COUNTY OF ALAMEDA

Questions & Answers

to

RFP No. 902157

### for

APPLIED VOICE & SPEECH TECHNOLOGIES OPENTEXT SUPPORT

**Networking/Bidders Conference Held 9/12/2022**

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| **This County of Alameda, General Services Agency (GSA), RFP Questions & Answers (Q&A) has been electronically issued to potential bidders via email. Email addresses used are those in the County’s Small Local Emerging Business (SLEB) Vendor Database or other sources. If you have registered or are certified as a SLEB, please ensure that the complete and accurate email address is noted and kept updated in the SLEB Vendor Database. This RFP Q&A will also be posted on the GSA Contracting Opportunities website located at** [**Alameda County Current Contracting Opportunities**](https://gsa.acgov.org/do-business-with-us/contracting-opportunities/)**.** |

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Thank you for your participation and interest in the County of Alameda Request for Proposal (RFP) for **Applied Voice & Speech Technologies OpenText Support**.

All the questions are taken verbatim from written questions emailed by potential Bidders. The County of Alameda shall be noted as “County” in the answers to these questions. The Questions and Answers are the final stances of the County. Please consider this document in preparation for your bid response.

**Questions and Answers:**

1. I know that the County was looking to re-establish a contract for their Unified Messaging System a few years ago, and I was wondering if this RFP is for maintenance of their current system and they have not re-established that contract yet, or if the County moved away from the Vox System?
   1. **This contract is for the maintenance of the current system.**
2. Can the County please confirm the 13-digit CX-E Serial # for each one of these 4 systems from Exhibit B?
   1. **This environment is in the process of being upgraded, which should be completed in October 2022, and the resulting serial numbers for that environment are not yet available.**
3. Whether companies from Outside USA can apply for this? (like,from India or Canada)
   1. **No, companies from outside of the United States of America cannot bid on this RFP.**
4. Whether we need to come over there for meetings?
   1. **Please refer to Section G.8 (Page 10) of the RFP Document:**
5. **Attendance at the Bidders Conference(s) and Vendor Outreach are highly recommended but are not mandatory to further facilitate subcontracting relationships. Vendors who attend the Bidders Conference(s) will be added to the Vendor Bid List.**

**Also, there will be some instances when in-person meetings are required.**

1. Can we perform the tasks (related to RFP) outside USA? (like, from India or Canada)
   1. **No. The contract requirements cannot be performed from outside of the United States of America.**
2. Can we submit the proposals via email?
   1. **No. Please refer to Section U.1.a (Page 25) of the RFP Document:**
3. **Document Submittal**
4. **All response documents must be completed, successfully uploaded, and submitted online through Alameda County** [**EZSourcing Supplier Portal**](https://ezsourcing.acgov.org) **BY 2:00 p.m. on the due date specified in the Calendar of Events. The County strongly recommends uploading early; technical difficulties in downloading/submitting documents through the Alameda County** [**EZSourcing Supplier Portal**](https://ezsourcing.acgov.org) **shall not extend the due date and time. No hardcopy, email (electronic), or facsimile responses will be considered.**

VENDOR BID LIST

RFP No. 902157 APPLIED VOICE & SPEECH TECHNOLOGIES OPENTEXT SUPPORT

This Vendor Bid List is being provided for informational purposes to assist bidders in contacting other businesses as needed to develop local small and emerging business subcontracting relationships to meet the [Small Local Emerging Business (SLEB) Program](https://gsa.acgov.org/do-business-with-us/vendor-support/small-local-and-emerging-businesses/) requirement.

