COUNTY OF ALAMEDA

Questions & Answers

to

RFP No. 902233

### for

AC BUDGET SOLUTION

**Networking/Bidders Conference Held on January 10, 2023**

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| **This County of Alameda, General Services Agency (GSA), RFP Questions & Answers (Q&A) has been electronically issued to potential bidders via email. Email addresses used are those in the County’s Small Local Emerging Business (SLEB) Vendor Database or other sources. If you have registered or are certified as a SLEB, please ensure that the complete and accurate email address is noted and kept updated in the SLEB Vendor Database. This RFP Q&A will also be posted on the GSA Contracting Opportunities website located at** [**Alameda County Current Contracting Opportunities**](https://gsa.acgov.org/do-business-with-us/contracting-opportunities/)**.**  |

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Thank you for your participation and interest in the County of Alameda Request for Proposal (RFP) for AC Budget Solution.

All the questions are taken verbatim from written questions emailed by potential Bidders. The County of Alameda shall be noted as “County” in the answers to these questions. The Questions and Answers are the final stances of the County. Please consider this document in preparation for your bid response.

**Questions and Answers:**

1. In Section 1.B. (SCOPE) of the RFP document is the statement ‘The Budget Solution must include either position change management or must be able to integrate with the County’s current in-house developed position change request system.’

In Section 1.E. (BUSINESS AND TECHNICAL REQUIREMENTS) of the RFP document is the statement ‘The proposed Budget Solution must meet the following requirement: a. include a position request management module within the system (to replace PREQ).

Further, In Section 1.E.1.p (Replacement of the position change request system) are a list of requirements related to replacement of the position change request system.

Assuming that the proposed budget solution includes equivalent functionality, Is it the County’s preference that the budget solution replaces the position change request system (PREQ)?

* 1. **Yes. The Budget solution must include the Position Request System (PREQ) and will replace the current PREQ.**
1. Requiring that bidders have experience providing budget systems specific to the County level of government may serve to significantly limit the number of responding bidders and eliminate very qualified ones who have provided budget systems at other levels of government (City, State, Federal, etc…) Would the County be willing to expanding this qualification to include ALL levels of government vs. just County?
	1. **Yes. The County invites all bidders to participate who have experience in working with the county and have provided Budget Systems in ALL levels of government. However, it is highly desired if the vendor has implemented a budget solution in a county of similar size.**
2. Can the County expand upon what flexibility means from a business perspective (to do what better/faster?) and how you would most like to see improvement in the County’s budget process as a result of this new system design and implementation? Which County stakeholders are most affective by limitations of the current system and what is the impact of these current limitations?
	1. **The current Budget System is using legacy technology and the County would like a new modern scalable system. The County Administrator Office is impacted as no new functionality can be added to the legacy system.**
3. Is this project already budgeted for the current or next Fiscal Year budget cycle?
	1. **Yes. The project is budgeted. As it will probably be a multi-year project. If the project budget changes, it will be incorporated into the future budgets.**
4. Has Alameda County seen any demonstrations of new budget systems?
	1. **The County started looking for the new Budget System in 2014 and since then, have seen multiple demos from nearby counties and vendors.**
5. How many Alameda County resources will be assigned to the project?
	1. **The County is planning on using 5 – 7 County employees.**
6. The RFP refers to three environments, Production, Training and Development. Is there a requirement for additional environments?
	1. **Not at this time.**
7. What is the total number of:
8. Accounts
9. Programs or Projects
10. Departments
11. Funds
12. Orgs
13. Fund-Org-Program (FOP) combination required for budgeting (Groupings)
	1. **Accounts: approximately 500**

