults with type-2 diabetes	• 6 weeks • 2.5 hours per week (12-16 people with type-2 diabetes)	• Workshops are facilitated from a highly detailed manual by two trained Leaders, one or both of whom are peer leaders with diabetes	• 4.5 days of facilitator training and certification, either at Stanford or off-site Web-based cross-training for Diabetes Self-Management is available for those who have previously completed the full on-site Chronic Disease Self-Management Program (CDSMP) training • Cross-training is available for other programs once trained as Master Trainers for CDSMP or Tomando Control de su Salud • Web-based cross training available. Prerequisite: inperson CSMP training	- Licensing Cost (3-year): - Single Program License Cost: If offer only one Stanford Program in one language: \$500 for offering 30 or fewer workshops and 6 Leader trainings; \$1,000 for offering 90 or fewer workshop and 12 Leader trainers - Multiple Program License Cost: \$1,000.00 for offering up to 75 total (all programs combined) workshops and 6 Leaders trainings; \$1,500.00 for offering up to 120 total (all programs combined) workshops and 12 Leaders trainings - Custom agreements: min of additional \$1,000 - Training Cost: - On-site Stanford University training (4.5 days, includes all materials): \$1,600 per health professional; \$900 for a lay person with diabetes - Off-site training: \$16,000 (\$10,000 to Stanford, \$6,000 for two trainers), excludes additional costs such as materials and transportation for two trainers - Off-site 2 day cross-training: \$6,400 (\$4,000 to Stanford, \$2,400 for two trainers) - Web-based cross-training available: \$450. Must have first completed on-site Chronic Disease Self-Management Program (CDSMP) training - Participant Materials Cost: - Book: \$18.95 (bulk pricing is available- Bulk Pr. Av.)) - Audio relaxation tape/CD: \$12 each - Audio exercise tape/CD: \$12	diabetes chronic condition group setting medication management self-management health promotion

	- Culturally appropriate diabetes self-management program for Spanish speakers. Participants do not need to read Spanish Target Audience: Spanish-speaking adults with type-2 diabetes	• 6 weeks • 2.5 hours per week • Spanish-speaking people with type 2 diabetes attend the program in groups of 12-16. Participants may also bring a family member or friend.	Workshops are facilitated from a highly detailed manual by two trained leaders, one or both of whom are peer leaders with diabetes All workshops are given in Spanish without translators	Leaders and trainers must both speak and read Spanish fluently 4.5 days of facilitator training and certification, either at Stanford or off-site. All training is conducted in Spanish without interpreters. Web-based cross-training is available for those who have already completed Tomando Control de su Salud (Spanish Chronic Disease Self-Management Program) training Cross-training is available for other programs once trained as Master Trainers for CDSMP or Tomando Control de su Salud Web-based cross training available. Webinars are conducted in Spanish. Prerequisite: in-person CSMP training	■ Licensing Cost (3-year): - Single Program License Cost: If offer only one Stanford Program in one language: \$500 for offering 30 or fewer workshops and 6 Leader trainings; \$1,000 for offering 90 or fewer workshop and 12 Leader trainers - Multiple Program License Cost: \$1,000.00 for offering up to 75 total (all programs combined) workshops and 6 Leaders trainings; \$1,500 for offering up to 120 total (all programs combined) workshops and 12 Leaders trainings - Custom agreements: min of additional \$1,000 ■ Training Cost: - On-site Stanford University training (4.5 days, includes all materials): \$1,600 per health professional; \$900 for a lay person with diabetes - Off-site training: \$16,000 (\$10,000 to Stanford, \$6,000 for two trainers), excludes additional costs such as materials and transportation for two trainers - Off-site 2 day cross-training: \$6,400 (\$4,000 to Stanford, \$2,400 for two trainers) - On-site 1.5 day cross-training: \$700. Must have first completed on-site Chronic Disease Self-Management Program (CDSMP) training - Web-based cross-training available: \$350. Must have	 diabetes chronic condition group setting medication management nutrition Spanish-speaking only self-management health promotion
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Programa de Manejo		first completed on-site Chronic
Personal de la		Disease Self-Management
Diabetes		Program (CDSMP) training
(continued)		Participant Materials Cost
(continued)		- All in Spanish
		- Book: \$18.95 (bulk pricing is
		available- Bulk Pr. Av.))
		- Audio relaxation tape/CD:
		\$9.60-\$12 each (Bulk Pr. Av.)
		- Audio exercise tape/CD:
		\$9.60-\$12 each (Bulk Pr. Av.))

