COUNTY OF ALAMEDA

Bidders Conference Attendees List

**REQUEST FOR QUOTATION No. 902204**

**for**

**REVENUE MAXIMIZATION SERVICES**

**Networking/Bidders Conference Held October 26, 2022**

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| **This County of Alameda, General Services Agency (GSA), RFQ Bidders Conference Attendees List has been electronically issued to potential bidders via e-mail. E-mail addresses used are those in the County’s Small Local Emerging Business (SLEB) Vendor Database or from other sources. If you have registered or are certified as a SLEB, please ensure that the complete and accurate e-mail address is noted and kept updated in the SLEB Vendor Database. This RFQ Bidders Conference Attendees List will also be posted on the GSA Contracting Opportunities website located at** [**Alameda County Current Contracting Opportunities**](https://gsa.acgov.org/do-business-with-us/contracting-opportunities/)**.** |

Alameda County is committed to reducing environmental impacts across our entire supply chain.

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The following participants attended the Bidders Conference:

|  | **Company Name / Address** | **Representative** | **Contact Information** |
| --- | --- | --- | --- |
|  | **Indira Designs Inc.****1941 Jackson Street Suite #6****Oakland CA 94612** | **Harsha Dhananjay** | Phone: 310-962-4525 |
| E-Mail: id@indiradesigns.com |
| Prime Contractor:  |
| Subcontractor: |
| Certified SLEB: YES |
|  |  |  | Phone:  |
| E-Mail:  |
| Prime Contractor:  |
| Subcontractor: |
| Certified SLEB:  |
|  |  |  | Phone:  |
| E-Mail:  |
| Prime Contractor:  |
| Subcontractor: |
| Certified SLEB:  |

VENDOR BID LIST

**RFQ No. 902204 – REVENUE MAXIMIZATION SERVICES**

This RFQ is being issued to all vendors on the Vendor Bid List; the following revised vendor bid list includes contact information for each vendor attendee at the Networking/Bidders Conferences.

