



ALAMEDA COUNTY
AUDITOR-CONTROLLER AGENCY
PATRICK O'CONNELL
AUDITOR-CONTROLLER/CLERK-RECORDER

MEMORANDUM

TO: Nate Miley, Board of Supervisors, Chair-Procurement and Contracting Policy Committee
Keith Carson, Board of Supervisors, Procurement and Contracting Policy Committee

FROM: Patrick O'Connell, Auditor-Controller

DATE: December 5, 2011

SUBJECT: PROCUREMENT UPDATE

Attached is an updated progress report on County Procurement. The data presented in the report is for the period July 1, 2009 through September 30, 2011 with comparisons to July 1, 2006 through June 30, 2009. As you can see on Page A from the summary chart of all contracts up to \$500,000 dollars for the period July 1, 2009 through September 30, 2011:

- 67.07% of all contract dollars were awarded to local vendors
- 44.56% of all contract dollars were awarded to MBE/SLEB vendors
- 48.27% of all contracts awarded went to MBE/SLEB vendors
- More than 42% of all contract dollars in each purchasing category were awarded to MBE/SLEB vendors
- More than 44% of all contracts in each purchasing category were awarded to MBE/SLEB vendors

When the data is compared for July 1, 2006 through June 30, 2009 on the summary chart on Page B we find that:

- 71.83% of all contract dollars were awarded to local vendors which is consistent with the current period
- 38.25% of all contract dollars were awarded to MBE/SLEB vendors which is 6.3% less than the current period
- 29.76% of all contracts awarded went to MBE/SLEB vendors which is 18.5% less than the current period
- The percentage of all contract dollars in each purchasing category awarded to MBE/SLEB vendors is higher in the current period with the exception of the construction category decrease of 2.56%

- The percentage of all contracts in each purchasing category awarded to MBE/SLEB vendors is higher in the current period with the exception of the construction category and architecture and engineering category.

Side by side comparisons for Fiscal Years by Purchasing Category are provided on pages 1-5.

As you review the report please keep in mind that the period July 1, 2009 through September 30, 2011 is only two years and three months, and is being compared to July 1, 2006 through June 30, 2009 which is a full three years. This difference would account for some of the overall decrease in contract dollars and the number of contracts issued for the current period.

Currently the County has certified 1,344 SLEB vendors and approximately 5,100 MBE vendors in our vendor database. We are continually working to increase the number of SLEB/MBE vendors. The most recent event we attended to encourage local vendors to do business with Alameda County was the Public Works Business Outreach Bureau.

We are also in the process of updating the County's SLEB/MBE and local vendor database. Currently we have over 9,000 local vendors in the database. This database provides the County departments with a selection of local vendors to procure goods and services.

This report in its entirety is available on our website at <http://www.acgov.org/auditor/sleb/documents.html>.

REPORT ON COUNTY PROCUREMENT

December 5, 2011

CONTRACTS UP TO \$500,000 7-1-09 THRU 9-30-11

Contracts up \$500,000 -- 7-1-09 thru 9-30-11																
	All Contracts			Construction			A & E			Prof Services			Goods & Services			
	\$	%	#	\$	%	#	\$	%	#	\$	%	#	\$	%	#	
Total	204.4	100%	10,833	16.7	100%	331	3.8	100%	84	43.8	100%	699	140.1	100%	9,719	
Local	137.1	67.07%				-			-			-			-	
Non Local	67.3	32.93%				-			-			-			-	
MBE/SLEB	91.1	44.56%	5,229	7.2	42.86%	147	2.5	66.80%	58	21.0	47.86%	331	60.4	43.13%	4,693	
African American	6.3	3.08%	236	0.5	3.00%	11	0.2	5.26%	2	3.8	8.68%	61	1.8	1.29%	162	
Asian American	16.2	7.93%	652	0.5	3.00%	9	1.4	37.35%	19	4.1	9.36%	56	10.2	7.28%	568	
Hispanic American	7.3	3.57%	245	1.7	10.18%	27	0	0.00%	3	2	4.57%	29	3.6	2.57%	186	
Native American	0.5	0.25%	22	0	0.00%	-	0	0.00%	1	0	0.00%	-	0.5	0.36%	21	
Multi-Ethic	8.0	3.92%	336	0.2	1.20%	1	0.1	2.63%	4	1.3	2.96%	32	6.4	4.57%	299	
Caucasian	52.8	25.81%	3,738	4.3	25.48%	99	0.8	21.56%	29	9.8	22.29%	153	37.9	27.06%	3,457	
NON MBE/SLEB																
Caucasian	75.5	36.95%	2,689	8.3	49.95%	118	0.7	17.41%	18	19.7	45.06%	334	46.8	33.39%	2,219	
Unknown/Decline	1.9	0.93%	74	1.1	6.59%	61	0.1	2.63%	7	0.7	1.60%	4	0	0.00%	2	
Publicly Owned Entity	35.9	17.56%	2,841	0.1	0.60%	5	0.5	13.16%	1	2.4	5.48%	30	32.9	23.48%	2,805	
	204.4	100.00%	10,833	16.7	100.00%	331	3.8	100.00%	84	43.8	100.00%	699	140.1	100.00%	9,719	

CONTRACTS UP TO \$500,000 7-1-06 THRU 6-30-09

Contracts up \$500,000 -- 7-1-06 thru 6-30-09																
	All Contracts			Construction			A & E			Prof Services			Goods & Services			
	\$	%	#	\$	%	#	\$	%	#	\$	%	#	\$	%	#	
Total	270.1	100%	13,315	18.8	100%	287	5.6	100%	101	52.2	100%	837	193.5	100%	12,090	
Local	194.0	71.83%				-			-			-			-	
Non Local	76.1	28.17%				-			-			-			-	
MBE/SLEB	103.3	38.25%	3,963	8.5	45.42%	151	3.7	65.64%	74	24.8	47.57%	354	66.3	34.24%	3,384	
African American	8.6	3.19%	339	0.6	3.19%	14	0.1	1.79%	3	4.1	7.85%	74	3.8	1.97%	248	
Asian American	17.6	6.51%	691	0.5	2.66%	8	1.7	30.36%	38	4.0	7.66%	61	11.4	5.90%	584	
Hispanic American	12.2	4.52%	309	3.8	20.21%	48	0.1	1.79%	2	3.5	6.71%	44	4.8	2.48%	215	
Native American	0.6	0.22%	32	0	0.00%	-	0	0.00%	-	0.1	0.19%	2	0.5	0.26%	30	
Multi-Ethic	9.9	3.66%	360	0.2	1.06%	3	0	0.00%	3	4.0	7.66%	55	5.7	2.95%	299	
Caucasian	54.4	20.15%	2,232	3.4	18.30%	78	1.8	31.70%	28	9.1	17.50%	118	40.1	20.68%	2,008	
NON MBE/SLEB																
Caucasian	103.5	38.31%	4,158	8.2	43.41%	108	1.9	34.36%	25	25.5	48.79%	437	67.9	35.11%	3,588	
Unknown/Decline	3.1	1.15%	44	2	10.64%	25	0	0.00%	-	0.5	0.96%	12	0.6	0.31%	7	
Publicly Owned Entity	60.2	22.29%	5,150	0.1	0.53%	3	0	0.00%	2	1.4	2.68%	34	58.7	30.34%	5,111	
	270.1	100.00%	13,315	18.8	100.00%	287	5.6	100.00%	101	52.2	100.00%	837	193.5	100.00%	12,090	