This RFP is being issued to all vendors on the Vendor Bid List; the following revised vendor bid list includes contact information for each vendor attendee at the Networking/Bidders Conferences.

| **RFP No. 902157 - AVST OPENTEXT SUPPORT** | | | | | | |
| --- | --- | --- | --- | --- | --- | --- |
| ***Business Name*** | ***Contact Name*** | ***Contact Phone*** | ***Address*** | ***City*** | ***State*** | ***Email*** |
| Alcatel USA Marketing, Inc. | Jay Sungu | ( 510 ) 656-6573 | 43337 Cederwood Drive | FREMONT | CA | jay.sungu@alcatel.com |
| AVI Systems, Inc | Michael Elliott | ( 408 ) 464-2805 | 44150 S Grimmer Blvd | FREMONT | CA | mike.elliott@avisystems.com |
| Avid Communication Networks | Jeff Nichols | ( 510 ) 353-0587 | 39881 Burr Ave | FREMONT | CA | Jeff@avidcomm.com |
| C4C Company | Gabriel Hernandez | ( 510 ) 352-1795 | 14721 Catalina St. | SAN LEANDRO | CA | ghernandez@c4ccom.com |
| Carousel Industries | Roger Benson | ( 925 ) 225-0353 | 7901 Stoneridge Drive, Ste 502 | PLEASANTON | CA | rbenson@carouselindustries.com |
| CDX Wireless Inc | Robert Simmons | ( 925 ) 218-4213 | 4435 Shearwater Court | PLEASANTON | CA | bob.simmons@cdxwireless.com |
| CNR Connect, Inc. | Nelson Martinez | ( 877 ) 301-3013 | 5424 Sunol Blvd., #10-264 | PLEASANTON | CA | nmartinez@cnrconnect.net |
| Conley Communication Services | Craig Conley | ( 510 ) 247-3209 | 20993 Foothill Blvd. #202 | HAYWARD | CA | craig@conleycomnm.com |
| ConvergeOne | Stephen Monteros | ( 909 ) 230-7500 | 7041 Koll Center Parkway Suite110 | PLEASANTON | CA | smonteros@convergeone.com |
| Dahlia Moodie & Associates | Dahlia Moodie | ( 510 ) 302-6653 | 70 Washington St, Ste 303 | OAKLAND | CA | dahlia@ecoptions.biz |
| Darren Karal Technology Inc. | Karal Turbes | ( 925 ) 829-6001 | 8142 Peppertree | DUBLIN | CA | kturbes@dk-technology.com |
| Definitive Networks, Inc. | Ryan Lecomte | ( 925 ) 271-0634 | 4309 Hacienda Drive, Suite170 | PLEASANTON | CA | rlecomte@dni.net |
| Dew Software, Inc. | Suresh Deopura | ( 510 ) 490-9995 | 983 Corporate Way | FREMONT | CA | gsa@dewsoftware.com |
| E-3 Systems | Kofi A. Tawiah | ( 510 ) 487-7393 | 1220 Whipple Road | UNION CITY | CA | kofi@e3systems.com |
| Edward Price Co. | Cliff Price | ( 510 ) 204-0604 | 1711 B Martin Luther King Jr. Way | BERKELEY | CA | cliff@eprice.com |
| Executive Phone Svc | David Garges | ( 510 ) 471-9000 | 32727 Mission Blvd | HAYWARD | CA | panadbs@juno.com |
| Feeney Wireless California | Ethan Ralston | ( 888 ) 683-4818 | 2603 Union St | OAKLAND | CA | eralston@feeneywireless.com |
| Genesis Communications | Jon Jardin | ( 510 ) 441-2478 | 29610 Union City Blvd. | UNION CITY | CA | jjardin@genesiscommunications.com |
| Gifts 4 One and All | Steve Thornton | ( 510 ) 265-1638 | 30042 Mission Blvd 121-332 | HAYWARD | CA | thornton99@att.net |