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| --- |
| **RFQ No. 902204 - Revenue Maximization Services** |
| **Business Name** | **Contact Name** | **Phone** | **Address** | **City** | **State** | **Email** |
|   @LINK Communications | Sara Chan | ( 925 ) 426-0703 | 4512 Mirador Dr | PLEASANTON | CA | rschan2000@yahoo.com |
|   360 Total Concept | Shonda Scott | ( 510 ) 836-0360 | 555 12th Street, Suite 1670 | OAKLAND | CA | Shonda@360tcpr.com |
|   44 Energy Technologies Inc | Brad Edgar | ( 510 ) 789-9917 | 1001 42nd Street, Suite 200 | OAKLAND | CA | brad.edgar@44energytech.com |
|   A.S.K. for Success | Jane Malmgren | ( 510 ) 828-0442 | 24470 Hidden Ct. | HAYWARD | CA | jm.ask4success@comcast.net |
|   Abinader Group Inc | Selma Abinader | ( 510 ) 535-9492 | 4132 Culver Street | OAKLAND | CA | experts@abinadergroup.com |
|   Abner J. Boles III PhD | Abner Boles | ( 510 ) 882-8780 | 4310 Mountain Blvd | OAKLAND | CA | ajb@netwiz.net |
|   Acumen Building Enterprise, Inc. | Marlene Barrett | ( 510 ) 530-3029 | 7770 Pardee Lane, Suite 200 | OAKLAND | CA | marlene.barrett@acumentransit.com |
|   ADALAT Corporation | Venkata Ramana Rao Madala | ( 510 ) 673-4722 | 34278 Torrey Pine Lane | UNION CITY | CA | madalaraman@yahoo.com |
|   Admail-Express, Inc. | Brian Schott | ( 510 ) 477-6240 | 31640 Hayman Street | HAYWARD | CA | brian.schott@admail.com |
|   Adroit Resources Inc | Mausami Kakkar | ( 510 ) 573-6400 | 39500 Stevenson Place, Suite 202 | FREMONT | CA | mausami@adroitresources.com |
|   Advanced Resources | Patrick Collins | ( 510 ) 287-9900 | 1001 Broadway, Suite 288 | OAKLAND | CA | aricsltd@aol.com |
|   AE3 Partners, Inc. | Rick Dumas | ( 510 ) 538-9991 | 11 Embarcadero West, Suite 205 | OAKLAND | CA | rickd@ae3partners.com |
|   Agape Enterprises Consulting | Don Stoneham | ( 925 ) 803-5736 | 7223 Avon Court | DUBLIN | CA | stoneham@agape1.biz |
|   AIM Training Solutions DBA Motivaim | Elie Habib | ( 800 ) 305-3855 | 125 12th Street, 4th Floor | OAKLAND | CA | accounting@motivaim.com |
|   All Point Staffing, Inc. | Anthony Beaman | ( 510 ) 782-4800 | 26250 Industrial Blvd., Suite 46 | HAYWARD | CA | tony@allpointstaffing.com |
|   Allen J Schuh | Allen J Schuh | ( 925 ) 462-1762 | 2344 Corte De La Jara | PLEASANTON | CA | aschuh101@yahoo.com |
|   ALMA Strategies | Arturo Taboada | ( 510 ) 292-6615 | 943 Cerrito Street | ALBANY | CA | ataboada@almastrategies.com |
|   Althouse Construction Group, Inc. | James Althouse | ( 209 ) 743-2056 | 27057 Industrial Blvd, Ste 207 | HAYWARD | CA | jamesa@althouseconst.com |
|   Altrian-A Management Group | Harriet STRICKLEN | ( 510 ) 774-9570 | 3405 Dimond St #5 | OAKLAND | CA | hstricklen@amanagementgroup.co |
|   Alvan Quamina Consulting | Alvan Quamina | ( 510 ) 435-7688 | 1645 81st Avenue | OAKLAND | CA | agvquamina@aol.com |
|   American Medical Forensic Spec | Matt McCarthy | ( 510 ) 985-8333 | 2000 Powell Street, Suite 520 | EMERYVILLE | CA | mmccarthy@amfs.com |
|   AMS Consulting, LLC | Robert Estimo | ( 925 ) 225-9922 | 5627 Stoneridge Drive, Suite 320 | PLEASANTON | CA | restimo@amsconsulting.net |