Summary of Contracts up to \$500,000

	7/1/06 - 6/30/09			7/1/09 - 9/30/11		
	\$	%	#	\$	%	#
TOTAL	\$270.1M	100.00%	13,315	\$204.4M	100.00%	10,833
Local	\$194.0M	71.83%		\$137.1M	67.07%	
Non Local	\$76.1M	28.17%		\$67.3M	32.93%	
MBE/SLEB						
African American	\$8.6M	3.19%	339	\$6.3M	3.08%	236
Asian American	\$17.6M	6.51%	691	\$16.2M	7.93%	652
Hispanic American	\$12.2M	4.52%	309	\$7.3M	3.57%	245
Native American	\$0.6M	0.22%	32	\$0.5M	0.25%	22
Multi-Ethnic	\$9.9M	3.66%	360	\$8.0M	3.92%	336
Caucasian	\$54.4M	20.15%	2,232	\$52.8M	25.81%	3,738
TOTAL MBE/SLEB	\$103.3M	38.25%	3,963	\$91.1M	44.56%	5,229
Non MBE/SLEB						
Caucasian	\$103.5M	38.31%	4,158	\$75.5M	36.95%	2,689
Unknown/Decline	\$3.1M	1.15%	44	\$1.9M	0.93%	74
Publicly Owned Entity	\$60.2M	22.29%	5,150	\$35.9M	17.56%	2,841

Summary of Construction Contracts up to \$500,000

	7/1/06 - 6/30/09			7/1/09 - 9/30/11		
	\$	%	#	\$	%	#
TOTAL	\$18.8M	100.00%	287	\$16.7M	100.00%	331
MBE/SLEB						
African American	\$0.6M	3.19%	14	\$0.5M	3.00%	11
Asian American	\$0.5M	2.66%	8	\$0.5M	3.00%	9
Hispanic American	\$3.8M	20.21%	48	\$1.7M	10.18%	27
Native American	-	-	-	-	-	-
Multi-Ethnic	\$0.2M	1.06%	3	\$0.2M	1.20%	1
Caucasian	\$3.4M	18.30%	78	\$4.3M	25.48%	99
TOTAL MBE/SLEB	\$8.5M	45.42%	151	\$7.2M	42.86%	147
Non MBE/SLEB						
Caucasian	\$8.2M	43.41%	108	\$8.3M	49.95%	118
Unknown/Decline	\$2.0M	10.64%	25	\$1.1M	6.59%	61
Publicly Owned Entity	\$0.1M	0.53%	3	\$0.1M	0.60%	5

Summary of Architecture & Engineering Contracts up to \$500,000

	7/1/06 - 6/30/09			7/1/09 - 9/30/11		
	\$	%	#	\$	%	#
TOTAL	\$5.6M	100.00%	101	\$3.8M	100.00%	84
MBE/SLEB						
African American	\$0.1M	1.79%	3	\$0.2M	5.26%	2
Asian American	\$1.7M	30.36%	38	\$1.4M	37.35%	19
Hispanic American	\$0.1M	1.79%	2	-	-	3
Native American	-	-	-	-	-	1
Multi-Ethnic	-	-	3	\$0.1M	2.63%	4
Caucasian	\$1.8M	31.70%	28	\$0.8M	21.56%	29
TOTAL MBE/SLEB	\$3.7M	65.64%	74	\$2.5M	66.80%	58
Non MBE/SLEB						
Caucasian	\$1.9M	34.36%	25	\$0.7M	17.41%	18
Unknown/Decline	-	-	-	\$0.1M	2.63%	7
Publicly Owned Entity	-	-	2	\$0.5M	13.16%	1

Summary of Professional Services Contracts up to \$500,000

	7/1/06 - 6/30/09			7/1/09 - 9/30/11		
	\$	%	#	\$	%	#
TOTAL	\$52.2M	100.00%	837	\$43.8M	100.00%	699
MBE/SLEB						
African American	\$4.1M	7.85%	74	\$3.8M	8.68%	61
Asian American	\$4.0M	7.66%	61	\$4.1M	9.36%	56
Hispanic American	\$3.5M	6.71%	44	\$2.0M	4.57%	29
Native American	\$0.1M	0.19%	2	-	-	-
Multi-Ethnic	\$4.0M	7.66%	55	\$1.3M	2.96%	32
Caucasian	\$9.1M	17.50%	118	\$9.8M	22.29%	153
TOTAL MBE/SLEB	\$24.8M	47.57%	354	\$21.0M	47.86%	331
Non MBE/SLEB						
Caucasian	\$25.5M	48.79%	437	\$19.7M	45.06%	334
Unknown/Decline	\$0.5M	0.96%	12	\$0.7M	1.60%	4
Publicly Owned Entity	\$1.4M	2.68%	34	\$2.4M	5.48%	30

Summary of Goods & Services Contracts up to \$500,000

	7/1/06 - 6/30/09			7/1/09 - 9/30/11		
	\$	%	#	\$	%	#
TOTAL	\$193.5M	100.00%	12,090	\$140.1M	100.00%	9,719
MBE/SLEB						
African American	\$3.8M	1.97%	248	\$1.8M	1.29%	162
Asian American	\$11.4M	5.90%	584	\$10.2M	7.28%	568
Hispanic American	\$4.8M	2.48%	215	\$3.6M	2.57%	186
Native American	\$0.5M	0.26%	30	\$0.5M	0.36%	21
Multi-Ethnic	\$5.7M	2.95%	299	\$6.4M	4.57%	299
Caucasian	\$40.1M	20.68%	2,008	\$37.9M	27.06%	3,457
TOTAL MBE/SLEB	\$66.3M	34.24%	3,384	\$60.4M	43.13%	4,693
Non MBE/SLEB						
Caucasian	\$67.9M	35.11%	3,588	\$46.8M	33.39%	2,219
Unknown/Decline	\$0.6M	0.31%	7	-	-	2
Publicly Owned Entity	\$58.7M	30.34%	5,111	\$32.9M	23.48%	2,805

Total Contracts up to \$500,000

	7/1/06 - 6/30/09	7/1/09 - 9/30/11
Local	\$194.0M	\$137.1M
Non-Local	\$76.1M	\$67.3M
Total	\$270.1M	\$204.4M
% Local	71.83%	67.07%

Total Contracts up to \$500,000

	7/1/06 - 6/30/09	7/1/09 - 9/30/11
Total Contracts Up To \$500,000	\$270.1M	\$204.4M
MBE/SLEB	\$103.3M	\$91.1M
MBE/SLEB % of Total Contracts	38.25%	44.56%

MBE/SLEB Contracts up to \$500,000 by Type

Type	7/1/06 - 6/30/09		7/1/09 - 9/30/11	
	\$	%	\$	%
Construction	\$8.5M	45.42%	\$7.2M	42.86%
Architecture & Engineering	\$3.7M	65.64%	\$2.5M	66.80%
Professional Services	\$24.8M	47.57%	\$21.0M	47.86%
Goods & Services	\$66.3M	34.24%	\$60.4M	43.13%
Total	\$103.3M	38.25%	\$91.1M	44.56%

MBE/SLEB Contracts up to \$500,000 by Ethnicity

Type	7/1/06 – 6/30/09	7/1/09 – 9/30/11
African American	\$8.6M	\$6.3M
Asian American	\$17.6M	\$16.2M
Hispanic American	\$12.2M	\$7.3M
Native American	\$0.6M	\$0.5M
Multi-Ethnic	\$9.9M	\$8.0M
Caucasian Male	\$36.5M	\$35.1M
Caucasian Female	\$17.9M	\$17.7M
Total	\$103.3M	\$91.1M

