



# COUNTY OF ALAMEDA

## ALAMEDA COUNTY HEALTH

### REQUEST FOR INTEREST No. ACH-0124

for

### Arrest Diversion and Triage Center

Any Request for Proposal RFP issued as a result of this Request for Interest (RFI) will be posted on [Alameda County Current Contracting Opportunities](https://gsa.acgov.org/do-business-with-us/contracting-opportunities/) [https://gsa.acgov.org/do-business-with-us/contracting-opportunities/]. Please immediately update the County Contact noted below of any e-mail address changes. To vendors registered or certified in the Small Local Emerging Business vendor database: Please maintain correct and accurate e-mail address information to ensure receipt of future RFIs.

Contact Person: Sakara Sampson, Program Services Coordinator

Phone Number: (510) 618-3324

E-mail Address: [Sakara.Sampson@acgov.org](mailto:Sakara.Sampson@acgov.org)

**RFI RESPONSE DUE**

by

**2:00 p.m.**

on

**July 17, 2024**



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**A. INTENT**

The intent of this Request for Interest (RFI) is to search for qualified vendors who can provide Arrest Diversion Services & a Triage Center for Alameda County Health Behavioral Health Department (ACBHD).

The County intends to release a Request for Proposal (RFP) and award a two-year contract (with option to renew) to the bidder(s) selected as the most responsible bidder(s) whose response conforms to the RFP and meets the County's requirements.

The County of Alameda does not guarantee that a subsequent RFP will be issued. Should an RFP be issued, the terms and conditions described in this RFI are not guaranteed to remain exactly the same.

**B. BACKGROUND**

Alameda County Health (AC Health)

AC Health, formerly known as Alameda County Health Care Services Agency, is the local government agency that promotes and protects the health and well-being of all who live, work, learn, and play in Alameda County. We coordinate services and cultivate partnerships with community organizations and providers to help ensure access, organize, and deliver health care and services to people with Medi-Cal and without insurance, support resilient communities, and improve health for all. We focus on health equity by developing programs and systemic solutions that reduce disparities for the people and communities we serve. AC Health's departments and programs focus on services and supports that provide care for the whole person.

Behavioral Health Department (ACBHD)

ACBHD, a department of AC Health, provides mental health and substance abuse services for people with Medi-Cal and without insurance and supports people along their path to wellness, recovery and resilience. ACBHD provides specialty mental health and substance use disorder services to eligible County residents through a combination of community-based and County-operated programs. These programs deliver services in clinics, homes, schools, day care centers, group homes, criminal justice settings, and residential placements.

In Alameda County, 25% of ACBHD consumers receive mental health services in the jail, and 10% of consumers only receive mental health services in the jail<sup>1</sup>. This highlights the

need to address the over-incarceration of people with mental health issues and support them outside of a jail environment as a key County priority. Given this need, ACBHD initiated and currently leads the Forensic System Redesign<sup>2</sup>, which represents service offerings relevant to and meeting criteria for MHSA Innovation (INN) projects. Through the redesign, the “Alternatives to Confinement” project was developed and consists of two new justice-involved (“forensics”) programs: Reducing Probation/Parole Violations and Arrest Diversion & Triage Center, the latter which is described in this RFI.

### C. SCOPE

Through the Arrest Diversion & Triage Center program, law enforcement officers will transport individuals with mental health illnesses and/or substance use disorder (SUD) who would otherwise be arrested to the Arrest Diversion Services & Triage Center, diverting them from jail to engage in mental health and/or substance use services and other essential services in Alameda County. The qualified vendor will offer services to the following individuals engaged in an arrest in Alameda County:

- Transitional-age youth (18-25); and
- Adults (26+).

The Arrest Diversion Services & Triage Center will be staffed with a clinical program supervisor, nurse (prescriber), certified forensic peer specialists, and case managers. The staff will make arrangements with and for the person to obtain agreed-upon short-term services. The mental health and/or substance use disorder staff will provide assessment, brief intervention, and services coordination to engage the person in services that will help them address the issues that led to the law enforcement contact and promote their overall mental health. All individuals will leave the arrest diversion center by closing each day with a linkage to ongoing community based physical, behavioral, or substance use treatment services. Transportation would be provided to a shelter or detox center at the client’s will. The Arrest Diversion & Triage Center is not a crisis or hospital setting.

Therefore, this RFI is intended to collect contact information from potential bidders who have capacity and interest in responding to a future Request for Proposal to the following services, including, but not limited to:

- Mental health and/or SUD assessment;
- Triaging needs/connection to housing, emergency shelter, etc.
- Care Coordination, including:
  - Clinical services
  - Case management/brokerage;

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<sup>1,2</sup>[https://www.acgov.org/board/bos\\_calendar/documents/DocsAgendaReg\\_9\\_27\\_21/HEALTH%20CARE%20SERVICES/Regular%20Calendar/Item1\\_Forensic\\_Plan\\_Jnt\\_Health\\_PPC\\_9\\_27\\_21.pdf](https://www.acgov.org/board/bos_calendar/documents/DocsAgendaReg_9_27_21/HEALTH%20CARE%20SERVICES/Regular%20Calendar/Item1_Forensic_Plan_Jnt_Health_PPC_9_27_21.pdf)

- Medication support (prescriber);
- Transportation to shelter, MH/SUD provider, and/or detox center;
- Referrals to ACCESS, primary care, appropriate level of care for mental health and/or SUD needs;
- Respite;
- Establish strong relationships with local law enforcement agencies;
- Establish relationships with crisis teams in the County; and
- Capacity to follow up and ensure client is connected to services within 15-30 days of evaluation.