|   Anderson Audio Visual - East Bay, LP | Craig Parkes | ( 510 ) 652-5030 | 904 Pardee Street | BERKELEY | CA | brobinson@andersonav.com |
|   Andree Driskell & Associates | Andree Driskell | ( 510 ) 687-1256 | 675 Hegenberger Road, Suite 239 | OAKLAND | CA | andreedriskell@earthlink.net |
|   Anjanette Scott LLC | Anjanette Scott | ( 510 ) 717-9471 | 19108 Parsons Avenue | CASTRO VALLEY | CA | anjanettescott@yahoo.com |
|   Application Associates | Daniel Fingerman | ( 510 ) 527-2772 | 915 Mendocino Ave. | BERKELEY | CA | dan@appassoc.com |
|   Applied Digital Design Inc | John Akins | ( 925 ) 447-8893 | 2417 6th St | LIVERMORE | CA | jakins@ieee.org |
|   Archgate Consulting, Inc. | Arvind Ahuja | ( 510 ) 459-0964 | 937 Sherman Way | PLEASANTON | CA | andy@archgateconsulting.com |
|   Arum Consulting Group | Ike Arum | ( 714 ) 728-0150 | 2600 Ivy Drive | OAKLAND | CA | arum.consulting@gmail.com |
|   Asian Community Mental Health Services | Phillip Sun | ( 510 ) 869-6000 | 310 8th Street, Suite 201 | OAKLAND | CA | phillips@acmhs.org |
|   ASIAN, Inc. | Lamar Heystek | ( 510 ) 397-8838 | 211 10th Street, Suite 300 | OAKLAND | CA | president@asianinc.org |
|   ATHENA MANAGEMENT SOLUTIONS LLC | Kami Johnson | ( 888 ) 327-2525 | 118 GABLE AVE | BERKELEY | CA | kjohnson@athenamanagementsolution.com |
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|   B & B Copy Express, Inc. | Ma. Bernarditta Ferriols | ( 510 ) 835-9700 | 1814 Franklin Street, #810 | OAKLAND | CA | beth@bbcopyexpress.com |
|   Baines Group, Inc. | Michael Baines | ( 510 ) 238-4669 | 562 14th Street | OAKLAND | CA | bainesgroupinc1110@sbcglobal.net |
|   Balance Geo | Martin Trso, PG, CPG, CPESC, QSD | ( 510 ) 559-8036 | PMB 442, 1442A Walnut Street | BERKELEY | CA | martintrso@sbcglobal.net |
|   Balance Hydrologics, Inc. | Colleen Haraden | ( 510 ) 704-1000 | 800 Bancroft Way, Suite 101 | BERKELEY | CA | charaden@balancehydro.com |
|   Barbara Ramsey | Barbara Ramsey, M.D. | ( 510 ) 384-0713 | 1440 Bonita Avenue | BERKELEY | CA | bramsey53@gmail.com |
|   Barbara Stanton | Barbara Stanton | ( 925 ) 373-9638 | 1222 North P Street | LIVERMORE | CA | microangelo@earthlink.net |
|   Bartle Wells Associates | Doug Dove | ( 510 ) 653-3399 | 1889 Alcatraz Avenue | BERKELEY | CA | ddove@bartlewells.com |
|   Baseline Environmental Consulting | Bruce Abelli-Amen | ( 510 ) 420-8686 | 5900 Hollis Street, Suite D | EMERYVILLE | CA | bruce@baseline-env.com |
|   Basin Research Associates., Inc. | Colin Busby | ( 510 ) 430-8441 | 1933 Davis Street, Suite 215 | SAN LEANDRO | CA | basinres1@gmail.com |
|   Bay Area Business Roundtable | Bernard Ashcraft | ( 510 ) 568-6302 | 8517 Earhart Road | OAKLAND | CA | rttcjobs@aol.com |
|   Bay Area Chapter of the Association of Black Psychologists | Tony Jackson | ( 510 ) 847-4380 | 459 W MacArthur Blvd. | OAKLAND | CA | baabpsiprez24@gmail.com |
|   Bay Area Program Mgt. Grp.LLC | Michele Bellows | ( 510 ) 267-6114 | 1333 Broadway #300A | OAKLAND | CA | mbellows@envirotranssolutions.com |
|   Be A Mentor, Inc. | Robert Goetsch | ( 510 ) 795-6488 | 1260 B Street, sTE 375 | HAYWARD | CA | goetsch@beamentor.org |
