COUNTY OF ALAMEDA

Questions & Answers

to

RFP No. 902143

### for

SUBSTANCE USE DISORDER SERVICES

**Networking/Bidders Conference Held on November 17, 2022**

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| **This County of Alameda, General Services Agency (GSA), RFP Questions & Answers (Q&A) has been electronically issued to potential bidders via email. Email addresses used are those in the County’s Small Local Emerging Business (SLEB) Vendor Database or other sources. If you have registered or are certified as a SLEB, please ensure that the complete and accurate email address is noted and kept updated in the SLEB Vendor Database. This RFP Q&A will also be posted on the GSA Contracting Opportunities website located at** [**Alameda County Current Contracting Opportunities**](https://gsa.acgov.org/do-business-with-us/contracting-opportunities/)**.** |

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Thank you for your participation and interest in the County of Alameda Request for Proposal (RFP) for Substance Use Disorder Services.

All the questions are taken verbatim from written questions emailed by potential Bidders. The County of Alameda shall be noted as “County” in the answers to these questions. The Questions and Answers are the final stances of the County. Please consider this document in preparation for your bid response.

**Questions and Answers:**

1. I see that you expect an increase in SB 823 cases to 30. If Camp numbers remain the same how do you expect the current total of 73 to change?
   1. **The total ACPD Juvenile Hall youth population would grow commensurate with the growth in the population of SB 823/Secure Track increases.**
2. How many youth are currently being seen in the community?
   1. **Currently, the County has no aftercare services in the community**
3. Are we expected to use our own office space for community treatment?
   1. **The vendor must provide space for community aftercare treatment.**
4. Is there an expectation that we will need to bill Medical for any of these services?
   1. **There will be no expectation that a vendor would seek cost recovery from Medi-Cal.**
5. Page 16 of RFP states: “ACPD is required by PREA to ensure that all volunteers and contractors who have contact with youth in the Juvenile Hall and Camp Sweeney have been trained on their responsibilities under ACPD’s sexual assault, sexual abuse, and sexual harassment prevention, detection, and response policies and procedures.” Are these training provided by the County or ACPD?
   1. **ACPD/County will provide PREA training to the successful Bidder.**
6. RFP page 6 specifies that in-custody services will be provided at Alameda County Juvenile Hall and Camp Wilmont Sweeney. Will ACPD provide dedicated office space at each site for the provider?
   1. **No. The Contractor will not have dedicated office space, but office space is available for use when the Contractor is on site.**
7. On RFP page 11 the County states: “At minimum, the Contractor must utilize a Cognitive Behavioral Interventions for Substance Abuse (CBI-SA) curriculum.” Is the County referring to the CBI-SA/CBI-SYA curriculum developed by the University of Cincinnati Corrections Institute (<https://cech.uc.edu/about/centers/ucci/products/interventions/group-interventions.html>)?
   1. **Not specifically. The RFP refers to any generally accepted/recognized CBI-SA curriculum. A curriculum that includes Cognitive-Behavioral Interventions - Substance Use Youth (CBI-SUY) created by the University of Cincinnati would meet County/ACPD requirements.**
8. On Page 11 the County States: “At minimum, the Contractor must utilize a Cognitive Behavioral Interventions for Substance Abuse (CBI-SA) curriculum.” Does this requirement refer to a Cognitive Behavioral Therapy-based treatment approach?
   1. **Yes.**
9. RFP page 9 states: “this RFP requests the continuation of current SUD treatment activities...” Who is the current provider?
   1. **Family Spring located in Berkely, CA.**
10. On Page 9, Bidder Qualifications 1 a. 3 is “Bidder and staff have completed training in all proposed curriculums at the time of bid submittal.” If no staff has been hired for this grant yet, is a proposer automatically disqualified due to this minimum qualification?
    1. **This is not a grant. This is a Request for Proposal. A bidder that did not have staff trained in the curriculum they proposed to utilize at the bid time would not be a competitive bidder considered as possessing recent experience providing these services.**
11. Page 15 Item b. 1 states: “Contract must not bill the County for any individual session cancellations with at least 24 hours of advanced notice is given to the Contract.” Can an individual session be billed if the cancellation notice is provided with less than 24 hours notice or if no cancellation notice is provided
    1. **Yes.**
12. On Page 17 under item c. Prison Rape Elimination Act Training the RFP states: “Prior to contract execution, Contractor must provide ACPD with completed PREA Certification documents.” Who provides the PREA training and certification? Dos the County have identified training resources for fulfilling this requirement?
    1. **The County/ACPD will provide PREA training to the successful Bidder.**
13. On page 10 of the RFP, Section E (“Specific Requirements”), subsection 1.c.4 states: “Contractor must specify (a) initial and (b) ongoing/formative assessment tool(s) will be used and the criteria from said assessment(s) that correspond to specific interventions.” However, on page 12 of the RFP, Section E (“Specific Requirements”), subsection 1.i.1 states: “Upon contract approval, Contractor shall work with the County to determine the nature, data, and frequency of such reports, as well as to determine which risk assessments should be used (both upon commencement of program services and at completion) to measure impact.”
14. Questions
    1. Are Contractors required to use a different risk assessment at intake than the one they use at completion, and the one used as “ongoing/formative assessment tool(s)”, or can we use the same risk assessment at intake, at regular intervals, and upon program completion?
    2. Subsection 1.c.4 could imply that Proposers should specify *within the narrative* which assessment tool(s) will be used, but Subsection 1.i.1 implies that the risk assessment(s) to be used will be specified in collaboration with the County *after* Contract award. This seems to be a contradiction; should Proposers select and describe risk assessment(s) to be used within the narrative, or does this process happen only after Contract award, in collaboration with County?