MBE/SLEB Participation up to \$500,000 by Type

	7/1/06 - 6/30/09	7/1/09 - 9/30/11
Construction		
Total	\$18.8M	\$16.7M
MBE/SLEB	\$8.5M	\$7.2M
% MBE/SLEB	45.42%	42.86%
Architecture & Engineering		
Total	\$5.6M	\$3.8M
MBE/SLEB	\$3.7M	\$2.5M
% MBE/SLEB	65.64%	66.80%
Professional Services		
Total	\$52.2M	\$43.8M
MBE/SLEB	\$24.8M	\$21.0M
% MBE/SLEB	47.57%	47.86%
Goods & Services		
Total	\$193.5M	\$140.1M
MBE/SLEB	\$66.3M	\$60.4 M
% MBE/SLEB	34.24%	43.13%
Total All Contracts		
Total	\$270.1M	\$204.4M
MBE/SLEB	\$103.3M	\$91.1M
% MBE/SLEB	38.25%	44.56%

Construction Contracts up to \$500,000

	7/1/06 - 6/30/09			7/1/09 - 9/30/11		
	\$	%	#	\$	%	#
African American Males	\$0.5M	2.66%	12	\$0.1M	0.60%	3
African American Females	\$0.1M	0.53%	2	\$0.4M	2.40%	8
Asian American Males	\$0.5M	2.66%	8	\$0.3M	1.80%	5
Asian American Females	-	-	-	\$0.2M	1.20%	4
Hispanic American Males	\$3.6M	19.15%	46	\$1.5M	8.98%	23
Hispanic American Females	\$0.2M	1.06%	2	\$0.2M	1.20%	4
Native American Males	-	-	-	-	-	-
Native American Females	-	-	-	-	-	-
Multi-Ethnic> 50% Males	-	-	2	\$0.2M	1.20%	1
Multi-Ethnic> 50% Females	-	-	-	-	-	-
Caucasian Males - SLEB	\$3.2M	17.24%	65	\$3.2M	18.89%	82
Caucasian Females - SLEB	\$0.2M	1.06%	13	\$1.1M	6.59%	17
Multi-Ethnic 50/50	\$0.2M	1.06%	1	-	-	-
Total MBE/SLEB	\$8.5M	45.42%	151	\$7.2M	42.86%	147
Caucasian Males	\$6.5M	34.37%	92	\$7.6M	45.76%	109
Caucasian Females	\$1.7M	9.04%	16	\$0.7M	4.19%	9
Unknown/Decline	\$2.0M	10.64%	25	\$1.1M	6.59%	61
Publicly Owned Entity	\$0.1M	0.53%	3	\$0.1M	0.60%	5
Total	\$18.8M	100.00%	287	\$16.7M	100.00%	331
% MBE/SLEB	45.42%		52.61%	42.86%		44.41%

Architect & Engineering Contracts up to \$500,000

	7/1/06 - 6/30/09			7/1/09 - 9/30/11		
	\$	%	#	\$	%	#
African American Males	\$0.1M	1.79%	3	\$0.2M	5.26%	2
African American Females	-	-	-	-	-	-
Asian American Males	\$1.0M	17.86%	31	\$1.3M	34.72%	13
Asian American Females	\$0.7M	12.50%	7	\$0.1M	2.63%	6
Hispanic American Males	\$0.1M	1.79%	2	-	-	2
Hispanic American Females	-	-	-	-	-	1
Native American Males	-	-	-	-	-	1
Native American Females	-	-	-	-	-	-
Multi-Ethnic> 50% Males	-	-	1	\$0.1M	2.63%	2
Multi-Ethnic> 50% Females	-	-	-	-	-	-
Caucasian Males - SLEB	\$0.6M	10.27%	7	\$0.5M	13.16%	16
Caucasian Females - SLEB	\$1.2M	21.43%	21	\$0.3M	8.40%	13
Multi-Ethnic 50/50	-	-	2	-	-	2
Total MBE/SLEB	\$3.7M	65.64%	74	\$2.5M	66.80%	58
Caucasian Males	\$1.8M	32.57%	24	\$0.7M	17.41%	18
Caucasian Females	\$0.1M	1.79%	1	-	-	-
Unknown/Decline	-	-	-	\$0.1M	2.63%	7
Publicly Owned Entity	-	-	2	\$0.5M	13.16%	1
Total	\$5.6M	100.00%	101	\$3.8M	100.00%	84
% MBE/SLEB	65.64%		73.27%	66.80%		69.05%

Professional Services Contracts up to \$500,000

	7/1/06 - 6/30/09			7/1/09 - 9/30/11		
	\$	%	#	\$	%	#
African American Males	\$1.9M	3.64%	29	\$2.0M	4.57%	24
African American Females	\$2.2M	4.21%	45	\$1.8M	4.11%	37
Asian American Males	\$2.0M	3.83%	34	\$2.4M	5.48%	28
Asian American Females	\$2.0M	3.83%	27	\$1.7M	3.88%	28
Hispanic American Males	\$2.4M	4.60%	29	\$1.4M	3.20%	16
Hispanic American Females	\$1.1M	2.11%	15	\$0.6M	1.37%	13
Native American Males	\$0.1M	0.19%	2	-	-	-
Native American Females	-	-	-	-	-	-
Multi-Ethnic> 50% Males	\$1.1M	2.11%	18	\$0.4M	0.91%	18
Multi-Ethnic> 50% Females	\$0.2M	0.38%	7	\$0.3M	0.68%	5
Caucasian Males - SLEB	\$7.0M	13.48%	70	\$5.9M	13.39%	73
Caucasian Females - SLEB	\$2.1M	4.02%	48	\$3.9M	8.90%	80
Multi-Ethnic 50/50	\$2.7M	5.17%	30	\$0.6M	1.37%	9
Total MBE/SLEB	\$24.8M	47.57%	354	\$21.0M	47.86%	331
Caucasian Males	\$20.5M	39.21%	342	\$15.4M	35.24%	253
Caucasian Females	\$5.0M	9.58%	95	\$4.3M	9.82%	81
Unknown/Decline	\$0.5M	0.96%	12	\$0.7M	1.60%	4
Publicly Owned Entity	\$1.4M	2.68%	34	\$2.4M	5.48%	30
Total	\$52.2M	100.00%	837	\$43.8M	100.00%	699
% MBE/SLEB	47.57%		42.29%	47.86%		47.35%