**Programs: 41**

**Funds: 115**

**Orgs: 311**

**Fund-Org-Program Combination: 2000 - 3000 and varies by year.**

1. Is there a standard chart of accounts for all departments and Fund-Orgs?
	1. **Yes.**
2. Do all departments use the same budgeting process? i.e. budget at the same level, use a standard chart of accounts, etc.
	1. **No. They may have a different process.**
3. Are reporting requirements common between departments?
	1. **Yes.**
4. Do you budget at the same level that you report Actuals?
	1. **No.**
5. At what time period detail is the budget created and managed? (Single Period Annual / Monthly)
	1. **Annual.**
6. How many reports are expected to be created in the new budgeting system?
	1. **100+ reports.**
7. Do all departments budget Position and Employee using the same method?
	1. **Yes.**
8. Will the new budget system calculate the personnel costs (i.e. Healthcare costs, FICA, Retirement, Car Allowance, etc.) or is this data entered manually or imported?
	1. **The data will be imported and will be changed manually.**
9. Are there allocation calculations required?
	1. **Yes.**
10. Are business rules and calculations required to be performed in the new budget system? If they are required, how many business rules/calculations are required? Are the calculations common between the departments?
	1. **Yes. Business calculations are needed. The department calculations may be different. The Budget and PREQ solution are dependent on Rules and Calculations. The estimated number of rules(if-then-else)/calculations will be between 100-200. The calculations may or may not be common between the departments.**
11. Are the current state/desired future state calculations and processes relatively well documented?
	1. **Most of the calculations are in the current system and can be provided as needed.**
12. Are there calculations by Union? If so, how many unions are involved and are the calculations by grade and/or step?
	1. **No union calculations.**
13. How many users will need to be trained? Is a train the trainer approach desirable where the administrators for Alameda County will be trained and they will conduct the training with assistance from the system provider?
	1. **25+ users need to be trained and will follow the train the trainer approach.**
14. Will the new system be required to produce the Budget Book(s)? If so, how many Budget Books are required?
	1. **Currently the County uses one budget book. However, the system should be able to produce multiple budget books if this is needed in the future.**
15. Is the County open to a SaaS "off-the-shelf" model that focuses on configuration rather than a customized approach?
	1. **Yes, Configuration is better.**
16. Is the County open to updating processes that may have been centered around the old system? Is the County open to approaching business processes in a new way?
	1. **Yes. Improvement to processes are desirable.**
17. With regard to Section 2b, would the County be willing to execute a nondisclosure agreement prior to proposers providing a SOC2 report? This document contains highly sensitive and confidential information that should not be disclosed in a public RFP response (even if marked "Confidential," there is always a chance of disclosure). Is the County open to an alternative, more secure method for sharing the SOC2 report (e.g., providing a secure link for the County to access directly)?
	1. **No. The County will not execute a nondisclosure agreement. Yes, the County is open to alternative, more secure methods for sharing the SOC2. Disclosure of any records or reports is subject to the California Public Records Act.**
18. What is the County's desired timeline for implementation?
	1. **2-3 years.**
19. Has the County seen demonstrations from vendors prior to this RFP being issued? If so, which vendors?
	1. **Please see response to Q/A5.**
20. What are the County's biggest challenges and pain points related to the existing budgeting system?
	1. **Please see response to Q/A3.**
21. Is there an approved budget for budget and subsequent budget years?
	1. **Please see response to Q/A4.**
22. Is the County desiring Budget Publishing software?
	1. **Yes.**
23. Are all environments expected to be the same size and have the same specs? Are there external county interfaces that need to be connected to these environments?
	1. **Yes. It is preferred if the environments are identical. There are no external County interfaces.**
24. What criteria is there to determine if a milestone is met? For example is a testing phase completed if there are outstanding defects?

Are there a preset number of reports and level of complexity?

Are there any holdbacks?

* 1. **Before the project starts, the County plan to work with the vendor to create a project plan that will list the deliverables at each milestone. The deliverables may be of different complexities and should be considered complete once the testing is done. Satisfactory completion of a milestone is at the sole discretion of the County.**
1. How is unit price achieved when the payment milestones are a percentage?
	1. **Bidder has to submit the County provided excel Bid Form with their proposal. During the contract term, Contractor will submit invoices for payments based on Section G – Payment Milestones. Satisfactory completion of a milestone is at the sole discretion of the County.**
2. Would the county consider changing the 20% SLEB requirement to be a percentage of service cost as opposed to the total contract value? There are many SLEBs who do not have the qualifications necessary for this type of engagement. As written, the SLEB requirement will restrict competition. Without a modification, it may be difficult to bid on the engagement.

