COUNTY OF ALAMEDA

Questions & Answers

to

RFP No. 902301

### for

 **Truck and Vehicle Upfitting Services**

**Networking/Bidders Conference Held on April 17, 2023**

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| **This County of Alameda, General Services Agency (GSA), RFP Questions & Answers (Q&A) has been electronically issued to potential bidders via email. Email addresses used are those in the County’s Small Local Emerging Business (SLEB) Vendor Database or other sources. If you have registered or are certified as a SLEB, please ensure that the complete and accurate email address is noted and kept updated in the SLEB Vendor Database. This RFP Q&A will also be posted on the GSA Contracting Opportunities website located at** [**Alameda County Current Contracting Opportunities**](https://gsa.acgov.org/do-business-with-us/contracting-opportunities/)**.**  |

Alameda County is committed to reducing environmental impacts across our entire supply chain.

If printing this document, please print only what you need, print double-sided, and use recycled-content paper.

Thank you for your participation and interest in the County of Alameda Request for Proposal (RFP) for Truck and Vehicle Upfitting.

All the questions are taken verbatim from written questions emailed by potential Bidders. The County of Alameda shall be noted as “County” in the answers to these questions. The Questions and Answers are the final stances of the County. Please consider this document in preparation for your bid response.

**Questions and Answers:**

1. We held this contract back when I was with America Truck & Trailer Body Co.  American closed it’s doors this year and the contract was no more.  Since that time, I have moved to Western Truck Fab in Hayward and noticed this contract has gone out to bid for the second time.  We at Western would like to respond to your request but see an issue on page 6 and pages 12/13 indicating a register or certified engineer must be on site or be a third-party engineering firm to review all projects calling out for cranes, large/heavy and /or custom chassis mounted components.  Western has a mechanical engineer but they are not registered or certified. In all case our special construction projects are reviewed by our manufacturer of the Crane or Body and would be considered as our Third-Party engineer but they too would not be registered with the State of California
	1. **The County requires a register/certified engineer to sign off on all upfit builds due to the risk of liability to the agency, if a failure should occur. The County’s vehicles and equipment are often operated in extreme or hazardous conditions and the County needs to ensure the structural and mechanical integrity of the vehicles/equipment is designed and fabricated for safe operation.**

VENDOR BID LIST

 **RFP No. 902301 – Truck and Vehicle Upfitting Services**

This Vendor Bid List is being provided for informational purposes to assist bidders in contacting other businesses as needed to develop local small and emerging business subcontracting relationships to meet the [Small Local Emerging Business (SLEB) Program](https://gsa.acgov.org/do-business-with-us/vendor-support/small-local-and-emerging-businesses/) requirement.

This Q&A is being issued to all vendors on the Vendor Bid List; the following revised vendor bid list includes contact information for each vendor attendee at the Networking/Bidders Conferences.

| RFP 902301 Truck and Vehicle Upfitting Vendor List |
| --- |
| Business Name | Contact | Phone | Address | City | Email |
| American Upfitters |   |   |   | Stockton | scott@americanupfitters.com |
| Cooks Truck Body |   | 916-784-3220 | 9600 Del Rd | Roseville | cookstruck@gmail.com |
| Douglass Truck Bodies |   | 661-747-2290 | 231 21st St | Bakersfield | brian@douglasstruckbodies.com |
| Enoven truck Body | Paul Herek | (530) 605-4198 | 2904 Duluth St | Sacramento | paul@enoven.com |
| Knapheide Truck Equipment Center |   | 209-597-1981 | 405 Gandy Dancer Dr | Tracy | knapheidestores@knapheide.com, mjackson@knapheide.com |
| Scelzi Enterprises – Premium Truck Bodies |   | 800-858-2883 | 2286 E. Date Ave | Fresno | ContactUs@seinc.com, rubenu@seinc.com |
| Stiles Truck Body and Equipment |   | 209-667-2639 | 701 S. Golden State Blvd | Turlock | doris@stilestruckbody.com |
| Vanco |   | 916-920-3842 | 271 Opportunity St H | Sacramento | VANCONORCAL@GMAIL.COM |
| Western Truck Fabrication Inc | Mark Meyers | ( 510 ) 785-9994 | 1923 W. Winton Ave | HAYWARD | meyers@westerntruckfab.com, office@westerntruckfab.com |
|   CAL-PEP | Carla Smith | ( 510 ) 874-7850 | 1504 Franklin St, Ste 302 | OAKLAND | cds53@aol.com |
|   Gillig Corp | Steve Davis | ( 510 ) 264-5165 | 25800 Clawiter Rd. | HAYWARD | jboire@gillig.com |
|   Rock & Roll Auto Recycling | Bruce Luther | ( 925 ) 224-9944 | 3908 Old Santa Rita Rd | PLEASANTON | info@rockandrollautoparts.com |
|   Truck Toyz, Inc. | Roy Queen | ( 510 ) 382-0800 | 2368 Davis Street | SAN LEANDRO | trucktoyzunlimited@sbcglobal.net |
|   Cummins West Inc | Gale Plummer | ( 510 ) 351-6101 | 14333 Wicks Blvd | SAN LEANDRO | gale.plummer@cleaire.com |
|   Mac-Rock-Ferd Equipment & Svc | Murray Mac Fernandez | ( 510 ) 581-1743 | 405 Culp Ave | HAYWARD | Fernandez7194@sbcglobal.net |
|   PSE - PUBLIC SAFETY EQUIPMENT | Marteen Ramirez | ( 510 ) 562-1676 | 2140 Edison Ave | SAN LEANDRO | mramirez@evopse.com |
|   Air & Tool Engineering | Kevin Fairweather | ( 510 ) 785-9115 | 23520 Foley St # A | HAYWARD | kfairweather@airandtool.com |
|   Pilemac Inc | Bruce Bradley | ( 925 ) 449-6001 | 91 Greenville Rd | LIVERMORE | bbradley@pilemac.com |
|   RGW Equipment Sales, LLC | George O | ( 925 ) 606-2456 | 550 Greenville Rd. | LIVERMORE | goneill@rgwsales.com |
| Lodi Truck and Equipment | Byer Mathias | 916-372-5634 | 724 Harbor Blvd | West Sacramento | bmathias@loditruck.com |