Goods & Services Contracts up to \$500,000

	7/1/06 - 6/30/09			7/1/09 - 9/30/11		
	\$	%	#	\$	%	#
African American Males	\$3.3M	1.71%	211	\$1.3M	0.93%	122
African American Females	\$0.5M	0.26%	37	\$0.5M	0.36%	40
Asian American Males	\$7.5M	3.88%	373	\$7.2M	5.14%	466
Asian American Females	\$3.9M	2.02%	211	\$3.0M	2.14%	102
Hispanic American Males	\$3.4M	1.76%	158	\$2.3M	1.64%	143
Hispanic American Females	\$1.4M	0.72%	57	\$1.3M	0.93%	43
Native American Males	\$0.2M	0.10%	13	\$0.1M	0.07%	5
Native American Females	\$0.3M	0.16%	17	\$0.4M	0.29%	16
Multi-Ethnic> 50% Males	\$2.3M	1.19%	142	\$2.2M	1.57%	93
Multi-Ethnic> 50% Females	\$0.7M	0.36%	22	\$0.9M	0.64%	13
Caucasian Males - SLEB	\$25.7M	13.24%	1,068	\$25.5M	18.21%	2,550
Caucasian Females - SLEB	\$14.4M	7.44%	940	\$12.4M	8.85%	907
Multi-Ethnic 50/50	\$2.7M	1.40%	135	\$3.3M	2.36%	193
Total MBE/SLEB	\$66.3M	34.24%	3,384	\$60.4M	43.13%	4,693
Caucasian Males	\$62.3M	32.22%	3,222	\$39.8M	28.39%	1,937
Caucasian Females	\$5.6M	2.89%	366	\$7.0M	5.00%	282
Unknown/Decline	\$0.6M	0.31%	7	-	-	2
Publicly Owned Entity	\$58.7M	30.34%	5,111	\$32.9M	23.48%	2,805
Total	\$193.5M	100.00%	12,090	\$140.1M	100.00%	9,719
% MBE/SLEB	34.24%		27.99%	43.13%		48.29%

Total Contracts up to \$500,000

	7/1/06 - 6/30/09			7/1/09 - 9/30/11		
	\$	%	#	\$	%	#
African American Males	\$5.8M	2.15%	255	\$3.6M	1.76%	151
African American Females	\$2.8M	1.04%	84	\$2.7M	1.32%	85
Asian American Males	\$11.0M	4.07%	446	\$11.2M	5.48%	512
Asian American Females	\$6.6M	2.44%	245	\$5.0M	2.45%	140
Hispanic American Males	\$9.5M	3.52%	233	\$5.2M	2.54%	184
Hispanic American Females	\$2.7M	1.00%	76	\$2.1M	1.03%	61
Native American Males	\$0.3M	0.11%	15	\$0.1M	0.05%	6
Native American Females	\$0.3M	0.11%	17	\$0.4M	0.20%	16
Multi-Ethnic> 50% Males	\$3.4M	1.26%	163	\$2.9M	1.42%	114
Multi-Ethnic> 50% Females	\$0.9M	0.33%	29	\$1.2M	0.59%	18
Caucasian Males - SLEB	\$36.5M	13.52%	1,210	\$35.1M	17.15%	2,721
Caucasian Females - SLEB	\$17.9M	6.63%	1,022	\$17.7M	8.66%	1,017
Multi-Ethnic 50/50	\$5.6M	2.07%	168	\$3.9M	1.91%	204
Total MBE/SLEB	\$103.3M	38.25%	3,963	\$91.1M	44.56%	5,229
Caucasian Males	\$91.1M	33.72%	3,680	\$63.5M	31.08%	2,317
Caucasian Females	\$12.4M	4.59%	478	\$12.0M	5.87%	372
Unknown/Decline	\$3.1M	1.15%	44	\$1.9M	0.93%	74
Publicly Owned Entity	\$60.2M	22.29%	5,150	\$35.9M	17.56%	2,841
Total	\$270.1M	100.00%	13,315	\$204.4M	100.00%	10,833
% MBE/SLEB	38.25%		29.76%	44.56%		48.27%

MBE/SLEB Contract Amounts up to \$500,000

	7/1/06 - 6/30/09	7/1/09 - 9/30/11
CONTRACTS UNDER \$25,000		
Total	\$77.9M	\$57.9M
MBE/SLEB	\$27.1M	\$25.8M
% MBE/SLEB	34.83%	44.51%
CONTRACTS \$25,001 - \$100,000		
Total	\$81.7M	\$59.9M
MBE/SLEB	\$31.5M	\$27.2M
% MBE/SLEB	38.56%	45.41%
CONTRACTS \$100,001 - \$500,000		
Total	\$110.5M	\$86.6M
MBE/SLEB	\$44.7M	\$38.1M
% MBE/SLEB	40.43%	44.01%
TOTAL ALL CONTRACTS		
Total	\$270.1M	\$204.4M
MBE/SLEB	\$103.3M	\$91.1M
% MBE/SLEB	38.25%	44.56%

Contract Amounts Under \$25,000 by Ethnicity

	7/1/06 - 6/30/09			7/1/09 - 9/30/11		
	\$	%	#	\$	%	#
African American Males	\$1.7M	2.18%	202	\$0.8M	1.38%	126
African American Females	\$0.6M	0.77%	57	\$0.5M	0.86%	63
Asian American Males	\$3.3M	4.24%	375	\$2.9M	5.01%	423
Asian American Females	\$1.5M	1.93%	187	\$1.0M	1.73%	100
Hispanic American Males	\$2.0M	2.57%	169	\$1.3M	2.25%	146
Hispanic American Females	\$0.7M	0.90%	57	\$0.7M	1.21%	44
Native American Males	\$0.1M	0.13%	12	\$0.1M	0.17%	6
Native American Females	\$0.2M	0.26%	14	\$0.1M	0.17%	12
Multi-Ethnic > 50% Males	\$1.6M	2.05%	137	\$1.2M	2.07%	93
Multi-Ethnic > 50% Females	\$0.2M	0.26%	21	\$0.1M	0.17%	6
Caucasian Males - SLEB	\$8.6M	11.06%	934	\$9.9M	17.05%	2,456
Caucasian Females - SLEB	\$5.2M	6.68%	849	\$5.8M	10.02%	848
Multi-Ethnic 50/50	\$1.4M	1.80%	132	\$1.4M	2.42%	173
Total MBE/SLEB	\$27.1M	34.83%	3,146	\$25.8M	44.51%	4,496
Caucasian Males	\$26.3M	33.72%	3,034	\$16.4M	28.37%	1,838
Caucasian Females	\$3.7M	4.75%	396	\$2.6M	4.49%	297
Unknown/Decline	\$0.2M	0.26%	22	\$0.2M	0.35%	39
Publicly Owned Entity	\$20.6M	26.44%	4,593	\$12.9M	22.28%	2,528
Total	\$77.9M	100.00%	11,191	\$57.9M	100.00%	9,198
% MBE/SLEB	34.83%		28.11%	44.51%		48.88%

Contract Amounts \$25,001-\$100,000 by Ethnicity

	7/1/06 - 6/30/09			7/1/09 - 9/30/11		
	\$	%	#	\$	%	#
African American Males	\$2.2M	2.69%	40	\$0.7M	1.17%	15
African American Females	\$1.1M	1.35%	20	\$1.0M	1.67%	17
Asian American Males	\$2.4M	2.94%	48	\$3.1M	5.18%	64
Asian American Females	\$2.4M	2.94%	43	\$1.6M	2.67%	28
Hispanic American Males	\$2.2M	2.69%	42	\$1.4M	2.34%	22
Hispanic American Females	\$0.6M	0.73%	12	\$0.8M	1.34%	15
Native American Males	\$0.2M	0.24%	3	-	-	-
Native American Females	\$0.1M	0.12%	3	\$0.3M	0.50%	4
Multi-Ethnic> 50% Males	\$1.2M	1.47%	23	\$0.6M	1.00%	16
Multi-Ethnic> 50% Females	\$0.2M	0.24%	5	\$0.3M	0.50%	7
Caucasian Males – SLEB	\$10.4M	12.75%	196	\$9.8M	16.35%	200
Caucasian Females - SLEB	\$7.6M	9.30%	151	\$6.5M	10.85%	139
Multi-Ethnic 50/50	\$0.9M	1.10%	20	\$1.1M	1.84%	25
Total MBE/SLEB	\$31.5M	38.56%	606	\$27.2M	45.41%	552
Caucasian Males	\$24.8M	30.36%	469	\$18.2M	30.38%	353
Caucasian Females	\$3.1M	3.79%	57	\$2.2M	3.67%	47
Unknown/Decline	\$0.5M	0.61%	11	\$0.7M	1.17%	20
Publicly Owned Entity	\$21.8M	26.68%	459	\$11.6M	19.37%	245
Total	\$81.7M	100.00%	1,602	\$59.9M	100.00%	1,217
% MBE/SLEB	38.56%		37.83%	45.41%		45.36%