|   Becky L. Taylor Associates | Becky Taylor | ( 510 ) 638-7276 | 69 Thousand Oaks Drive | OAKLAND | CA | BLTaylorassoc@comcast.net |
|   Becton Healthcare Resources | Neisha Becton | ( 925 ) 520-0005 | 5674 Stoneridge Drive, Suite 108 | PLEASANTON | CA | nbecton@bhrcorp.org |
|   Bedrock Media, Inc | David Takeuchi | ( 888 ) 722-1852 | 318 Harrison St. Suite 302 | OAKLAND | CA | dtakeuchi@bedrockbrands.com |
|   Bellecci & Associates, Inc. | Daniel Leary | ( 925 ) 681-4880 | 7077 Koll Center Pkwy, Ste 210 | PLEASANTON | CA | daniel@bellecci.com |
|   Bellos Group | Thea Bellos | ( 510 ) 540-5725 | 1250 Addison St # 211a | BERKELEY | CA | tbellos@bellosgroup.com |
|   Berkeley Training Associates | Stan Taubman | ( 510 ) 845-7650 | 2625 Alcatraz Ave, Ste 129 | BERKELEY | CA | btatraining@earthlink.net |
|   Berrio Hayward Law | Itzel Hayward | ( 415 ) 786-6678 | 208 John Street | OAKLAND | CA | berriohayward@gmail.com |
|   Beth Newell, Consulting | Elizabeth Newell | ( 330 ) 573-9728 | 2742 PARKER AVE | OAKLAND | CA | eanewell@gmail.com |
|   Beyond the Arc, Inc. | Jacqueline Espinoza | ( 510 ) 280-5536 | 2600 Tenth Street, Suite 616 | BERKELEY | CA | gov@beyondthearc.net |
|   Bibby, LLC | Douglas Bibby | ( 510 ) 525-9499 | 1109 Neilson St | ALBANY | CA | dbibby@bibbyllc.com |
|   BikeHub | Gene Oh | ( 510 ) 205-3006 | 1522 Park Street | ALAMEDA | CA | gene@bikehub.com |
|   Bikram Singh | Bikram Singh | ( 510 ) 252-1372 | 43154 Mayfair Park Ave. | FREMONT | CA | bikram555us@aol.com |
|   Bill Say | Bill Say | ( 510 ) 548-8703 | 1904 Virginia Street | BERKELEY | CA | bill@billsay.com |
|   Bill Stewart | Bill Stewart | ( 510 ) 520-4399 | 2235 Dexter Way | HAYWARD | CA | bstewart741@aol.com |
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|   Bonnewit Development | Natalie Bonnewit | ( 510 ) 325-3601 | 297 Lee Street | OAKLAND | CA | natalie@bonnewit.com |
|   Bottomley Design & Planning | Terence Bottomley | ( 510 ) 663-3808 | 600 Grand Ave., #202 | OAKLAND | CA | tbottomley@bottomleydp.com |
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|   Business Recovery Services, Inc. DBA Bank UP | Michael Santimauro | ( 510 ) 522-9714 | 1301 Marina Village Parkway, Ste. 250 | ALAMEDA | CA | msantimauro@bank-up.com |
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|   Cambridge Systematics, Inc. | Wendy Williamson | ( 510 ) 873-8700 | 555 12th St., Suite 1600 | OAKLAND | CA | wwilliamson@camsys.com |
|   Cardea Services | Patricia Blackburn | ( 510 ) 835-3700 | 614 Grand Ave, Suite 400 | OAKLAND | CA | pblackburn@cardeaservices.org |
|   Cargo Velocity Inc. | Daniel Johnson Johnson | ( 510 ) 913-6558 | 2140 Shattuck Ave, Suite 903 | BERKELEY | CA | dan.johnson@cargovelocity.com |
|   CBX Technologies, Inc | Christian D'Andrade | ( 510 ) 729-7130 | 8393 Capwell Drive, Suite 170 | OAKLAND | CA | chrisd@cbxtech.com |
|   CDX Wireless Inc | Robert Simmons | ( 925 ) 218-4213 | 4435 Shearwater Court | PLEASANTON | CA | bob.simmons@cdxwireless.com |
|   CE2 Corporation | Clyde Wong | ( 925 ) 463-7301 | 6140 Stoneridge Mall Road Suite 500 | PLEASANTON | CA | wong@ce2corp.com |
|   CEFERTS LLC | John Joseph | ( 510 ) 403-5251 | 38698 Moore Drive | FREMONT | CA | johnjk@ceferts.com |