The County’s SLEB requirement is for 20% of the total contract value to be allocated to small and emerging local business enterprises.  For project of this nature, where a significant portion of the contract is for software licensing (SaaS fees), a 20% requirement is difficult to achieve.  A percentage of SaaS fees cannot be allocated to an SLEB, so that can require vendors to subcontract 30% to 40% of services fees, which introduces substantial project risk unless an SLEB exists with both the requisite SaaS solution experience, and sufficient staff availability to provide that level of resources.  A level of 5% to 10% is more realistic for a project of this type and size, or waiving the requirement.

* 1. **The SLEB program and its requirement are mandated by the County Board of Supervisors. Vendors bidding as primes who do not have SLEB status must subcontract 20% to certified SLEBs. If you are not able to meet the requirement or are unable to meet the required percentage, please complete both the SLEB partnering sheet and the Exceptions and Clarifications page. In detail, you can provide additional information and or justification. Information will be reviewed. However, please note, the County is under no obligation to accept any exceptions or clarification; any such exceptions and clarifications may be a basis for bid proposal disqualification.**
1. Please clarify and provide more detail related to the following: “**Ability for external system to link to budget system to query item cost and query inventory levels**. Ability for PREQ to link to Budget Stage and Stage Status. Ability for PREQ to find HRMS Financial Fund Code and Project Code from HRMS and Budget

mapping table”

* 1. **The Position Request System (PREQ) should be part of the new Budget Solution. It should be able to connect to the Budget database and Peoplesoft Human Resource Management System (HRMS).**
1. Does the county require the system to be hosted in their cloud or can the vendor host the system using their cloud?
	1. **Vendor must host the system in their cloud.**
2. How are “urgent” issues defined? What are the requirements for resolving critical issues?
	1. **Urgent issues should be resolved within a 24Hr timeframe.**
3. Is there an existing release plan that should be adhered to?
	1. **No.** **Before the project starts, the County plans to work with the vendor to create a project plan.**
4. What does the County currently use for budget book development and publishing?
	1. **Currently the process is manual.**
5. Regarding the following requirement: Budget Structure Management: Budget structure elements corresponding to the Chart of Accounts (Fund, Department, Program or Project, and Account) with details tracked in the system and a process to amend, add, or close access within the system…

 How many COA segments need to be integrated into the budget system? Which segments typically see additional records inserted year over year?

* 1. **Please see the response to A8. All segments of COA need to be added to the system. The additional records in COA will vary every year.**
1. The County has referenced a proposed Contract Start Date of July 1, 2023. Does the County have an anticipated go-live date for the new system?
	1. **Go-live date is January 2025.**
2. How many COA segments need to be integrated into the budget system? Which segments typically see additional records inserted year over year?
	1. **Please see response to Q/A8. Accounts can be increased annually.**
3. The County has suggested a requirement of roughly 100 reports.  What percentage of these are required as printed versions vs. on-screen views?  Can the County please provide some samples of key reports required?
	1. **All reports should be downloadable in excel or PDF format. Sample reports can be seen in the Budget Book:** [**https://budget.acgov.org**](https://budget.acgov.org)**.**
4. Can the County please provide a comprehensive list and samples of the PREQ reports they require?
	1. **Currently the following reports are generated from the system:**

**Pending Transaction Report**

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**Historical Transaction Report**

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**CSC Agenda:** [**https://www.acgov.org/csc/documents/202301-11Agenda.pdf**](https://www.acgov.org/csc/documents/202301-11Agenda.pdf) **Page 5 is the report that PREQ Generates**

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| **Classification Recommendations** |
| **Department:** | **Re:** |
|  |  |

**List PREQ Users: This provides a list of all users with their roles**

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**Pending Request By All Business Unit**

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**Timeline Report**

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1. Can the County please provide a sample of the CSC Agenda Document?
	1. [**https://www.acgov.org/csc/documents/202301-11Agenda.pdf**](https://www.acgov.org/csc/documents/202301-11Agenda.pdf)
2. How many versions of the annual budget document are produced (Proposed, Adopted, Revised)?  Please provide a link or copy to each version from most recent year, or any additional publications, that you intend to be reproduced as part of this project and included as part of the RFP response?
	1. **Currently, the County produces two versions.** [**https://Budget.acgov.org**](https://Budget.acgov.org)
3. With respect to the County’s existing annual budget document:

 Are you looking to maintain the current format?