Contract Amounts \$100,001-\$500,000 by Ethnicity

	7/1/06 - 6/30/09			7/1/09 - 9/30/11		
	\$	%	#	\$	%	#
African American Males	\$1.9M	1.72%	13	\$2.1M	2.42%	10
African American Females	\$1.1M	1.00%	7	\$1.2M	1.39%	5
Asian American Males	\$5.3M	4.80%	23	\$5.2M	6.00%	25
Asian American Females	\$2.7M	2.44%	15	\$2.4M	2.77%	12
Hispanic American Males	\$5.3M	4.80%	22	\$2.5M	2.89%	16
Hispanic American Females	\$1.4M	1.27%	7	\$0.6M	0.69%	2
Native American Males	-	-	-	-	-	-
Native American Females	-	-	-	-	-	-
Multi-Ethnic> 50% Males	\$0.6M	0.54%	3	\$1.1M	1.27%	5
Multi-Ethnic> 50% Females	\$0.5M	0.45%	3	\$0.8M	0.92%	5
Caucasian Males - SLEB	\$17.5M	15.80%	80	\$15.4M	17.80%	65
Caucasian Females - SLEB	\$5.1M	4.62%	22	\$5.4M	6.24%	30
Multi-Ethnic 50/50	\$3.3M	2.99%	16	\$1.4M	1.62%	6
Total MBE/SLEB	\$44.7M	40.43%	211	\$38.1M	44.01%	181
Caucasian Males	\$40.0M	36.22%	177	\$28.9M	33.37%	126
Caucasian Females	\$5.6M	5.07%	25	\$7.2M	8.31%	28
Unknown/Decline	\$2.4M	2.17%	11	\$1.0M	1.15%	15
Publicly Owned Entity	\$17.8M	16.11%	98	\$11.4M	13.16%	68
Total	\$110.5M	100.00%	522	\$86.6M	100.00%	418
% MBE/SLEB	40.43%		40.42%	44.01%		43.30%

Total Contracts up to \$500,000

	7/1/06 - 6/30/09			7/1/09 - 9/30/11		
	\$	%	#	\$	%	#
African American Males	\$5.8M	2.15%	255	\$3.6M	1.76%	151
African American Females	\$2.8M	1.04%	84	\$2.7M	1.32%	85
Asian American Males	\$11.0M	4.07%	446	\$11.2M	5.48%	512
Asian American Females	\$6.6M	2.44%	245	\$5.0M	2.45%	140
Hispanic American Males	\$9.5M	3.52%	233	\$5.2M	2.54%	184
Hispanic American Females	\$2.7M	1.00%	76	\$2.1M	1.03%	61
Native American Males	\$0.3M	0.11%	15	\$0.1M	0.05%	6
Native American Females	\$0.3M	0.11%	17	\$0.4M	0.20%	16
Multi-Ethnic > 50% Males	\$3.4M	1.26%	163	\$2.9M	1.42%	114
Multi-Ethnic > 50% Females	\$0.9M	0.33%	29	\$1.2M	0.59%	18
Caucasian Males - SLEB	\$36.5M	13.52%	1,210	\$35.1M	17.15%	2,721
Caucasian Females - SLEB	\$17.9M	6.63%	1,022	\$17.7M	8.66%	1,017
Multi-Ethnic 50/50	\$5.6M	2.07%	168	\$3.9M	1.91%	204
Total MBE/SLEB	\$103.3M	38.25%	3,963	\$91.1M	44.56%	5,229
Caucasian Males	\$91.1M	33.72%	3,680	\$63.5M	31.08%	2,317
Caucasian Females	\$12.4M	4.59%	478	\$12.0M	5.87%	372
Unknown/Decline	\$3.1M	1.15%	44	\$1.9M	0.93%	74
Publicly Owned Entity	\$60.2M	22.29%	5,150	\$35.9M	17.56%	2,841
Total	\$270.1M	100.00%	13,315	\$204.4M	100.00%	10,833
% MBE/SLEB	38.25%		29.76%	44.56%		48.27%

Total Contracts Local & Non-Local

	7/1/06 - 6/30/09	7/1/09 - 9/30/11
Local	\$511.8M	\$286.4M
Non-Local	\$242.7M	\$208.3M
Total	\$754.5M	\$494.7M
% Local	67.83%	57.90%

Local Contracts Summary

	7/1/06 - 6/30/09	7/1/09 - 9/30/11
Total Contracts	\$754.5M	\$494.7M
MBE/SLEB	\$264.9M	\$169.2M
MBE/SLEB % of Total Contracts	35.11%	34.20%

MBE/SLEB Contracts by Type

Type	7/1/06 - 6/30/09		7/1/09 - 9/30/11	
	\$	%	\$	%
Construction	\$46.9M	41.12%	\$36.4M	34.07%
Architecture & Engineering	\$4.2M	56.07%	\$6.3M	25.80%
Professional Services	\$74.0M	26.13%	\$45.0M	34.14%
Goods & Services	\$139.8M	39.97%	\$81.5M	35.19%
Total	\$264.9M	35.11%	\$169.2M	34.20%

MBE/SLEB Contract Amounts by Ethnicity

Type	7/1/06 - 6/30/09	7/1/09 - 9/30/11
	\$	\$
African American	\$45.6M	\$21.2M
Hispanic American	\$86.7M	\$15.5M
Multi-Ethnicity	\$15.9M	\$10.9M
Asian American	\$37.1M	\$28.0M
Caucasian Female	\$27.1M	\$24.3M
Caucasian Male	\$51.9M	\$68.8M
Native American	\$0.6M	\$0.5M
Total	\$264.9M	\$169.2M

Contracts by Geographic Area

Geographic Area	7/1/06 - 6/30/09		7/1/09 - 9/30/11	
	\$	%	\$	%
Alameda	\$12.9M	2.52%	\$8.6M	3.01%
Albany	\$1.5M	0.29%	\$2.3M	0.81%
Berkeley	\$6.8M	1.32%	\$5.0M	1.75%
Castro Valley	\$2.8M	0.55%	\$4.3M	1.50%
Dublin	\$105.2M	20.56%	\$23.5M	8.20%
Emeryville	\$6.9M	1.34%	\$7.5M	2.63%
Fremont	\$22.6M	4.42%	\$8.8M	3.08%
Hayward	\$22.2M	4.35%	\$29.0M	10.14%
Livermore	\$29.7M	5.80%	\$19.5M	6.82%
Newark	\$3.0M	0.58%	\$4.9M	1.69%
Oakland	\$210.1M	41.07%	\$85.9M	29.97%
Piedmont	-	-	-	-
Pleasanton	\$55.7M	10.88%	\$57.0M	19.91%
San Leandro	\$20.0M	3.90%	\$21.9M	7.64%
San Lorenzo	\$3.5M	0.69%	\$2.4M	0.83%
Sunol	\$0.1M	0.01%	\$0.1M	0.02%
Union City	\$8.8M	1.72%	\$5.7M	2.00%
TOTAL	\$511.8M	100.00%	\$286.4M	100.00%