|   Center for Community Dispute Settlement | Diane Jeronimo | ( 925 ) 373-1035 | 291 McLeod Street | LIVERMORE | CA | diane.jeronimo@comcast.net |
|   Center for Strategic Facilitation | Robert Hopkins | ( 510 ) 532-6595 | 730 Sybil Ave | SAN LEANDRO | CA | robert@strategicfacilitation.com |
|   Cerebral Palsy Center for the Bay Area | Nancy R Rosenberg | ( 510 ) 531-3323 | 4500 Lincoln Ave | OAKLAND | CA | nrosenberg@cpcoak.org |
|   CGR MANAGEMENT CONSULTANTS | MARY BRIGHTBILL | ( 510 ) 844-7752 | 1901 Harrison St., Suite 1100, Room 1115 | OAKLAND | CA | paratran@aol.com |
|   Change Cadet | Cadet Akilah | ( 510 ) 292-5992 | 357 Vernon Street Suite 206 | OAKLAND | CA | akilah@changecadet.com |
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|   Cindy Towles | Cindy Towles | ( 510 ) 581-2730 | 21437 Mission Blvd | HAYWARD | CA | cindy.ancillary@gmail.com |
|   Circles of Change | Robert Quintana Hopkin | ( 510 ) 207-6658 | 730 Sybil Ave | SAN LEANDRO | CA | Robert@circlesofchange.us.com |
|   CircleUp Education | Tyrone Botelho | ( 510 ) 417-5290 | 6731 Skyview Drive | OAKLAND | CA | solutions@circleuped.org |
|   CJM Associates | Cheryl Johnson | ( 510 ) 326-7261 | 2720 College Ave, #1 | BERKELEY | CA | cjmassociates.2011@gmail.com |
|   Claremont Behavioral Services, Inc. | Laurie Slez | ( 800 ) 834-3773 | 1050 Marina Village Parkway, Suite 203 | ALAMEDA | CA | lslez@ClaremontEAP.com |
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|   Communities in Collaboration, LLC | Heather Imboden | ( 510 ) 684-6710 | 7800 MacArthur Blvd. | OAKLAND | CA | heather@communitiesincollaboration.com |
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|   Compliance and Closure Inc. | Nalini Frush | ( 925 ) 426-5395 | 7020 Koll Center Parkway, Suite 134 | PLEASANTON | CA | nfrush@aol.com |
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|   Conferra Software | Sudheer Gullapalli | ( 408 ) 792-7429 | 39180 Liberty St, Suite 101, Office #4 | FREMONT | CA | sudheer.g@conferrasoft.com |
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|   Construction Management West, Inc. | Lionel Recio | ( 510 ) 834-7100 | 361 17th Street, 3rd Floor, Suite B | OAKLAND | CA | cmwest@flash.net |
|   Content Critical, LLC | Rick Owen | ( 510 ) 781-0370 | 25000 Industrial Blvd | HAYWARD | CA | rowen@contentcritical.com |
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|   CPM Logistics, LLC | Abbigail Brown | ( 510 ) 274-1325 | 5506 Thornhill Drive | OAKLAND | CA | abbigail@cpmlogistics.net |
|   CRA International, Inc. | Paul Leuchte | ( 617 ) 425-3022 | 5335 College Ave., #26 | OAKLAND | CA | amcdermott@crai.com |
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|   CrestPoint Solutions Inc | Fabomi Ojuola | ( 925 ) 828-6005 | 5994 W. Las Positas Blvd, #223 | PLEASANTON | CA | fojuola@crestpt.com |
|   Cristobal Consulting | Kristene Cristobal | ( 510 ) 407-0791 | 781 Spruce Street | BERKELEY | CA | cristobalconsulting@gmail.com |
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|   C-STEP Inc. | Thomas Sharp | ( 510 ) 505-6691 | 37112 Maple Street | FREMONT | CA | toms@c-step.com |