Are you open to any format changes?

Are you seeking a complete redesign of the existing format?

* 1. **The County is open to new ideas. The current budget documents can be used as a reference.**
1. Is the GFOA Distinguished Budget Presentation Award important to you?
	1. **Yes. It would be nice to have it.**
2. What are you currently not doing in the Budget Book that you would like to do moving forward?
	1. **Currently, the Budget Book is generated manually, and the County would prefer automation.**
3. What tools are you currently using to produce the annual budget document?
	1. **The final document is created in MS Word. However, MS Excel and CSV files are also used to download data and generate charts which are then copied into MS Word.**
4. How many users are directly involved with the publishing of the annual budget document?   What is these user’s related experience from a perspective of experience producing annual budget documents in the past and overall technical capabilities?
	1. **The County’s Budget Lead works with the County Administrator’s Office to publish the Budget Document**.
5. What are your goals with updating your budget document creation process?
	1. **The Budget tables and charts should be generated automatically and should be available OnDemand. These can be incorporated in Budget Documents as needed.**
6. In order to enable cloud-based budgeting systems would Alameda County consider upgrading its current PeopleSoft financial applications to Oracle's integrated web-based Fusion platform?
	1. **Currently, the County does not have a plan to move to the cloud related to PeopleSoft.**

VENDOR BID LIST

 **RFP No. 902233 – AC Budget Solution**

This Vendor Bid List is being provided for informational purposes to assist bidders in contacting other businesses as needed to develop local small and emerging business subcontracting relationships to meet the [Small Local Emerging Business (SLEB) Program](https://gsa.acgov.org/do-business-with-us/vendor-support/small-local-and-emerging-businesses/) requirement.

This RFP is being issued to all vendors on the Vendor Bid List; the following revised vendor bid list includes contact information for each vendor attendee at the Networking/Bidders Conferences.