| InstaLAN Systems | Michael Rivera | ( 510 ) 440-1010 | 4630 Kane Ct | FREMONT | CA | sales@instalansystems.com |
| Integrity By Design, Inc. | Donald J. Landers III | ( 510 ) 521-9523 | 1918 Pacific Avenue | ALAMEDA | CA | don.landers@integritybydesign.com |
| International Data Solutions | Keith Weitzen | ( 510 ) 337-0995 | 2363 Mariner Square Drive, Suite 155 | ALAMEDA | CA | Keith@InternationalData.com |
| Kyndryl | Howard Bither | (415)652-7464 |  |  |  | howard.bither@kyndryl.com |
| Lanlogic Inc | Wilma Smith | ( 925 ) 273-2307 | 248 Rickenbacker Circle | LIVERMORE | CA | wilma@lanlogic.com |
| Lazer Telecommunications, Inc. | Keith Horton | ( 925 ) 462-0505 | 1048 Serpentine Lane #306 | PLEASANTON | CA | khorton@lazertel.com |
| Lee Communications Inc. | Rosemarie Lee | ( 925 ) 846-3300 | 1241 Quarry Ln # 105 | PLEASANTON | CA | rml@lee-com.com |
| Maverick Networks, Inc. | Aaron Lee | ( 925 ) 931-1900 | 7060 Koll Center Parkway, #318 | PLEASANTON | CA | info@mavericknetworks.net |
| Maverick Networks, Inc. | Todd Barnes | (925) 726-2112 | 7060 Koll Center Parkway, #318 | PLEASANTON | CA | tbarnes@mavericknetworks.net |
| Mobile Radio Engineers LLC | Marco Esponiza | ( 510 ) 638-4113 | 2427 Pratt Ave. | HAYWARD | CA | mesponiza@daywireless.com |
| MTI Group | Amir Awan | ( 510 ) 440-1200 | 4516 Enterprise Street | FREMONT | CA | amir@mtigroupcorp.com |
| Netcom Technologies, Inc. | Leesza Anderson | ( 510 ) 782-8400 | 28306 Industrial Blvd., Suite N | HAYWARD | CA | Leesza@netcomtechnologies.net |
| NetVersant Solutions II LP | Todd Davis | ( 510 ) 771-1200 | 47811 Warm Springs Blvd. | FREMONT | CA | tdavis@netversant.com |
| Network Designs Integration Services | Angie Wong | ( 510 ) 249-9549 | 103 Hammond Avenue | FREMONT | CA | angie.wong@network-designs.com |
| Nexus IS Inc | Steve Darragh | ( 925 ) 226-3313 | 5200 Franklin Dr, Ste 120 | PLEASANTON | CA | steve.darragh@nexusis.com |
| Pacific Office Automation | MALLOY II CHARLES | ( 925 ) 398-4209 | 4464 WILLOW ROAD STE 103 | PLEASANTON | CA | charles.malloy@pacificoffice.com |
| PACIFIC OFFICE AUTOMATION | CHARLES MALLOY II | ( 925 ) 398-4209 | 5700 STONERIDGE DR. STE 300 | PLEASANTON | CA | charles.malloy@pacificoffice.com |
| Peak IP Solutions, LLC | Douglas Renner | ( 925 ) 337-8650 | 4683 Chabot Dr., Ste 380 | PLEASANTON | CA | drenner@peakipsolutions.com |
| Polk Communications | John Polk | ( 510 ) 835-1445 | 1626 Martin Luther King Jr. Way | OAKLAND | CA | jpolk@polkcomm.com |
| Red Cloud Inc | Mike Lekson | ( 510 ) 428-0635 | 4701 Doyle St., Suite 16 | EMERYVILLE | CA | mike@redcloudinc.com |
| RhondaCom, Inc. | Rhonda Williams | ( 925 ) 828-0550 | 6850 Regional Street, Suite 100B | DUBLIN | CA | rhondakwilliams@hotmail.com |
| SBC Inc. Care of Rhonda Lutz | Rhonda Lutz | ( 925 ) 823-1714 | 2150 Webster | OAKLAND | CA | rhonda.lutz@sbc.com |