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Arthritis Self-	http://patienteducation.stanford.edu/pr	Enable participants to	■ 6 weeks	• Workshops are	• 4.5 days of facilitator	Licensing Cost (3-year):	• arthritis
Management (Self-	ograms/asmp.html	build self-confidence to	2 hours per week	facilitated by two trained	training and certification at	- Single Program License	- chronic condition
Help) Program		take part in maintaining		leaders, one or both of	Stanford	Cost: If offer only one Stanford	group setting
(ASMP)		their health and managing		whom are non-health	All ASMP leaders must first	Program in one language: \$500	self-management
(Adm)		their rheumatic diseases.		professionals who have	take CDSMP leader training	for offering 30 or fewer	health promotion
		People with different types		arthritis	and then a cross- over	workshops and 6 Leader	
		of rheumatic diseases,			training that will be offered	trainings; \$1,000 for offering	
		such as osteoarthritis,			by webinar. Cross- trainings	90 or fewer workshop and 12	
		rheumatoid arthritis,			are held online in a web-	Leader trainers	
		fibromyalgia, lupus, and			based environment.	- Multiple Program License	
		others, attend together			 Web-based update 	Cost: \$1,000.00 for offering up	
		Target Audience:			training is also available for	to 75 total (all programs	
		Adults with rheumatic			active certified ASMP	combined) workshops and 6	
		diseases			leaders	Leaders trainings; \$1,500 for	
						offering up to 120 total (all	
						programs combined)	
						workshops and 12 Leaders	
						trainings	
						- Custom agreements: min of	
						additional \$1,000	
						• Training Cost	
						- On-site Stanford University	
						training (4.5 days, includes all	
						materials): \$1,600 per health	
						professional; \$900 for a lay	
						person with arthritis	
						- 1 day cross-training: \$4,200	
						(\$3,000 to Stanford, \$1,200 for	
						two trainers)	
						- Web-based cross-training	
						available: \$350.00. Must have	
						first completed on-site Chronic	
						Disease Self-Management	
						Program (CDSMP) training	
						Participant Materials Cost:	
						- Arthritis Book: \$18.95	
						- Audio relaxation tape/CD:	
						\$12	

Programa de Manejo Personal de la Arthritis (Spanish Arthritis Self- Management Program)	http://patienteducation.stanford.edu/programs_spanish/asmpesp.html	Culturally appropriate rheumatic disease self-management program for Spanish speakers. Participants do not need to read Spanish. Target Audience: Spanish-speaking adults with rheumatic diseases	6 weeks 2 hours per week Spanish-speaking people with different kinds of arthritis and other rheumatic diseases attend together	Workshops are facilitated by two trained leaders, one or both of whom are non-health professionals with arthritis or other rheumatic disease All workshops are given in Spanish without translators	No regular training – contact <u>self-manage-training@stanford.edu</u> for additional info	• Licensing Cost (3-year): - Single Program License Cost: If offer only one Stanford Program in one language: \$500 for offering 30 or fewer workshops and 6 Leader trainings; \$1,000 for offering 90 or fewer workshop and 12 Leader trainers - Multiple Program License Cost: \$1,000.00 for offering up to 75 total (all programs combined) workshops and 6 Leaders trainings; \$1,500.00 for offering up to 120 total (all	 arthritis chronic condition group setting Spanish-speaking only self-management health promotion
Program)		Spanish-speaking adults	together	 All workshops are given in Spanish without 		90 or fewer workshop and 12 Leader trainers - Multiple Program License Cost: \$1,000.00 for offering up to 75 total (all programs combined) workshops and 6 Leaders trainings; \$1,500.00 for	
						\$9.60-\$12 each (Bulk Pr. Av.)) - Audio exercise tape/CD: \$9.60-\$12 each (Bulk Pr. Av.))	