| **RFP No. 902233 AC Budget Vendor List** |
| --- |
| **Business Name** | **Contact Name** | **Phone** | **Address** | **City** | **St.** | **Email** |
|   1+1 Technology | Joseph Tinker | ( 925 ) 396-5801 | 39 California Ave, Suite 206 | Pleasanton | CA | joey@1plus1tech.com |
|   440 Creates | Emilio Garcia | ( 510 ) 257-4400 | 456 Davis Street | San Leandro | CA | emilio@440creates.com |
|   4WR, LLC | Horacco Woolcott | ( 510 ) 910-1911 | 1018 Oakland Ave | Oakland | CA | h.woolcott@4wr-llc.com |
|   A/E Information Services | Frank Green | ( 510 ) 384-0762 | 6747 Wilton Drive | Oakland | CA | aeis@california.com |
|   AAA Computers & Technologies, Inc. | Ajay Shah | ( 510 ) 623-7255 | 46540 Fremont Blvd., Suite 502 | Fremont | CA | ajay@aaacompu.com |
|   ABJAYON INC | NEERAJ DATTA | ( 510 ) 824-3260 | 42808 CHRISTY STREET #114 | Fremont | CA | neeraj@abjayon.com |
| Accenture | Catherine Bishop | (650) 226-6851 | 415 Mission St. Fl. 35 | San Francisco | CA | catherine.bishop@accenture.com |
| Accenture | Dean Thomas |   |   | Pleasanton | CA | dean.thomas@accenture.com |
|   Acumen Building Enterprise, Inc. | Marlene Barrett | ( 510 ) 530-3029 | 7770 Pardee Lane, Suite 200 | Oakland | CA | marlene.barrett@acumentransit.com |
|   AEKO Consulting | Gboyega Aladegbami | ( 510 ) 763-2356 | 1939 Harrison Street, Suite 925 | Oakland | CA | gboyega@aeko.com |
|   Agama Solutions Inc | Pankaj Kalra | ( 510 ) 796-9300 | 39159 Paseo Padre Pkwy, Suite 216 | Fremont | CA | pankaj@agamasolutions.com |
|   AIM Training Solutions DBA Motivaim | Elie Habib | ( 800 ) 305-3855 | 125 12th Street, 4th Floor | Oakland | CA | accounting@motivaim.com |
|   Allegro Productions Group Inc | Allen Green | ( 510 ) 893-1265 | 32467 Woodland Drive | Union City | CA | allegrocpa@aol.com |
|   Allegro Productions Group Inc | Allen Green | ( 510 ) 893-1265 | 32467 Woodland Drive | Union City | CA | allegrocpa@aol.com |
|   ALOM Technologies | Hannah Kain | ( 510 ) 360-3600 | 48105 Warm Springs Blvd | Fremont | CA | lisa@alom.com |
|   AMS.NET | Dave Zieker | ( 925 ) 245-6160 | 502 Commerce Way | Livermore | CA | dzieker@ams.net |
|   Analytics Ark Consulting | munish arora | ( 510 ) 304-2119 | 4151 Tamayo STreet | Fremont | CA | munish@analyticsark.com |
|   Arcsoft Inc | Michael Deng | ( 510 ) 440-9901 | 46601 Fremont Blvd | Fremont | CA | mdeng@arcsoft.com |
|   Artisan Technology, Inc | Ken Smith | ( 510 ) 219-5057 | 39076 Sonora Ct | Fremont | CA | kens@artisantec.com |
|   Ascent Populi, Inc. | John Engstrom | ( 510 ) 418-2636 | 24 Saroni Ct | Oakland | CA | john@ascentpopuli.com |
| AST LLC | Abhi Raina | (862)251-0433 |   |   |   | araina@astcorporation.com |
| AST Coporation | Jason Huk | (925)989-6598 | 4343 Commerce Ct. 701 | Lisle | IL | jason.huk@astcorporation.com |
|   Atimba, LLC | Tim Stutt | ( 415 ) 549-1957 | 17051 Via Magdalena | San Leandro | CA | info@atimba.com |
|   Aurostar Corporation | Vasudeva Kamath | ( 510 ) 249-9422 | 46560 Fremont Blvd., Unit 201 | Fremont | CA | vasudeva@aurostar.net |
|   AxxonPro, Inc. | Padmaja K. Yalavarthy | ( 408 ) 834-6690 | 2308 Olive Avenue | Fremont | CA | kyalavarthy@axxonpro.com |
|   Ay Caramba | Alex Chavez | ( 415 ) 240-4557 | 6400 Christie Ave Ste3113 | Emeryville | CA | chavezalex@hotmail.com |
|   Ayda Labs Inc. | Logu Krishnan | ( 408 ) 338-7351 | 39499 Gallaudet Dr #149 | Fremont | CA | logukrishnan@aydalabs.com |
|   Bear Data Solutions, Inc. | Cheryle Peikert | ( 408 ) 510-5189 | 2825 Broadway | Oakland | CA | finance@bdata.com |