| Selectacare Limited | Idrish Vohra | ( 510 ) 264-0200 | 26046 Eden Landing Rd. Suite 3 | HAYWARD | CA | selectacare@hotmail.com |
| Shared Technologies | Barbara Costello | ( 510 ) 897-2887 | 46425 Landing Parkway | FREMONT | CA | barbara.costello@sharedtechnologies.com |
| Silver & Black Telecom | Kevin Shue | ( 510 ) 279-9411 | 41353 Kathlean St. | FREMONT | CA | kevin@silverandblacktelecom.com |
| Solo Communications | Sheila Solo | ( 818 ) 667-3301 | 1220 Georgetown ave | SAN LEANDRO | CA | ssolocommunications@yahoo.com |
| Star Microwave Service Corporation | Luz Beas | ( 510 ) 498-7900 | 225 Hammond Avenue | FREMONT | CA | mbeas@starmicrowave.com |
| Stealth Network Communications | Cheryl Gomez | ( 925 ) 846-7018 | 6900 Koll Center Parkway, Suite 413 | PLEASANTON | CA | cgomez@stealthnetwork.com |
| STS International Inc. | Kishore Jha | ( 925 ) 479-7800 | 5601 Arnold Road, Suite 102 | DUBLIN | CA | kjha@stsii.net |
| SunStream Networks, LTD | Chris Tallerico | ( 415 ) 962-1622 | 505 14th Street #330 | OAKLAND | CA | ctallerico@sunstreamnetworks.com |
| T&D Communications | Cameron Hong | ( 510 ) 418-4411 | 44830 Osgood Road | FREMONT | CA | cameron.hong@att.net |
| Team One Solutions Inc | Jeff Bell | ( 866 ) 832-6663 | 14729 Catalina Street | SAN LEANDRO | CA | jbell@teamonesolutions.com |
| TelePath Corporation | Pamela Nguyen | ( 510 ) 656-5600 | 48810 Kato Road, Suite 300E | FREMONT | CA | Pamela.Nguyen@telepathcorp.com |
| Tri - Power Group Inc | Barry Bruce | ( 925 ) 583-8200 | 2301 Armstrong Street Ste.101 | LIVERMORE | CA | barry.bruce@tripower.com |
| Tri Star Communications | Al Lopez | ( 510 ) 537-8420 | 22336 Meekland Ave, Unit D | HAYWARD | CA | alopez@3starcom.com |
| Tucker Technology, Inc. | Conchita Tucker | ( 510 ) 836-0422 | 300 Frank H. Ogawa Plaza, Suite 251 | OAKLAND | CA | conchita@tuckertech.com |
| Twistech Inc. | Aaron Kraw | ( 510 ) 749-0145 | 1151 Harbor Bay Pkwy Suite 206 g | ALAMEDA | CA | TWISTECHINC@GMAIL.COM |
| Unified Tel-Data | Lyhn Haller | ( 925 ) 225-0353 | 7901 Stoneridge Dr., #502 | PLEASANTON | CA | lhaller@utdi.com |
| Vicomptel USA Inc | Chi Wang | ( 510 ) 252-9688 | 48521 Warm Springs Blvd, Suite 314 | FREMONT | CA | chi@vicomptelusa.com |
| VOX Network Solutions Company | Meredith Marks | (650) 989-2672 | 130 Produce Avenue | SAN FRANCISCO | CA | mmarks@voxns.com |
| VOX Network Solutions Company | Tonia Marcus | (650) 980-1054 | 130 Produce Avenue | SAN FRANCISCO | CA | tmarcus@voxns.com |
| VOX Network Solutions Inc | Craig Schneider | ( 650 ) 989-1026 | 3208 Thompson Avenue | ALAMEDA | CA | cschneider@voxns.com |
| WeCare Wireless Networks, Inc. | Ray Fasnacht | ( 925 ) 449-4272 | 2311 Rock Point | LIVERMORE | CA | rfasnacht@wecare.net |
| Z Venture Capital Frontiers | Karim Zaman | ( 323 ) 730-1617 | 14472 Wicks Blvd. | SAN LEANDRO | CA | karim@thezamangroup.com |