**A13) Bidder should specify the assessment tool proposed to be provided for all assessments in the narrative.**

1. On page 11 of the RFP, Section E (“Specific Requirements”), the first sentence of subsection 1.h is about providing a weekly post-release aftercare program; the rest of the paragraph and the list following item h is about data collection requirements. Does the specific data listed in item h only refer to the data points to be collected in the post-release aftercare or are those data points to be tracked for all services?
   1. **Data and documentation are to be collected for all services.**
2. On page 11 of the RFP, Section E (“Specific Requirements”), subsection 1.h states that monthly progress reports should include “data on […] planning to define individual client goals for the program.” Question:Can the County please clarify what sort of data it is looking for with regards to defining (or “planning to define”) individual client goals?
   1. **Attendance and completion of the curriculum is the primary individual client goal. Additional goals may be established by agreement between the County and the selected vendor.**
3. On page 11 of the RFP, Section E (“Specific Requirements”), subsection 1.h.3 says: “% of clients enrolled in SUD program who completed the program successfully (‘successfully’ means that they maintained > 75% attendance, and completed 75% of the assigned work …)” Question: Is the ellipses intending to refer to another section of the SOW?
   1. **No.**
4. RFP page 13, “c. Camp Sweeney” #2 states, “Contractor must provide up to five (5) weekly 1-hour individual counseling sessions for 48 weeks annually at Camp Sweeney for youth identified by ACPD or ACBH as requiring these specific SUD treatment services. (240 max individual counseling sessions to equate 240 hours per year.)”. Question: Why are there to be fewer individual sessions/hours provided at Camp Sweeney than at female units, SB823 units, and aftercare (all of which are capped at 480 individual sessions/hours per year)?
   1. **Camp Sweeney has a much smaller youth population.**
5. For the proposer’s response to Bidder Minimum Qualifications and Description of proposed services, are Proposers to utilize the templates in the format provided – that is, 12pt Calibri font, single spaced?
   1. **The County prefers 12pt Calibri font; however, Bidders are free to utilize any font available.**
6. On page 10 of the RFP, Section E (“Specific Requirements”), the County states contractors must deliver “Substance Use Disorder Treatment and Prevention programming” and that services must include assessment, diagnosis, placement, treatment planning, and more treatment services that are listed. Is a diagnosis of substance use disorder (SUD) required for youth to receive the listed treatment services?
   1. **No. A diagnosis is not required for youth to receive services.**
7. If an SUD diagnosis is not required, what prevention services will contractors be required to provide non-diagnosed youth?
   1. **The RFP does not request contractors provide separate prevention services for undiagnosed youth, but all youth will be able to participate in the RFP’s requested services.**
8. Will youth without an SUD diagnosis be eligible to participate in individual and group treatment sessions?
   1. **Yes.**

VENDOR BID LIST

**RFP No. 902143 – Substance Use Disorder Services**

This Vendor Bid List is being provided for informational purposes to assist bidders in contacting other businesses as needed to develop local small and emerging business subcontracting relationships to meet the [Small Local Emerging Business (SLEB) Program](https://gsa.acgov.org/do-business-with-us/vendor-support/small-local-and-emerging-businesses/) requirement.

