

ALAMEDA COUNTY
HEALTH CARE SERVICES
AGENCY
COLLEEN CHAWLA, Director



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July 10, 2020

Honorable Board of Supervisors
County of Alameda
1221 Oak Street, Suite 536
Oakland, California 94612-4305

SUBJECT: AWARD A CONTRACT TO PEREGRINE LAB CORP DBA MEDICAL
COURIERS INC FOR MEDICAL COURIER SERVICES; MASTER CONTRACT
NO. 901874; AMOUNT: \$195,000

Dear Board Members:

RECOMMENDATION:

Authorize the Purchasing Agent to execute a contract (Master Contract No. 901874; Procurement Contract No. 20707) with Peregrine Lab Corp dba Medical Couriers Inc. (Principal: Jon Schwartz; Location: Sacramento) to provide medical courier services to the Alameda County Public Health Department, for the term of 8/1/20 – 7/31/23, in the amount of \$195,000.

DISCUSSION/SUMMARY:

There is a seasonal need by the Immunization Section of Alameda County Public Health Department (ACPHD) to deliver materials and supplies to schools in Alameda County that are participating in school-located influenza clinics. A courier service is needed to pick up supply bins and medical bags of medical supplies and vaccine coolers, then deliver them to participating schools. Research has shown that vaccinating school-aged children has a high prevention benefit toward decreasing influenza in entire communities, so these projects help reduce incidence of influenza disease throughout Alameda County.

In the case of disease outbreaks, ACPHD may also need, on an ad hoc basis (unpredictable times), similar deliveries of supply bins, medical bags, and vaccine coolers to different sites to respond to that disease.

The Acute Communicable Diseases Section (ACD) of the ACPHD conducts surveillance and investigation for communicable diseases. Part of the routine operations at ACD includes the testing of biological samples. ACD routinely uses courier services to deliver sample collection materials to clients in the community as well as to transport biologic samples from individuals within the community or from healthcare facilities that require testing at the Alameda County Public Health

Laboratory (PHL), the California Department of Public Health Laboratory, or other appropriate laboratories.

The PHL serves as a reference laboratory for infectious disease testing and receives specimens and culture isolates from clinical laboratories throughout Alameda County per CCR Title 17, Section 2505. The PHL receives clinical specimens from Alameda Health System facilities daily, and functions as their primary diagnostic lab for mycobacteria and fungal testing. In certain situations, the ACPHD, Division of Communicable Disease Control and Prevention (ACD or TBC units) will conduct investigations that require the procurement of specimens.

The PHL also ships specimens and cultures via courier to the California Department of Public Health (CDPH) Laboratory in Richmond, CA (once weekly or more) for further testing per Title 17, or as deemed necessary by ACPHD, or CDPH, or California Disease Control (CDC).

SELECTION CRITERIA/PROCESS:

The ACPHD Public Health Services has determined that Alameda County does not currently have the resources to provide medical courier services.

ACPHD worked with General Services Agency –Procurement to develop a Request for Proposal (RFP), which was issued on March 6, 2020, posted on the website for 55 days, and sent to the E-Gov Professional Services – Current Contract Opportunities mailing service. The RFP was also advertised in the Inter-City Express on March 11, 2020, and the San Francisco Daily Journal on March 11, 2020, and an email was sent to the Chambers of Commerce Group. A vendor outreach was conducted on March 11, 2020, followed by one networking/bidders conference on March 24, 2020, with no attendees.

On April 30, 2020, two bidders submitted responses to the RFP. Both responses were evaluated and interviewed by the County Selection Committee. A maximum total of 550 evaluation points was available for this RFP. The total evaluation points include 50 preference points derived from a 5% preference for local vendors and a 5% preference for certified Small Local Emerging Business (SLEB) vendors, for a total of 10%.

Peregrine Lab Corp dba Medical Couriers Inc. was the highest scoring bidder, met all the requirements of the RFP, and was recommended for award. The Office of Acquisition Policy has waived (SLEB) program requirements as it was determined that there are no subcontracting opportunities available and issued (SLEB Waiver No. 6930, valid through 7/31/2023).

The following is the evaluation summary:

<i>Vendor</i>	<i>Location</i>	<i>Local</i>	<i>SLEB</i>	<i>Evaluation Points</i>
<i>Peregrine Lab Corp dba Medical Couriers Inc.</i>	<i>Sacramento, CA</i>	<i>N</i>	<i>N</i>	<i>370</i>
<i>Airspace Technologies, Inc.</i>	<i>Carlsbad, CA</i>	<i>N</i>	<i>N</i>	<i>320</i>


FINANCING:

Appropriations for this contract are included in the ACPHD's Fiscal Year 2020-21 Final Budget and will be requested in future budget years. No additional appropriations are required, and there will be no increase in net County cost.

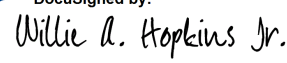
VISION 2026 GOAL:

The medical courier services meet the 10X goal pathway of a **Healthcare for All** in support of our shared visions of **Safe & Livable Communities** and a **Healthy Environment**.

Respectfully submitted,

DocuSigned by:

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Colleen Chawla
Director of Health Care Services

DocuSigned by:

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Willie A. Hopkins, Jr.
Director, General Services Agency

Attachment

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cc: County Administrator
Auditor-Controller
County Counsel

CONTRACT SUMMARY

Medical Courier Services
Master Contract No. 901874
August 1, 2020 – July 31, 2023

Vendor	Location	Dollar Value of Contract Award
<i>Peregrine Lab Corp dba Medical Couriers Inc. Principal: Jon Schwarz SLEB Waiver No: 6930 Expiration: 07/31/2023</i>	<i>176 Otto Circle Sacramento, CA</i>	<i>\$195,000</i>