Chronic Pain Self- Management Program (CPSMP)	http://patienteducation.stanford.edu/pr ograms/cpsmp.html Email Contact: info@cpsmp.com	Provides information and teaches practical skills for managing the challenges of living with chronic pain. Target Audience: Adults with chronic pain	6 weeks 2.5 hours once a week 10-16 participants per group Program is for people who have a primary or secondary diagnosis of chronic pain. Pain is defined as being chronic or long term when it lasts for longer than 3 to 6 months, or beyond the normal healing time of an injury. People with all types of non-cancer chronic pain conditions are welcomed. If people have pain due to arthritis, diabetes or HIV/AIDS, it is recommended that they take the program specific to their condition before CPSMP.	Highly interactive and participative workshops are facilitated by two trained leaders, one or both of whom are non-health professionals with chronic pain	4 days of on-site facilitator training and certification in Toronto, Canada 1.5 day cross-training for Chronic Pain Self-Management (CPSMP) is available for those who have previously completed the full on-site Chronic Disease Self-Management Program (CDSMP) training Cross-training is available for other programs once trained as Master Trainers for CDSMP or Tomando Control de su Salud Web-based cross training available. Prerequisite: inperson CSMP training	Licensing Cost (3-year): Single Program License Cost: If offer only one Stanford Program in one language: \$500 for offering 30 or fewer workshops and 6 Leader trainings; \$1,000 for offering 90 or fewer workshop and 12 Leader trainers Multiple Program License Cost: \$1,000 for offering up to 75 total (all programs combined) workshops and 6 Leaders trainings; \$1,500 for offering up to 120 total (all programs combined) workshops and 12 Leaders trainings Custom agreements: min of additional \$1,000	chronic pain chronic condition group setting self-management health promotion

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CPSMP (continued)			• Training Cost
			- On-site training by LeFort
			Cardas & Associates, Toronto,
			Canada (4 days, includes all
			materials, snacks and lunch):
			\$1,600 per health professional;
			\$900 for a lay person with
			chronic pain
			- On-site 1.5 day cross training
			by LeFort Cardas & Associates
			in Toronto, Canada is also
			available: \$700 per participant.
			- Web-based cross-training
			conducted over 2 weeks
			(includes viewing on-line
			videos of 10 CPSMP activities,
			homework assignments, and
			participation in 2 webinars):
			\$450. Must have first
			completed on-site Chronic
			Disease Self-Management
			Program (CDSMP) training.
			- Note: Both on-site full and
			cross training can be arranged
			to be delivered at various
			venues by contacting
			info@cpsmp.com
			Participant Materials Cost:
			- Chronic Pain Book: \$17.50
			plus tax (bulk pricing is
			available for over 300 copies)
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Positive Self- Management Program for HIV (PSMP)	http://patienteducation.stanford.edu/pr ograms/psmp.html	Help individuals actively participate in their HIV disease and symptom management Target Audience: Adults living with HIV	7 weeks 2.5 hours once a week Interactive, group program provides skills and techniques to improve and maintain physical and mental health for individuals with HIV	Facilitated by two trained leaders, one or both of whom are non-health professionals with HIV	4.5 days of facilitator training and certification, either at Stanford or off-site Cross-training for PSMP (HIV) is available for those who have previously completed the full on-site Chronic Disease Self-Management Program (CDSMP) training Cross-training is available for other programs once trained as Master Trainers for CDSMP or Tomando Control de su Salud Web-based cross training available. Prerequisite: inperson CSMP training Bilingual trainees may attend the English cross- training and purchase a license for the Spanish or	• Licensing Cost (3-year): - Single Program License Cost: If offer only one Stanford Program in one language: \$500.00 for offering 30 or fewer workshops and 6 Leader trainings; \$1,000 for offering 90 or fewer workshop and 12 Leader trainers - Multiple Program License Cost: \$1,000 for offering up to 75 total (all programs combined) workshops and 6 Leaders trainings; \$1,500 for offering up to 120 total (all programs combined) workshops and 12 Leaders trainings - Custom agreements: min of additional \$1,000 • Training Cost : - On-site Stanford University training (4.5 days, includes all materials): \$1,600 per health professional; \$900 for a lay person with HIV - Off-site training: \$16,000, excludes additional costs such	HIV chronic condition group setting self-management health promotion
					 Web-based cross training available. Prerequisite: in- person CSMP training Bilingual trainees may attend the English cross- training and purchase a license for the Spanish 	trainings - Custom agreements: min of additional \$1,000 • Training Cost: - On-site Stanford University training (4.5 days, includes all materials): \$1,600 per health professional; \$900 for a lay person with HIV	
						completed on-site Chronic Disease Self-Management Program (CDSMP) training Participant Materials Cost Book: \$18.95 (bulk pricing is available) Audio relaxation tape/CD: \$12	

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