This RFP is being issued to all vendors on the Vendor Bid List; the following revised vendor bid list includes contact information for each vendor attendee at the Networking/Bidders Conferences.

| **RFP No. 902143 - Substance Use Disorder Services** | | | | | | |
| --- | --- | --- | --- | --- | --- | --- |
| ***Business Name*** | ***Contact Name*** | ***Contact Phone*** | ***Address*** | ***City*** | ***State*** | ***Email*** |
| A Better Way, Inc. | David Channer | ( 510 ) 601-0203 | 3200 Adeline Street | BERKELEY | 94703-2407 | dchanner@abetterwayinc.net |
| Alameda County Sheriffs Office | Martin Neideffer | 510 6677595 | 1401 Lakeside Drive, 12th Floor | Oakland | 94612 | mjneideffer@acgov.org |
| Alameda Family Services | Katherine Schwartz | 510/629-6301 | 2325 Clement Avenue, Suite A | Alameda | 94501 | kschwartz@alamedafs.org |
| Alameda Family Services | General Information |  | 2325 Clement Avenue, Suite A | Alameda | 94501 | info@alamedafs.org |
| Asian American Recovery Services (AARS)/ HealthRight 360 | Razelle Buenavista | 408-590-7381 | 33440 Alvarado Niles Rd | Union City | 94587 | rbuenavista@healthRIGHT360.org |
| Asian American Recovery Services (AARS)/ HealthRight 360 | Tejasi Bilgi | 415-770-3678 | 33440 Alvarado Niles Rd | Union City | 94587 | tbilgi@healthright360.org |
| Asian Pacific Psychological Services |  |  |  |  |  | info@chaaweb.org |
| Barton & Associates, Inc. | Jennifer Castellarin | 978 513 7699 | 300 Jubilee Drive | Peabody | 01960 | jcastellarin@bartonassociates.com |
| Being Integrative Clinical SolutionsLLC | Ankhesenamun Ball | 510/647-9273 | 2999 Regent St. #300A | Berkeley | 94705 | aball@beingllc.org |
| Bonita House, Inc. | Lorna Jones | ( 510 ) 923-1099 | 6333 Telegraph Ave, #102 | OAKLAND | 94609-1359 | lorna@bonitahouse.org |
| Building Opportunities for Self Sufficiency | Donald Frazier | ( 510 ) 649-1930 | 1918 University Ave, #2A | BERKELEY | 94704- | dfrazier@self-sufficiency.org |
| Community Health for Asian Americans | John Chung | ( 510 ) 835-2777 | 1141 Harbor Bay Pkwy, Suite 105 | ALAMEDA | 94502- | chaa.board@chaaweb.org |
| Counseling and Psychotherapy Center | Kellie McNamara | ( 800 ) 455-8726 | 610 16th Street, Suite 215 | OAKLAND | 94612- | Kellie.M@CPCAmerica.com |
| Decisiones Family Services | Victor Diaz | ( 510 ) 557-3943 | 401 Marina Blvd | SAN LEANDRO | 94577- | decisiones\_famservices@yahoo.com |
| DRWANTED COM LLC | Richie MacAulay | 404/996-6587 | 115 Perimeter Center Place NE Suite 900 | Dunwoody | 30346 | mbradford@drwhealth.com |
| East Bay Agency for Children | Julie West | 510/844-6708 | 303 Van Buren Avenue | Oakland | 94610 | jwest@ebac.org |
| Family Service Counseling and Community Resource Center | Lisa Perry | ( 510 ) 483-6715 | 2208 San Leandro Blvd. | SAN LEANDRO | 94577-5957 | lperry@fscc.org |
| Family Spring Psychology, P.C. | Sam Himelstein | ( 510 ) 470-5777 | 2615 Ashby Ave., 1st Floor | BERKELEY | 94705- | sam@myfamilyspring.com |
| Fruge Psychological Associates | Dr. Alexis Green-Fruge | ( 510 ) 482-3622 | 1300 Clay St., Ste 600 | OAKLAND | 94612- | info@fpasolutions.com |
| Genesis Worship Center | George Matthews | (510) 847-4651 | 2708 Ritchie Street | Oakland | 94605 | georgeamatthews@gmail.com |
| HealthRIGHT 360 | Britt Miazgowicz | 415/845-8195 | 1563 Mission St 4th Floor | San Francisco | 94103 | contracts@healthright360.org |