|   Bedrock Media, Inc | David Takeuchi | ( 888 ) 722-1852 | 318 Harrison St. Suite 302 | Oakland | CA | dtakeuchi@bedrockbrands.com |
|   Beta Soft Systems, Inc. | Ritu Mangla | ( 510 ) 744-1700 | 42808, Christy Street, Suite 101 | Fremont | CA | govt@betasoftsystems.com |
|   Beyond the Arc, Inc. | Jacqueline Espinoza | ( 510 ) 280-5536 | 2600 Tenth Street, Suite 616 | Berkeley | CA | gov@beyondthearc.net |
|   BigFix, Inc. | Accounts Receivable | ( 510 ) 652-6700 | 1480 64th Street | Emeryville | CA | accounts\_receivable@bigfix.com |
|   Brian Fulfrost | Brian Fulfrost | ( 831 ) 566-7686 | 56 Rio Vista Avenue | Oakland | CA | bfaconsult@gmail.com |
|   Brian Fulfrost | Brian Fulfrost | ( 831 ) 566-7686 | 56 Rio Vista Avenue | Oakland | CA | bfaconsult@gmail.com |
|   Busse Design USA, Inc | Joy Busse | ( 510 ) 596-9422 | 4053 Harlan St., Suite 101 | Emeryville | CA | joy@bussedesign.com |
|   Buxton Consulting | Kishore Kumar | ( 925 ) 467-0705 | 6140 Stoneridge Mall Road, #100 | Pleasanton | CA | kkumar@buxtonconsulting.com |
|   CAD Masters, Inc. | Michelle Sipos | ( 510 ) 655-8168 | 5832 Nottingham Drive | Oakland | CA | michelle@cadmasters.com |
|   California Tritechnical DBA Office Information Systems | Richard Ozer | ( 510 ) 568-7900 | 7730 Pardee Lane | Oakland | CA | rozer@ois-online.com |
|   Cameo Global, Inc. | Ivy Xin | ( 925 ) 479-7800 | 4695 Chabot Drive, Suite 101 | Pleasanton | CA | ixin@cameoglobal.com |
|   Cantoo Inc | Robyn Rickansrud | ( 510 ) 540-0291 | 813 Heinz Ave | Berkeley | CA | ap@cantoo.com |
|   CBX Technologies, Inc | Christian D'Andrade | ( 510 ) 729-7130 | 8393 Capwell Drive, Suite 170 | Oakland | CA | chrisd@cbxtech.com |
|   CEFERTS LLC | John Joseph | ( 510 ) 403-5251 | 38698 Moore Drive | Fremont | CA | johnjk@ceferts.com |
|   Central Computer Systems | Chester Yeung | ( 510 ) 793-5555 | 5990 Mowry Avenue | Newark | CA | chester@centralcomputer.com |
|   Cetrus | Casey Ritts | ( 877 ) 238-7871 | 4424 Technology Dr | Fremont | CA | critts@cetrus.com |
| CGI Technologies and Solutions | Michael Rockenstein | (916) 607-1973 | 400 Capitol Mall, Suite 1500 | Sacramento | CA | michael.rockenstein@cgi.com |
|   Chem USA Corp | Paul Wong | ( 510 ) 608-8818 | 38507A Cherry Ave | Newark | CA | paulw@chemusa.com |
|   Chikwan Incorporated | Darrell Chow | ( 925 ) 518-8404 | 5068 Royal Pines Way, Dublin CA | Dublin | CA | chikwaninc@gmail.com |
|   Chou's Image, Inc | Wen Pei Paul Chou | ( 925 ) 212-6384 | 2200 Martin Luther King Jr. Way | Berkeley | CA | pchou@chousimage.com |
|   CICA Holdings Corporation | Hugues Durand | ( 415 ) 812-0441 | 300 Frank Ogawa Plaza, 2nd floor | Oakland | CA | huguesl@veloxtechnology.com |
|   CICA Holdings Corporation | Hugues Durand | ( 415 ) 812-0441 | 300 Frank Ogawa Plaza, 2nd floor | Oakland | CA | huguesl@veloxtechnology.com |
|   Cirrus Solutions, Inc. | Juanita Kizor | ( 510 ) 300-1390 | 3564 Investment Blvd. | Hayward | CA | jkizor@cirrus-inc.com |
|   CityGovApp, Inc. | Chaudhry Haseeb | ( 510 ) 206-9557 | 2411 Roosevelt Avenue | Berkeley | CA | hchaudhry@citygovapp.com |
|   Cityspan, Inc. | Mark Min | ( 510 ) 665-1700 | 2437 Durant, Suite 206 | Berkeley | CA | mark@cityspan.com |
|   CMC Training & Consulting, Inc. | Catherine Wool | ( 510 ) 357-3535 | 1530 Graff Ave | San Leandro | CA | cwool@cmctrain.com |
|   Coalesce VDC Solutions | BOLA ARIWOOLA | ( 510 ) 690-4640 | 1999 Harrison Street, Suite 1800, PMB#1014 | Oakland | CA | bola@coalescevdc.com |