MBE/SLEB Participation by Type

	7/1/06 - 6/30/09	7/1/09 - 9/30/11
Construction		
Total	\$114.1M	\$106.8M
MBE/SLEB	\$46.9M	\$36.4M
% MBE/SLEB	41.12%	34.07%
Architecture & Engineering		
Total	\$7.4M	\$24.5M
MBE/SLEB	\$4.2M	\$6.3M
% MBE/SLEB	56.07%	25.80%
Professional Services		
Total	\$283.3M	\$131.8M
MBE/SLEB	\$74.0M	\$45.0M
% MBE/SLEB	26.13%	34.14%
Goods & Services		
Total	\$349.7M	\$231.6M
MBE/SLEB	\$139.8M	\$81.5M
% MBE/SLEB	39.97%	35.19%
Total All Contracts		
Total	\$754.5M	\$494.7M
MBE/SLEB	\$264.9M	\$169.2M
% MBE/SLEB	35.11%	34.20%

Construction Contracts by Ethnicity

	7/1/06 - 6/30/09			7/1/09 - 9/30/11		
	\$	%	#	\$	%	#
African American Males	\$1.3M	1.14%	13	\$0.1M	0.09%	3
African American Females	\$0.1M	0.09%	2	\$0.6M	0.56%	8
Asian American Males	\$0.5M	0.44%	8	\$5.4M	5.06%	8
Asian American Females	\$12.2M	10.69%	3	\$3.4M	3.18%	6
Hispanic American Males	\$23.4M	20.51%	49	\$8.0M	7.49%	27
Hispanic American Females	\$0.9M	0.79%	3	\$0.3M	0.28%	4
Native American Males	-	-	-	-	-	-
Native American Females	-	-	-	-	-	-
Multi-Ethnic> 50% Males	-	-	2	\$0.1M	0.09%	1
Multi-Ethnic> 50% Females	-	-	-	-	-	-
Caucasian Males - SLEB	\$8.1M	7.10%	67	\$12.8M	11.98%	88
Caucasian Females - SLEB	\$0.2M	0.18%	13	\$5.7M	5.34%	20
Multi-Ethnic 50/50	\$0.2M	0.18%	1	-	-	-
Total MBE/SLEB	\$46.9M	41.12%	161	\$36.4M	34.07%	165
Caucasian Males	\$61.4M	53.79%	129	\$66.3M	62.10%	134
Caucasian Females	\$3.1M	2.72%	18	\$1.5M	1.40%	10
Unknown/Decline	\$2.7M	2.37%	26	\$2.5M	2.34%	70
Publicly Owned Entity	-	-	3	\$0.1M	0.09%	5
Total	\$114.1M	100.00%	337	\$106.8M	100.00%	384
% MBE/SLEB	41.12%		47.77%	34.07%		42.97%

Architect & Engineering Contracts by Ethnicity

	7/1/06 - 6/30/09			7/1/09 - 9/30/11		
	\$	%	#	\$	%	#
African American Males	\$0.1M	0.66%	3	\$0.5M	2.04%	2
African American Females	-	-	-	-	-	-
Asian American Males	\$1.0M	13.51%	31	\$3.3M	13.54%	14
Asian American Females	\$0.7M	9.46%	7	\$0.1M	0.41%	6
Hispanic American Males	-	-	-	-	-	2
Hispanic American Females	-	-	2	-	-	1
Native American Males	-	-	-	-	-	1
Native American Females	-	-	-	-	-	-
Multi-Ethnic > 50% Males	-	-	1	\$0.1M	0.41%	2
Multi-Ethnic > 50% Females	-	-	-	\$0.7M	2.86%	1
Caucasian Males - SLEB	\$1.2M	16.22%	8	\$0.8M	3.27%	16
Caucasian Females - SLEB	\$1.2M	16.22%	21	\$0.8M	3.27%	13
Multi-Ethnic 50/50	-	-	2	-	-	2
Total MBE/SLEB	\$4.2M	56.07%	75	\$6.3M	25.80%	60
Caucasian Males	\$3.2M	43.93%	26	\$16.6M	67.67%	21
Caucasian Females	-	-	1	-	-	-
Unknown/Decline	-	-	-	\$0.1M	0.41%	7
Publicly Owned Entity	-	-	2	\$1.5M	6.12%	2
Total	\$7.4M	100.00%	104	\$24.5M	100.00%	90
% MBE/SLEB	56.07%		72.12%	25.80%		66.67%

Professional Services Contracts by Ethnicity

	7/1/06 - 6/30/09			7/1/09 - 9/30/11		
	\$	%	#	\$	%	#
African American Males	\$7.7M	2.72%	33	\$4.3M	3.26%	28
African American Females	\$4.1M	1.45%	47	\$3.4M	2.58%	39
Asian American Males	\$2.0M	0.71%	34	\$3.2M	2.43%	29
Asian American Females	\$5.7M	2.01%	29	\$2.4M	1.82%	29
Hispanic American Males	\$29.9M	10.55%	33	\$2.1M	1.59%	17
Hispanic American Females	\$1.1M	0.39%	15	\$0.6M	0.46%	13
Native American Males	\$0.1M	0.04%	2	-	-	-
Native American Females	-	-	-	-	-	-
Multi-Ethnic> 50% Males	\$2.0M	0.71%	19	\$1.1M	0.83%	19
Multi-Ethnic> 50% Females	\$0.2M	0.07%	7	\$0.3M	0.23%	5
Caucasian Males - SLEB	\$12.3M	4.34%	77	\$21.4M	16.23%	81
Caucasian Females - SLEB	\$2.9M	1.02%	49	\$3.9M	2.96%	80
Multi-Ethnic 50/50	\$6.0M	2.12%	32	\$2.3M	1.75%	11
Total MBE/SLEB	\$74.0M	26.13%	377	\$45.0M	34.14%	351
Caucasian Males	\$78.7M	27.77%	375	\$40.3M	30.58%	267
Caucasian Females	\$8.5M	3.00%	100	\$4.9M	3.72%	82
Unknown/Decline	\$0.5M	0.18%	12	\$0.7M	0.53%	4
Publicly Owned Entity	\$121.6M	42.92%	46	\$40.9M	31.03%	44
Total	\$283.3M	100.00%	910	\$131.8M	100.00%	748
% MBE/SLEB	26.13%		41.43%	34.14%		46.93%