|   Custom Performance Solutions Inc | Cythia McCann | ( 510 ) 530-3423 | 4333 Atlas Ave | OAKLAND | CA | cindymccann@cpsolutions.com |
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|   Danquah Group, LLC | Seth Danquah | ( 925 ) 475-5058 | 4900 Hopyard Rd., Suite 100, Office No. 10 | PLEASANTON | CA | sdanquah@danquahgroup.com |
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|   David Dickson Consulting | David G. Dickson | ( 707 ) 479-8491 | 800 Hearst Ave | BERKELEY | CA | david.d@comcast.net |
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|   David R. Nakashima | David Nakashima | ( 510 ) 530-0965 | 6616 Banning Drive | OAKLAND | CA | davenakashima@gmail.com |
|   Debra Kaufman Consulting | Debra Kaufman | ( 415 ) 519-5507 | 1300 Oxford Street | BERKELEY | CA | dkaufmanconsulting@gmail.com |
|   Decitech Consulting Inc. | Jim Sparkman | ( 510 ) 796-1201 | 39420 Liberty Street, Suite 262 | FREMONT | CA | info@decitech-inc.com |
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|   Delta Financial Accounting & C | Grace Uwadiale | ( 510 ) 569-9635 | 675 Hegenber Road Suite 213 | OAKLAND | CA | graceuwadiale@deltafinancialconsult.com |
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|   Development Services/granthelper | Marie Beichert | ( 415 ) 686-6239 | 1201 Pine St., #155 | OAKLAND | CA | marie@granthelper.com |
|   Devine and Gong, Inc. | Chan U Lee | ( 510 ) 925-3994 | 1970 Broadway, Ste. 920 | OAKLAND | CA | culee@devinegong.com |
|   DeVine Consulting Inc | Jeffrey DeVine | ( 510 ) 713-8800 | 39300 Civic Center Drive, Suite 270 | FREMONT | CA | jeffd@devineco.com |
|   Diane Akers Consulting | Diane Akers | ( 510 ) 514-8152 | 716 Curtis Street | ALBANY | CA | dianeakers@aol.com |
|   Direct Lenders' Insurance Services | Tony Fernandes | ( 415 ) 654-9843 | 4900 Hopyard Rd., Ste 100, Room 47 | PLEASANTON | CA | tony@directlendersins.com |
|   Disability Management Insights, Inc. | Linda Stutzman | ( 510 ) 583-9190 | 20885 Redwood Road, PMB301 | CASTRO VALLEY | CA | linda@dmilnc.com |
|   Dolphin Graphics | Ken Carbone | ( 510 ) 481-8286 | 17200 Foothill Blvd | CASTRO VALLEY | CA | dgadmin@dolphingraphics.com |
|   DRJ & Associates | Donna R. Jacobs | ( 510 ) 881-2552 | 7735 Pineville Cir | CASTRO VALLEY | CA | primadrj@gmail.com |
|   Dryad, LLC | Torrey Young | ( 510 ) 538-6000 | 35570 Palomares Rd. | CASTRO VALLEY | CA | torrey@dryad.us |
|   Du-All Safety, LLC | Terry McCarthy | ( 510 ) 651-8289 | 45950 Hotchkiss Street | FREMONT | CA | terrym@du-all.com |
|   DWH Consulting | Darryl Hewitt | ( 510 ) 888-0360 | 20139 Crow Creek Road, Suite 100 | CASTRO VALLEY | CA | darryl@dwhconsulting.com |
|   E. Majdalani Construction Management Inc | Elia Majdalani | ( 510 ) 986-1224 | 11 Embarcadero West, Suite 210 | OAKLAND | CA | emajdalani@emconstmgt.com |
|   Earp Events & Fundraising | Laurie Earp | ( 510 ) 839-3100 | 300 Frank H Ogawa Plaza, Suite 253 | OAKLAND | CA | laurie@earpevents.com |
|   Earth House | Margaret Pavel | ( 510 ) 652-2425 | 5275 Miles Ave | OAKLAND | CA | drpalomapavel@yahoo.com |
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