|   Colligo Systems LLC | Aaron Perez | ( 925 ) 218-7357 | 7026 Koll Center Pkwy | Pleasanton | CA | aaron@colligo.tech |
|   Commerce Solutions, Inc. | Peter W. Ling | ( 415 ) 398-2424 | 1519 E. 14th St. | San Leandro | CA | cbertini@commercesolutions.com |
|   Computer Insights | Dan Fingerman | ( 510 ) 527-8565 | P.O. Box 8146 | Berkeley | CA | dan@computerinsights.org |
|   Conscious Creative | Mark Arellano | ( 510 ) 540-4800 | 1721 Broadway | Oakland | CA | mark@consciouscreative.com |
|   ConvergeOne, Inc. | Katherine Bowden | ( 651 ) 994-6800 | 48377 Fremont Blvd. suite 117 | Fremont | CA | kbowden@convergeone.com |
|   Convergint Technologies | Brian Lipscomb | ( 714 ) 546-2780 | 6634 Owens Drive | Pleasanton | CA | brian.lipcomb@convergint.com |
|   CrestPoint Solutions Inc | Fabomi Ojuola | ( 925 ) 828-6005 | 5994 W. Las Positas Blvd, #223 | Pleasanton | CA | fojuola@crestpt.com |
|   CrestPoint Solutions Inc | Fabomi Ojuola | ( 925 ) 828-6005 | 5994 W. Las Positas Blvd, #223 | Pleasanton | CA | fojuola@crestpt.com |
|   Crime-IQ | Adrienne Elenteny | ( 510 ) 325-1624 | 41 Whittle Court | Oakland | CA | adrienne@crime-iq.com |
|   D&S Enterprise Group, Inc dba Core Microsystems | Kenny Dang | ( 510 ) 687-1234 | 2726 Bayview Dr | Fremont | CA | kdang@coremicro.com |
|   Danka Office Imaging | Oliver Schempp | ( 925 ) 280-3519 | 1475 Doolittle Dr. | San Leandro | CA | oliver\_schempp@danka.com |
|   Danquah Group, LLC | Seth Danquah | ( 925 ) 475-5058 | 4900 Hopyard Rd., Suite 100, Office No. 10 | Pleasanton | CA | sdanquah@danquahgroup.com |
|   DataConnect Solutions, Inc. | MICHELLE FANA | ( 510 ) 783-1212 | 26062 Eden Landing Road, Suite 4 | Hayward | CA | mfana@dataconnect.com |
|   Development Services/granthelper | Marie Beichert | ( 415 ) 686-6239 | 1201 Pine St., #155 | Oakland | CA | marie@granthelper.com |
| Dew Software, Inc. | Srikanth Ramaraju |   |   | Fremont | CA | srikanth@dewsoftware.com |
|   Dew Software, Inc. | Suresh Deopura | ( 510 ) 490-9995 | 983 Corporate Way | Fremont | CA | gsa@dewsoftware.com |
|   DK Design Studio, Inc. | darilyn kotzenberg | ( 415 ) 944-8541 | 2121 Peralta Street #121 | Oakland | CA | darilyn@dkdesignstudio.com |
|   Documentum Inc | Monte Wilson | ( 925 ) 600-6800 | 6801 Koll Center Parkway | Pleasanton | CA | monte.wilson@documentum.com |
|   Donald J Hess & Assoc | Donald Hess | ( 510 ) 530-8312 | 4899 Shafter Ave. | Oakland | CA | dhess@djhnet.com |
|   Dundes Consulting Group | Karen Dundes | ( 510 ) 841-4788 | 1590 La Vereda Road | Berkeley | CA | karen@dundesconsulting.com |
|   Dynamic Network Factory, Inc. | Macy Tafreshian | ( 510 ) 265-0608 | 26250 Eden Landing Road | Hayward | CA | elizabeth.grant@dnfstorage.com |
|   Dynamic Network Factory, INC. | Macy Tafreshian | ( 510 ) 265-0608 | 21353 CABOT BLVD | Hayward | CA | macy@dnfstorage.com |
|   E2 Consulting Engineers | Hersh Saluja | ( 510 ) 652-1164 | 1900 Powell Street, Suite 250 | Emeryville | CA | hersh.saluja@e2.com |
|   E-Base Technologies, Inc. | Sunita Karki | ( 510 ) 790-2547 | 39159 Paseo Padre Pkwy, Suite 206 | Fremont | CA | sunita@ebasetek.com |
|   Ebbetts and Briggs, Inc. | Carol Dickinson | ( 925 ) 327-1920 | 5990 Stoneridge Dr., Ste. 101 | Pleasanton | CA | carol@cwsfba.com |
|   Echo Consulting Services of Califonia, Inc. | George Epstein | ( 510 ) 238-2727 | 1814 Franklin Street, Suite 506 | Oakland | CA | george.epstein@echo.com |
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