Funding for this program will be provided through the Mental Health Services Act (MHSA) innovation component.

**D. VENDOR QUALIFICATION CRITERIA**

Vendor minimum qualification criteria include, but are not limited, to the following:

1. Bidder shall be regularly and continuously engaged in the business of providing justice-involved individuals with mental health/ substance use disorder assessments and Care Coordination, including referrals to necessary levels of care for three years (3) years;
2. Bidder must meet the County’s Small and Emerging Locally Owned Business requirements in order to be considered for the contract award, should any subsequent RFP be issued.
  - a. For this criterion, the *SLEB Certification Form* with Instructions can be found on the County’s website: <http://acgov.org/auditor/sleb/cert.htm>.
  - b. All non-SLEB are encouraged to start the certification process as early as possible.
3. Bidder must provide a deed of trust or lease agreement as proof of the organization’s availability to provide the services in an existing building.
4. Bidder must have at least one year experience billing Medi-Cal through a County or Managed Care Plan in the past three years; and
5. Bidder shall possess all permits, licenses and professional credentials necessary to supply product and perform services as specified under any subsequent RFP.

**E. SPECIFIC REQUIREMENTS**

1. Bidder must show that their organization has the capacity to provide required services from 8:00 a.m. to 12:00 a.m. Monday through Friday; and
2. Bidder shall develop and maintain partnerships, including but not limited to law enforcement and crisis teams.

#### **F. COUNTY PROVISIONS**

1. Small and Emerging Locally Owned Business: The County is vitally interested in promoting the growth of small and emerging local businesses by means of increasing the participation of these businesses in the County's purchase of goods and services.

As a result of the County's commitment to advance the economic opportunities of these businesses, **Bidders must meet the County's Small and Emerging Locally Owned Business requirements in order to be considered for the contract award.**

These requirements can be found online at:

- [Alameda County SLEB Program Overview](http://acgov.org/auditor/sleb/overview.htm)  
[\[http://acgov.org/auditor/sleb/overview.htm\]; and](http://acgov.org/auditor/sleb/overview.htm)
- [Alameda County SLEB Program Additional Information](https://gsa.acgov.org/do-business-with-us/vendor-support/small-local-and-emerging-businesses/)  
[\[https://gsa.acgov.org/do-business-with-us/vendor-support/small-local-and-emerging-businesses/\]](https://gsa.acgov.org/do-business-with-us/vendor-support/small-local-and-emerging-businesses/)

For purposes of this bid, applicable industries include, but are not limited to, the following NAICS Code(s): 541720, 621112, 621330, 621420, 622210, 623220, 923120, 624221, 624229.

A small business is defined by the [United States Small Business Administration](#) (SBA) as having no more than the number of employees or average annual gross receipts over the last three years required per SBA standards based on the small business's appropriate NAICS code.

An emerging business is defined by the County as having either annual gross receipts of less than one-half that of a small business OR having less than one-half the number of employees AND that has been in business less than five years.

#### **G. COUNTY CONTACTS**

Questions regarding this RFI must be submitted in writing to:

Sakara Sampson, Program Services Coordinator  
Alameda County, Alameda County Health  
1000 San Leandro Boulevard, Suite 300

San Leandro, CA 94577  
Phone: (510) 618-3324  
E-mail: [Sakara.Sampson@acgov.org](mailto:Sakara.Sampson@acgov.org)

**H. ESTIMATED CALENDAR OF EVENTS:**

<b>Event</b>	<b>Date</b>
Request for Interest (RFI) Issued	May 13, 2024
RFI Response Due	<b>This RFI will remain open until the RFP is issued</b>
Request for Proposal (RFP) Issued	<b>July 22, 2024</b>
RFP Response Due	<b>By 2:00 p.m. on August 26, 2024</b>
Award Date	December 17, 2024
Contract Start Date	January 1, 2025

**Note: Dates indicated are approximate and subject to change.**

**I. REQUEST FOR INTEREST RESPONSE FORMAT**

Alameda County Health-Special Projects Office intends to issue an RFP in order to establish a contract for the above-referenced service in the near future.

1. Vendors that meet the Qualification Criteria and are interested in being included on the vendor list to receive any subsequent bid documents (if issued), should send an e-mail to Sakara Sampson: [Sakara.Sampson@acgov.org](mailto:Sakara.Sampson@acgov.org) by **2:00 p.m. on, July 17, 2024.**

The subject of the e-mail must read:

- **PLEASE ADD TO VENDOR LIST - RFI No. ACH-0124**

The body of the e-mail must contain the following:

- Business Name
- Contact's Name
- Business Address (PO Box/Street Address, City, State)
- Contact's Telephone Number
- Contact's E-mail Address

2. In addition, the County encourages any **new vendors that are local to Alameda County** to register and be added to the County SLEB database. More information on how to register can be found on the County's website at: <http://acgov.org/auditor/sleb/newvendor.htm>.

3. Both local and non-local can subscribe to any or all Contracting Opportunities Categories and/or [Upcoming Events](#) for automatic updates. Subscribers will receive an e-mail announcing when the latest information has been updated on our website. More information on how to  [Subscribe](#) [<https://gsa.acgov.org/do-business-with-us/egov-subscriptions/>].