| HealthRIGHT 360 | Vitka Eisen | 415/762-1558 | 1563 Mission St 4th Floor | San Francisco | 94103 | veisen@healthright360.org |
| HealthRIGHT 360 | Kacie Morgan | 415-254-4948 | 33440 Alvarado Niles Rd | Union City | 94587 | kamorgan@healthright360.org |
| HealthRIGHT 360 | Courtney Diaz | 669-216-7076 | 33440 Alvarado Niles Rd | Union City | 94587 | codiaz@healthright360.org |
| HOPE Program, A Licensed Clinical Social | Shannon Smith | 510/764-2428 ext 13 | 1245 B Street | Hayward | 94541 | ssmith@hopeprogram.biz |
| HOPE Program, A Licensed Clinical Social Worker Professional Corporation | Janelle Harper | ( 510 ) 764-2428 | 1245 B Street | HAYWARD | 94541- | jharper@hopeprogram.biz |
| Integrated Counseling and Consulting Services |  |  |  |  |  | brian@newbridgefoundation.org |
| Latino Commission on Alcohol | Maria Verdugo | ( 510 ) 535-2303 | 1319 Fruitvale Avenue | OAKLAND | 94601-3005 | mverdugo@pacbell.net |
| MedCare Staffing | David Beaucham | 770/904-5012 | 450 Old Peachtree Road Northwest Suite 101 | Suwanee | 30024 | David@medcarestaffing.com |
| Ms Bev Addiction Counseling & Consulting | Beverly Tilson | 510/472-5881 | 2623 W Avenue 134th | San Leandro | 94577 | bigbev5010@gmail.com |
| No Drugs Incorporated | Amanda Schlim | ( 800 ) 490-3784 | 3225 Seldon Ct | FREMONT | 94539- | jmschlim@nodrugs.net |
| Options Recovery Services | Suzoni Camp | ( 510 ) 666-9552 | 1835 Allston Way | BERKELEY | 94704- | scamp@optionsrecovery.org |
| Project Eden,a program of Horizon Services, Inc |  |  |  |  |  | contact@hsimail.org |
| Ralph-Johnnie & Assoicates | JOHNNIE LEWIS | ( 510 ) 645-4290 | 1324 ADELINE ST. | OAKLAND | 94607- |  |
| Redwood Toxicology Laboratory, Inc. | Mary Tardel | 800/255-2159 | 3650 Westwind Boulevard | Santa Rosa | 95403 | bids@redwoodtoxicology.com |
| Restorative Justice for Oakland Youth | Teiahsha Bankhead | ( 510 ) 931-7569 | 173 Filbert St. | OAKLAND | 94607-2351 | teiahsha@rjoyoakland.org |
| S.T.A.R.S., Inc. | Mary Jane Gross | ( 510 ) 352-9200 | 545 Estudillo Avenue | SAN LEANDRO | 94577- | mjgross@starsinc.com |
| SAP solutions | Roderick Fields | 916/256-8714 | 2740 fulton ave suite 124 | sacramento | 95821 | sapsolutions.operations@gmail.com |
| Second Chance, Inc | John Balentine | ( 510 ) 792-4357 | 6330 Thornton Ave | NEWARK | 94560-3734 | john@screcovery.org |
| Seneca Family of Agencies | Ken Berrick | ( 510 ) 654-4004 | 6925 Chabot Rd. | OAKLAND | 94618-1921 | ken\_berrick@senecacenter.org |
| Sentinel Offender Services, LLC | Audry Wyrick | 800/589-6003 ext 2232 | 1290 North Hancock St. Suite 103 | Anaheim | 92807 | awyrick@sentineladvantage.com |
| Si Se Puede (Latino Commission on Alc/Drug Abuse of Alameda County |  |  |  |  |  | aortiz@livelafamilia.org |
| HOPE Program, A Licensed Clinical Social Worker Professional Corporation | Janelle Harper | ( 510 ) 764-2428 | 1245 B Street | HAYWARD | 94541- | jharper@hopeprogram.biz |
| Stone Creek Counseling Centers, Inc. | Janelle Harper | ( 510 ) 220-8189 | 1245 B Street | HAYWARD | 94541- | jharper@almaxconsulting.com |
| The Healthy Teen Project, Inc. | Tom Brehme | 650/900-8464 | 1400 Tennessee St., Unit 3 | San Francisco | 94107 | tom@healthyteenproject.com |
| Thunder Road Adolescent Treatment |  |  |  |  |  | jalmanza@bayareacs.org |