Goods & Services Contracts by Ethnicity

	7/1/06 - 6/30/09			7/1/09 - 9/30/11		
	\$	%	#	\$	%	#
African American Males	\$29.8M	8.52%	214	\$8.6M	3.71%	126
African American Females	\$2.5M	0.71%	38	\$3.7M	1.60%	42
Asian American Males	\$8.8M	2.52%	375	\$7.2M	3.11%	466
Asian American Females	\$6.2M	1.77%	212	\$3.0M	1.30%	102
Hispanic American Males	\$20.7M	5.92%	160	\$3.2M	1.38%	144
Hispanic American Females	\$10.7M	3.06%	58	\$1.3M	0.56%	43
Native American Males	\$0.2M	0.06%	13	\$0.1M	0.04%	5
Native American Females	\$0.3M	0.09%	17	\$0.4M	0.17%	16
Multi-Ethnic> 50% Males	\$4.1M	1.17%	145	\$2.2M	0.95%	93
Multi-Ethnic> 50% Females	\$0.7M	0.20%	22	\$0.9M	0.39%	13
Caucasian Males - SLEB	\$30.3M	8.66%	1,074	\$33.8M	14.60%	2,556
Caucasian Females - SLEB	\$22.8M	6.52%	942	\$13.9M	6.00%	909
Multi-Ethnic 50/50	\$2.7M	0.77%	135	\$3.2M	1.38%	193
Total MBE/SLEB	\$139.8M	39.97%	3,405	\$81.5M	35.19%	4,708
Caucasian Males	\$124.0M	35.47%	3,250	\$68.7M	29.67%	1,952
Caucasian Females	\$6.2M	1.77%	367	\$7.0M	3.02%	282
Unknown/Decline	\$0.6M	0.17%	7	-	-	2
Publicly Owned Entity	\$79.1M	22.62%	5,127	\$74.4M	32.12%	2,830
Total	\$349.7M	100.00%	12,156	\$231.6M	100.00%	9,774
% MBE/SLEB	39.97%		28.01%	35.19%		48.17%

Total Contracts by Ethnicity

	7/1/06 - 6/30/09			7/1/09 - 9/30/11		
	\$	%	#	\$	%	#
African American Males	\$38.9M	5.16%	263	\$13.5M	2.73%	159
African American Females	\$6.7M	0.89%	87	\$7.7M	1.56%	89
Asian American Males	\$12.3M	1.63%	448	\$19.1M	3.86%	517
Asian American Females	\$24.8M	3.29%	251	\$8.9M	1.80%	143
Hispanic American Males	\$74.0M	9.81%	242	\$13.3M	2.69%	190
Hispanic American Females	\$12.7M	1.68%	78	\$2.2M	0.44%	61
Native American Males	\$0.3M	0.04%	15	\$0.1M	0.02%	6
Native American Females	\$0.3M	0.04%	17	\$0.4M	0.08%	16
Multi-Ethnic > 50% Males	\$6.1M	0.81%	167	\$3.5M	0.71%	115
Multi-Ethnic > 50% Females	\$0.9M	0.12%	29	\$1.9M	0.38%	18
Caucasian Males - SLEB	\$51.9M	6.87%	1,226	\$68.8M	13.91%	2,741
Caucasian Females - SLEB	\$27.1M	3.59%	1,025	\$24.3M	4.91%	1,022
Multi-Ethnic 50/50	\$8.9M	1.18%	170	\$5.5M	1.11%	207
Total MBE/SLEB	\$264.9M	35.11%	4,018	\$169.2M	34.20%	5,284
Caucasian Males	\$267.3M	35.43%	3,780	\$191.9M	38.79%	2,374
Caucasian Females	\$17.8M	2.36%	486	\$13.4M	2.71%	374
Unknown/Decline	\$3.8M	0.50%	45	\$3.3M	0.67%	83
Publicly Owned Entity	\$200.7M	26.60%	5,178	\$116.9M	23.63%	2,881
Total	\$754.5M	100.00%	13,507	\$494.7M	100.00%	10,996
% MBE/SLEB	35.11%		29.75%	34.20%		48.05%

MBE/SLEB by Contract Amount

	7/1/06 - 6/30/09	7/1/09 - 9/30/11
<i>CONTRACTS UNDER \$25,000</i>		
Total	\$77.9M	\$57.9M
MBE/SLEB	\$27.1M	\$25.8M
% MBE/SLEB	34.83%	44.51%
<i>CONTRACTS \$25,001 - \$100,000</i>		
Total	\$81.7M	\$59.9M
MBE/SLEB	\$31.5M	\$27.2M
% MBE/SLEB	38.56%	45.41%
<i>CONTRACTS \$100,001 - \$500,000</i>		
Total	\$110.5M	\$86.6M
MBE/SLEB	\$44.7M	\$38.1M
% MBE/SLEB	40.43%	44.01%
<i>CONTRACTS OVER \$500,000</i>		
Total	\$484.4M	\$290.3M
MBE/SLEB	\$161.6M	\$78.1M
% MBE/SLEB	33.35%	26.91%
<i>TOTAL ALL CONTRACTS</i>		
Total	\$754.5M	\$494.7M
MBE/SLEB	\$264.9M	\$169.2M
% MBE/SLEB	35.11%	34.20%

Contract Amounts Under \$25,000 by Ethnicity

	7/1/06 - 6/30/09			7/1/09 - 9/30/11		
	\$	%	#	\$	%	#
African American Males	\$1.7M	2.18%	202	\$0.8M	1.38%	126
African American Females	\$0.6M	0.77%	57	\$0.5M	0.86%	63
Asian American Males	\$3.3M	4.24%	375	\$2.9M	5.01%	423
Asian American Females	\$1.5M	1.93%	187	\$1.0M	1.73%	100
Hispanic American Males	\$2.0M	2.57%	169	\$1.3M	2.25%	146
Hispanic American Females	\$0.7M	0.90%	57	\$0.7M	1.21%	44
Native American Males	\$0.1M	0.13%	12	\$0.1M	0.17%	6
Native American Females	\$0.2M	0.26%	14	\$0.1M	0.17%	12
Multi-Ethnic> 50% Males	\$1.6M	2.05%	137	\$1.2M	2.07%	93
Multi-Ethnic> 50% Females	\$0.2M	0.26%	21	\$0.1M	0.17%	6
Caucasian Males – SLEB	\$8.6M	11.06%	934	\$9.9M	17.05%	2,456
Caucasian Females - SLEB	\$5.2M	6.68%	849	\$5.8M	10.02%	848
Multi-Ethnic 50/50	\$1.4M	1.80%	132	\$1.4M	2.42%	173
Total MBE/SLEB	\$27.1M	34.83%	3,146	\$25.8M	44.51%	4,496
Caucasian Males	\$26.3M	33.72%	3,034	\$16.4M	28.37%	1,838
Caucasian Females	\$3.7M	4.75%	396	\$2.6M	4.49%	297
Unknown/Decline	\$0.2M	0.26%	22	\$0.2M	0.35%	39
Publicly Owned Entity	\$20.6M	26.44%	4,593	\$12.9M	22.28%	2,528
Total	\$77.9M	100.00%	11,191	\$57.9M	100.00%	9,198
% MBE/SLEB	34.83%		28.11%	44.51%		48.88%

