

Alameda County Sheriff's Office

Lakeside Plaza, 1401 Lakeside Drive, 12th Floor, Oakland, CA 94612-4305



Gregory J. Ahern, Sheriff

Director of Emergency Services
Coroner - Marshal

July 11, 2018

Honorable Board of Supervisors
County of Alameda
1221 Oak Street, Suite 536
Oakland, California 94612-4305

SUBJECT: AWARD A CONTRACT WITH GLOBAL TEL*LINK CORPORATION, INC.
FOR THE INMATE TELEPHONE WITH SERVICE ENABLED TABLETS,
MASTER CONTRACT NO. 901510

Dear Board Members:

RECOMMENDATION:

Authorize the Purchasing Agent to execute a contract (Master Contract No. 901510; Procurement Contract No. 15634) with Global Tel*Link Corporation, Inc. (Principal: Jeffrey Haidinger; Location: Reston, VA) to provide inmate telephone services with service enabled tablets to the Alameda County Sheriff's Office, for a three-year term, with an approximate date range of 8/8/18 – 8/7 /21. Services are provided on a commission basis payable to the Alameda County Sheriff's Office Inmate Welfare Fund.

DISCUSSION/SUMMARY:

Global Tel*Link shall provide inmate telephone service with service enabled tablets in Alameda County facilities, at no cost to Alameda County Sheriff's Office or Alameda County. All cost for the services shall be the responsibility of the Global Tel*Link including, but not limited to, equipment, installation, connectivity, maintenance, storage, hardware, software, security, training, and any other implementation services necessary to furnish Alameda County with state of the art technology and equipment to meet the specification herein. One of the key objectives of the services will be to enable inmates to communicate with family, friends, and others in the community, while also controlling inmate telephone usage and limiting the use of telephones for illicit activity. A necessary part of the service, by using current technology, is to ensure the safety and security of staff, inmates, and the public.

Telephone services are provided on a guaranteed commission basis payable to the Alameda County Sheriff's Office (ACSO) Inmate Welfare Fund (IWF). ACSO-IWF will receive a 25% revenue share of all streaming services. The IWF functions to provide inmate services in conformity with California Code of Regulations, Title 15, and within the scope of Penal Code 4025. The programs funded by the IWF are for the benefit and education of inmates and intended to provide positive intervention to reduce recidivism and encourage rehabilitation. The IWF receives funding through grants, commissary sales, and inmate telephone calls.

SELECTION CRITERIA/PROCESS:

The ACSO has determined that Alameda County does not currently have the resources to provide inmate telephone with service enabled tablets.

ACSO worked with General Services Agency (GSA)-Procurement to develop a Request for Proposal (RFP) that was issued on May 17, 2017, posted on the website for 56 days, and sent to the subscribers to the E-Gov Professional Services – Current Contract Opportunities mailing service. Two networking/bidders conferences were held.

On July 12, 2017, three responses to the RFP were received. Two bidders were disqualified. The remaining response was evaluated and interviewed by the County Selection Committee (CSC). A maximum total of 550 evaluation points were available for this RFP. The total evaluation points include 50 preference points derived from a 5% preference for local vendors and a 5% preference for certified SLEB vendors, for a total of 10%.

*Global Tel*Link was the highest scoring qualified vendor and has agreed to subcontract 20% of the contract revenue to Lighthouse Communications (Principal: Adam Garvin; Location: Hayward; Certified Emerging: 17-00012; Expiration: 12/31/2019) to provide installation and service hardware. The following is the evaluation summary:*

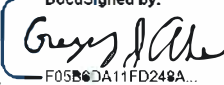
EVALUATION SUMMARY

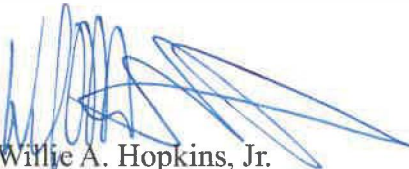
<i>Vendor</i>	<i>Location</i>	<i>Local</i>	<i>SLEB</i>	<i>Evaluation Points</i>
<i>Global Tel*Link</i>	<i>Reston, VA</i>	<i>N</i>	<i>N</i>	<i>363</i>

FINANCING:

No appropriations are required. This program generates commission revenue/sales for the ACSO-IWF and incurs no County Cost. This request will not impact the net County cost in FY 2018-19 or in subsequent years.

Respectfully submitted,

DocuSigned by:

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Gregory J. Ahern
Sheriff/Coroner


Willie A. Hopkins, Jr.
Director, General Services Agency

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Attachments

cc: Susan S. Muranishi, County Administrator
Steve Manning, Auditor-Controller
Donna R. Ziegler, County Counsel

ALAMEDA COUNTY BOARD OF SUPERVISORS MINUTE ORDER

The following action was taken by the Alameda County Board of Supervisors on 08/07/2018

Approved as Recommended ☒

Other ☐

Unanimous Chan: ☐ Haggerty: ☐ Miley: ☐ Valle: ☐ Carson: ☒ - ☐ 4

Vote Key: N=No; A=Abstain; X=Excused

Documents accompanying this matter:

Documents to be signed by Agency/Purchasing Agent:

Contract: C-901510,C-15634

File No. _____

Item No. 65

Copies sent to:

Cindy Wong

Special Notes:



I certify that the foregoing is a correct copy of a Minute Order adopted by the Board of Supervisors, Alameda County, State of California.

ATTEST:

Clerk of the Board
Board of Supervisors

By: _____

Rhonda Bailey

Deputy