Contract Amounts \$25,001-\$100,000 by Ethnicity

	7/1/06 - 6/30/09			7/1/09 - 9/30/11		
	\$	%	#	\$	%	#
African American Males	\$2.2M	2.69%	40	\$0.7M	1.17%	15
African American Females	\$1.1M	1.35%	20	\$1.0M	1.67%	17
Asian American Males	\$2.4M	2.94%	48	\$3.1M	5.18%	64
Asian American Females	\$2.4M	2.94%	43	\$1.6M	2.67%	28
Hispanic American Males	\$2.2M	2.69%	42	\$1.4M	2.34%	22
Hispanic American Females	\$0.6M	0.73%	12	\$0.8M	1.34%	15
Native American Males	\$0.2M	0.24%	3	-	-	-
Native American Females	\$0.1M	0.12%	3	\$0.3M	0.50%	4
Multi-Ethnic > 50% Males	\$1.2M	1.47%	23	\$0.6M	1.00%	16
Multi-Ethnic > 50% Females	\$0.2M	0.24%	5	\$0.3M	0.50%	7
Caucasian Males - SLEB	\$10.4M	12.75%	196	\$9.8M	16.35%	139
Caucasian Females - SLEB	\$7.6M	9.30%	151	\$6.5M	10.85%	200
Multi-Ethnic 50/50	\$0.9M	1.10%	20	\$1.1M	1.84%	25
Total MBE/SLEB	\$31.5M	38.56%	606	\$27.2M	45.41%	552
Caucasian Males	\$24.8M	30.36%	469	\$18.2M	30.38%	353
Caucasian Females	\$3.1M	3.79%	57	\$2.2M	3.67%	47
Unknown/Decline	\$0.5M	0.61%	11	\$0.7M	1.17%	20
Publicly Owned Entity	\$21.8M	26.68%	459	\$11.6M	19.37%	245
Total	\$81.7M	100.00%	1,602	\$59.9M	100.00%	1,217
% MBE/SLEB	38.56%		37.83%	44.51%		45.36%

Contract Amounts \$100,001-\$500,000 by Ethnicity

	7/1/06 - 6/30/09			7/1/09 - 9/30/11		
	\$	%	#	\$	%	#
African American Males	\$1.9M	1.72%	13	\$2.1M	2.42%	10
African American Females	\$1.1M	1.00%	7	\$1.2M	1.39%	5
Asian American Males	\$5.3M	4.80%	23	\$5.2M	6.00%	25
Asian American Females	\$2.7M	2.44%	15	\$2.4M	2.77%	12
Hispanic American Males	\$5.3M	4.80%	22	\$2.5M	2.89%	16
Hispanic American Females	\$1.4M	1.27%	7	\$0.6M	0.69%	2
Native American Males	-	-	-	-	-	-
Native American Females	-	-	-	-	-	-
Multi-Ethnic> 50% Males	\$0.6M	0.54%	3	\$1.1M	1.27%	5
Multi-Ethnic> 50% Females	\$0.5M	0.45%	3	\$0.8M	0.92%	5
Caucasian Males – SLEB	\$17.5M	15.80%	80	\$15.4M	17.80%	65
Caucasian Females - SLEB	\$5.1M	4.62%	22	\$5.4M	6.24%	30
Multi-Ethnic 50/50	\$3.3M	2.99%	16	\$1.4M	1.62%	6
Total MBE/SLEB	\$44.7M	40.43%	211	\$38.1M	44.01%	181
Caucasian Males	\$40.0M	36.22%	177	\$28.9M	33.37%	126
Caucasian Females	\$5.6M	5.07%	25	\$7.2M	8.31%	28
Unknown/Decline	\$2.4M	2.17%	11	\$1.0M	1.15%	15
Publicly Owned Entity	\$17.8M	16.11%	98	\$11.4M	13.16%	68
Total	\$110.5M	100.00%	522	\$86.6M	100.00%	418
% MBE/SLEB	40.43%		40.42%	44.01%		43.30%

Contract Amounts Over \$500,000 by Ethnicity

	7/1/06 - 6/30/09			7/1/09 - 9/30/11		
	\$	%	#	\$	%	#
African American Males	\$33.1M	6.83%	8	\$9.9M	3.41%	8
African American Females	\$3.9M	0.81%	3	\$5.0M	1.72%	4
Asian American Males	\$1.3M	0.27%	2	\$7.9M	2.72%	5
Asian American Females	\$18.2M	3.76%	6	\$3.9M	1.34%	3
Hispanic American Males	\$64.5M	13.32%	9	\$8.1M	2.79%	6
Hispanic American Females	\$10.0M	2.06%	2	\$0.1M	0.03%	1
Native American Males	-	-	-	-	-	-
Native American Females	-	-	-	-	-	-
Multi-Ethnic> 50% Males	\$2.7M	0.56%	4	\$0.6M	0.21%	1
Multi-Ethnic> 50% Females	-	-	-	\$0.7M	0.24%	1
Caucasian Males - SLEB	\$15.4M	3.16%	16	\$33.7M	11.63%	18
Caucasian Females - SLEB	\$9.2M	1.90%	3	\$6.6M	2.27%	5
Multi-Ethnic 50/50	\$3.3M	0.68%	2	\$1.6M	0.55%	3
Total MBE/SLEB	\$161.6M	33.35%	55	\$78.1M	26.91%	55
Caucasian Males	\$176.2M	36.40%	100	\$128.4M	44.23%	57
Caucasian Females	\$5.4M	1.11%	8	\$1.4M	0.48%	2
Unknown/Decline	\$0.7M	0.14%	1	\$1.4M	0.48%	9
Publicly Owned Entity	\$140.5M	29.00%	28	\$81.0M	27.90%	40
Total	\$484.4M	100.00%	192	\$290.3M	100.00%	163
% MBE/SLEB	33.35%		28.65%	26.91%		33.74%

Total Contracts by Ethnicity

	7/1/06 - 6/30/09			7/1/09 - 9/30/11		
	\$	%	#	\$	%	#
African American Males	\$38.9M	5.16%	263	\$13.5M	2.73%	159
African American Females	\$6.7M	0.89%	87	\$7.7M	1.56%	89
Asian American Males	\$12.3M	1.63%	448	\$19.1M	3.86%	517
Asian American Females	\$24.8M	3.29%	251	\$8.9M	1.80%	143
Hispanic American Males	\$74.0M	9.81%	242	\$13.3M	2.69%	190
Hispanic American Females	\$12.7M	1.68%	78	\$2.2M	0.44%	62
Native American Males	\$0.3M	0.04%	15	\$0.1M	0.02%	6
Native American Females	\$0.3M	0.04%	17	\$0.4M	0.08%	16
Multi-Ethnic> 50% Males	\$6.1M	0.81%	167	\$3.5M	0.71%	115
Multi-Ethnic> 50% Females	\$0.9M	0.12%	29	\$1.9M	0.38%	19
Caucasian Males – SLEB	\$51.9M	6.87%	1,226	\$68.8M	13.91%	2,739
Caucasian Females - SLEB	\$27.1M	3.59%	1,025	\$24.3M	4.91%	1,022
Multi-Ethnic 50/50	\$8.9M	1.18%	170	\$5.5M	1.11%	207
Total MBE/SLEB	\$264.9M	35.11%	4,018	\$169.2M	34.20%	5,284
Caucasian Males	\$267.3M	35.43%	3,780	\$191.9M	38.79%	2,374
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Publicly Owned Entity	\$200.7M	26.60%	5,178	\$116.9M	23.63%	2,881
Total	\$754.5M	100.00%	13,507	\$494.7M	100.00%	10,996
% MBE/SLEB	35.11%		29.75%	34.20%		48.05%

Vendor Pool

November 8, 2011

	SLEB #	Local Vendors Non-SLEB #	Non-Local Vendors #	Total #
African American	207	1,323	440	1,970
Asian American	236	1,042	602	1,880
Hispanic American	98	660	381	1,139
Native American	3	28	29	60
Multi-Ethnic	35	318	358	711
Caucasian	765	-	-	765
Total MBE/SLEB	1,344	3,371	1,810	6,525
Caucasian	-	3,610	4,742	8,352
Unknown/Decline	-	1,757	1,435	3,192
Publicly Owned Entity	-	227	505	732
Total Other	-	5,594	6,682	12,276
Total Vendors	1,344	8,965	8,492	18,801